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# New York

1895



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1895.

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(SECOND EDITION.)

A. F. PARSONS PUBLISHING CO.

149-151 Church Street,

New York.





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## GENERAL INDEX.

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# NEW YORK

## 1894='95.

"She looks a sea-Cybele, fresh from Ocean,  
Rising with her tiara of proud towers  
At airy distance, with majestic motion,  
A ruler of the waters and their powers  
And such she is;—her daughters have their dowers

From the spoils of trade, and the exhaustless West  
Pours in her lap its wealth in sparkling showers.  
In purple was she robed, and of her feast  
Monarchs partook, and deem'd their dignity increased."

NEW YORK not only ranks first as the most populous and important city of the Western Hemisphere, but as the most progressive and enterprising city in the world. Its growth is so rapid—its improvements on such a gigantic scale that a resident returning from a year's absence would be astonished at the magnificent changes effected in so short a space of time. The splendid buildings which have

been erected in the past few years are not surpassed by any in the world for beauty of architecture, ornamental design, conveniences and utility; and a bird's-eye view of the city at the present time would hardly be recognized as the New York of a decade ago; in fact it seems as Michael Angelo said of the immense Dome of the Cathedral of Florence—the product of his genius—when he saw it completed, "It is built in the air." So

one would exclaim on beholding the New York of to-day as compared with the city of only a few years ago. One superb building after another has displaced the smaller ones of years back, which not only increase the grandeur of the Metropolis but is indicative of the proportions to which the business and commerce of the city has attained, and which are indeed but signs of the times, as demanding increased facilities and more luxurious business houses. In fact New York is representative of the spirit of the American Age and is a city of which America may feel justly proud. When one reflects that the tallest building in New York five years ago was only twelve stories in height to the cornice and that there are now many ranging to eighteen stories, it not only shows the increase in the value of real estate but the revolution in all the old-time ideas of the limit of architecture. In another year there will be at least three buildings in the city reaching to a height of at least twenty-three stories, while there is yet another structure planned which will attain a height of thirty stories and which is to be erected on the lots at Nos. 5 to 9 Broadway. Ten years ago such buildings as the Equitable, the Mills, Temple Court and other down town structures were regarded as the wonders of their day, and are still among the magnificent structures of the city. What man twenty years ago thought of putting up a building twenty-three stories in height and with a skeleton frame of steel which is so light and strong that the only limit to the height of the building is the weight which this steel skeleton may sustain? Yet such is the fact! The progress in the manufacture of elevators has removed many of the restrictions upon the architect, and now nothing but the elevator acts as a check to the limit of the sky-scraper; as about four hundred feet is the limit of the reach of the improved passenger elevator. The view from these buildings embraces one of the finest to be obtained in any seaport in the world, and one can imagine with what enthusiasm Henry Hudson carried back to Holland and the United Netherlands his report of the picturesque grandeur of this fine harbor and river, and of the fertile country on its shores which made the Hollanders so eager to claim the newly-discovered country; for where can one find a location so beautiful in any other great port of the world without possessing the power to place Paris or London on the beautiful bay of Naples? The Neapolitans enthusiastically exclaim "*Vedi Napoli e poi mori.*" ("See Naples and die.") but New Yorkers can be as proud of their beautiful land-locked harbor, which is one of the most spacious in the world; the bay containing fourteen square miles of anchorage and the rivers bordering the city thirteen and a half miles more.

There is no other city in the world either, having the advantages possessed by this combination Summer and Winter residence, the many watering places herabouts being convenient of access at a trifling expense. It is no wonder that New York has progressed more rapidly in its commercial and social development than any other city on the American continent, for it occupies a situation of unequalled advantage for commercial development, which has paved the way

for the "Greater New York" of to-day, and which is truly great in every line of human endeavor, and worthy to stand in the front rank of the cities of the world, and leading a great sisterhood of cities in every department of financial, commercial and mercantile effort—in fact the Commercial Queen of America, whose power is steadily dominating a larger area, and will soon be as far-reaching as the boundaries of the world of trade. New York does the hard thinking of America, and New York holds the purse-strings of the entire business of the nation. It is in the study of the statistics of trade, finance and business generally that one can fully comprehend, why the city has earned for itself the title of the "Metropolis of America," to which it is justly entitled. Look back, for instance, on the New York of even a decade ago, which shows its matchless progress during the ten greatest years of her history. In its physical, its personal, its financial, its intellectual, its scientific, its artistic and its moral aspects, there have been changes of the most pronounced character. Every year it is becoming a better town to live in, a better town to look at and a better town to do business in. Its suburbs are growing both in value and in accessibility to the business centres of the city, by its bridges, its network of rapid transit, its ferries, the many lines of railroad leading right to the great heart of the city's trade. In this particular it can be compared with the great city of London. Start from the City Hall in New York and one can reach any part of Brooklyn, Newark, the Oranges, Passaic, Staten Island, or any point in Westchester County in less time than it takes to get to Kensington, Kew, Hampstead or Greenwich, from Piccadilly or the Strand, and comparisons in reaching these towns are greatly in favor of New York. It is much worse to have to go through a tunnel to your home after a day's work, taking in smoke and dirt as you go, than to hang on to a strap, as many of our business population of both sexes have to at times; but there is some consolation in knowing that you can go anywhere in the city that you wish for five cents, which can't be done in any other large city of the world.

## INCREASE IN POPULATION.

ON the 26th of November 1783, the British troops evacuated New York and left behind them a partially ruined town, whose resources were straightened and whose foreign trade was crippled. The city's population had suffered a material loss during the war, and that loss was felt more particularly on the side of the original patrician stock. It was in this year that the original John Jacob Astor came to America and commenced laying the foundation of the immense fortune that he reared. The population at that time had become less Dutch and more English. In the spring of 1776 New York contained a population of some twenty-five thousand souls, but by the middle of September, after the defeat of the Continental army on Long Island, more than seven-eighths of the residents had abandoned the city. During the

six months succeeding the evacuation the population was not over twelve thousand, most of whom were lukewarm British or Tories who decided to remain. Conspicuous among the expatriated royalists were William Bayard, George Ludwell, Col. Roger Morris, and the Hon. James De Lancey, whose estates were all confiscated by the Legislature of the State during the war, and who ended their days in the mother country. Bayard on leaving New York complained bitterly that the rebels had confiscated every shilling of his valuable property. Both his New York and Hoboken estates were sold under the confiscation act and were purchased by Capt. John Stevens, and subsequently passed to his son, Edward A. Stevens. The immense De Lancey estate, on the east side of the city, nearly along the line of Grand Street, and which was sold under forfeiture after the war, provides homes to-day for over 300,000 inhabitants. Col. Roger Morris, who had married the beautiful and wealthy Mary Philipse, of whom George Washington was at one time deeply enamoured, and whom tradition states had refused him her hand, fled with her husband to England and their estates were confiscated. By a strange combination of circumstances Washington twenty years later occupied her house on Harlem Heights as his headquarters, which was a beautiful mansion overlooking the Harlem river and the country far beyond it. This old and historic house, which was owned

and occupied by the sweetheart of Washington, is now in danger of demolition. No story of the Revolution or mention of old New York is complete without speaking of this stately old colonial mansion, whose grand and picturesque outlines on one of the highest spots of ground on

Manhattan Island, proudly, yet modestly, looks down upon a different city from a century ago. This house was subsequently the property of Madame Jumel, and was afterwards the residence of Aaron Burr, whom she married, and where many distinguished royal guests have trod the spacious and highly polished halls. Madame Jumel, over a century ago, offered this magnificent estate to Thomas McKee for \$7,000.

New York soon recovered from the effects of the war, and in 1780 the population had risen to twenty-four thousand, and three years later to thirty thousand. Among those who definitely settled in New York at that time and whose descendants are counted to-day among old New Yorkers were Alexander Hamilton and Aaron Burr; James Kent, the future chancellor; Rufus King and James Watson, two of the city's early United States Senators; W. S. Johnson, president of Columbia College; Francis Childs and Thomas Greenleaf, Doctor McKnight and

Doctor Cogswell. Foreign emigrants were mostly Irish, but most of these went to Pennsylvania. The population of the city, according to the last State census, taken in 1892, reached 1,800,891.



LOWER BROADWAY, FROM BOWLING GREEN.

✽ NEW YORK-1895, ✽



Photo by Geo. P. Hall & Son.

Kimball & Thompson, Architects.

MANHATTAN LIFE INSURANCE CO.'S BUILDING.

## NAMING THE STREETS.

THE original surface of Manhattan Island was very diversified in character, including level meadows, deep valleys, hills, and rocky cliffs, varying from tide level to 250 feet in height. All the deep valleys of drainage have been filled in so as to raise them near to the water plane.

Previous to 1865 an inlet, and subsequently a canal, ran through what is now Broad Street as far as Exchange Place, with a branch running toward the west through Beaver Street, afterwards known as the Old Ditch. The main canal was crossed by two principal bridges, one where Bridge Street now is and the other at Stone Street, while at Beaver Street there were two smaller bridges for foot passengers. Ferry Street led to the old Ferry to Long Island. It seems hard to realize that the Long Island Ferry House then stood at the corner of New Street and Exchange Place, the ferry boat passing through the canal. But when the old burgomasters of Nieuw Amsterdam applied themselves to the important and intricate task of laying out the highways and byways of the city, they seemed to have most particularly in mind the importance of getting from one point to another with the least labor and in the shortest space of time, but it was the hills, valleys and swamps that bothered

them more than all the rest of the obstacles placed in their way by avaricious land-owners. But all of these points which were of so much importance in those days have become of no importance with the progress of the city, and while the streets in that section remain as crooked as the proverbial ram's-horn, we have a collection of both wide and narrow streets which intersect each other almost inextricably.

The wildest dream of the burgomaster did not carry him to the empyrean height of supposing that the city of his adoption or birth might attain such greatness as to reach as a city above "Maid's Path," now called Maiden Lane, a rural valley road much frequented by lovers in the evening, and a view of the magnificence we have attained would have been as foreign to his ideas as would be Jules Verne's "Trip to the Moon." In those days a stream ran through it. Next above where Ferry Street now is was Beekman's Park, a large tract of wet land from which a stream ran into the East River.



BIRD'S-EYE VIEW OF LOWER NEW YORK, LOOKING EAST, SHOWING BROOKLYN BRIDGE.

Still more to the north was the Collect Pond, a large body of water said to have been seventy feet in depth, situated in a basin where now stands the Tombs. On this small lake Fitch launched his first steamboat. A stream called the Wreck Brook, ran from the Collect to the East River through a low meadow and emptied into the estuary at what is now known as Roosevelt Street. There was formerly a bridge over this

on the old road corresponding to that known as Park Row. The main outlet of the Collect was by a stream running through the Lispenard swamp to the North River, extending from Duane to Lispenard Streets on the south, to Spring Street on the north. A large stone bridge crossed this water-course at Canal Street. Pearl Street is a noble example of crookedness. Broadway may virtually be said to continue down Whitehall Street to the Battery, and thus Pearl Street begins and ends in Broadway. Thus it is with many of the original downtown streets of the city, which deviate from straight lines to accommodate hill, valley and swamp, which were then deemed too great obstacles to be removed for uniformity. For these reasons streets did not rise above the dignity of mere lanes or byways, while, also, some others, such as Broad Street, were of unusual width because of a swamp in the very centre of the roadway, the miasma of which still exists, as is proved by the unhealthiness in the vicinity of the Tombs. The great Rhinelauder estate, bounded by William, Duane and Rose Streets, where the historian says the cows laid out most of the streets to and from pasture on what was called "Monkey Hill," and where stood the mansion of old Philip Rhinelauder at what is now No. 232 William Street, and where cement is now being made in his drawing-room, and where the Cunningham House stood where forty years ago a Bavarian exile opened the first German concert hall in the city, and near where stood the old sugar-houses which were the abode of American prisoners during the Revolution, where they were starved and poisoned by the infamous Cunningham, and where they say that ghosts of patriots could be still seen writhing in chains, is about the queerest corner of old New York, and a host of memories of Revolutionary days, and both malt and musical memories float around the last of the sugar-houses, which was demolished only a short time ago.

#### OLD LANDMARKS.

THERE is now down in William Street—at No. 122—a little old house which has every right to be looked upon as the oldest structure of its kind in New York city. It bears all the marks of a bygone age from its cellar to its dormer windows. High office buildings and great warehouses now look down upon it from every side. This house is a little over two centuries old. Abraham De Puyser was mayor of New York in 1692, and it was in that year that the corporation opened up the streets between Wall Street and what is now known as Fulton Street—but what was then Fair Street. Therefore this land had been known as Shoemaker's Pasture, and as such had been presented to the Dutch Reformed Church. With the opening of the street it began to be dotted with dwellings and probably the first of these was the one which stands in William Street just a few doors below Fulton Street. The others have long since disappeared. This house was built on what was known as Golden Hill, and is rich in memories of long ago when it passed into the hands of an innkeeper and was known as the

"Golden Hill Tavern," when it saw famous days, and patriot blood flowed here in the battle of Golden Hill, which was fought on January 16th, 1770, more than two months before the Boston "massacre," and was the first blood shed in the Revolution.

Trinity church, now standing at the head of Wall Street in Broadway, twice destroyed by fire and twice rebuilt, was among the first churches erected in New York, and much credit is due to that corporation for the size of the city in the earlier days. The Queen of England presented to Trinity church her farm known as the "Queen's Farm" which extended on the westerly side of "the Broad Way" from where St. Paul's church now stands up along the Hudson River front north to Chelsea Village, which we now designate as 23d Street. The streets laid out by Trinity church were christened in honor of its rectors, church wardens and officers. Thus Rector, Barclay, Vesey, Murray, Warren, Chambers, Reade, Jay, North Moore, Beach, Laight, Desbrosses, Watts, Charlton, King, Hammersley (now West Houston), Clarkson, Leroy, Merton, Barron, were all named after those worthies of the church. Vestry Street was thus named because the church had a vestry in that street, and Church Street was so named because it bounded the west side of St. Paul's churchyard. Hudson Street was the main artery of the city in those days. St. John's Park or Hudson Square, with its fine trees, around which the fashionable portion of the city had its residences and which was maintained for the exclusive use of the surrounding mansions, was laid out on a swamp. Tompkins Square, Gramercy Park and Madison Square were all laid on swamps. College Place was named from King's College being located there, which is now Columbia—then the only college in the State. The original structure was built of freestone, three stories high, with a very high fence around it. John Street was named after John Harpending, who resided on the corner of John Street and Broadway, and when first laid passed through his garden. Cortlandt, Dey and Beekman Streets were laid out through the property of the men for whom they were named. Ann Street was named after Ann Beekman, all the streets around Roosevelt, Vandewater, etc., were named after the people whose property they passed through; and some, like Frankfort Street, were named after the birthplace of the owners. Washington was named after the illustrious George Washington, Duane after the James Duane, the first mayor of New York, and others were named to commemorate Revolutionary generals, patriots and presidents of the United States. Cherry Street was originally run through "the road by the cherry-trees." Broadway has had various names such as the "Heere Straat, Great George Street, Bloomingdale Road and Broadway—originally spelled Broad Way. South William Street was formerly Mill Street, from the first mill erected in the city. Greenwich Street was a continuation of the "Shore Road" leading to Greenwich village, which at that time ran along the water-front most of the way. Bowling Green was an open place in front of the old fort, which was afterwards enclosed and was sacred to the aristocrats who dwelt



near it. New Street was one of the thoroughfares of Nieuw Amsterdam. Gold Street wound around "Golden Hill," Wall Street was the line of the city wall or palisade. Many of the other old downtown streets were named Crown Street, George Street, Queen Street, which were subsequently changed after the revolution to Cedar, Liberty and Spruce Streets. Many of the streets were named after Tories and still bear their name. Oliver De Lancey, who was arrested as a traitor, has four streets named after various members of his family, Delancey and Orchard having run through his farm, and James and Oliver being named after members of his family. Rivington was named after one of the boldest Tories of the Revolution.

## THE HOTELS.

THE magnificence of our modern hotels, with their conveniences and luxurious furnishings, are the wonder of foreigners and accentuates the progress of New York city towards luxury and prosperity during recent years, from the advent of the White Marble Hotel, built sixty years ago at Fulton and Pearl Streets, to the hotels that now adorn Broadway and Fifth Avenue to the Central Park Plaza. In fact, there is nothing in the city that shows better the progress of the metropolis in that time. Compare the hotels and hotel life of even fifty years ago to what it is to-day—in fact, look upon this picture and then upon that, and it is a comparison that is almost magical in its startling dissimilarity. Fifty years ago the hotels of New York were very few, the old and substantial Astor House being what the Waldorf is to New York to-day, and where large dinners were given to prominent guests of the city. The Irving House, on the corner of Broadway and Chambers Street, the

American House at No. 125 Fulton Street; in Broad Street was the Exchange Hotel, and in Park Row "Lovejoy's." The elder Delmonico and his rival Guerin, had then settled in the city, but as yet the most famous restaurant-keeper was Windust, whose basement in Park Row was frequented by literary and theatrical people, among them being the elder

Booth, Cooper, Edmund Kean, the Wallacks and the Kendalls.

During the thirties and early forties there were no hotels above Canal Street and not one boasted of a chef till John Jacob Astor dedicated the block upon which his modest residence had stood to a hotel. Then the Astor House became a landmark for that era, the same as the Waldorf has become a landmark of to-day. After the Astor House came the Carlton House on the corner of Broadway. When the residential tide began to flow above Bleeker Street came the Prescott House, corner of Broadway and Spring Street, and the St. Nicholas on the adjoining block, which were then the acme of hotel life. Then the Bradhurst rural mansion on the corner of Washington and Waverly Place yielded to the New York Hotel, a sensation in its day. Then Niblo's modest double house yielded to the Metropolitan Hotel which A. T. Stewart purchased. Amos F. Eno was ridiculed when he built his Fifth Avenue Hotel so far uptown, as were also the Taylors when they moved their hotel from Broadway and Franklin Street to the St. Denis site. Even the erection of the

Everett House was regarded as risky. Of the hotels half a century old that had popular prominence then only the Astor House survives. It may be regarded as the link between metropolitan hotel life of half a century ago and that of to-day. Its registers are filled with such great names as Henry Clay, Daniel Webster, Seward and other great men of



STOCK EXCHANGE, BROAD STREET.

the time and those prominent during that lapse of time. In itself the Astor House remains a mile-stone marking the rapid transit from practical tavern days to those of palatial splendors, such as the "Waldorf," the "New Netherlands" the "Hotel Savoy" the "Windsor," "The Plaza," the "Holland House" "The Imperial" "The Normandie" "The Vendome" and many others, and the New York of to-day can boast as fine hotel accommodations as any city in the world, there being now 122 first-class hotels in the city.

## PROGRESS AND WEALTH OF OUR CITIZENS.

IT seems almost like a fairy tale to talk of such a thing as a New York city farm, but at one time Battery Park was to this city what the Forum was to ancient Rome—the spot where the foundation of the city was laid and the nucleus around which was afterward built her most glorious works. Battery Park, around which so many delicious memories still hover, was indeed the embryo of the great metropolis, around which grouped all her commerce and trade, and above and around which were grouped and scattered all the great farms of the Knickerbockers who were fortunate enough to possess them. The farms that were once purchased by such shrewd men as John Jacob Astor, and many other shrewd and far-sighted men as the Schermerhorns, the Van Courtlands, the Spinglers, the Goelets, the Schuylers, the Van Rensselaers, the Stuyvesants, the Beekmans, Roosevelts, etc., have turned into veritable gold mines—and turn out their golden coinage as freely and almost as regularly as the mint. Of all the old farms which once lay within the boundaries of the city of New York and of which there isn't a vestige to-day, none was more profitable to the investor in that sort of property than the Eden farm, which Wm. Cutting and John Jacob Astor bought jointly for \$50,000, and which ran from 43d to 52nd Streets and from Broadway to the North River. Broadway was then known as Bloomingdale Road and was the thoroughfare for the gay young horsemen, and the backwoods lined it where to-day stand great piles of stone, mortar and brick. The man who landed in New York the same year that it was evacuated by the British, and commenced his career on almost nothing—the man who founded Astoria, far away on the northern shores of the Pacific—foresaw the great future of Manhattan Island, and before the close of the century he was buying real estate on the outskirts of the city, which laid the foundation of the immense wealth of the Astors, which is estimated at the combined figures of \$400,000,000, which is equal to that of the great house of the Rothschilds; and instead of woods and speedways, and byroads, it is estimated that there are one million souls to the square mile living thereon.

John Jacob Astor, the elder, first became a real estate owner on Manhattan Island in 1789, when he bought a lot of ground on Bowery Lane near Elizabeth Street for 250 pounds—twenty-one years later he was the

largest owner of real estate in the city of New York, and the Astors at all times since 1817, have been acquiring real estate, till they now pay in taxes on the Astor real estate over \$500,000 per year. The story of this poor butcher's son, born at Waldorff in Germany, who had only \$20 in his pocket and seven German flutes for sale and who laid the foundation for one of the greatest family fortunes in the world, never loses its romance any more than does Dumas's story of the Count of Monte Christo, from frequent telling. Every one knows the good fortune of Peter Goelet, whose residence at his "farm" on 19th Street and Broadway was one of the sights of the city. When Peter was alive he had an Alderney cow grazing on the grass that grew among the flowers planted around the house, handsome game fowl, and pheasants, and peacocks strutted around the house as if they knew they were treading on costly ground, and from here Mr. Goelet distributed his eggs and milk to his friends as coming from his farm at 19th Street. This is now the one old landmark of all the old residences of wealthy Knickerbockers who had their residences on Broadway and on whose old "farms" now pulsates the life of Gotham's great city in its hotels, its theaters, its magnificent stores, etc.

Frederick Philipse, a sturdy and thrifty Hollander who came to America penniless about 1650, and who was the father of Washington's sweetheart, was considered vastly wealthy, owning a tract of ground along the Hudson from Harlem to Tarrytown, and whose old manor house is now falling to ruin where it nestles in Sleepy Hollow, where Irving dramaded and wrote, and whose body now lies buried in the old Manor Churchyard. This old Tory could call his slaves to saddle his horse, and could ride over his own domain from the Croton to the Harlem river, every foot of which he owned, and yet his wealth was estimated at 50,000 florins (twenty thousand dollars) and to-day there are nine men in New York, whose combined fortunes reach \$720,000,000 and range from \$50,000,000 to \$150,000,000, which were all made in America, and nearly all their possessors started poor. The careers of opulent Americans show that in the struggle for wealth, every one has an equal chance. Every one of the great fortunes of America were made here. Monarchs, despite the splendor in which they live, have no such fortunes as untitled Americans. The Queen of England, who is the wealthiest of the crowned heads of Europe, has a fortune of not more than \$15,000,000, while Wm. Waldorf Astor's fortune is \$150,000,000. John D. Rockefeller's is considered equal. The Vanderbilts, have at least \$250,000,000 divided between three brothers. Commodore Vanderbilt, in his day the richest man in the world, began life here as a boatman, and at his death in 1877, left a fortune of \$95,000,000, and in this great and glorious country it is possible for every one to get rich. John D. Rockefeller was a book-keeper, Jay Gould was a farmer boy and Russell Sage was a grocer in Troy, N. Y. The Lorillards, the Andersons, and the Dukes have all made immense fortunes from tobacco, the Dukes and the Lorillards owing their large fortunes to cigarettes, the late Catherine Lorillard Wolf's immense fortune



✱ NEW YORK-1895, ✱



Photo by Geo. P. Hall & Son.

SHOE AND LEATHER NATIONAL BANK BUILDING,  
CORNER BROADWAY AND CHAMBERS ST.

having partly come also from her mother who was a "Lorillard," although her father made a fortune as one of the original stockholders of the great Chemical Bank; altogether, American tobacco is largely represented in New York society.

## THE OPERA, THEATRES AND OTHER PLACES OF AMUSEMENT.

PROGRESS is rife in every walk of life. Take the theatres for instance. In New York city there have been many famous play-houses. The first was built in Nassau Street in 1753, just when the

English element was the strongest. When prosperity began to make itself felt after the war of 1812, the National Theatre on Leonard Street, which was managed by J. W. Wallack, introduced many of the greatest men and women of the stage. Here the great Burton, who is remembered as the very genius of comedy or farce, and who was the first in this city to produce plays, in the modern meaning of the word—played his first star engagement in this country. Burton afterwards opened the famous Chambers Street Theatre, which was formerly Palmo's Opera House, and in the list of his company will be found names that will be long remembered in this country.

Perhaps one of the most famous theatres in the United States in its time, and certainly one of the most famous in New York, was the Old Bowery Theatre, when it was managed by Tom Hamblin, which was for many years the home of melodrama in the city.

The Park Theatre, situated on Park Row between Ann and Beekman Streets, was erected in 1798, and was calculated to seat 2,500 people. It was the acknowledged histrionic temple, not only of New York but of the United States, and any one playing a successful engagement here held an open sesame to all others in the country; and here it was that the "Barber of Seville" was sung on the evening of November 25th, 1825, the first opera that was ever produced in this city. Among the stars who played in the old Park Theatre were Cook, Forest, Kean, Kemble, Young, Power, Sinclair, (whose daughter afterwards married Edwin Forest) Ellen Tree, Cooper, the great Junius Brutus Booth, Vandenhoef, J. W. Wallack, the Masons, Charlotte Cushman, and Mesdames Wheatleigh, Vernon and many others. Perhaps of no men who ever appeared behind the footlights are there more stories told than of Booth and Forest.

Castle Garden, which had heretofore been a whitewashed barn devoted to the restaurant business on a small scale, as ice cream, lemonade and sponge cake constituted the edibles, was fitted up for amusement with a small stage and scenery in 1847, and opened as a theatre, one member of the company being George Holland, whose funeral years afterwards made famous "the little church around the corner." It was at this historic theatre that Jenny Lind made her first bow to an American audience in 1850, and it was here that Mario and Grisi appeared in 1854.

Niblo's was also the scene of many theatre and operatic triumphs. This old theatre was originally a summer retreat, which was quite a little walk from the densely populated district, and was opened by William Niblo, a popular caterer, who was familiar with the *bon vivants* of the day. A



CABLE BUILDING, BROADWAY AND HOUSTON STREET.

plain board fence enclosed the garden, and on the northeast corner of Broadway a saloon was built, which became the rendezvous of well-known men at convivial meetings. In the centre of the block Niblo afterwards had erected an open saloon, where light entertainments were given, which

soon grew to the proportions of a real theatre, when every vestige of shrub, flower and green plant, tree and bower, were swept away, and where in 1853 the beautiful and gifted Henrietta Soutag sung in a season of opera.

Among the many houses that has marked the progress of opera in New York may be first named the "Richmond Hill Theatre" which was a fashionable house of amusement and situated at the corner of Varrick and Charlton Streets, the site of the former home of Aaron Burr.

The first Italian opera produced in New York was the "Barbiere di Seviglia," which was produced in 1825, at the old Park Theatre by Signor Garcia with his talented family in the cast, among whom were his daughter Marie Felicia, who afterwards became Mme. Malibran. A number of wealthy gentlemen afterwards formed a stock company and erected the Italian Opera House. Then came Palmo's Opera House, then Castle Garden and afterwards the famous Astor Place Opera House, where the Macready riots took place in 1849. Then after short seasons at Niblo's and other places came the famous Academy of Music on 14th Street, where the silvery voiced Brignoli made his first appearance, and which was the scene of the many triumphs of Rachel, Wachtel, Parepa Rosa, Santley, Adelaide Phillips, Campanini, Capoul, Christine Nilsson and many others, and was the scene of the debut of the only Patti, her first appearance being in Lucia.

We have now the magnificent Metropolitan Opera House, the fifth opera house built in New York, and twenty-nine houses for regular theatrical and operatic performances, with eleven houses devoted to vaudeville, and burlesque performances, with many other places of outdoor amusements, and museums, and eighteen halls for concerts and amusements, such as Carnegie Music Hall, Steinway Hall, Chickering Hall, etc.

## THE PARKS.

IF one follows the tide as it has pushed upward in New York it will follow the opening up of the new parks, as business has pushed the dwelling portion of the city higher and higher up each year. Our grandfathers and grandmothers showed their preferences to breathe freely many years ago by settling round the old Battery Park, where no modern art possessed the power to add to the natural beauties of its surroundings, as the eye swept over our unrivalled bay, and it was then as it is now a situation of unequalled beauty which travelers from many shores have compared with the magnificent "Bay of Naples." Many changes have taken place here since Fort Amsterdam, where the American flag was run up on the evacuation of the British from New York, commanded the great harbor. But there remains the same view of watery expanse, the same magnificent bay capable of floating the world's shipping, and the same narrow outlet leading to the ocean, the same Governor's Island, where our ancestors used to congregate to catch the strains of martial music which were wafted from its shore. Now along the walk in Battery Place are con-

gregated the crude odds and ends of all nationalities, sunning themselves in the sunshine, and this has now become the almost exclusive domain of the immigrant and visitor from the interior. The old castle and fort is now the New York Aquarium, which is a sort of windup to its eventful history. But around this park once dwelt the aristocracy of the city.

As each park was opened in turn—St. John's Park, Washington Park, Union, Stuyvesant, Grammercy and Madison Squares and finally Central Park and Riverside Park, there has been a rush of leading citizens to secure the benefits of light and air. To this day Washington Square, though away out of fashion, maintains a high degree of social standing and provides fresh air to the Redmonds, the Coopers, the Schuylers, the Hoyts, the Rhinelanders and the Francklyns. So about Union Square, before it was given to trade, were the fine houses of the Bridges, the DePeysters, the Spinglers, the Daniel Drews, the Roosevelts, the Whitneys, and many others. On Stuyvesant Square is the big old-fashioned house of the Hamilton Fishes, of the Rutherford Stuyvesants and the Folsoms. So around Madison Square were the homes of the Barlows, the Primes, the Colbys, the Whitneys, the Wolfes, the Stokeses, the Jeromes, the Fields, the Morgans, the Burdens, the Iselins, the Livermores, the Marshalls, etc. The exodus uptown to face on Riverside Park and Central Park is now the latest move. John Jacob Astor's new house is about finished, as is also Elbridge Gerry's and they will have for their neighbors, Mrs. Wm. Astor, August Belmont, Ogden Mills, L. F. Beckwith, William Jay, George J. Gould, Theodore F. Havemeyer and Louis F. Tiffany.

## CENTRAL PARK.

THE many improvements which have been made in Central Park the last thirty years have made it one of the finest if not the finest park in the world. Its magnificent trees are now grown to their full proportions. Its drives and bridle paths are laid out and perfected. Its romantic lakes, sylvan dells, rivulets, woods, etc., located now right in the heart of the great metropolis, cover an area of over 840 acres, of what is one of the finest pieces of landscape gardening in the world, and is a mingling of Nature's exquisite workmanship further embellished by the art of man. Nothing approaches it more closely in beauty than the charming park of Versailles, or the park surrounding the "Sans Souci" of the Great Frederick. In both winter and summer this place of popular amusement is always a lively scene of gayety, and every amusement and convenience that can be thought of is provided for its visitors. While the Casino and McGowan's Pass Tavern is the favorite rendezvous of New York's wealthy horsemen; the children find it a picknickers' paradise, where they can play to their heart's content on the smooth velvety lawns, while baseball, cricket, croquet, tennis, skating, rowing, driving, bicycling, sleighing, and driving, all are indulged in in this beautiful breathing-place of New York's millions. Its museum, with its

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Photo by Geo. P. Hall & Son.

MUTUAL RESERVE FUND LIFE ASSOCIATION'S BUILDING.  
CORNER BROADWAY AND DUANE STREET.

many art treasures, is now to be compared with many in the old world, while the wonders of taxidermy in the Museum of Natural History invites the curious and studious to spend their half-holiday in this richly-stocked building. Quite as important to this big city as Central Park are the other smaller parks which have been created here the past few years, and of which the city now lights 69.25 acres. Our philanthropic and wealthy citizens have made the Metropolitan Museum in the Park, a possession of which New York may well be proud, it standing now one of the good collections of the world. One of the great factors in the success of the Metropolitan Museum has been Henry G. Marquand, who has done more for art in this country than any other man and has been the pioneer in stimulating the public's taste for beauty. Indeed so liberal has he been in his princely gifts, that it is said he has given more to the museum than he will be able to leave to his children, in costly paintings, bric-a-brac, rugs, pottery, etc. The late Catherine Lorillard Wolff's collection, was worthy of a king's gift, while the collection bequeathed to the museum by the late Edward C. Moore, of the firm of Tiffany & Co., contains priceless works of art in over 1,500 pieces of rare pottery, glass, bronze, gold and rare porcelains, gathered by him from every quarter of the globe.

Madison and Union Squares may be called the parks of the people where the masses throng daily. Many other parks are scattered through the city, among them being Bellevue, Bryant, City Hall, Elm, East River, Harlem River, Jones Wood, Lion Park, Morningside, Mount Morris, Riverside, Stuyvesant and New York's queerest of all parks, Tompkins Square,

and which some call "Little Berlin." The new East River Park has been recently acquired, as has also Rutgers Park and one at Leroy Street called Chelsea Park. In the annexed district is St. Mary's Park; while old Mulberry Bend is to be turned into a pleasure ground.



BROADWAY FROM NINTH STREET, SHOWING GRACE CHURCH.

## NEW YORK'S PRIVATE PALACES.

THE change from the comfortable old Dutch Homestead on Staten Island that Commodore Vanderbilt dwelt in when a young man, to the magnificent palaces of his grandchildren, is a transformation that would be magical in any other country. The Vanderbilt houses on Fifth Avenue are worthy competitors of any imperial palace in monarchical countries.

The palace of Wm. K. Vanderbilt on Fifth Avenue is a marvel of architectural splendor and luxurious furnishings, and above all is the palace of Cornelius Vanderbilt at Fifth Avenue and 57th Street and Central Park Plaza, one of the finest locations in the city and the handsomest and costliest private house in the world. This house has lately been remodelled at a cost of \$7,000,000. As completed now the dwelling is a most magnificent one. The decorations of the ball room alone will cost \$200,000, and everything else

is in accordance.

If anything could emphasize the gradual shifting of the social centre of New York from Fifth Avenue, below Central Park to Fifth Avenue above or alongside New York's greatest breathing-spot, it is the recent action of the millionaire leader of New York society, John Jacob Astor.



At Fifth Avenue and 65th Street he is erecting one of the most magnificent residences in New York, at a cost of \$800,000. This house is a marble palace, occupying more ground than any other private residence in New York. Near this is the handsome residence, facing the park, which George J. Gould recently purchased for \$350,000. Near here is also the handsome residence of Mme. de Barrios, the elegant Havemeyer residence, and those of other society people, in fact the gradual encroachment of trade on Fifth Avenue, from Madison Square to Central Park has crushed the residential portion farther up, and hereafter Fifth Avenue from 57th Street to the limits of Central Park is to be sacred to Society's 400.

Nearly everybody is familiar with what is known as "Millionaireville," particularly that part of it in and around 57th Street. On the northeast corner of that street and Fifth Avenue is the historic house of which Mrs.

Paran Stevens has a long lease. On the southeast corner is the mansion built by C. P. Huntington. Opposite is the big residence once owned by Mrs. Frederick Stevens and now belonging to the Whitney family, all of which shows how "the course of empire takes its way." Considering that each foot of ground is worth its weight in good gold coin, the fad of our

millionaires for city gardens is a costly one. But as nothing is impossible to the wealthy we have some few instances of a desire for breathing-places amid modern bricks, stone and mortar, that in their way, are as beautiful and refreshing to the eye as the magnificent Shalimar of the Delhi emperor, or the fabled gardens of Iram, which were made in imitation of Paradise

by the impious Shedad. Among these is a plot on Fifth Avenue and 58th Street worth its weight in solid gold coin which was recently purchased by Cornelius Vanderbilt for \$150,000 to make a *parterre*. For this he bought the Seventh Regiment Club House and pulled it down to make a beautiful addition to his magnificent palace, and which is a reproduction of the "Little Trianon" of Marie Antoinette.

John Jacob Astor has just purchased at a cost of \$150,000 two beautiful stone houses at the rear of his mansion on Fifth Avenue and 65th Street to make a "tennis court" for his wife.

John D. Rockefeller, the Standard Oil magnate, has the finest piece of lawn below 59th Street, which is almost rural in its scope. Among others are those of Whitelaw Reid at the old Villard mansion, and that of Mrs. Jules Reynal, 39th Street and Madison Avenue. The Theodore Havemeyer residence is one of the finest in town. Mr. Wm. C. Whitney's residence,

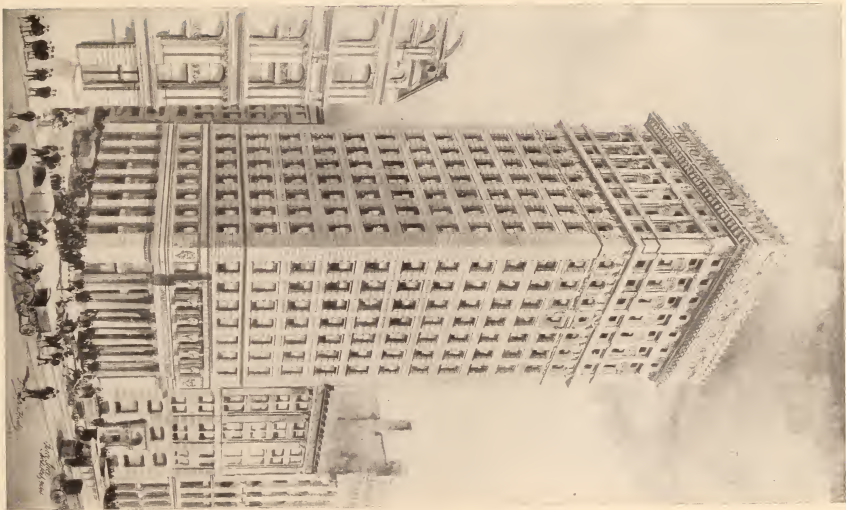


Tiffany's.

UNION SQUARE, WEST SIDE, LOOKING NORTH.  
Broadway.

Lincoln Monument.

\* NEW YORK-1895, \*



AMERICAN SURETY BUILDING,  
CORNER BROADWAY AND PINE STREET.

which was built by Mrs. Frederick Stevens, (whose father, Mr. Sampson, was an old Broadway resident with him), like an old baronial castle, has quite a stretch of lawn on both Fifth Avenue and 57th Street.

On Stuyvesant Square, the house of the Hamilton Fishes, of the Rutherford Stuyvesants and the Folsoms, have all fine gardens. On 14th Street, right in the heart of the city, stands the old Spingler homestead with several acres of garden around it and Mrs. Van Beuren, the late occupant, seemed scarcely to appreciate that she occupied a space of ground worth a king's ransom.

About the old fashioned brick house at 19th street and Broadway, where lives the sister of the late Peter and Robert Goelet, who was Miss Hannah Goelet and is Mrs. Thomas R. Gerry, mother of Eldbridge T. Gerry, is a lawn where up to within a short time ago a cow chewed her cud and a peacock and hen aired their feathers. Many other lawns exist, but Cornelius Vanderbilt and John Jacob Astor are the only ones who thus far in the history of New York have bought houses to tear down and convert the lots into gardens.

Other luxuries that the wealthy residents' taste runs to are the magnificent private stables for roadsters that have gone up in the past few years. One of the costliest of these is a combination stable, coach house, gymnasium and riding-ring which Mr.

Louis Stern, of Stern Brothers, has recently erected at a cost of \$180,000. Frank Work has a stable finished in oak and brass which he erected at a cost of \$120,000, while W. D. Sloane has one built at a cost of \$75,000.

The Rockefellers and also Mr. Flagler, another Standard Oil magnate, have veritable equine palaces, as has also Mr. Bailey, the showman.

In fact, the tastes and pleasures of New York's millionaires are becoming as fastidious and luxuriant as were those of the ancient Romans. Progress in the arts, business, and social life, means progress in refinement and culture, and this is shown



HOTEL BRUNSWICK, FIFTH AVENUE AND TWENTY-SIXTH STREET.

in all things during the last generation, and more particularly so here in New York, where "advance" is the watchword, and progress is evident in everything.



# THE WONDERFUL GROWTH OF THE WEST SIDE.

THERE was never in mortal "ken" such a transformation, even in the fabled gardens of Baalbec in a night, than there has been in the great west side within the past five years. An interesting chapter in one of Zola's novels describes a real estate boom where

rookeries are converted into palaces, and crooked lanes into magnificent boulevards. Of course this was fiction, but it seems no less marvelous than Zola's wonderful description to see the changes on the west side of the city. Five years ago the traveler on the West Side elevated roads could detect large plots of vacant ground; vegetable gardens stretching for blocks, interrupted only by squatters' huts. How different is this now since the West Side was built up! Travelers at one time spoke of the monotonous acres of brown stone fronts, almost identical in design. Now the stranger can spend hours roaming through handsome streets filled with beautiful houses, each one worth looking at and no two alike. The great section of the city lying

west of the Park is now the choicest residential portion of New York. Nor is it in the private residences or apartment houses alone that the West Side has developed our architectural taste. The office buildings and stores are also marvels of beauty, convenience, and taste, and like those of farther downtown contain improvements for the convenience of tenants never thought of before. And why should it not be? On one side is our

beautiful Central Park — the finest in the world — on the other is the grand view of the magnificent Hudson with the Palisades frowning over it from their lofty height, with Fort Lee Park, and the lovely and popular Riverside Drive and Park, which combines a river view unequalled anywhere in the world.

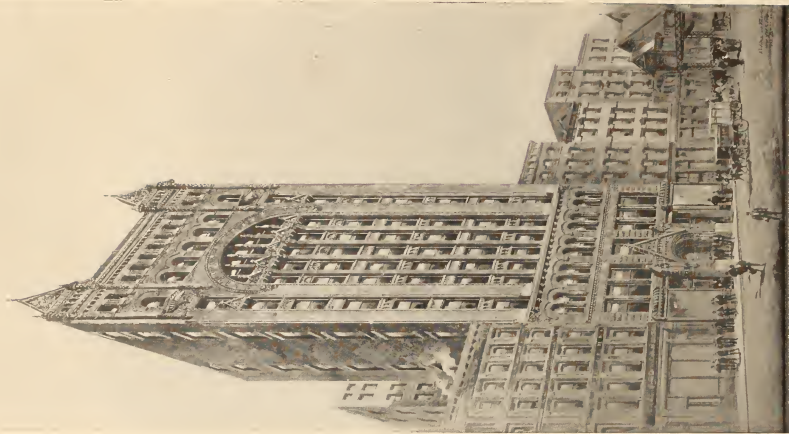
The many new apartment houses erected on this side for the past few years are astounding and too numerous to mention, among them being the new and grand Hotel Majestic at 72nd Street and Broadway, the "Omaha," the "Nevada," the "San Remo," the "Hotel Beresford," "Empire Hotel,"

"Hotel Endicott," and many others. Altogether the West Side has approached a state of perfection within a few years, and bare rocks and



CROSSING OF BROADWAY AND SIXTH AVENUE AT THIRTY-FOURTH STREET.

# NEW YORK-1895, #



TAYLOR BUILDING, CORTLANDT STREET.

weed-grown thoroughfares have been converted into a region of palaces and boulevards. Fort Washington Park Point, jutting out into the Hudson at 178th Street, has been laid out as a site for a grand Park, and there is no vacant spot near New York that can be named as a rival to it, being romantically and picturesquely wild and grand with a magnificent view of the Hudson, and which the new speedway will render easy of access for a fine drive. The massive and beautiful structure which stands as a monument to William H. Webb's philanthropy, known as the Academy and Home for Shipbuilders, is also an ornament to the neighborhood, standing on a bold prominence of Fordham Heights.

There is no doubt that the choice of the site for General Grant's tomb and his interment at where the intended magnificent mausoleum will be—one of the finest spots on Manhattan Island—was one of the strongest advocates to the building up of that section of the city, bringing its beauties to the public notice in making Riverside Drive to the tomb the favorite and fashionable one, which it will always remain, as the beauty and extent of the scenery cannot be surpassed. When this tomb is finished it will be one of the most magnificent tributes to greatness extant. This memorial, which is now on its way to completion, will be of light granite, about 100 feet square and 150 feet in height. It will be on high ground, the base being about 150 feet above the level of the sea, which will place the pinnacle of the monument 300 feet higher than the Hudson. It will be high enough and large enough to be seen from the Palisades, the towers of the Brooklyn Bridge and all high grounds within ten miles of the park, and every vessel that sails up and down the river. Three millions of dollars have been spent already by the city in the work of decorating this

pleasure-ground. Every year the city's population increases to such an extent and business is so gradually creeping up town, that the tide of the residential population is also gradually creeping up, and the den and for uptown houses and apartments between 59th Street and Harlem is constantly on the increase, and is even exceeding the supply, although houses are springing up in that quarter almost as magically as the palace of Aladdin.

The fast trains run by the New Haven Railroad to Mount Vernon and by the Harlem Railroad four track system to Woodlawn is a great incentive to New Yorkers to settle in this locality and even as far as Dobbs Ferry is becoming rapidly built up, as is also Brooklyn, Jersey City, and every place that is accessible in New Jersey, Long Island, etc. "Ardley Park," which was the great project of the late Cyrus W. Field, is a favorite spot with prominent New Yorkers as a place of residence. Ardley Park is a most beautiful spot on the Hudson, between Irvington and Dobbs Ferry, which is rich in reminiscences of Washington Irving, Benedict Arnold, the shooting of Major André and many other early reminiscences, was chosen by the late Cyrus W. Field for its convenience to the city and the beauty and variety of the natural scenery and its unequalled river views, and was improved by him at a cost of over \$2,000,000. This magnificent spot is now the residence of many prominent New Yorkers, among whom are "our

own" Chauncey M. Depew, whose luxurious summer dwelling, "Indiana," is a veritable "bower of roses." In no city in the world are the suburbs so inviting as around New York, and some of the palatial residences along the Hudson are fit for kings.

Those of the late Jay Gould at Irvington, the "Fields" and Depew



FIFTH AVENUE, NORTH FROM FORTY-SIXTH STREET.

residences with many others at Ardsley Park are literally palaces, as well as the magnificent Rockefeller mansion and grounds six miles farther north, and many others stretching as far as Ithinebeck-on-the-Hudson, where the palatial residences of many of New York's millionaires are located; among the most prominent of which are the estates of the Astors, the Rhinelanders, and that of Levi P. Morton. Many others have magnificent estates scattered through Westchester County, as that of "Ophir Farm," at White Plains, the residence of Whitelaw Reid, which is one of the finest on this continent; Scarsdale, where one of the Vanderbilt residences is located; and along the "Iselin Manor" notorious skipper of learned his sailor

At Pelham Maduchess de Dino's Frederick Stevens) the \$35,000 mansion and many of New business men. Mount Vernon is also one of New York's beautiful residence suburbs and is called the "Pearl of Westchester County," to which its natural and artificial advantages, its healthy location, modern improvements and charming villas entitle it. It is only thirteen miles from New York, where over one hundred trains per day convey passengers. In fact we have the country in the city, around Pelham, and Van Courtland and Bronx Parks, which are full of meadows, glades, dells, shady nooks, gleus, streams and fine spots for a day's outing and which are almost at the door of the toiling millions and where picturesque and historical houses add human interest.

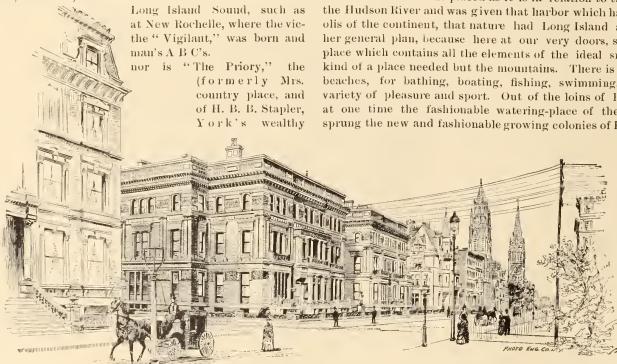
But few people in New York are familiar with the rural beauties that lie at the very doors of the metropolis in the public parks of the annexed districts.

The Bronx River is the attraction of Bronx Park, Pelham's beauties

Long Island Sound, such as at New Rochelle, where the vic-tor "Vigilant," was born and man's A B C's.  
nor is "The Priory," the (formerly Mrs. country place, and of H. B. B. Stapler, York's wealthy

being the Sound and its great fields. In the Bronx Valley Adelina Patti, when a swarthy little black haired girl of twelve, was playmate to a dozen residents of Washingtonville, who still talk of her, and in this romantic spot there is now a regular colony of Italian peasants, which makes life there seem something like the colony life of Italy. Another summer paradise for the great class of men who must keep in touch with their city business is Long Island, on which the Health Commissioner congratulates the great metropolis on being fortunate enough to have at its door. When Manhattan Island was placed as it is in relation to the great waterway of the Hudson River and was given that harbor which has made it the metropolis of the continent, that nature had Long Island as a distinct part of her general plan, because here at our very doors, so to speak, there is a place which contains all the elements of the ideal summer resort for any kind of a place needed but the mountains. There is shore, and the sandy beaches, for bathing, boating, fishing, swimming, shooting and every variety of pleasure and sport. Out of the loins of Rockaway, which was at one time the fashionable watering-place of the old aristocrats, have sprung the new and fashionable growing colonies of Lawrence, Wave Crest,

Cedarhurst, Isle of Wight, and others, where polo, pony racing, steeplechasing, and fox hunting all flourish, while golf, tennis and all other athletic sports have their followers. Many magnificent residences have been erected in these places by members of New York society, so that we may say that what Pompeii and Baie were to



THE VANDERBILT MANSIONS, FIFTH AVENUE.

medieval Rome, Long Island is to New York.

## THE NEWSPAPERS OF NEW YORK, WHICH ARE THE MOST ENTERPRISING OF ANY IN THE WORLD.

THE newspapers of a generation ago included the "Herald," the "Sun," the "Tribune," the "Times," the "Evening Post," the "Commercial Advertiser," the "Courier" or "Enquirer," the "Journal of Commerce," the "Express," the "Mirror," the "Courier des Etats Unis," and several German newspapers; the principal magazines

were "Harper's," and the "Knickerbocker's." Many new and excellent papers have sprung up since then as well as solid magazines which hold their own in popular favor, among them being the "World," the "Recorder," "The Mail and Express," "The Journal," "The Commercial Advertiser," "Frank Leslie's Illustrated," and many theatrical papers; and in magazines the most popular being the "North American Review" and "The Century Magazine," and there are now twenty-seven daily newspapers published, as many weeklies and nearly as many monthlies, while myriads of books are also issued.

Instead of the tumble-down buildings of other days the newspapers have splendid homes. City Hall Park looks out on "Printing House Square" proudly as she views the new and magnificent home of the "World," that "Phoenix" of papers, which has literally risen from ashes since Mr. Pulitzer assumed its management; the solid and beautiful building of the "Times," and the new home of the "Tribune." The "Herald," with its usual lead has followed the march of progress and left its magnificent building at Broadway and Ann Street to erect one of the most unique and perfectly equipped newspaper offices in the world on the triangular site at 35th and 36th Streets and Broadway and Sixth Avenue, the surrounding section being now known as "Herald Square."

Below this, from Herald Square to 28th Street, is what is distinctively an American institution known as the "Rialto," and which is the resort of the wearers of the buskin and the rendezvous of actors of all sorts and conditions in the histrionic world. One can find nothing like it in any other city in the world, it belongs exclusively to New York. The Astor House steps are the political rendezvous, while the Fifth Avenue portico is the lounging-place of bankers, statesmen, kings and merchant princes, whose names are world known, and in fact the whole city has its different familiar corners; and the "tenderloin!" What Venice is to Italy

"The revel of the earth  
The mask of Italy,"

so this district is to this city and reminds one of a glass of sparkling champagne held up before an electric light, or life as shown in the new kinetoscope, with sparkles of electricity mingled in with the "passing show." The Tenderloin!—Realm of all night revelry, refuge of stricken hearts, and blasted lives. Here flutter the moths of all colors, all kinds and all sizes, the gilded youths with the sharks of life waiting to swallow his hopes, his ambitions, and rub the gilt from his soul. In this spot, where the spice of life is sought after midnight, may be found any kind of amusement sought for in the new life that commences at that hour, and where "New York by Gaslight" is fully illustrated.

In fact a different interest centres in all parts of this great city—on the piers, at the ferries, on the railroads, in the streets.

## THE LIBRARIES.

NEW YORK has about forty-five libraries—thirty-four of which are public, and the number and value of the volumes within their walls have grown so rapidly that Paris, Munich and even London will be surpassed in their library collections if the present growth continues.

The Lenox Library is the exclusive retreat of the denizens of Murray Hill and the aristocracy of the city. The business man would feel out of place among the sombre collections of the Astor Library, so long ago he planned and built a Mercantile Library for his own use. The Law Society, Hospital, Apprentices', and Directory Libraries have each a distinctive patronage.

The Astor is the richest of all our libraries. One million dollars worth of books repose upon its shelves, which contain over two hundred and fifty thousand volumes, and is, of course, a great resort for students and *litterateurs*. Among its frequenters are Edgar Saltus, Edward Fawcett and A. C. Gunter, the novelists. Antiquarians from all parts of the country spend more or less time here. This library contains \$200,000 worth of priceless books and manuscripts that are storehouses of scholarship, and rare works that are worth small fortunes, which are seldom allowed to go into the hands of the public.

The Lenox Library contains the next rarest collection of book treasures, and contains some ancient illustrations in priceless manuscripts that excel the work of our modern artists. The Lenox also contains an excellent Art Gallery whose chief attraction is "Milton dictating 'Paradise Lost' to his Daughters." There are but 50,000 volumes at the Lenox, but most all of them are rare books and many of them scholars' standards, and books of reference.

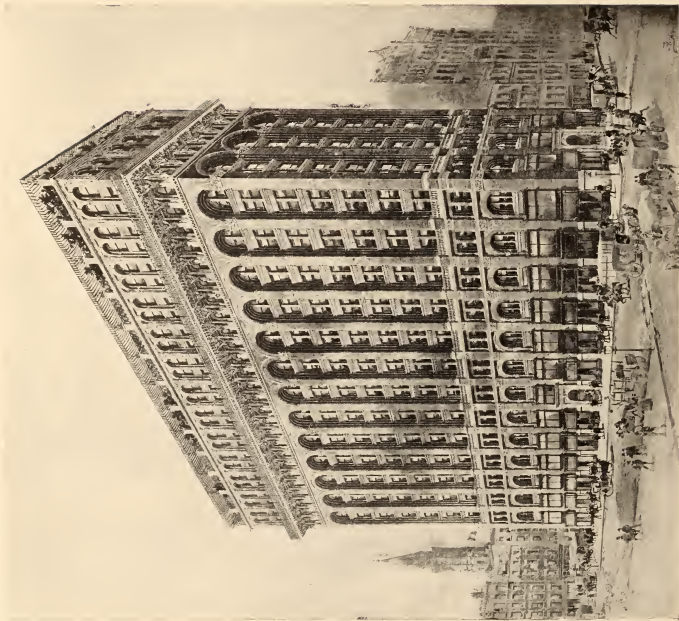
The Mercantile Library is the home of light literature and contains 250,000 tomes, ranging from Voltaire to Rudyard Kipling. There are two law libraries in the city; the principal one belongs to the Law Institute, and is located in the Post Office Building. It contains about twenty-five thousand volumes of reference. The Cooper Union contains 20,000 volumes and the Apprentices' Library contains over 60,000 volumes and is patronized chiefly by working people, while the Directory Library contains 500 volumes and is patronized mostly by detectives, lawyers, etc. The physicians of the city have the advantage of the consulting library of the New York Hospital, which contains the finest collection of medical works in the country.

## BANKS.

NEW YORK is called the banking and financial centre of America and the chosen throne of capital, and the banking facilities are not exceeded by those of any city in the United States. The financial importance of New York has kept pace from year to year with the country's growth.



✱ NEW YORK-1895, ✱



HAVEMEYER BUILDING, CORTLANDT, CHURCH AND DEY STREETS.

Thirty years ago Chase, then secretary of the treasury, successfully planned and reconstructed the entire system of banking, and there are now in New York forty-nine national banks with a combined capital of \$49,600,000, with surplus and undivided profits of \$57,220,098; and forty-five state banks with a capital of \$17,372,000, with surplus and undivided profits of \$15,309,837.

The foreign banking houses conduct the operations of the Old and New Worlds, while the great trust companies are repositories of immense wealth and institutions of enormous power. Among these solid institutions must be named as sharing the strides that commerce has made in New York, the unpretentious but solid old Chemical Bank, at which the privilege of writing a personal check is a passport to a good many places and which has been known to be of vast assistance to a man in a social way, as well as in business. This bank is the bank of big estates, the bank of the great landed estates in this country, and among its depositors might be made a complete list of all the old Knickerbocker families of the city and some of the wealthiest corporations in the world. The shares, which were originally bought for \$100 apiece are now worth \$4,900 and pay an annual dividend of 150 per cent. which is 146 per cent. more than government bonds. Its capital stock is \$300,000 and it pays out in dividends annually \$450,000 and has a surplus of over \$7,000,000 and its annual deposits are over \$25,000,000. It is no easy matter to open an account here.

Among the new buildings in this department that have been erected in the past few years may be mentioned the new Union Trust Company's Building at No. 80 Broadway at a cost of \$600,000; Gallatin Bank in Wall Street at a cost of \$380,000; Central Trust Company, Wall Street, \$200,000; Greenwich Bank, Sixth Avenue; Farmers' Loan and Trust Company, William and Beaver Streets; Mechanics' Bank, No. 33 Wall Street and others in this line. Chief among these great financial palaces will be the new home of the New York Clearing House, now being erected on Cedar Street between Broadway and Nassau Street, and which will be one of the most beautiful edifices identified with Wall Street.

More money or the representative of money changes hands in Wall Street than any where else in the United States. The street is practically the clearing house for the country. The sub-treasury in New York does infinitely more business than the national treasury at Washington. Banks generally throughout the country keeps balances in the banks of New York. Those in and near Wall Street are selected by country banks as their New York correspondents for the reason that the bulk of the banking business is in that locality, and a New York draft is available in every portion of the United States.

The proportionate amount of capital invested in banking in this city is unusually large, and divided, as it is, among a large number of subscribers, it demonstrates the fact that this is essentially a financial community.

## OUR SKY SCRAPERS.

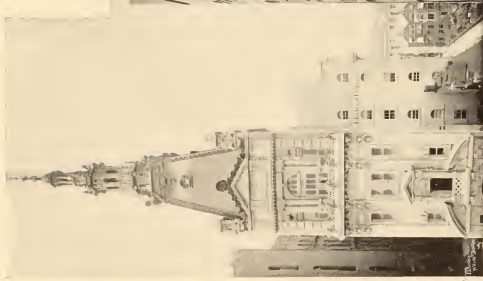
**B**UT the many new and wonderful office buildings, which are still linked with the old ones like the dead and living criminals of Mezentius, are like municipalities with laws of their own and indicate the progress of the city's business in an area which is less than a square mile, lying below Canal Street on Manhattan Island, and where over a million people gather for business each day in this little patch of territory, and the only resource for the growing business was to build higher and higher till ten stories, then fifteen stories and now twenty-three stories, have been reached, and now millions of people find accommodations "in the air" in these modern wonders of buildings. Within each of the walls of these buildings is a separate community with its own police, its own caterers, its own servants, and with laws that must be respected. Few people entering these buildings realize that from the moment they step within the portals until they go out they are under the watchful eyes of a special police force. Dangerous visitors are not frequent, and the duties of the guardians in ordinary times are confined to saving the tenants from annoyances and theft. Beggars or canvassers are not admitted. Canvassers of the right kind can get a permit. Some of these buildings contain as many business men as are to be found in large villages and are as populous as a suburban borough. The occupants of the Equitable Building alone number from 3,500 to 4,000.

Many buildings have peculiar classes of tenants as the Equitable, which is known as the "Lawyers' Building;" the Washington Building, which is filled with great coal operators; the Mills Building with bankers and brokers, etc. The revolution in office buildings began with the erection of the Equitable, still one of the finest in the city; after that came the Mills Building, the Washington Building and many others.

The capacity of some of these buildings is astonishing. The new Constable Building will have 11,120 square feet of floor surface on each floor and on its eleven floors there will be 231 offices. The American Tract Society's new building will contain 814 offices, distributed over twenty-two floors. Some of the older buildings which are very large contain comparatively few offices. The Astor Building, seven stories in height, covers an area of 5,916 feet and has only 154 offices. The Edison Building, covering 3,138 square feet and eight stories high, has only 88 offices. The tendency nowadays the agents say is for smaller rooms, and even if they have to use large floor space to have it cut into individual offices.

In fact to stand in City Hall Park the *coup d'œil* takes in a greater number of magnificent sky scrapers than can be seen at a glance in any other large city in the world, and all of them have gone up within the past twenty years. The Pulitzer Building, the "Times" Building, the "Tribune" Building, the "Staats Zeitung" Building, the Home Life Insurance Company's Building, the Postal Telegraph Company's Building, the

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MAIL AND EXPRESS BUILDING.



Mutual Reserve Fund's new building, the Temple Court Building, the Potter Building, the new Post Office, the Shoe and Leather Bank, while in the immediate vicinity is the Downing Building, the "Recorder" Building, the Western Union Telegraph Company's Building, the "Mail and Express" Building, the Corbin Building, the Havemeyer Building, the Monroe Taylor Building, the Coal and Iron Exchange, the Electrical Exchange, the Bennett Building, the Nassau Building, the Scott & Bowne Building, and many other new and handsome structures, while further down town are many new buildings, including the magnificent building of the Manhattan Life Insurance Company, the Union Trust Company's Building, the Columbia Building, the Aldrich Court, the Tower Building, Welles Building; the American Tract Society's Building which is being built at Nassau and Spruce Streets, and that of the American Surety Company, at Pine Street and Broadway, which will be two of the highest buildings in the city; the new Clearing House which is being built on Cedar Street between Nassau Street and Broadway, the Mutual Life Building on Nassau Street, and many others. The new Criminal Court House is another ornament to the city, which reminds one of the Doge's Palace in Venice and its Bridge of Sigus, with "a Palace and Prison on each hand," as well as the new Wool Exchange, which will be ten stories high and cover an area of four acres on West Broadway and cost over one million of dollars.

The Mutual Reserve Fund Building is one of the handsomest new buildings in the city. It is fourteen stories high and is imposing, massive and beautiful, and is absolutely fire-proof. The site cost \$600,000 and the magnificent building on it brings the cost to \$1,200,000. It is built of Indiana limestone, and the balustrade on its roof is 200 feet above Broadway.

One of the finest "power buildings" in New York is the Scott & Bowne Building at Pearl and Rose Streets, which is twelve and a half stories high from the street. This splendid structure stands on ground where had stood for nearly a hundred years, several fine old-fashioned mansions with their white painted portals and dormer windows—a part of this site was also occupied by a little church, also belonging to another age and deserted years ago.

Temple Court was the pioneer among the great office buildings and the beginning of the revolution in these structures and was erected by Eugene Kelly, the banker, in 1882. It was on this site, in a theatre built in 1751, that Hamlet was first produced in America, and from this theatre came the title to the narrow street, "Theatre Alley," that runs along one side of Temple Court. The original Clinton Hall and Clinton Hotel occupied this site and here the Mercantile Library first commenced the splendid collection of books which it now boasts.

In the vicinity of the bridge entrance, too, there have been erected numerous towering buildings devoted to manufacturing interests, occupied by printers, binders, and others, the nature of whose operations require steam power.

## EXPENSE OF LAYING THE FOUNDATION FOR A SKY SCRAPER.

THE public generally has no idea of the precautions that have to be taken in laying the foundation of these tall buildings and prevent the undermining of the other big structures around them. In fact the erection of the great twenty-three story building of the American Surety Company, now in process of construction, will be the greatest engineering feat of its kind ever attempted in this country, on account of the big buildings surrounding it and the immense weight of the building itself, which is built on a lot 85 feet square, and which when completed will weigh exclusive of furnishings 44,000,000 pounds. The foundations for this had to be sunk by means of caissons to a depth of over seventy feet. The building will cost \$1,250,000. One-fifth of this amount will never be seen as it will be buried in the ground.

## OUR SCHOOLS AND PROGRESS IN EDUCATION.

MANY progressive features have been added to our educational system later than New York's famous Normal College for women. Many spacious and substantial new school buildings have been erected to accommodate the increasing population. Nine new buildings have been erected in the past year, while many others have been extended, all of them being fire-proof and give an added seating capacity for 6,780 new pupils, and in another year there will be room for 12,000 more, while one Grammar School, No. 67, will be used exclusively for colored children. Many useful innovations have been made in some of the schools, such as teaching little girls how to cook, which is done on gas stoves. One of the greatest boons to the coming generation is the New York Trade Schools which were established ten years ago for the purpose of giving young men trades in the mechanical and scientific branches and giving them the opportunity of learning all branches of skilled labor, which had formerly been done by foreign workmen mostly. To this noble institution Mr. J. Pierpont Morgan has lately given the splendid gift of \$500,000. Free schools are one of the pillars of American civilization and too much importance cannot be given to these institutions for the great future of the nation. A new industry has also sprung up in New York in the last couple of years and that is the establishment of looms for the manufacture of Gobelin tapestry, the first that were ever made in this country. The factory is on the Bronx near Williams bridge and the work turned out is as fine as any made in the Gobelin Works.

Another innovation is the providing of omnibuses by the Board of Education to convey children to and from school in the annexed district, where the schools are far apart, the stages stopping at the childrens'

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CONTINENTAL INSURANCE CO.'S BUILDING, No. 40 CEDAR STREET.

houses to pick them up en route, and which has had a most beneficial effect upon the progress made in the studies.

We also have the beautifully located finishing school on Riverside Drive, where the daughters of millionaires are taught all the accomplishments, languages, etc., that fits them for their positions as ladies of society.

## THE SCIENCES AND ARTS.

LONG strides have also been made in this city in surgery, medicine, and sanitary science, and the facilities for warding off disease and stamping out danger, have grown perfect under the vigilance of the efficient Board of Health. New York city is far ahead of any city in the world in the thoroughness and efficiency with which it guards against contagious diseases, and great progress has been made in every branch of science and the arts. The growth in the inventions and applications of electricity in the past few years is marvelous and in too many new ways to mention. Telegraphing has been done without wires, scientists are now talking along a beam of light through the photophone, and the latest invention by Edison is the kinetoscope. Other scientific discoveries have been the discovery of the different bacteria of infectious diseases and the process of inoculating against the different diseases, the cure of dipsomania by bi-chloride of gold injections, hypnotism which has superseded anaesthetics, and hundreds of new remedies have been found in medicine and surgery. Great strides have been made in astronomy, in anthropology, in engineering, in chemistry and in everything that is an aid to civilization and help to mankind.

## CHURCHES.

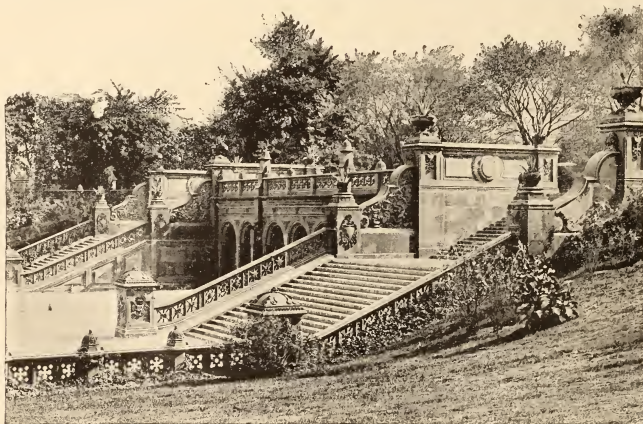
CONSIDERING that Rome, the "Eternal City," has only something like 365 churches and that churches are the predominating feature of what was once the "Empress of the World" we may consider that New York is well provided for when she makes a showing of 206 churches of different denominations. Of these 27 are Baptist, 5 are Congregational, 14 Lutheran, 32 Methodist Episcopal, 30 Presbyterian, 5 Reformed Presbyterian, 5 United Presbyterian, 43 are Protestant Episcopal, 12 Reformed Dutch, 21 Roman Catholic, 4 Unitarian, 4 Universalist, 3 synagogues, 2 Friends' meeting-houses, and two miscellaneous. Of these the magnificent St. Patrick's cathedral on Fifth Avenue is the finest piece of church architecture in the city and is in pure Gothic style. Many others are also architecturally beautiful. Many new churches have been erected in the past few years in the upper portions of the city, many of them being triumphs of architecture.

## INCREASING CHANGES FROM THE OLD TO THE NEW CITY.

OLD landmarks are gradually disappearing and many quaint and shaky buildings are so overshadowed by palatial structures on either hand that they often escape observation only by the old residenter, who loves to recall memories of the long ago. Many of these ancient habitations are allowed to remain because their owners are waiting for a rise in real estate values. This is especially noticeable in the "Greenwich Village" section of the city, now known as the Ninth ward, which was the hot-bed of Know-Nothingism in the "American party" days. There are localities, too, on the East Side, noticeable reminders of when Henry Street, East Broadway and Montgomery Street, were the nabob quarters in the early forties. New Yorkers imagine that every vestige of the "dead past" in the city has been trampled out, but they crop out every now and then among the most modern and elegant surroundings in ramshackle rookeries. Tall structures are now crowding in on the queer little buildings, and triangular landmarks in the downtown district around Pearl and Chambers Streets. Twenty-five years ago a full-sized lot could be bought for \$7,000 in this locality, and within a year an old settler refused \$150,000 for three lots. Many historic and famous houses are disappearing and many historic spots are being left unmarked, among them being Washington's Cherry Hill residence on Franklin Square, the "Hamilton Grange," on Washington Heights, from which spot one can see the Weehawken shore upon which Hamilton fell while defending his honor from the attack of the infamous Burr, although the famous thirteen trees which Alexander Hamilton planted with his own hands are still standing here as a monument commemorative of the thirteen original states of the Union, still they are appropriate for a monument or memorial tablet; also the place at 43d Street and Broadway where General Washington and General Israel Putnam held a conference of war. Another interesting site is that on Chatham Street, where the first free schoolhouse was built in New York city in 1800, and another where the Garden Street Dutch church was built, and which was famous in its day. Just about 200 years ago the Dutch church was finished when what is Exchange Place now was Garden Street. The Macomb mansion on lower Broadway was at one time occupied by Washington. Another interesting old spot is on John Street, between William and Nassau Streets, where the first M. E. church in America was built and opened 124 years ago, and to which some of the famous old Knickerbocker families were contributors, and which has since been twice rebuilt. Neglected cemeteries of other generations are still lying in the heart of this great city. One of these, which is among the oldest landmarks of New York, is framed in by a factory, a massive apartment house and a frame building; a relic of old New York bearing the name of

"The Old Grapevine," and near one of the busiest shopping districts is another. Another of these old cemeteries lies near the Bowery. Another old landmark soon to disappear is the old colonial mansion over the tunnel at Ninety-fourth street and Park avenue, where General Winfield S. Scott once resided, and the Ray mansion built in Chelsea village 50 years ago on what was then the Ray farm by Robert Ray on the spot now known as Ninth avenue and Twenty-eighth street. An old-time church soon to be

prominent people. The massive old Schermerhorn house in Twenty-third Street is soon to be razed, since the death of its disappointed owner. Another of New York's oldest landmarks that will soon disappear to make way for the great drawbridge at One Hundred and Fifty-fifth street is the famous old "Road House," once the Macomb farm house, which was turned into an inn and was the favorite halting-place in other days of scores of New York's most prominent men, and owners of fast flyers on



CENTRAL PARK—THE TERRACE AND GRAND STAIRCASE.

sold is that of the Church of Sea and Land which was built in 1819 and is at the corner of Henry and Market Streets, near the spot where Nathan Hale suffered martyrdom and only a few rods away from where Robert Fulton made his first experiments. Once Commodore Vanderbilt lived near here and was one of the congregation. Among the other pew holders were Mayor Westervelt, Moses Grinnell, Robert Taylor and many other

their way to Fleetwood or Jerome Parks, and almost any day here could be seen Commodore Vanderbilt with one of his famous roadsters, William H. Vanderbilt and Fred Vanderbilt, Robert Bonner, David Bonner, Frank Work, August Belmont, Colonel James Fisk, John Jacob Astor, William B. Astor, General Grant, Colonel Kip, Eph Simmons, Isaac Bernstein, George Law, Roscoe Conkling, and in fact all of New York's millionaires who enjoyed a

drive behind their blooded stock. Another interesting old landmark that is disappearing to make breathing-room on the East Side is the old "Ferry-House" on "Corlears Hook" at No. 88 Jackson Street, built at the beginning of the century, and whence started a ferry for Brooklyn that landed at Hudson Avenue and made the shortest route to the Navy Yard. But these old landmarks are only disappearing as many others have in the past and before many years we will have an entirely new city that in its improvements, population and area shall outshine any in the world.

## NEW YORK A NEW CITY.

NEW YORK is a new city in all but name, and even that may be changed when the vast area that is intended to be included in the "Greater New York" is consummated. Our colossal commercial palaces and business buildings are the marvels of strangers and foreigners, and even residents returning from a lengthened stay abroad. Our bridge spanning the East River to Brooklyn is one of the wonders of its day and our statue lighting the entrance to the harbor. Our boats running day and night, our small parks, Museum of Art, churches, magnificent private dwellings, schools, the trolleys, streets and transportation facilities, our unrivalled Central Park and our magnificent Riverside Drive, the finest drive in the world, and our great bridges spanning the Harlem River, and endless other marvels compel the respect of foreigners, as being a wonderful city to look at. All of the late new projects and improvements are those which take people into the air, and when completed will cost over \$100,000,000. Four great bridges are now in the hands of live companies, and except the New York and New Jersey Bridge Company, have plain sailing before them. These are the New York and New Jersey bridge which is to span the Hudson somewhere about 60th Street, and which would be the greatest structure of the kind in the world, and cost over \$40,000,000; the New York and Long Island bridge, which is to cross from Long Island to this city making a stepping-stone of Blackwells Island, and the two bridges of the East River Bridge Company, over the East River from either side of the Navy Yard, which will extend the elevated system and cost over \$30,000,000.

Other great works are in progress. The Dock Department is gradually changing the whole face of the water front and facing it with substantial walls and commodious wharves. This Department alone brings in a revenue each year to the City of \$365,000. The United States is finishing the Harlem Ship Canal, and another of the great works which will be of particular importance to Harlem, and which is now in progress is the building of the new elevated viaduct which is to carry the four tracks of the New York Central & Hudson River railroad, and the other Vanderbilt railroads that leave the Grand Central Depot, over the streets instead of under them, from 111th Street north to the Harlem River and beyond it.

The bridge part of the new way will be one of the most interesting features, and will consist of a big swing draw which will be 400 feet long and one of the biggest in the world.

New York has fifty miles of water front which the city authorities propose to acquire and improve by building around it a continuous permanent bulkhead of concrete and stone, and from this a uniform system of wharves, which will materially add to the resources of the metropolis.

These improvements, with the great drawbridge over the Harlem River at 155th Street and Eight Avenue, connecting with the Fort Washington bridge; the new Washington bridge; the trolley cars that run to Fordham, and the proposed new cable roads to Kingsbridge; the magnificent new speedway which runs along the wooded slopes of High Bridge Park and Fort George Heights—the most naturally picturesque spots on Manhattan Island—all of these will make New York one of the finest cities in the world, especially when historic White Plains, Mount Vernon, Eastchester, etc., are included in the annexed district, as is their wish, and when New York, Brooklyn, Long Island City, Yonkers, Richmond County, and portions of Queens and Kings are included in the "Greater New York," then will this great metropolis cover an area of 317.77 square miles, instead of as it does to-day an area of 38.85, and consolidation will insure New York permanently in her position as the metropolis of America. Then indeed will New York be what it was originally intended for—the acknowledged queen of commerce, the financial, import, export, and commercial centre of the New World.



✱ NEW YORK-1895, ✱



BANK OF MANHATTAN COMPANY.

40-42-44 WALL STREET



**H**ACKETT, CARHART & CO., Men's, Youth's, Boys' and Children's Clothing, Nos. 418, 420 and 422 Broadway, Corner Canal Street.— One of the colossal and thoroughly representative emporiums of trade in the great metropolis is that of Messrs. Hackett, Carhart & Co., the well-known wholesale and retail clothiers at Nos. 418, 420 and 422 Broadway, corner of Canal Street, and Nos. 265 and 267 Broadway.

This firm deal in men's, boys' youth's and children's clothing; boots and shoes and gent's furnishing goods. The business was founded in 1850 by Carhart, Whitford & Co., who were succeeded by the present firm in 1885. In their spacious retail sales-rooms, comprising the ground floors of the above numbers, and also at Nos. 265 and 267 Broadway, is shown a truly grand stock of choice garments, suited to the wants of all classes of purchasers. The management pays special attention to the cut and style of all clothing handled, and is bound to have the cheaper grades fit as well upon the form and have as correct a style as the higher-priced goods. The firm take a personal pride in this matter, and are not ashamed to put their name upon all clothing sold by them and let everybody know where it was bought. They have learned that a good name, a name that stands for honorable dealings, square business methods and just prices, is something that counts side by side with the capital that backs a business. When it comes to materials they have an array of qualities and patterns that will

satisfy the most fastidious buyer. Prices are moderate, and the aim is to give in every case the best value possible for money received. This firm believe it pays better to have a large trade with small profits than to have a small trade with large profits. This enables them also to keep their stock fresh, and they are never obliged to work off old patterns and last year's styles among their new goods. In both dress coats, sack coats, cutaway

frock suits, sack suits, fall and winter overcoats, storm coats and ulsters, children's suits, furnishings and footwear, this house is in a position to challenge comparison as to quality and defy competition as to price. Their wholesale trade is large and influential in all parts of the United States, and the exigencies of their immense business require the constant services of 300 clerks and several hundred hands outside, while a corps of talented salesmen represent the house upon the road. The individual members of the firm are Messrs. C. H. Hackett, J. B. Van Wageningen, Albert E. Colfax and David D. Nedwill. Mr. Hackett is a prominent and public-spirited citizen, a director of the Citizen's National Bank and a trustee of Bowery Sav-



C. H. HACKETT.  
DAVID D. NEDWILL.

ALBERT E. COLFAX.  
J. B. VAN WAGENEN.

ings Bank, the largest savings bank in the world, also a member of the Chamber of Commerce, Union League Club, New England Society, etc., while all the partners are experienced merchants, amply endowed with those traits that bespeak success in the business world.

# Henry Edwards & Co.

Attorneys and Managers,

44, 46, 48 Cedar Street,

(CONTINENTAL BUILDING.)

— A T —

The Imperial Fire Lloyds of New York City,

“ Indemnity “ “

“ Metropolitan Lloyds “

“ Union “ “

“ Ger-American Fire & Marine Lloyds.

There is no department of human enterprise to-day in which competition is keener than that which has to do with fire insurance. Competition means progress, and progress means improvement. It also means the “survival of the fittest.” This is why the “Lloyds” system of insurance is so rapidly coming to the front and being accepted as the system above all others that fills the most exacting requirements of the insurance public. The largest Lloyds syndicate in the United States is governed by Messrs. Henry Edwards & Co., as attorneys and managers, and is known as the Imperial Fire Lloyds of New York City, composed of the following Lloyds: the Indemnity Fire Lloyds of New York City, the Metropolitan Lloyds of New York City, the Union Lloyds of New York City, the German-American Fire and Marine Lloyds, with offices at Nos. 44, 46 and 48 Cedar Street. The underwriters composing these Lloyds represent over \$10,000,000, and possess cash combined assets of over one-half million dollars for protection of policy-holders. The unsafety of the stock system of fire insurance has been manifested for many years by the long line of wrecks that line its shores, and this is one of several reasons why the public are turning more and more to the Lloyds system, as under its unlimited liability failures cannot occur except through the bankruptcy of the individual underwriters. This individual liability of the gentlemen connected with the several Lloyds for risks assumed also forces them to extreme caution as to amount on each risk and character of risks; while at the same time it reduces office

expenses at least thirty-three per cent. of the usual amount required under the stock system. The Lloyds are governed by no tariff associations, combines or boards of any description, as the introduction of individual underwriting has smashed all tariff rate and commission combines, state and local boards, and other monopoly machinery incident to the stock system; hence the array of opposition by those interested in said schemes. The more the people study and investigate the Lloyds system, however, the more they are impressed with the belief that its provisions are drawn in their favor, rather than in the interest of corporations. In a word, it is “insurance that insures.” That is what the property-holder is in quest of, and he secures it from these Lloyds of New York city with solid indemnity and sound financial backing at the helm. Under the expert management of Messrs. Edwards & Co., the business has had a steady and healthy growth from the start, and this Lloyds must permanently maintain the lead in this country. The members of the firm, Messrs. Henry Edwards and Edward D. Palfrey, are insurance managers of large experience and high repute. Mr. Edwards was the attorney and manager for the Imperial Fire Lloyds of New York at its original inception in 1892, and is prominent and popular in the insurance world. Mr. Palfrey was long one of New Orleans’ best-known fire underwriters, and was manager of the Southern Department of the Imperial Fire Lloyds. He is a power in the insurance field and in defense of the Lloyds system wields a trenchant pen.





*Truly Yours  
C. Edgar Sutphen*

C. EDGAR SUTPHEN COMPANY, Manufacturers of the Bengal Shirts, No. 712 Broadway.—The manufacture of that indispensable article—the shirt—constitutes a staple industry of the utmost importance, and in all parts of the land extensive establishments are to be found devoted to its prosecution. New York is the leading city representing this industry, and one of the most prominent houses in the trade is that of the C. Edgar Sutphen Company, whose office and salesrooms are at No. 712 Broadway, while their factory is at Newark, New Jersey. This is an old-established concern, having been founded in 1854 by Mr. Robert Johnston, who, in 1871, was succeeded by Messrs. Johnston & Sutphen. Mr. C. Edgar Sutphen came into sole control, in 1881, and since then has continued business under the present firm style. The business has undergone steady development since he assumed management of affairs, the trade constantly augmenting in volume and influence, the reputation of the house becoming more widely extended and its goods more popularly appreciated. The demand now supplied comes from all parts of the United States, Canada, South and Central America. The factory in Newark is a three-story brick building, 75 x 100 feet in dimensions. It is complete in all its equipments, and furnishes employment to over 300 experienced operatives. All kinds of colored, and white dress shirts are made by them. This firm has introduced many of the most popular shirts known to the trade, among them being the "Quick put on," or coat shirt, which is coming to be almost universally worn in many sections, as it will be everywhere when its merits are known, the output being a very extensive one, and the goods unsurpassed in quality, style or workmanship. Their trade mark is a tiger's head with the word "Bengal." Mr. Sutphen is a native and resident of Newark, N. J., where he is connected and recognized with a number of other enterprises. He commands the esteem of his fellow citizens and stands high in business, social and political life. He has served his native city in the Board of Education, the Board of Aldermen and as Police Commissioner, and his political and business career will be recognized by his city in "putting the right man in the right place."



**E.** S. HIGGINS CARPET COMPANY, Manufacturers of Carpets, Nos. 80, 82, 84 and 86 White Street.—The name of Higgins has long been intimately and prominently associated with the carpet industry, and the house so well founded and nobly planned by the late E. S. Higgins has enjoyed a national reputation for upwards of half a century. The business now so successfully conducted by the E. S. Higgins Carpet Company, with salesrooms at Nos. 80, 82, 84 and 86 White Street, and mills at the foot of 43d and 44th Streets, North River, was established in 1837. The honored founder died in 1881, and in January, 1892, the present company was incorporated under the laws of New Jersey, with a capital of \$2,000,000, and with the following officers, to wit: Eugene Higgins, president; James B. Fitz-Gerald, vice-president; Oren M. Beach, treasurer; R. P. Perkins, secretary. Under able and experienced management, this great industry has been conducted in the most methodical and successful manner, coupled with an output that meets the wants of the best class of trade throughout the country at large. From fifteen hundred to two thousand hands are constantly employed in the mills, and the product, which is one of great magnitude and value, includes Wilton velvets, Imperial velvets, double star tapestries, three star tapestries, ten wire tapestries, fourteen pair ex-supers, standard ex-supers and three-plys. Quality is the first consideration of the management, the house retains the confidence of leading dealers everywhere. The yarns are selected with scrupulous care, while the patterns are both original and artistic, being designed by the best talent. The shades and colors are harmonious, tasty and brilliant, and all dyes are fast. The processes of manufacture are perfect, while the goods are offered to the trade at the most moderate prices. A splendid stock is carried at the company's warehouses to meet the current demand, and all orders are filled without delay. President Higgins is a son of the late founder of the house, trained in the business from his early youth, and all the officers possess undoubted fitness for their positions.

**A**RONSTEIN & WOLFERS, Manufacturers and Importers Lace Curtains, Embroideries, Etc., Nos. 507 and 509 Broadway.—One of the oldest, foremost houses engaged in the manufacture of lace curtains is that conducted by Messrs. Aronstein & Wolfers, whose factory is at St. Gall, Switzerland, where a large force of operatives is employed. The New York establishment was founded in 1850 by Mr. Gustavus Wolfers, and shortly afterward the firm became Emden, Wolfers & Co. From 1854 to 1864 the business was conducted by Wolfers & Co., from 1864 to 1874 Wolfers & Kalisher, from 1874 to 1884 Strans & Aronstein, and in the latter year the present firm was organized, the co-partners being Maurice Aronstein and Otto G. Wolfers, son of the founder of the establishment and Mr. T. G. Weil. Mr. Wolfers was born in New York and

resides at St. Gall, Switzerland, where he is in charge of the firm's factory. Mr. Aronstein was born in Westphalia, Germany, came to New York February, 1866, and has since become most popularly known in the community; and Mr. Weil is a native of New York and represents the firm in the United States and abroad. The premises occupied as salesrooms cover an area of 50 x 200 feet, and are appropriately fitted up. Employment is found for from thirty-five to forty hands, also eight traveling men, and a heavy stock of lace curtains, Hamburgs, dotted Swisses, fine embroideries, and kindred goods is carried, the assortment being elegant and complete in every particular. As the firm manufacture and handle their own goods they are in a position to successfully defy competition, and manufacturers, jobbers and retailers are supplied upon the most favorable terms.

**N**EW PEDRARA ONYX COMPANY, New York: First Avenue, and 37th Street; Chicago, Nos. 63 and 65 Washington Street; San Francisco, No. 1921 Market Street; Quarries: New Pedrara, L. C., Mexico.—One of the most important enterprises established here in recent years is that of the New Pedrara Onyx Company, whose principal office is located at First Avenue and 37th Street. This company opened its quarries at New Pedrara, L. C., Mexico, in 1893, and established business here in 1894. They control 5000 acres of quarry land, and are the only concern handling onyx from its own quarries that is engaged in this business in New York. Their onyx is believed to be the finest in the world, and the company are now producing mantels, lamp stands and bases, columns, railings, lavatory work and interior decorations that command the admiration of experts and the public. A specialty is made of mantels, and mantel facings and lavatory work, and attention is called to the mantel facings supplied the Hotel Savoy Annex and the Bolken as well as the lavatory work furnished the J. L. Mott Iron Works and Peek Bros. & Co., and mantels for W. H. Jackson & Co., among others in this city, as well as mantels of rare beauty for several Fifth Avenue mansions. These specimens of their artistic skill and of the beauty of their product serve to give this company a prestige in their line of industry unapproached by any other concern in the country. At their handsome show rooms a magnificent display is made of the product in the various forms and uses for which it is best adapted, and the same is attracting great attention among architects and builders who are on the lookout for something new and striking for interior decoration. The demand comes from all parts of the United States, and is rapidly increasing in value and importance. Orders are filled without delay and on the most favorable terms, and imported marbles are also furnished at short notice. They display forty slabs of onyx of as many different designs in their show room representing as many blocks to select from. Mr. G. S. Fellows, the general manager, is a well-known New Yorker, and a young man of high social and business repute, with whom it is a pleasure to deal.

WILLIAM CAMPBELL & CO., Manufacturers of Wall Papers, William Campbell, Thomas J. Nugent, E. C. Baeck, Managers. Warehouse: Nos. 250 and 252 West 27th Street; Factory: Nos. 425 to 435 East 24th Street, extending through to East 25th Street.—In these days of combinations and trusts, when it is the almost universal rule for manufacturers of kindred articles of commerce to band themselves together for the purpose of obliterating that competition which is the true life of trade, and without which, the public is left entirely at the mercy of the producer. It is a pleasure to be able to refer to a house which disdains such methods, and whose management has for its chief aim to benefit the community by producing the best quality of goods in its line at the prices that the conditions of trade justify. We refer to the mammoth establishment of Messrs. William Campbell & Company, the leading manufacturers of wall papers, and the only one in New York not a member of the wall paper Trust. The history of this house is a notable illustration of what can be achieved by ability and sound judgment, when combined with indomitable energy, perseverance, and just and honorable methods. Mr. Campbell began his business career as a boy, entering the wall paper factory of Messrs. Jones & Smith, where he rapidly acquired a thorough knowledge of the business in all its branches. In 1857 he started manufacturing for his own account, and purchased eight lots on West 41st Street, west of Tenth Avenue; he erected on two of them, a five-story factory 50 x 100 feet in dimensions, and so rapid was the growth of his business, that, in 1872, he added thereto another five-story structure. Again these premises soon proved inadequate, and in 1875, he built still another five-story addition, also covering an area of 50 x 100 feet, and in 1880 saw the erection of the last addition on 41st Street, a six-story building, also 50 x 100 feet. In 1884 he completed this block of buildings by erecting eight stories, 80 x 100 feet, fronting on 42nd Street; his premises might then have been fairly considered the best complete wall paper establishment in the country. Unfortunately, they were completely destroyed by fire on the night of October 18th, 1893. Then what would have proved thoroughly discouraging to a man of less persevering calibre, only spurred Mr. Campbell on to still greater efforts. He at once commenced the erection of his present plant at Nos. 425 to 435 East 24th Street, extending through the block to 25th Street, exceeding in area and capacity, the factory destroyed. This is one of the finest equipped wall paper factories in the world, the plant being costly and elaborate and necessitating the steady employment of from 400 to 500 persons. The output is enormous and comprises everything in the line of paper hangings, etc., from those of most artistic and expensive make, down to the cheaper grades. A specialty is the manufacture of relief paper, such as can be seen in the Home Bank and the Hotel Metropole of this city, and which is manufactured exclusively by William Campbell & Co. The trade covers all sections of this country. Mr. Campbell is a prominent figure in leading financial circles of

New York, and a director of the Home Bank, the Commercial Lloyds and the Assurance Lloyds of America. In the management of his business he is ably assisted by Messrs. Thomas J. Nugent and E. C. Baeck, who have been connected with the house for many years.

IMPERIAL SUSPENDER COMPANY. Morris Brothers, Proprietors. Manufacturers of Suspenders, Jobbing Trade Only, No. 34 Howard Street.—One of the most noteworthy enterprises of New York city, is that of the Imperial Suspenders Company, of which Messrs. Abram and Jacob Morris are the popular proprietors. The firm began business in 1881, on the east side of No. 13 Essex Street, in a place not more than 18 x 12. A. Morris then eighteen years of age, J. H. Morris being less than seventeen years, with a capital of \$65.00, and no one to extend to them a guarantee, or backing of any kind at that early time. Mr. A. Morris took charge of all inside work, and Mr. J. H. Morris took charge of what little goods there were to be bought and sold. With very hard work and energy they found themselves short of room, and moved to No. 18 Orchard Street, also one of the east side quarters, being a little more extensive. After three years they moved to Walker Street, where they began catering to a better class of trade. They have achieved a most phenomenal success, as will be seen when we remark that their sales for 1894, reached the great amount of \$300,000. They remained on Walker Street for several years, then moved to larger quarters, Nos. 277 and 279 Church Street, and for the past four years have been at their present address. Here they occupy the four upper floors of a five-story building, 30 x 150 feet in dimensions, fully equipped. Employment is given to a force of 120 experienced hands. The business still runs under the same system as when they started, Mr. A. Morris at his part, and Mr. J. H. Morris still selling every dollar's worth of goods that leave their house. They do not employ any salesmen, and have no other source of disposing of their goods, outside of themselves. Morris Brothers make a specialty of popular price goods in suspenders, of the latest and most improved styles and brand. The Imperial is favorably known to the trade in all parts of the country. At the beginning of each season they have always come out with something new and novel, and are at all times prepared to meet orders promptly, upon the most liberal terms. Mr. A. Morris was born in New York, while J. H. Morris was born in Baltimore, both leaving the latter city in 1876, and the highest position they reached in the latter city, was selling daily papers. However, they have always resided here since, and enjoy the esteem of all their fellow citizens. Mr. Jacob H. Morris is the most popular salesman of his territory, and sells more in the course of the year than any four men in the trade. They are both popular members of the Masonic and K. O. P. orders.

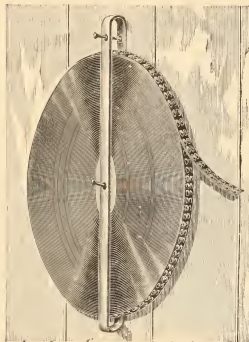
**C**ARY MANUFACTURING COMPANY, Special Metal Goods, Nos. 5 to 9 Elm Street.—One of the new enterprises of New York. In a commercial emporium such as New York is, from which vast shipments of merchandise are being continually sent forth for distribution over the entire face of the earth, a cheap and easy method of fastening and binding cases is most desirable, and its want has been experi-

enced by every mercantile house in the community. This want has been fully supplied by an appliance both simple and effective known as "Cary's Universal metal strap." The Cary Manufacturing Company, who make the above article, was incorporated under the laws of the State of New York in 1888. Mr. Spencer C. Cary is the president and the inventor of the product and machinery for manufacturing same, which is covered by various patents both here and abroad; Mr. Henry Whittemore is the treasurer and Mr. Chas. S. Cary the secretary. The Cary strap is intended to act as a substitute for strap iron, wood straps, wire and other material used for binding packing cases, etc., and

comes as a continuous metal strap from one half inch to one inch in width put up in coils of three hundred feet in length as illustrated herewith. Its advantages over all other straps that have been presented are numerous. It is made of the best soft steel of great tensile strength, through which any kind of nail can be easily driven without the need of punching holes; and it is about three times as long, to the same weight, as ordinary strap iron. This combination of cheapness, strength and economy in use quickly made itself manifest to the mercantile community, and the Cary strap is now being extensively sold in this country and in Europe. The coils are wound upon reels that can be suspended to the wall at the workman's side, and sufficient can be unreeled for his purpose without any waste. The office and factory of the company are located at Nos. 5, 7 and 9 Elm Street, New

York city, which buildings they occupy for manufacturing and storage purposes. The establishment has a fully-equipped machine-shop of the most improved tools for manufacturing their own special machinery, of which they have a very complete plant and many new and novel features in connection with same. The demand for the article is continuous and growing. They employ a number of traveling salesmen and are represented in all the principal cities of the United States.

**L**UDWIG CARVED MOULDING COMPANY, Manufacturers of Carved and Turned Mouldings, Nos. 507 and 509 West 35th Street.—Few branches of industrial activity have had such a marked effect in contributing to the growth of domestic refinement and elegance, as that devoted to the production of house mouldings. Within the past few years the methods of production have been greatly improved and added to, and the mouldings whether carved or turned, made to-day, may be said to be perfect in every particular. There is no concern in this section of the country that is doing more to maintain this desirable condition of affairs than that which forms the subject of this necessarily brief sketch, the Ludwig Carved Moulding Company, whose moulding mill and factory is located at Nos. 507 and 509 West 35th Street. This company was organized in 1891, and was incorporated the same year, under the laws of New York, with ample capital. The history of the concern shows a continued development of resources, and a steady and rapid augmentation of its trade. It possesses a reputation and a patronage coextensive with the company as manufacturers of carved and turned mouldings, and a heavy demand has sprung up all over the United States for the productions of these works. These occupy one floor of a building 50 x 100 feet in dimensions, and are equipped with all the latest improved machinery and appliances known to the trade, which are driven by steam power, and steady employment is furnished to from twenty-five to thirty skilled and expert workers in wood. The specialties of this reliable and popular house are absolutely unsurpassed for elegance, quality of materials, style and fine finish, and are the embodiments of mechanical skill of the highest order of perfection. In many markets they are preferred to the productions of any other house and in this city they practically supplant all similar goods. The company even exports now their goods to the old country wherefrom the invention was first brought to the United States. The facilities possessed for the rapid transit and satisfactory execution of all orders and commissions are of the most perfect character. The managers' long experience in the business and their comprehensive knowledge of the wants of the trade render them especially competent to grant every advantage possible to their patrons, and to offer inducements in the way of guaranteed work, reliable goods and equitable prices, that challenge comparison and defy successful competition.



**G**EORGE CRAWFORD, Dealer, Owner and Promoter of Gold and Silver Mines, No. 33 Wall Street.—In the material progress and development of the mining interests of America during the past twelve years, the personality of Mr. George Crawford, of this city, has been a notable and distinct factor, and is destined to be still more prominently connected with the future history of the mining interests of this country. He has been established in business in New York since 1889, as an owner, promoter and dealer in gold and silver mines, and is now recognized as the largest gold and silver mining operator in the metropolis. He occupies an elegant suite of offices at No. 33 Wall Street, where he displays a very valuable collection of gold and silver nuggets, and is prepared to enter into negotiations for the development of mining property and to offer investors and prospectors unequaled inducements in mining shares. Mr. Crawford is managing director of the new Capio Gold Mining Company, owners of the best yielding gold mine on the globe, located in the District of Choco, Republic of Colombia; a director in the Enterprise Mining Company of Colorado, miners of silver in San Juan mining district having a capital of \$2,500,000, and owning fifteen claims, which has paid \$850,000, in dividends in five years; a director of the New Goston Mining Company, [Limited], of Red Mountain, Colorado, silver miners, with a capital of \$500,000, owning five claims, and has paid \$2,500,000, in dividends in ten years; a director of the Yankee Girl Mining Company of Red Mountain, Colorado, silver miners, having a capital of \$1,300,000, and has paid \$4,000,000, in dividends in ten years; also, an officer in the American Belle Mining Company of Red Mountain, Colorado, and the Ute and Ulay Mining Company of Lake City, Colorado. Mr. Crawford is a native of Pittsburg, Pa., and has been prominent in mining operations in that city and in London and Colorado since 1882. He is a gentleman of untiring energy and sterling enterprise, and can be consulted on mining matters with perfect confidence, both as regards his judgment, knowledge and reliability.

**C**APIO GOLD MINING COMPANY, (George Crawford,) Gold and Silver Mines and Mining, No. 33 Wall Street.—That part of America known as the United States of Colombia has long been recognized as a distinctly mineral country, including in its production gold, silver, platinum, copper, etc., while gold especially is widely diffused, and it now comes to the front as possessing the best yielding gold mine on the globe. This is known as the "Capio Gold Mine," located on the Andagneda River, in the District of Choco, and now owned and operated by the Capio Gold Mining Company, whose main office is at No. 33 Wall Street. This company was incorporated in 1894, under the laws of West Virginia, with a capital of \$500,000, divided into 100,000 shares at five dollars per share. The company have secured a concession of 4,800,000 square miles of land from the government, and their mining lands are provided with excellent water rights and privileges, well located for working, and labor is plentiful at economical prices. The company have

the best of machinery whereby from 3,000 to 5,000 cubic yards of gravel can be hauled every twenty-four hours, at a cost not to exceed three cents per cubic yard. The property is one of wonderful natural richness, one that can be developed with comparatively little difficulty, and that, under its present expert management, is certain to pay large dividends for many years. The officers and directors of the company are as follows: Allan Schenck, president; H. C. Berlin, vice-president; George Crawford, secretary and treasurer; Col. J. T. Grayson, manager. Directors: Allan Schenck, No. 28 Union Square, New York; H. C. Berlin, No. 138 William Street, New York; George Crawford, No. 33 Wall Street, New York; John M. Shaw, No. 33 Wall Street, New York; B. S. Pray, No. 28 State Street, Boston; Col. J. T. Grayson, No. 33 Wall Street, New York; Harry Bell, Stamford, Conn. The secretary and treasurer, Mr. Crawford, is managing director and a mining expert of large experience. At the company's office in this city he shows a brilliant collection of gold nuggets taken from the Capio mine.

**C.** H. SOUTHARD, Second-Hand Building Material, Office and Store Fixtures, Buildings Bought and Promptly Removed at Shortest Notice, Ninth Avenue, 14th to 15th Streets.—This is the largest and leading house in its line in the metropolis, and occupies a niche in the industrial activity of the community peculiarly its own. It was established ten years ago, by Mr. Southard, who does a very large business in the purchase of buildings and also as a contractor for removing them at short notice. He occupies one half a block with his business premises, which consist of a spacious yard and several buildings, and has every facility at hand for conducting all branches of the business upon the largest scale. He requires the constant services of 125 men and sixteen horses, and has a patronage that extends to all parts of the United States. Sales of second-hand building material are made to builders, dealers and curiosity seekers; and office and store fixtures of every description are supplied at short notice. Mr. Southard has a contract from the city government, at the present writing, for the removal of several large buildings on College Place, to make way for improvements; and in the past few years he has torn down and removed the buildings connected with the disaster on Park Place; the Hotel Royal, 42d Street; the Broadway car stables, the American Express building on Hudson Street; the big hotel at Rockaway, the largest frame building ever taken down in the United States, being over 1300 feet long and containing over 1000 rooms, and now has a contract for tearing down Metropolitan Hotel, the largest job ever taken down in New York City, among many other jobs in this city. Mr. Southard has now 200,000 good secondhand brick for sale, \$2 per thousand. The promptness and fair dealing with which all operations of this house are conducted insure absolute satisfaction to all who entrust their interests to its hands. Mr. Southard is a native of Long Island, a resident of Baldwins, L. I., a member of the Building Material Exchange, and a substantial business man.

**T**HE UNION MARINE INSURANCE COMPANY, LIMITED, United States General Agency: No. 51 Wall Street.—One of the largest and leading marine insurance companies in the world at the present day is the Union Marine Insurance Company, Limited, of Liverpool, England, whose United States general agency is located at No. 51 Wall Street, with Messrs. Jones & Whitlock as agents and attorneys. This company was incorporated in 1863, with which is incorporated the International Marine Insurance Company, Limited. It does both a marine and inland business, issuing policies payable in all parts of the globe, and insures a vessel and all its contents. A specialty is made of the export flour business, while a large business is done on the Lakes, and everywhere the company is recognized as of the highest character and stability in the financial world, having passed through many trying ordeals which have resulted only in rendering it still stronger and better able to cope with each succeeding difficulty. It has a subscribed capital of £1,500,000, and gives to its clients the additional security of a surplus amounting to \$1,863,286. For the special protection of policy holders in the United States, the sum of \$200,000 in New York city bonds has been deposited with the Insurance Department of the State of New York, and \$205,000 in bonds, with the treasurer of the State of Massachusetts, and in trust, as by trust deed in hands of Commissioners of Insurance of Massachusetts, and \$100,000 in U. S. Government bonds, with the Insurance Department of the State of Ohio. Messrs. Jones & Whitlock, the United States general agents, are among the most experienced and best-informed marine insurance men in the country. They have been engaged in the marine business for forty years, and command all the advantages naturally accumulated by long years of identification with a special line of business, and possess unequalled facilities for conducting all kinds of marine underwriting on vessels and cargoes.

**J**ONES & WHITLOCK, Adjusters of Marine Losses, No. 51 Wall Street.—A specialty little known to the general business world, yet, within its proper sphere, of great usefulness, is the profession of the average adjuster, or stater of marine losses, as he is often called. At the head of this profession in the metropolis stands the firm of Messrs. Jones & Whitlock. This firm have been established here as adjusters of marine losses since 1854, and their long and varied experience, thorough proficiency and perfect understanding of intricate and complicated points in insurance law are such as to give to their evidence and judgment the value of an expert authority. In marine cases they are often referred to as arbiters, whose decisions are readily acquiesced in by both contending parties, and they thus prevent much costly litigation. The losses they adjust arise in all parts of the globe, and their services are in constant and important request in this and other ports and are rendered in a manner to increase their reputation and to commend them to the confidence of the

entire maritime world, and they have a large business with numerous correspondents. They are also United States general agents for the Union Marine Insurance Company, Limited, of Liverpool, Eng. Mr. Walter R. T. Jones was born on Long Island, and is a well-known citizen of the metropolis; a member of the Union League Club, the University Club, the Chamber of Commerce and various other local organizations and is treasurer of the American Geographical Society. Mr. James A. Whitlock is a native New Yorker, a resident of Brooklyn, a member of the Yacht Club, and secretary of the New York Board of Marine Underwriters since 1887. Both are members of the Association of Average Adjusters, and stand deservedly high in commercial and financial circles.

**L**UCAS THOMPSON & CO., Importers and Commission Merchants, Sole Agents in United States for Bonnaz Embroidering Machines, No. 35 Rue Turbigo, Paris; No. 40 Lispenard Street.—The importance of New York considered as the great distributing point from which all sections of the country can be reached, and their trade supplied, is keenly appreciated by foreign manufacturers and exporters, as is apparent from the large number of houses which are here represented. The foreign manufacturers' agent is a very prominent figure in all branches of trade in this great metropolis, while the importer and commission merchant fills a sphere of great usefulness in the development of our commercial relations. An old established and representative concern of the latter kind is the house of Lucas Thompson & Co., importers of French linens and table damasks, handkerchiefs, lawns, etc., at No. 40 Lispenard Street. This business had its inception as long ago as 1849, and during the forty-six years that have since intervened it has been ably maintained at the head and forefront of its special line of trade. It was founded by Mr. E. F. Lebrun, with whom Mr. Lucas Thompson became associated as a partner ten years later. Mr. Lebrun died in 1868, and Mr. Thompson has since carried on the business alone under the present firm-name. The office and salesroom on Lispenard Street occupy one floor, having an area of 25 x 80 feet. These premises are neatly fitted up and appointed, and are well stocked with a choice and carefully selected assortment of fine French linens, table damasks, lawn goods, handkerchiefs, and other products of the French weaver's art. Mr. Thompson maintains a branch house in Paris, at No. 35 Rue Turbigo, and is thus in a position to obtain the best and choicest goods at first hand and to place them on the American market simultaneously with their appearance in the French capital. His facilities for filling orders are unsurpassed, while he can quote prices to the jobbing trade which few other importers can compete with. Mr. Thompson has for the past twenty-two years, since they were first placed on the market, been the sole agent in the United States for the Bonnaz embroidering machines, for which he has built up a heavy trade. He is a native of this city, and one of its most enterprising and representative business men.



**L**ÉON J. GLAENZER & CO., Specialties of Artistic Ware, "Euvres d'Art" Clocks, Porcelain, Faience Bronzes, Fancy Goods, French Art Furniture; Paris, Glaenger & Co., No. 35 Boulevard de Strasbourg Nos. 80-82 Chambers Street.—The popular headquarters, in the metropolis for fine clocks, bronzes, optical goods, œuvres d'art, artistic ware and fancy goods is the establishment of Messrs. Léon J. Glaenger & Co., at Nos. 80 and 82 Chambers Street. This is a branch of a noted Paris house, which was founded in 1838, by Mr. J. Glaenger, who conducted a successful business there until 1892, when he retired in favor of his sons, Mr. Léon J. Glaenger, who had established the New York house in 1879, and Messrs. Franck and Camille Glaenger, who have now charge of the Paris house and are constantly looking for European novelties of every description. At the same time, Mr. Chas. J. Rheinboldt, who, for a number of years, had been connected with the concern, was admitted as a member of the firm, and since Mr. Léon J. Glaenger's death, which occurred last March, he has taken full management of the New York house. This comprises four spacious floors of two adjoining buildings, which are fitted up on a scale of magnificence rarely attempted. The residing partner here is an expert and practical representative of the business in all its branches, and, as the house handles only the best goods of the most artistic designs, the results are seen in the immense business transacted, extending to all parts of its demands.

The establishment is a veritable storehouse of the choicest artistic productions in the line of bronzes, brass, porcelain and art work; while there is a very large department devoted to clocks, which are shown in every style, in marble, bronze, ormolu and fancy wood frames; also, Italian marble statuary, copies of the old masters and original productions of modern sculptors, paintings in oil and water colors, miniatures, modern and antique cabinet furniture, richly ornate desks, book cases, cheval glasses, sideboards, fancy chairs, onyx tables, easels, pedestals, and scores of foreign novelties, unique in design and ornamentation. It will be seen by all who examine this stock that years have been spent in its collection, and that the greatest skill, experience, sound judgment and correct taste have been brought to bear with such force and effect as to place the house in the van of progress—the leader in its line in the New World. Messrs. Léon J. Glaenger & Co., are also the leading importers of fine toilet brushes in this country—being the exclusive agents for Messrs. A. Dupont & Cie, of Paris and Beauvais (France), manufacturers of worldwide reputation. Mr. Rheinboldt is a manager par excellence, a born New Yorker, with a keen appreciation of the wants of the American trade, and eminently popular and successful in meeting all



**H**ARRY W. SHATTUCK, Wholesale and Retail Dealer in Diamonds, Watches and Jewelry, No. 45 Maiden Lane.—While the custom of adorning and beautifying the person with precious metals, rich and rare gems, has existed almost ever since the creation of the human family, it would be extremely difficult for the historian to mention a period in which there has been more improvement and advancement in the production of these articles than that of the last quarter of a century. A comparatively newly established house engaged in this line of business is that of Mr. Harry W. Shattuck, wholesale and retail dealer in diamonds, watches and jewelry. Mr. Shattuck is a practical jewelry engraver and for a period of eighteen years was a most successful traveling salesman in the jewelry trade, and with this extensive and practical knowledge of the business he founded this establishment on his own responsibility in the latter part of 1893, and by giving careful attention to the wants of the trade, turning out first-class, artistic and reliable goods, he soon developed a very large and influential wholesale and retail trade, that now extends throughout the entire Union. Mr. Shattuck occupies spacious and commodious business premises that are fully equipped with all the latest improved special tools, machinery and appliances for producing fine, artistic jewelry, and none but the very finest and most skillful workmen are given employment. The range of products embrace fine jewelry of all kinds, in the manufacture of which, only fourteen karat gold is used. These products consist of fine necklaces, brooches, pins, chains, rings, and mountings for precious stones; and when desired, special and original designs are made and submitted for approval. The stock carried is full and complete and embraces a splendid assortment of the latest styles and designs in American and European makes of fine gold and silver watches for ladies and gentlemen, all perfect timekeepers, rare and precious diamonds, pearls, rubies, opals, etc., loose and mounted in the most original and unique designs, brooches, pins, rings, chains, necklaces, and in fact everything in the line of fine jewelry. These goods are all of pure material, warranted, and are offered at the lowest prices. Mr. Shattuck is a young man, a native New Yorker and a sterling, wide-awake and honorable dealer.

**L**ANGDON, BATCHELLER & CO., Sole Manufacturers of the Glove-Fitting Corsets, Nos. 345 and 347 Broadway.—The famous house of Messrs. Langdon, Batcheller & Co., sole manufacturers of Thomson's glove-fitting corsets, has been in successful operation for almost forty years. The factory is located at Bridgeport, Conn., with a New York house at Nos. 345 and 347 Broadway. The business was founded in 1856, by Thomson, Langdon & Co.; Mr. Wm. S. Thomson retired in 1878. The firm became as at present in 1883, Mr. Geo. C. Miller being then admitted to the firm. Mr. Chas. H. Langdon retired in 1892, and Mr. Wm. H. Batcheller was admitted the same year, without change in the firm

name. The manufacturing plant at Bridgeport covers over an acre of ground, comprising a mammoth brick building, four stories high, and employment is given to between six hundred and one thousand hands. The output averages 6,000 pairs of corsets per day, and the firm are recognized as the largest manufacturers of fine corsets in the world. All material used in their corsets is made expressly for them. The reputation of the house is first-class, both for the quality of the goods handled and manufactured and for the correct methods that obtain in the management. The range of manufacture comprises both corsets and corset clasps, also corset waists for women, misses and children. Only the very best materials applicable to the manufacture are utilized, and the high favor in which the product is held is evidence of sterling merit as regards excellence of design and skill in construction. The assortments at the New York house are kept choice and full, and the trade extends throughout the United States, Mexico, the West Indies and Central and South America. Sales are made to retail dealers only, and branch salesrooms are operated at Franklin and Quincy Streets, Chicago. The proprietors hold a high place in the regard of the trade both at home and abroad, and their sterling enterprise and strict commercial honor is known to all familiar with the history of their business life.

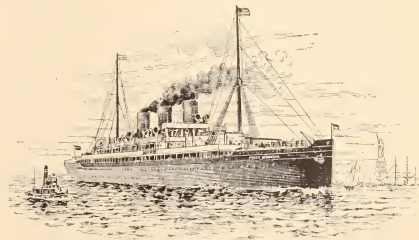
**S**TEEL BOX BAND COMPANY, [Limited], J. C. Rogers, Manager, Eastern Agents for Boss Steel Box Bands, Jobbers in American Tin, Terne Plates, Etc., Office and Warehouse, No. 273 Spring Street.—The Steel Box Band Company [Limited], are Eastern agents for the Boss steel box bands, manufactured by the Canonsburg Iron and Steel Company, of Pittsburg, Pa.; also for the Budke Manufacturing Company, manufacturers of the Acme stove pipe, dripping pans, four-pieced steel elbows, etc.; and jobbers in American tin and terne plates. The business was established here in 1892, and is under the management of Mr. J. C. Rogers, as agent for the Eastern states. In the wide territory indicated this house caters to and supplies a high-class trade in the above class of goods, and give it the privilege of securing the finest tin and terne plates, steel box bands, stove pipe, dripping pans and steel elbows in quantities to suit, at the shortest notice and on the most liberal terms. The Boss steel box bands are supplied in reels, coils and bundles, and are cheaper, stronger and lighter in weight than any other; are made of a high grade of soft steel, through which any kind of a nail can be driven, and hundreds of tons are sold annually. The "Acme" stove pipe is made from steel, of a superior finish to any other, and nothing equal to it has ever been placed on the market for the money. It fills the bill for a "knock down" or shipping pipe. Illustrated circulars and all information sent on application. Mr. Rogers, the manager, is a native of New York State, a resident of Brooklyn, a member of the F. and A. M., the A. O. U. W., and the R. A., and a gentleman of wide acquaintance and high repute.



**W**ALTER J. VAN DIEN, Manufacturer of Umbrellas and Parasols, No. 425 Broadway.—A conspicuous position among the industrial resources of New York is occupied by the umbrella and parasol manufacturing interest. One of the foremost of these is conducted by Mr. W. J. Van Dien, which was first opened in January, 1894, by Mr. A. T. Walters, who remained at the head of affairs up to December 31, 1894, when he was succeeded by the present proprietor, Mr. Dien. This gentleman was formerly engaged in the same line on Centre Street and has had twelve years' practical experience in the trade, with whose every detail he is perfectly familiar. Since assuming charge of his present establishment he has built up a large trade, which is rapidly growing with retail dealers in all parts of the United States. The premises occupied for the enterprise consist of two floors, each 25 x 110 feet in dimensions, and equipped with all facilities for the dispatch of the work in hand. From twenty-five to thirty experienced hands are employed. Mr. Dien personally superintends affairs, giving counsel to his assistants, and he manufactures a general line of silk and cotton umbrellas, of all styles and prices. A complete assortment is at all times kept on hand, and all orders from the trade meet with prompt fulfillment.

**J**OHN MORGAN & SONS, Glass Stainers, Church and Domestic Glass, No. 53 Bleecker Street.—This firm are expert glass stainers, supplying both church and domestic glass, and designing memorial, figure and ornamental windows of every description. The business was founded in 1849, by George Morgan, the present firm being organized in 1893. No exponents of the art in the metropolis sustain a higher reputation for beauty of design and excellence of workmanship than the Messrs. Morgan, and their prestige and patronage extends all over the United States. All their picture work is done in the incomparable English style. This is an entirely separate department, in which are employed the most expert designers, artists and painters, who have made stained glass their special study. This, with the experience of the firm and their increased facilities for securing the best quality of antique glass from the European factories, enables the firm to do work that is equal in every respect to the best imported. For examples of their work they refer to St. Joseph's Seminary and St. Ann's Church, Philadelphia; House of Good Shepherd and St. John's Chapel, Brooklyn; St. Francis Xavier, 16th Street, New York; St. Peter's church, Troy, N. Y.; St. Joseph's Seminary, Flushing, L. I.; House of Good Shepherd and Cathedral of the Holy Cross, Boston, Mass.; St. Patrick's Cathedral, Erie, Pa., among many others throughout the country. Perfect satisfaction is guaranteed and the lowest prices consistent with artistic and reliable work invariably prevail. Illustrated catalogue of designs mailed on application. The proprietors, Messrs. John and John C. Morgan, are native New Yorkers, thoroughly trained artists and designers of large experience and established reputation.

**G.** FALCK, Joint Agent of the United Continental Steamship Lines, Southeast Corner of Grand Street and Bowery.—The rapid development of the world's passenger travel is one of the most gratifying features of the age. New lines of steamship and railroad communication are constantly being opened up, many in direct competition, thus increasing the facilities and reducing the cost of travel to the public. "Where to buy" is very frequently more important to decide than "how to buy;" but if competition be the life of trade, it is of



great importance to buy your railway and steamship tickets of a responsible general agent, who represents all lines and can at one counter give you the choice of half a dozen or more routes. Such an agent is Mr. G. FALCK, in charge of the general ticket agency of the European Steamship Lines, at the southeast corner of GRAND STREET and BOWERY. This beneficent enterprise was inaugurated here in 1894, and has quickly won a flattering and influential patronage. Here can be obtained at lowest rates railroad tickets to all points, ocean tickets to and from all parts of the world, with the vitally important added privilege of choosing in the same office from any one of the many steamship and railway lines. Mr. Falck knows the movements of every ship, and can suggest to passengers which will be the best to take, as well as quote the lowest possible rates for either cabin or steerage passage. Mr. Falck is widely experienced and brings to bear every facility. He was for twenty-four years connected with the International Steamship Company, and is a business man of sound judgment and sterling integrity, who has long enjoyed the confidence of leading commercial and financial circles.

**H**ARVEY, SCHLEICH & WOLL, Importers and Wholesale Dealers in Moss, Fibre, Goat, Horse, Cow and Hog Hair, Rattan, Brush, Mattress, and Upholstery Supplies, Etc., Nos. 1837 and 1839 Frankford Avenue, Philadelphia, Pa.; Nos. 93 and 95 Maiden Lane.—Though only a comparatively short time established, Harvey, Schleich & Woll, importers and wholesale dealers in moss, fibre, goat, horse, cow and hog hair, Nos. 93 and 95 Maiden Lane, have a large trade. They have an office and salesroom also at Nos. 1837 and 1839 Frankford Avenue, Philadelphia, and represent Gordon Bros., manufacturers of curled hair, Philadelphia in New York State and the East. They started in business in both cities in 1894, and have been very successful in their enterprises. The firm is composed of Theo. D. Harvey, Daniel Schleich, Jr., and Louis H. Woll, all Philadelphians by birth. Mr. Harvey is the resident Philadelphia partner, and Messrs. Schleich and Woll are in charge of the New York house. All three are men of energy and experience, and have for years been connected with the trade. Harvey, Schleich & Woll import direct, and their facilities for receiving supplies are unexcelled. They handle first-class goods, and carry full lines. They deal in rattan, brush, mattress and upholstery supplies, etc., and their business, which extends throughout the United States and Canada, is rapidly growing. They also export some. A very large stock is constantly kept on hand by them, and all goods sold by this firm may be relied upon to be just as represented. They can quote lowest prices and all orders receive prompt and personal attention.

**T**HE BRANDELL STEAM IRON AND WIRE WORKS, Henry Brandell, Proprietor, Nos. 653-655 & 657 First Av.—A branch of industry in which the highest mechanical skill and energy is requisite in order to achieve success, is that devoted to the production of iron and wire work. A successful New York house engaged in this field of usefulness is that of the Brandell Steam Iron and Wire Works. This enterprise was inaugurated three years ago by the present proprietor, Mr. Henry Brandell, who is an expert practical wire and iron worker of thorough experience and ability, and he has acquired a large, first-class patronage through the superior excellence of all work performed by him. The business premises occupied for the industry comprise one floor, each 75 x 75 feet in area. The mechanical equipment embraces a complete outfit of the latest improved machinery, operated by steam power, and employment is given about twenty efficient workmen, whose labors are personally directed by Mr. Brandell. He makes all kinds of wire screen work in flat and round wire, woven wire work, bank screens, bank railings, etc., and his complete facilities are such that all orders are punctually met, and in the most satisfactory manner. Mr. Brandell is a native of Albany, N. Y., a popular member of the Masonic Order, and the success attending his enterprise is fully deserved.

**F**ELIX SALOMON & CO., Paper-makers' Supplies, Bennett Building, No. 99 Nassau Street.—Among our many prosperous merchants engaged in the handling of paper-makers' supplies, and general import, few, if any, are more widely or more favorably known than Felix Salomon & Co. They are a prominent and a responsible firm, and do a very large business. They have been established in this city for the past six years, and from the start have been highly successful. Their office is the American branch of a German house, which has been in existence in Harburg, near Hamburg and Hanover, Germany, for half a century. Messrs. Felix and Albert Salomon, who compose this enterprising firm, were brought up in the business, and are thoroughly conversant with the wants of the trade. They were born in Germany, and Mr. Albert Salomon is the son of the senior partner of the parent house. Felix Salomon & Co. handle imported stock only. They carry woolen and cotton rags, pulp, chemicals, and everything in the line indicated; also carpet-hair and grease for tanners. They sell to paper-makers and to manufacturers of shoddies and carpet yarns throughout the United States, and their annual sales reach a handsome figure. A large and full stock is constantly kept on hand by them in the public warehouses, and they can fill orders on shortest notice, and on the most favorable terms.

**W**EST SIDE ARCHITECTURAL IRON WORKS, Wm. H. Van Tassel, Proprietor, Nos. 550 to 560 West 33rd Street.—In the important line of architectural iron work, one of the leading representative establishments in the metropolis is that known as the West Side Architectural Iron Works, which was founded in 1856, by William H. Van Tassel, on West Street, and was removed to the present site in 1865. The works comprise a three story building, 150 x 100 feet, supplied with two cupolas melting twenty tons of iron per week, and giving steady employment to from 100 to 200 skilled hands. This house gives its prompt attention to building iron and artistic wrought iron work of all kinds, including store fronts, girders, columns, lintels, beams, door lintels, window lintels and sills, and all kinds of building castings; also iron railings, shutters, doors, skylights, grating and iron work in general. The services of the house are in heavy and important request in this and other cities, and among prominent commissions it has executed may be named those for the Bradley building, 18th Street and Fourth Avenue; O'Neill building, Sixth Avenue and 21st Street; Lincoln Safe Deposit Company, 42nd Street; Hearn building, West 12th Street; Boreel building, Broadway and Liberty Streets; Campbell Paper Factory, 42nd Street; Wood building, Broadway; 12th Regiment Armory and Sacred Heart church in this city; and Berlin dry goods store, Brooklyn. Mr. Van Tassel is a well-known New Yorker, a member of the Society of Architectural Iron Manufacturers, the Builders' Exchange, the Building Trades Club, the Mechanics' and Traders' Club and other organizations.

**J**OHNS ROWLAND & SONS, Manufacturers of the Celebrated Bentwood Hats; No. 14 Waverly Place; Factory, Yonkers, N. Y.—The "Bentwood" hats are popular with good dressers all over the United States and no style or make of hats has a wider sale among the people. The "Bentwood" is made only by John Rowland & Sons, whose factory is at Yonkers, just outside of New York city, and whose salesrooms are at No. 14 Waverly Place. The "Bentwood" is the name which was adopted some years ago by the Messrs. Rowland as the trade name of a hat which should be stylish and durable and yet could be sold by retailers at a moderate cost. It is not by any means a cheap hat, but is designed especially for that large class of buyers which seeks to get the full value for its money. It gained immediate popularity as it met a popular need, and is now sold all over the United States, the demand increasing every year. The "Bentwood" is made in all the fashionable styles in soft and stiff hats and is always "up to date" in every way. It has a big sale in New York city, where it is worn by the most discriminating buyers and has always become popular wherever introduced. The business was established six years ago by Mr. John Rowland and his sons—Mr. R. W. Rowland, Mr. Chas. H. Rowland, Mr. John Rowland, Jr., and Mr. William Rowland, all of whom are residents of Yonkers, six miles from New York on the New York and Hudson River Railroad. The factory at Yonkers employs 125 to 150 hands and is equipped with a fine steam plant and the most improved hat making machinery. The warerooms at No. 14 Waverly Place consists of one floor 50 by 150 feet in area where a full line of samples is always kept on exhibition, including a complete assortment of the various styles made by the firm, most of the goods being shipped direct from the factory.

**A.** J. BATES & CO., Boots and Shoes, No. 202 Church Street.—So much time and attention are now directed to the boot and the shoe, in the hope of settling satisfactorily what is the best and most comfortable make and style, that it should be of value to business men generally to have pointed out the reliable house of Messrs. A. J. Bates & Co., at No. 202 Church Street, as one worthy of remembrance and regard. This firm's business was founded in 1860, as jobbers, and so excellent are the lines on which it is conducted, that the house has since held a leading position in the trade, with leading retailers in our large cities among its permanent patrons and with a business that extends now throughout the entire United States. Messrs. A. J. Bates & Co., have very large connections with Eastern manufacturers in the boot and shoe lines, and the various goods manufactured for them purposely enables them to conduct their large business with economy to great advantage to their patrons, and despatch and to fill any order with promptness. By the constant increase of their large patronage and the well-established reputation of the

house, they took advantage of the opportunity to establish a manufacturing business of their own to accommodate their large trade, and in 1885 they founded their factory at Webster, Mass., for fine and medium grades of men's boys', and youth's shoes, which has a productive capacity of 2400 pairs per day. The enterprise was a success from the beginning and the merits of the goods enjoy the acknowledgment of the leading buyers throughout the country for the superior quality of the material and style. A direct cause of the success achieved is the fact that the material and workmanship employed is of the best, while terms and prices are invariably satisfactory to the trade. The salesrooms at No. 202 Church Street in this city contain seven floors and a basement, 30 x 100 feet each, with an ell extending to Thomas Street, and stocked with a large and full stock of men's, youth's, boys', childrens', ladies' and misses' fine and medium grade boots and shoes of all grades and styles, thus giving ample accommodations for supplying the most extensive demand. From twenty to thirty talented salesmen represent the interests of the house upon the road, and all orders are given immediate and careful attention. Mr. Andrew J. Bates is a native of Massachusetts—the home of the shoe trade—while Mr. Jerome E. Bates has been a resident of Brooklyn since 1863.

**O**TIS STEEL COMPANY, [limited], Robert Barry, Agent, Room 16, Boreel Building, No. 115 Broadway.—The name of Otis will always be associated with the construction of the finest grade of locomotive, boiler and Fire Box Plates, car axles, etc. The Otis Steel Co., [limited], of Cleveland, O., was organized some twenty years ago, for the manufacture of the above-named specialties, and is represented in New York by Mr. Robert Barry, as Eastern agent. The company have one of the finest manufacturing plants in the country, where are the most perfected facilities for rapid and effective production, and where a large number of skilled hands are constantly employed. The demand for the genius and skill of this company as exemplified in their works, comes from all parts of the United States, from New York city and Chicago, from Philadelphia and St. Louis, from Boston and Baltimore, from New Orleans and San Francisco, from Portland, Me., and Portland, Ore., and the requirements of all classes of patrons are met with promptness and satisfaction. Shipments are made direct from the works, and prices are at bed-rock, being the lowest quality considered, that are quoted by any other similar works in the land. Possessed of sterling enterprise and manifesting a determination to maintain their splendid productions in the van of the market, the management is reaping a reward in a renewed season of prosperity, and the continued success and brilliant future of this company is well assured. Mr. Barry, the Eastern agent, is a native New Yorker, and is a worthy and popular representative of the industry in this important territory.

**JULIUS C. KOECHIG**, Manufacturer of Art Stained Glass, No. 1418 Broadway, Opposite Metropolitan Opera House.—Perhaps not one among the number in his line in New York sustains a higher reputation for skill and reliability than the gentleman whose name heads this sketch. He turns out notably fine work, and is an artist in his way. His productions are noted for originality and beauty of design and elegance of workmanship, and are in use throughout the country. Julius C. Koelchig was born in Germany, and has been in America thirty years. He is a practical designer and a man of long and varied experience. He has been established in business on Broadway for over eighteen years, and has occupied the present quarters since 1894. His premises at No. 1418 Broadway, opposite Metropolitan Opera House, are commodious and convenient and are well equipped. The facilities here are first class, and twenty-five or more expert workmen are employed by him. The increase in his business has been so large that he was obliged to purchase a building at No. 230 West 40th Street, where his factory and studio are located. Mr. Koelchig is manufacturer of art stained glass of the highest grade, and has a large city and out of town trade. He is prepared to furnish anything in the line indicated for church edifices, private residences, halls, etc., on short notice, and at most reasonable rates. Estimates are given by him on application, and orders are promptly executed. Competent workmen are sent to any part of the country, and perfect satisfaction is guaranteed.

**ACHESON HARDEN & CO.**, Manufacturers, Bleachers and Printers of Linen Cambric and Embroidered Handkerchiefs, Nos. 299 and 301 Church Street.—The leading and representative concern of Acheson Harden & Co., manufacturers, bleachers and printers of linen cambric and embroidered handkerchiefs, are universally recognized as the largest establishment in the world engaged in this line of trade, and its operations are conducted on a scale of remarkable magnitude. Its inception dates from a half century ago, when it was founded in Belfast, Ireland, where its principal factory is still located. Recognizing the advantage to be derived from the building up of trade relations with this country, the firm opened their New York branch twenty-five years ago, and for the past fifteen years it has been under the management of Mr. James Harden, a member of the firm. Mr. Harden has had long and valuable experience in the business, and is eminently fitted for the responsible duties of his present position. He has a complete knowledge of all the details of the business, and gives it the benefit of his close personal attention. The firm's principal factory is in Belfast, Ireland, where 1,000 operatives are employed while in that at Passaic, N.J., 300 hands find steady employment. The trade from New York extends to all parts of the American continent, and the house is noted for the high and reliable superiority of its wares. Mr. Harden is of Irish birth and a gentleman of experience, ability, and high repute in leading business circles.

**NEW YORK STRAWBOARD COMPANY**, Nos. 63, 65 and 67 Crosby Street.—In the production of its special articles of trade a marked success has been attained in this city by the New York Strawboard Company. This company was organized four years ago, and through the enterprise displayed in the management of affairs, and excellence of the goods turned out, the favorable recognition of the public was soon attracted, and a large, steadily growing trade acquired, and the house to-day sustains an A1 business status. The premises occupied comprise three floors, each 25 x 100 feet in area, and the entire establishment is equipped with the most improved steam power machinery, and every facility adaptable to the industry. Employment is furnished a large force of hands. The company deal in all varieties of strawboard, the goods being maintained at a high uniform standard of excellence, and the output is a heavy one, as the extent of the demand supplied requires. A leading specialty is made of paste linings for box makers, the facilities of the house enabling it to fill orders at lowest prices, and at the shortest notice. The secretary, treasurer and active manager of the New York Strawboard Company, is Mr. G. S. Cook, a popularly known business man of this city. He is always prompt in meeting all demands made upon his resources, and fully merits the success his enterprise has met with.

**A. GARSIDE & SONS**, Manufacturers of Ladies', Misses' and Children's Fine Boots and Shoes, Nos. 131, 133 and 135 Duane Street.—The business of this flourishing concern was established twenty-five years ago by the firm of Woodmansee & Garside, which eight years ago was succeeded by Messrs. A. Garside & Son, the present designation having attached to the firm since 1889. They are manufacturers of ladies', misses' and children's fine boots and shoes. Their production is uniformly of the highest grade, the material used being of superior quality, the styles conforming to the latest fashionable demands, and the workmanship of a finished description. Ease and comfort are at the same time kept carefully in view, the result being that the shoes manufactured by this house are recognized by the trade as combining all the excellences of superior finish, easy fit and attractive appearance. The factory is equipped with every mechanical appliance requisite for the production of fine work, the machinery being operated by steam power. The premises occupy three floors of a five-story building each 75 x 100 feet in area. Two hundred employes are engaged here, the producing capacity of the concern being fifteen hundred pairs, weekly. The transactions of the firm, which are of extensive proportions, cover the whole area of the United States. One ground of the success of the Messrs. Garside is that they are all practical men, thoroughly familiar with every detail of their business. Mr. A. Garside, and his son John R. Garside, are of English birth, but they have resided for the past thirty years in the United States. The junior member, Mr. Herbert Garside, was born in this city, where all three now reside.

**J.** HARPER BONNELL COMPANY, Ink Makers, Office, 11 and 13 Vandewater Street.—In the prosecution of the typographical art the success to be achieved so largely depends on the quality of the inks used, that it behooves those who are in charge of such work to be extremely careful in their selection. To the amanuensis also, a poor writing fluid becomes the source of great annoyance and the natural result is that inks of defective quality are soon crowded out of the market, and the field is left uncontested to the reliable makers. A reliable manufacturing concern of the latest type, whose inks are extensively used for all purposes, and in all quarters of the globe, is the J. Harper Bonnell Company, whose office in this city is at Nos. 11 and 13 Vandewater Street. This great company was incorporated in 1891, under the laws of West Virginia, its officers, then as now, being the following, viz: President and treasurer, Mr. J. Harper Bonnell; vice-president, Mr. Alex. Bonnell; and secretary, Mr. Jacob J. Smith. The works are located in Long Island City, at the junction of Vernon Avenue and 11th Street, where they cover two acres of land and have spacious water frontage. The plant is fully equipped with the latest improved and best perfected machinery and appliances known to the trade. The driving power is steam, and a numerous force of skilled hands are employed. The output of these works is very heavy, and the total annual sales reach a large figure. The New York premises consist of two floors, each being 50 x 100 feet in area and are utilized as offices and salesrooms. The inks made by this company have no superiors and few equals on the market. They are eminently adapted for all purposes, and are preferred by experts to all others. The publishers of the "Illustrated London News," "The Sketch," "Cassier's Magazine," "Harper's Weekly," "Frank Leslie's Weekly," and many other of the most important illustrated papers of the world use printing inks manufactured by the J. Harper Bonnell Company. The president of the company lives in West Brighton, the vice-president in this city, and the secretary, in Astoria, L. I. They are all prominent and honorable business men, and of great influence in trade circles.

**M**ETROPOLITAN MACHINE WORKS, Nos. 34, 36 and 38 Watts Street.—The Metropolitan Machine Works are widely and deservedly famous for the manufacture of D. M. Holmes' recent patent machines for confectioners' and bakers' use. The Metropolitan Machine Works is a stock company incorporated in 1893, with the following officers, to wit: J. R. Van Derveer, president; D. M. Holmes, vice-president; F. B. Van Derveer, secretary. Paying close and undivided attention to the excellence of their productions rather than to the amount of sales, the management is expert in the art of manufacture, and has devoted itself with ardor to the production of a class of specialties which should, when once introduced and tested, be preferred over all other simi-

lar products and their machines are now in constant and increasing demand from all parts of the civilized world. Holmes' patent chocolate coating and cooling machine is the pioneer in the art of covering chocolate cream drops, and embodies a degree of perfection in mechanical art rarely attained. It covers perfectly, cools and delivers cream drops in regular order with no waste of chocolate, and ready to pack, within a space of five by nine feet, and effects a saving of  $1\frac{1}{2}$  to  $3\frac{1}{2}$  cents per pound. It is used and endorsed by such well-known confectioners as G. Helmsstetter, and D. Arnold & Co., New York; Mason, Au & Magenheimer Confectionery Company, Brooklyn, N. Y.; Sibley & Holmwood, and Buffalo Candy Company, Buffalo, N. Y.; Jacob Kreischer, Albany, N. Y.; Bunte Bros. & Spoehr, John Kranz and J. K. Farley Manufacturing Company, Chicago, Ill.; Darby Manufacturing Company and Geo. Blome & Son, Baltimore, Md.; among many others throughout the country. Other specialties of this company are Holmes' chocolate preparatory machine, starch form printing machine, the Holmes Acme blower, depositing machine for cream, marsh-mallow gum and other work. Illustrated catalogues mailed free.

**E**XCELSIOR FUR AND GLOVE SEWING MACHINE COMPANY, Sole Owners and Manufacturers of W. Lüdecke's Patent Fur Sewing Machines, Nos. 143 and 145 Elm Street.—The Excelsior Fur and Glove Sewing Machine Company was incorporated in May, 1898, with ample capital and with Mr. Henry F. Gillig as president and treasurer; S. M. Jacoby, general manager. The company are sole owners and manufacturers of W. Lüdecke's patent fur sewing machines, which are known as the "Excelsior" overseaming fur sewing machine, the "Columbia," for sewing goat robes, coats and all kinds of heavy furs, and other styles for general fur sewing and for fine furs and sealskin sewing. These machines present many new and valuable points. Among them are simplicity of movement, superiority in mechanical construction rendering them almost exempt from repairs; stitch can be regulated by simply turning a thumb screw and moving same upwards and downwards; the facility with which the operator can regulate the pressure of the front disc according to the thickness of material to be sewed; the open space under the arm allowing large pendant articles to be manipulated with ease. These machines embody the best devices of the most skillful inventors, and are the fruits of many years' practical experience in the art of sewing furs by machinery. Their great superiority in all points has been fully confirmed by the verdict of the vast number of purchasers who have put the machines to the severest practical tests. They are in preferential demand not only in all parts of the United States, but are exported to many foreign countries. The officers give the company the benefit of their business experience and close personal attention, and thus insure satisfaction to all patrons.

**W**M. LOHMANN, Pianos, No. 1233 Third Avenue.—New York has long been the head centre in the United States for the trade in that queen of instruments—the piano—and many excellent houses are engaged in this line. Among the most successful of the number is that conducted by Mr. Wm. Lohmann, at No. 1233 Third Avenue, between 71st and 72nd Streets. This gentleman began business in 1885, at 330 E. 7th Street, from whence he removed to his present address six years ago. Mr. Lohmann was born in Germany, and learned the piano making trade in that country in the factory of Steinway & Sons. He has had twenty-seven years' experience in the piano making industry, has resided in New York twenty-three years, and has been connected with the piano manufactories of Steinway, Weber, and Decker Bros. Consequently he possesses an expert knowledge of all branches of the trade, and the superior instruments handled by him fully attest his judgment in selecting the best products of the kind to be found in the market. The store occupied is 25 x 100 feet in dimensions, is attractively fitted-up, and contains a full stock of all the leading makes of pianos. These are sold at lowest prices, for cash or on easy time payments. Pianos are also rented, tuned, repaired and exchanged, and in all transactions Mr. Lohmann strives to meet all the wants of his patrons in the most satisfactory manner.

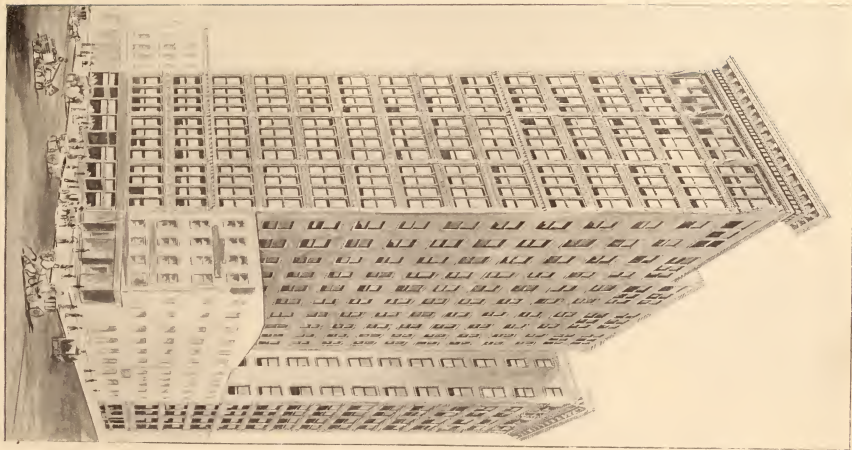
**S**AMUEL BAILIE & SON, Wholesale Dealers in Foreign and Domestic Marble; Works: Locust Avenue and 139th to 140th Streets; Office: Locust Avenue and 139th Street.—Samuel Bailie & Son is the firm style of one of the leading representatives of the marble trade in New York. The business was established in 1872 by Mr. Samuel Bailie, who afterward took his son, Mr. D. J. Bailie, into partnership under the present firm style. They are wholesale dealers in all kinds of foreign and domestic marbles, either rough or dressed, and for all purposes, but they make a specialty of dressed marble for interior work. Marble has in all ages been a favorite building material by reason of its durability and the magnificent effects which it gives under proper treatment. Its popularity never wanes and it is now used more than ever, especially in the interior finish of the magnificent new business blocks, palatial hotels and private residences now building in New York. The Messrs. Bailie have furnished a large share of the fine marbles used in the construction of these buildings and they have unsurpassed facilities for supplying marble for any purpose whatever. Their yards are among the largest in the city. The main yards and works were up to the present year located on East 22d and 23d Streets near Third Avenue but on May 1, 1895 removed to Locust Avenue between 139th and 140th Streets, taking the entire block, with the main office at the corner of 139th Street and Locust Avenue, retaining Nos. 304 to 314 East 22d Street, a part of their old location, as a branch works and yard. They

have a full steam plant equipped with all the latest improved marble working machinery and furnish regular employment to a force of eighty workmen, among whom are numbered some of the most expert marble workers in New York. They have always catered chiefly to the trade in New York and vicinity. Both the Messrs. Bailie are well-known residents of New York. Mr. Samuel Bailie was born in Scotland and has lived in the United States since his youth. Mr. David J. Bailie is a native of New York.

**J**ACQUES KAHN, Importer and Manufacturer of French Mirror Plates, Nos. 27, 29 and 31 Bleecker Street.—Among the different lines of trade, it would be difficult to mention one that has made more rapid advancement toward perfection than that of mirror plate glass. A leading, prosperous and progressive establishment devoted to this line in this great metropolis, occupying a pre-eminent position in consequence of its superior productions, is that of Mr. Jacques Kahn, importer and manufacturer of French mirror plates, and is well worthy of mention. This eminent and progressive house was founded originally in 1882 by Messrs. Reiser and Kahn, at Nos. 191—193 Worth Street, and was conducted by them with unvarying success at this address until 1883, when in order to meet the increasing demand upon them they were obliged to seek more commodious quarters and better facilities, when they moved to the present address in a building that was erected with special reference to their trade. In 1884 Mr. Reiser retired and Mr. Kahn became sole proprietor; and under whose enterprising management and business sagacity the business has grown to its present volume and influence, extending to all parts of the United States and adjacent countries, with branch houses at No. 12 Rue Van Orley Brussels, No. 10 Cité D'Hautenville, Paris; also in Chicago, Cincinnati, Grand Rapids, St. Louis, New Orleans, La.; San Francisco, Cal.; and in Canada. The premises occupied are very spacious, commodious and admirably adapted to the wants of the business. The manufacturing department is fully equipped with all the very latest improved special machinery, tools and appliances, including steam power for bevelling, silvering and other mechanical branches, and steady employment is furnished a force of one hundred and ten hands, besides chief expert traveling and one city salesmen. He handles none but the very finest qualities of foreign plate glass and having direct connections with the most famous manufacturers in Belgium and France, he is in constant receipt of fresh invoices and is prepared to quote lowest prices to the trade. All orders are promptly filled and correspondence receives immediate attention, the cable address being "Mirror" New York. A full and comprehensive stock is always kept on hand, embracing all sizes, shapes and styles. Mr. Kahn is a native of Europe and a resident here for many years, and is a thoroughly representative business man, and is a member of the Progress Club.



\* NEW YORK-1895, \*



THE DOWNING BUILDING.

**RICHARD E. THIBAUT**, Wall Papers, No. 52 East 13th Street.—The largest and leading establishment devoted to the sale of wall papers in this section of the city is that of Richard E. Thibaut.

The several departments are well equipped and an exceedingly fine assortment of goods is shown here. The prices charged, too, are exceptionally low, quality of productions considered, and everything offered for sale is warranted as represented. Mr. Thibaut handles all the newest designs and prettiest patterns in foreign and American paper hangings. He is a wholesale and retail dealer, and has a large city and out of town trade. He has been established since 1884. He formerly conducted business at No. 23 Great Jones Street, and removed to the present commodious quarters in 1894. The premises occupied by him as waverooms comprise six 25 x 100 foot floors and are well ordered. A number of people are employed by him, including five traveling salesmen, and his business connections extend throughout the country. An extensive and elegant stock is carried by him and comprises high-grade wall papers in great variety, in rich and beautiful effect, together with a superb line of artistic productions in borders and mural decorations. Mr. Thibaut is prepared to supply the trade and public at bed-rock figures, and orders receive prompt and personal attention. The proprietor is a native New Yorker. He is a man of integrity in his dealings, and of business experience, well and favorably known both as a merchant and a citizen.

**E. H. OGDEN & CO.**, Wholesale and Retail Lumber, Thirteenth Avenue, 21st and 22nd Streets.—Among the great business houses of New York is that of Messrs. E. H. Ogden & Co., wholesale and retail lumber dealers, with office and yard on Thirteenth Avenue, 21st and 22nd Streets. The history of this house may truly be said to be that of the inception and development of the New York lumber trade. From the beginning its business has known no intermission as to increase, and it is to-day among the most extensive of its kind. It was originally founded in 1817, by Mr. John L. Brower, as a retail dealer, and in 1837, the firm of Brower, Ogden & Co. was formed, composed of Isaac B. Brower, J. L. Ogden and J. C. Ogden. In 1859, Mr. Brower having retired, Messrs. J. L. and J. C. Ogden organized the firm of Ogden & Co., which continued in existence, as thus constituted, until 1886, when E. H. Ogden withdrew from it to establish his present business. The premises utilized by him as yards and dock comprise an entire city block, 200 x 200 feet in dimensions and bounded by Thirteenth Avenue, 21st and 22nd Streets, with river frontage. The tracks of the New York, New Haven and Hartford Railroad Company pass through these yards, and the transportation facilities by both rail and water are perfect. Here Mr. Ogden has at all times an immense stock of rough and dressed lumber, Michigan, Wisconsin, Canadian and Maine pine, spruce, hemlock, oak, cherry, maple, walnut, cucum-

ber, yellow pine from the South, pickets, posts, shingles and lath. These he receives direct from the best producing sections and mills on the continent, and his facilities for promptly filling orders of any magnitude are unsurpassed. He sells by the car or cargo lot as well as at retail, and dealers, contractors, and builders will always find it to their advantage to look over his stock and study his price list before placing their orders. Mr. Ogden has won a very enviable reputation for the high standard of his inspection. His sales aggregate about ten million feet a year. Mr. Ogden is one of the best known and most popular members of the New York Lumber Trade Association, of which he was the secretary for ten years. He is a native of New Jersey, and has resided in this city since 1852. He is also a member of the Building Trades Club. The telephone call of his office is "108—18th Street."

**H. P. & H. F. WILSON**, Manufacturers of Steel Wire Bale Ties, Nos. 577 and 579 Tenth Avenue.—In noting New York's representative, old time business houses, more than passing mention should be made of that of Messrs. H. P. & H. F. Wilson, manufacturers of steel wire bale ties for the use of hay dealers and shippers, which is the largest active concern engaged in the industry in this city. And it is not only the oldest establishment of the kind in the metropolis, but for a number of years in its early history, it enjoyed a virtual monopoly of the trade by reason of the fact that the firm was without a competitor in this section of the country. No house in the business to-day in the United States has a higher commercial standing. Wilson's patent steel wire bale ties are the best in the market, while the prices quoted are always the very lowest figures consistent with the quality thereof, liberal and equitable business principles invariably obtaining. The business was inaugurated in 1872 by the present members of the firm, Mr. H. P. Wilson and his wife, Mrs. H. F. Wilson, as manufacturers of wire hay bands in premises located on Second Avenue. The rapid growth of the operations of the house have since necessitated several removals to more commodious quarters, the last one being to the present stand in May, 1894. Here the firm occupy two floors, each 50 x 100 feet in dimensions, and these are equipped with machines and appliances, most of which have been specially designed and patented by Mr. Wilson. Some 1000 tons of steel wire are used annually, and the works have an output of 300 bundles a day, each bundle containing 250 bands. These bands are made either with cross head ties, adjustable ties, or hook ties, and are unsurpassed for quality, strength and uniform excellence. Their supremacy is established beyond dispute, and an immense trade is done with balers of hay all over the United States. Mr. Wilson was born in Vermont, and has resided in this city for the past twenty-six years, and is a recognized authority on all matters pertaining to this important industry.



**C.** F. GOEPEL & CO., Importers and Dealers in Piano Makers' Supplies, and Tools, No. 137 East Thirteenth Street.—With the wonderful growth in late years of the manufacture of pianos in the United States, during the impetus which has been given the trade by the acknowledged superiority of pianos of American make, there has come a corresponding growth in the trade in supplies and tools for piano makers, which is now an important business of itself. New York as the recognized centre of American piano manufacture, is also the centre of the trade in supplies. The metropolis has no more conspicuous representative of this important adjunct of the piano manufacturing industry than C. F. Goepel & Co., a name well known to piano makers all over the United States and Canada as that of one of the largest and most reliable importers and dealers in the country. This business, of which Mr. C. F. Goepel is the sole proprietor, the company being nominal, was established by him in 1892. Previous to starting for himself, Mr. Goepel had been in the business for upwards of twenty years, and had thus obtained an acquaintance with piano makers not only in New York but all over the country and had also acquired a thorough knowledge of all the wants of the trade. Thus equipped he very soon built up a large and flourishing business and established a reputation under which his trade already extends all over the United States and Canada, his customers including the leading piano makers in both countries. The warehouses at No. 137 East Thirteenth Street, comprise a store 25 x 100 feet in area which is filled with all kinds of tools for piano makers and every variety of supplies. The trade is both wholesale and retail and the big stock carried permits the prompt filling of orders for anything in these lines. Mr. Goepel, who is now in middle age, is a native of Germany and has been in the United States for the last thirty-five years. He is well known in New York and is a member of the Liederkreis and Arion Societies.

**W**ILLIAM HALL, Shipper of Horses, Office: No. 527 West Twenty-first Street.—New York has long enjoyed the reputation of being one of the greatest horse markets in the country, and of late years, especially, its importance in this respect has greatly increased, owing to the growth of our export trade in this line with foreign countries. In the foremost rank of the most widely known shippers and exporters of Western draught horses to the London market stands Mr. William Hall, whose office is located at No. 527 West Twenty-first Street, between Tenth and Eleventh Avenues, and whose stables are at the corner of Eleventh Avenue and Twenty-fourth Street. This gentleman is universally conceded to be a leader of the horse trade in this city, and his operations are carried on with much vigor and success. Mr. Hall, who is a native of this city, in the prime of life, has had a valuable experience in this line of business, having been trained to it from his youth, by his father,

Mr. William Hall, one of the largest shippers of horses from this port. He embarked in business on his own account in 1878, and has already obtained a widespread fame and patronage. In addition to his office in this city, he has a branch office in the Ross Hotel, Union Stockyards, Chicago, and his facilities are of a superior character. His stables are of spacious dimensions, are well drained, ventilated, and lighted, and contain all modern improvements, with ample accommodation for a large number of animals. Mr. Hall personally visits the Western markets to select the stock, all of which are of the finest grade of heavy draught animals, and these are shipped by him to London, where they find a prompt and profitable sale. His shipments average 150 per week, and his business is steadily increasing. He takes care of horses for shipment abroad, attending to them from start to finish. Mr. Hall makes occasional visits to his transatlantic customers. He is an honorable and reliable dealer, his financial responsibility is of the highest, and as a business man his word is considered everywhere as good as his bond. Mr. Hall is a Mason, belonging to the Royal Arch and Knights Templar.

**C**HARLES J. TAGLIABUE, Manufacturer and Importer of Thermometers, Barometers, Hydrometers, etc., etc., Nos. 51 and 53 Fulton Street.—For an odd quarter of a century, the gentleman whose name stands at the head of this sketch has been established. He has had a prosperous business career, and his success has been achieved by earnest, honest and well-directed effort. He is a leader in his line, and is widely and favorably known through the excellence of his goods, and reliability in his dealings. He turns out a superior class of instruments and every article bearing his firm-name is fully warranted. Charles J. Tagliabue is a native New Yorker. He is a man of thorough practical skill and many years' experience, and gives close attention to the wants of his customers. He is manufacturer and importer of thermometers, barometers, hydrometers, pyrometers, etc.; also all instruments used by coal-oil dealers, brewers, distillers and dairymen, and his productions are in extensive and increasing use all over the United States. He has factories at Nos. 51-53 Fulton Street, this city, and at Chatham, N. Y., and has recently added another factory which is located on Pacific Street, cor. Howard Ave., Brooklyn. He employs seventy-five hands, all told, with several representatives on the road, and, altogether, his facilities are of a most superior character. The quarters occupied by him on Fulton Street are commodious and convenient, and all departments are well equipped. A very large and fine stock is carried here and includes everything in the line indicated, together with a number of specialties. Mr. Tagliabue is prepared to supply the trade on the most favorable terms. He can quote lowest prices, consistent with quality of material and workmanship, and orders receive prompt and personal attention.

**F.** A. O. SCHWARZ, Importer of Toys and Fancy Goods, No. 42 East 14th Street, Union Square.—The house of F. A. O. Schwarz, wholesale and retail dealer in toys and fancy goods, is an important factor in the great mercantile system of New York. Mr. Schwarz began business in 1862, with his brother, in Baltimore, Md., and in

1870 came to New York and opened a store at No. 765 Broadway. His business increased at a rapid ratio, and in 1879 he took possession of his present premises, which have since been repeatedly enlarged. The main store is 30 x 200 feet, extending through the block to 13th Street; while Mr. Schwarz also occupies a five-story building on 13th Street and a five-story structure at No. 77 University Place, which joins the main store. Seventy-five clerks and salesmen are constantly employed. Mr. Schwarz has three brothers in the same line of business, located at Baltimore, Boston and Philadelphia, and by combining their operations as importers they are enabled to secure better prices and many advantages. They control the products of leading factories in both Europe and the United States, and their agents in Paris, London, Berlin, Vienna and Nuremberg are instructed to forward by weekly steamer the latest novelties in their line. The specialties of this house embrace dolls of every description, and a high grade of toys, Christmas tree ornaments, rubber goods, the Richter building blocks, fine mechanical and musical figures, steam power and electric toys, indestructible iron toys, wagons and carts, skin horses, magic lanterns, games for old and young, children's books, bicycles, coasters, hammocks, fishing outfits, tennis and base ball goods, etc. An immense retail trade is enjoyed, and the wholesale business extends throughout the entire United States. Mr. Schwarz was born in Germany about fifty years ago, and is a well-known citizen of the metropolis, a director of the Fourteenth Street Bank and Astor Place Bank, and of high repute both at home and abroad. In 1891 he admitted his son, Mr. H. F. Schwarz, to partnership, and the two combine ripe experience and vigorous energy to form a house of wide popularity and solid worth.

**R**EGAL LAMP SHADE COMPANY, Wholesale Manufacturers and Importers of Lamp Shades, Office and Salesrooms, Nos. 50 Warren and 120 Chambers Sts.—This is the leading concern in its special line in New York and is widely known. It was started in 1894, and has been a very successful enterprise from the first. Messrs. Louis and Alexander Pincus, the proprietors, are natives of this city and are men of skill and experience. The Regal Lamp Shade Company are wholesale manufacturers and importers of lamp shades, and turn out notably fine work. Their goods are all hand-made and are noted for originality and beauty of design, and elegance of workmanship, and are in extensive demand throughout the United States. They have excellent manufacturing facilities occupying more space and employ more hands and turn out more beautiful shades than any house in the city. Mr. Louis Pincus, who is an artist, attends to the decorating. At the quarters occupied by them a large stock is carried including superb lamp shades, in artistic design and exquisitely decorated, and in a great variety of shapes and styles. These goods are not surpassed for elegance and excellence by any productions of the kind on the market, and are warranted as to material and workmanship.



**J.** A. BRITTAİN & CO., Lace Curtains, No. 413 Broadway.—This enterprising and well-known firm is composed of Messrs. J. A. Brittain, J. Thomson and F. J. Frerichs. All these partners are men of thorough experience in the business and have been connected with the trade for a number of years. They have been established since 1889, and have been very successful. J. A. Brittain & Co. handle lace curtains exclusively and represent several leading European manufacturers. They are sole American agents for B. Walker & Co. (Ltd.) Nottingham, England, and Sturzenegger & Tanner, St. Gall, Switzerland. They carry fine goods and sell to jobbers and large retailers throughout the United States. The quarters occupied by them as office as salesroom on the first floor of No. 413 Broadway are spacious and commodious and are well appointed. Several clerks and salesmen are employed by the firm, and a large and very fine stock is always kept on hand here. J. A. Brittain & Co. can supply the trade on the most favorable terms. Bottom prices are quoted by them, and all orders are attended to in the most prompt and reliable manner.

**T**HE BISSELL CARPET CLEANER, Office and Factory, Nos. 518 and 520 West 23d Street.—An establishment which fills a niche peculiarly its own in the structure of modern business methods in New York, and which proves a remarkable boon to thrifty householders and others upon whom is laid the responsibility of conducting the economy of the household on an economical basis, is that conducted by Messrs. J. Sloane Bissell, Jr. and T. C. Burgis, as proprietors of The Bissell Carpet Cleaner, at Nos. 518 and 520 West 23d Street. These gentlemen clean and renovate carpets by means of a patented material, the invention of Mr. Bissell, and without having to take up the carpet or rug from the floor. Mr. Bissell, who was born in Wooster, Ohio, was the first to discover this compound and its peculiar properties, and after much experimenting, he removed to this city, and in 1893, embarked in his present business, with Mr. T. C. Burgis as an associate and partner. The firm occupy one floor of a building, 50 x 125 feet in dimensions, and employ from twenty-five to thirty-five assistants according to season. The works are supplied with special machinery and appliances and the work turned out is unexcelled by any other carpet cleaning establishment. By the use of this compound, carpets and rugs, however much they may be soiled and stained, are made equal to new, and all grease and dust spots, ink stains, claret stains, peach stains, and all other blemishes are at once removed, while it also destroys all moths and vermin, and brightens and raises the nap. When desirable carpets are taken up and renovated at the works, while refitting and relaying are specially attended to. The firm has done work of this kind for all the leading first-class hotels and restaurants and many business concerns in this city and refers to the International Steam

ship Company, North German Lloyd Steamship Company, Astor House, Windsor Hotel, St. Denis, Coleman House, St. Cloud, Imperial Hotel, Gilsey House, Everett House, Isabel Cassidy's, the Marlborough House, The Chelsea, Dorion's Oyster House, Tribune Building offices, Health Food Company, Metropolitan Air Goods Company, and many others. Estimates are promptly furnished, all work is warranted as represented, and the cost is within the reach of all. Messrs. Bissell and Burgis are energetic and progressive business men, and fully merit the success they are achieving, their carpet cleaning preparation being destined to supersede all others. Their work is not confined to carpets alone but will renovate and renew the most delicate upholstery and draperies without the slightest injury to the goods. Mr. Burgis is a native of Connecticut.

**F**REDERICK RIES, Iron Works, Manufacturer of Plain and Ornamental Railing and Builders' Iron Work, Metal Awnings, Etc., No. 22 Livingston Street.—In every branch of business, both in the mechanical and commercial world, the hand of genius is constantly developing new plans and ideas, and although the use of fine ornamental work was introduced in the decoration of buildings quite a number of years ago, it was little thought that it would become the most important factor in the construction of the finest structures of the great metropolis at the present day. An important branch of this structural work carried on in this city and well worthy of more than passing comment in a volume of this character is that of Mr. Frederick Ries. For fine work, beauty, originality and variety of designs in this line of work he excels, and he is constantly adding to them. Mr. Ries was born in Germany but has been a resident of this city for many years, and having acquired a thorough knowledge of this trade in all its branches by actual and practical experience, he inaugurated this establishment on his own account in 1870, and by devoting his entire attention to the wants of his patrons he soon built up a very large and prosperous trade among leading builders, contractors and private citizens, which is constantly increasing in volume and importance. The premises utilized comprise an entire spacious floor and basement, which are fully equipped with ample steam power and the latest improved tools, special machinery and appliances, while steady employment is furnished a full corps of skilled and experienced workmen. Mr. Ries is a manufacturer of plain and ornamental railings, and builders' iron work, also fencing, iron columns, beams, girders, sky and vault lights, doors, shutters, sills, lintels and fine housesmithing in general, making trellis and lattice area doors for basements, office, store and bank railings, wire and iron window guards, gratings for cellar doors, wrought iron coal chutes, iron stairs, in fact everything in the line of light iron structural work, while a specialty is made of metal awnings. Mr. Ries is of about middle age, an expert, energetic and industrious tradesman and dealer, and enjoys the full respect and confidence of all who have any dealings with him.

**D.** P. WINNE, Twines, No. 338 Broadway, New York city, enjoys the reputation of being the oldest established merchant in the twine and cordage business in New York city. He is comparatively a young man. He was born at Albany, N. Y., in 1837.



*Yours Truly*  
*D. P. Winne*

continued. Mr. D. P. Winne was the first man to take a line of samples of

At the age of sixteen he started to make his mark in life, and went to California. His first position was in a dry goods house at Marysville, Cal., where through energy and thrift he was in a position at the age of twenty-four to open the first dry goods house in Carson City, capital of Nevada, with branch stores in Unionville and Austin, Nev., and was at the time the largest silver mine owner in Humboldt County, Nev. In 1863 he returned east to continue the twine and cordage business, which his father, D. D. Winne, had established, and which he has since con-

tinued. Mr. D. P. Winne was the first man to take a line of samples of twines and cordage and solicited the business of the United States visiting every city of note from Maine to California, and through his hard work and constant personal visits to the trade Mr. Winne has built up a business in the principal cities of the United States that enjoys for him the protection of the leading manufacturers of twines, cordage and rope of every description known to the market. Mr. Winne is a pushing and wide-awake merchant, and is an elegant type of an enterprising and successful New York business man.

**S.** ROSENHAUPT, Manufacturer of all Kinds of Traveling Bags and Satchels, No. 97 Chambers Street, and Nos. 79 and 81 Reade Street. —In the manufacture of traveling bags and satchels a marked success has been achieved by Mr. S. Rosenhaupt. This creditable enterprise was established in 1873 by Messrs. Stern & Rosenhaupt, and three years later the latter succeeded to the entire ownership, and it is due to his intelligent management of affairs that the present great success has been acquired, and its trade reaches out and over the entire United States. Three traveling salesmen are employed, and Mr. Rosenhaupt also takes an occasional trip upon "the road." The extensive premises occupied cover an area of 50 x 160 feet, at No. 97 Chambers Street, and another place in Reade Street, and are equipped in the most approved manner with foot-power appliances, and employment is found for seventy-five skilled hands. Mr. Rosenhaupt manufactures all kinds and varieties of traveling bags and satchels, in all styles and qualities, and all made in the finest class of skilled workmanship. A heavy stock is carried, and orders are filled upon the most liberal terms. Mr. Rosenhaupt was born in Germany, and has resided in the United States since 1868. He is a member of the Columbia Club and enjoys the esteem of all his fellow-citizens.

**P** LATT & MARIE, Builders and Contractors, No. 102 West 81st Street, Branch Office No. 6 Wall Street.—Among the many firms operating in this line a prominent position is occupied by Messrs. Platt & Marie, builders and contractors. The business was inaugurated seven years ago by Mr. Richard Goodman Platt, and in 1894 he admitted to partnership Mr. Leon Marie, under the present firm title. Both gentlemen are practical carpenters and builders, and are thoroughly conversant with all branches of the building industry. They employ a large force of men, and have executed much important work in the up-town sections of the city, among other structures erected by them being four residences on 84th Street, twenty-four residences on 84th Street and West End Avenue, two on 79th Street, and they are now at work on six houses on 79th Street and six on 86th Street. The firm also deal in real estate and buy and sell business and residential blocks on speculation. They are active members of the Builders' Exchange, also the Building Trades Club, and command the respect and esteem of the entire community.

**THE JOHNSON COMPANY**, Johnstown, Pa., H. C. Evans, Manager, No. 33 Nassau Street.—One of the great representative corporations of the State of Pennsylvania is the Johnson Company, of Johnstown Pa., who operate a New York office at No. 34 Nassau Street. This company are nationally famous as originators of girder steel rails for street railways in this country, now known as the "Johnson Girder Rail," which they still manufacture and control; also manufacture T rails, flat rails, switches, frogs, crossings and curves for steel railway track equipment. Their switch, frog and crossing works are at Johnstown, while they are now building at Lorain, O., new steel and rolling mills and blast furnaces having increased facilities for rapid and perfect production. Their girder rails are used by the Metropolitan Street R. R. Company, New York city; Nassau Street Railway, Brooklyn Heights Street Railway, Coney Island and Brooklyn Street Railway, Brooklyn City and Newton Street Railway, Brooklyn; all the street railways in Washington D. C., and on other street, electric and cable railways throughout the country. This company have in fact taken the lead in the United States in their important specialty, turning out rails and other equipments that are fully equal in strength, quality and reliability to those of the most eminent foreign manufacturers, while they are contracted for at prices which cannot be duplicated abroad. The officers of this company are as follows, viz: A. J. Moxham, president; Daniel Coolidge, vice-president; W. McLean, secretary. Both these gentlemen reside in Johnstown, while the management of the New York office is in the hands of Mr. H. C. Evans, a gentleman of experience and high repute in the industrial and railway world.

**THE DAVENPORT AND TREACY COMPANY**, Piano Plates Cast, Pinned, Drilled and Ornamented, Nickel Plating, Corner Avenue D and 11th Street.—The development of certain lines of art industries during the last half of the present nineteenth century are almost beyond credibility, and in many of these, there have sprung into existence many specialized branches of certain lines of trade. In none of these lines is this feature of specialty more predominant than in the manufacture of piano-fortes. The great difficulty encountered by our most celebrated piano-forte manufacturers was to obtain a plate for the tension of their wires that would be durable and could be kept up to concert pitch by tuners without injury to the sounding board. This was successfully accomplished by the Davenport and Treacy Company, manufacturers of piano plates cast, pinned, drilled and ornamented, whose headquarters in this city are located on the corner of Avenue D and 11th Street, with factory at Stamford, Connecticut. This old and reliable house was founded originally in 1868 by John Davenport, Dan. F. Treacy being taken into partnership in 1872. Both are practical and experienced men in the business, and in 1876 the present company was incorporated under the present

title, and from the date of its inception has been the recipient of a very large and substantial trade, received from the largest and most prominent piano-forte manufacturers in the United States. The factory in Stamford, Conn., is the largest of the kind in this country and is thoroughly equipped with steam power, electric lights and all of the latest improved special tools, machinery and appliances for turning out high-class and reliable piano plates already cast, drilled and ornamented, and steady employment is furnished to a force of two hundred skilled and experienced hands the year round. The shop and headquarters in this city are also roomy and commodious, 50 x 100 feet in dimensions, and is fully equipped with every necessary requisite for finishing and completing the products of the main plant. These piano plates are made in all standard sizes for grand, square and upright instruments and are conceded by all manufacturers to be the best in the market. A specialty is that of fine nickel-plating, and all orders are promptly filled and lowest prices are quoted. Both members of the firm are of about middle age, enterprising and experienced business men.

**PRINCESS OF WALES COMPANY**, Sole Manufacturers and Patentees of Her Majesty's Corset, and Princess of Wales Dress Stay, No. 530 Broadway.—The great difficulty to-day is to obtain a corset that will support as well as improve the form, so that no lady need fear that she is violating some mysterious law of health by wearing it from youth to age. The problem has been solved by Mr. Austin Kelley, the inventor of "Her Majesty's" corset, and of the "Princess of Wales" dress stay. Mr. Kelley is widely known and internationally famous as the originator of an improved hoop skirt, as well as the ever popular "Jersey" waist. He organized the Princess of Wales Company ten years ago, for the purpose of manufacturing these corsets and dress stays, which are protected by patents. Later the company was incorporated, with ample capital, and an immense trade has been built up all over the world. Factories have been established in several parts of Europe, in Newark, N. J., and in this city. That in Newark is a two-story brick building, equipped with steam power, while that in New York has three floors, of which two have each an area of 50 x 150 feet, and one of 30 x 150 feet, and altogether some five hundred operatives are employed. Six travelers go out from the New York sales-room, while sixteen expert lady fitters travel from city to city, for the purpose of explaining to ladies the many merits of Her Majesty's corsets. Branches have also been established in Chicago, St. Louis, San Francisco, and in European countries. A large trade is done with leading dry goods merchants, and ladies' outfitters, and the annual sales reach a quarter-million dollars. The officers of this enterprising and successful concern are: president, Mr. Austin Kelley; secretary, Harvey W. Hoyt, and manager, Mr. Chas. G. Parker. The latter is also in charge of the advertising department, and has displayed talent of high order and much originality.

**C**HARLES HELLMUTH, Sole Agent for the United States for Kast & Ehinger's Lithographic and Printing Inks, No. 379 Pearl Street.—The success of the printer and the lithographer in a great measure is dependent upon the quality of the inks used by them. The highest art and most elaborate skill are rendered unavailing when the impressions are dull, dingy or faded, and thus it is that printers and publishers require to use such care in the selection of the inks to be used in their establishments. The only safe way is to use only inks of long established reputation, such as those of Kast & Ehinger, of Stuttgart, Germany. This firm has now without a doubt one of the largest and best equipped establishments in this branch of work; and the excellence of their productions, has gained for them a reputation, which is world wide. They have agencies for the sale of their productions in every industrial land. That for the United States is in care of Chas. Hellmuth, No. 379 Pearl Street, New York, who has been with the firm for fifteen years and represented them in the United States for four years. The excellence of their productions must be ascribed to the fact that the colors and varnishes used are manufactured solely by themselves upon scientific principles. Their general production includes: Dry colors; lithographic inks; printing inks; inks for gelatine printing; inks specially prepared for copper plate printing; copying inks; lithographic tusche, etc. All colors and inks are tested in three respects before they are offered for sale: (1) as to the shade and color; (2) as to the printing capacity; (3) as to the permanency. In pursuance of testing the printing capacity, Kast & Ehinger have a special department adapted for that purpose at the factory, which is thoroughly equipped with steam and hand presses, for both lithographic and printing purposes and only such colors that prove to be first-class are sent to customers. The colors after being tested as to their permanency, are divided accordingly into four classes, those of Class 1 being the most permanent, and those of Class 4 fading most quickly, only such colors as will not fade after being exposed to the sunlight for a long time are placed under Class 1. The covering power is also tested. These inks have been awarded prize medals at Ulm in 1871, Vienna 1873, Santiago 1875, Berlin 1878, Stuttgart 1881, Amsterdam 1883, Antwerp 1885, Melbourne 1888, and again at Amsterdam in 1892, and received a diploma in The World's Columbian Exposition, Chicago, 1893. The New York branch was founded in 1891, and has been very successful, and is now supplying the leading lithographic and printing establishments of this country. A force of skilled workmen are employed in the factory and several traveling salesmen are kept on the road. The manufacturing department for the past two years has been supervised by an expert chemist, Dr. C. Stickel, who has been with the firm for more than twelve years. This branch was the first to manufacture the inks for the Vogel-Kurtz three color process. Mr. Hellmuth has had a thorough experience in this line, having been connected with this business for the past fifteen years, while Dr. Stickel is a graduated chemist of a

German University. Both are active in the management of the business, Dr. Stickel superintending the manufacturing department while Mr. Hellmuth oversees the general office business.

**B**ROKAW BROTHERS, Men's, Boys', and Children's Fine Clothing, Nos. 28 to 36 Fourth Avenue, Nos. 22 to 26 Astor Place, Nos. 60 to 64 Lafayette Place.—As wholesale and retail dealers in men's, boys' and children's clothing, the firm of Messrs. Brokaw Brothers carry on a great business at Nos. 28 to 36 Fourth Avenue, Nos. 22 to 26 Astor Place and Nos. 60 to 64 Lafayette Place. The enterprise was inaugurated in 1850, by Dunham & Brokaw, who were succeeded in 1866 by Mr. I. V. Brokaw, who admitted his brother, Mr. W. V. Brokaw, to partnership the same year, forming the present firm. In January, 1895, a company was organized under the laws of the State of New York, under the same name with Mr. Isaac V. Brokaw as president; Mr. Wm. V. Brokaw, vice-president; Mr. Henry D. Brewster, second vice-president; Mr. John H. Armstrong, treasurer; and John R. Thorp, secretary. They constitute the stockholders and directors of the company. The other officers of the company have been connected with the firm for over twenty years and won their rewards on their merits and long and faithful services to the house. They are all New Yorkers by education and their record is established by that fact. They occupy a mammoth four story brick and stone building, divided into different departments for manufacturing, wholesaling and retailing, and perfect in convenience of arrangement for display, inspection and sale. Two thousand persons are on the pay-roll, including from fifty to sixty cutters, by whom, all the year around, the words "hard times and dull season" are never heard, and to whom every favorable consideration in the way of wages is accorded as a matter of simple right and propriety. In respect of operations in strictly fine goods, this firm is not surpassed by any other in America. The great Scotch mills on the Tweed and Yarrow, and the Dee and Don, and the equally celebrated looms in the west of England and in France and Germany, contribute their standard coatings and suitings; while our best home mills are called upon for their leading specialties. A house like that of Brokaw Brothers gives immediate character and circulation to meritorious devices in loom work, while its goods are standard the country over. They were first to establish a mail order department for the convenience of out-of-town customers, and are always on the alert to meet the most exacting requirements of the trade. Mr. I. V. and Mr. W. V. Brokaw are well known members of the Union League Club and was a trustee of the Fourth Presbyterian Church, while Mr. W. V. Brokaw is prominent in banking circles. Both were born in New Jersey but residents of New York for many years, and under their expert and painstaking management this house has gone on from year to year, gaining strength and popularity. Its outlook for a great business, bounded by no local lines, was never fairer than it is to-day.



**W**ILLIAM J. NORTHRUP, Auctioneer, Commission and Storage, Lumber at Auction, No. 507 West 21st Street.—No house is contributing more materially or extensively to the commission trade in lumber than that of Mr. William J. Northrup, located at No. 507 West 21st Street. This gentleman has been in the lumber trade for a period of thirty years, being a New York Lumber Inspector for twenty-five years, and established his present business here in 1860. He now has unsurpassed facilities as a commission merchant and an auctioneer, as well as for the storage and inspection of lumber. His yard, located on Eleventh Avenue, covers eight city lots, and there is also spacious sales yards on 21st Street, where auction sales of lumber are held every Wednesday. Consignments are constantly arriving from all sections of the country, on which advances are made when desired, and both rough and dressed lumber, shingles, lath, sash, doors and blinds are handled with profit to the shipper. The trade and consumers can nowhere secure such substantial inducements both in price and quality, and the advantages here offered are heartily appreciated, as shown by the sales which average 500,000 feet per month. Auction sales are attended by experienced and discerning buyers, and the methods in vogue are such as commend the house to the favor and confidence of all. Mr. Northrup is a native of Steuben County, N. Y., and is widely known and honored as an expert authority in the lumber trade and a sound, sensible business man.

**W**ILLARD MIRROR AND FRAME MANUFACTURING COMPANY, No. 257 Canal Street.—One of the thoroughly representative industrial institutions of the metropolis—and first established in that line—is that conducted by the Willard Mirror and Frame Manufacturing Company. This company are nationally famous as manufacturers of looking glasses, gold work and interior decorations, and numerous specialties and novelties, including patent double and triplicate cheval mirrors, mantels, cabinets, piers, frames for portraits and pictures, etc. The business was founded in 1850, by John S. Willard, and was succeeded by his son, John B. Willard, who continued the enterprise until 1889, when the present company was organized, under the laws of the State of New York, with James T. Hoile as president; John B. Willard, vice-president; A. H. Ritchie, treasurer. The business premises comprise an entire brick building, five stories high, with basement, and 30 x 100 feet in dimensions, and steady employment is given to forty skilled hands therein. This company are sole manufacturers of Willard's celebrated patent cloak and clothing triplicate mirrors, giving three reflections at one and the same time at different angles. These triplicate mirrors were one of Mr. J. B. Willard's inventions and are thoroughly covered by patents and acknowledged to be the most complete ever put on the market. These are fitted with the best French plates, very wide, and can be used with one, two or three people. Another one of Mr. Willard's new ideas is the improved

picture frame and portfolio combined, which meets a wide approval from the artist, dealer and producer, as well as all possessors of art works. This invention solves the problem of how to display or preserve pictures, as well as the lack of wall space since a series of subjects can be accommodated and without removal from the wall, table, easel or bracket—shown in rotation and to the same advantage as though each one was separately framed. Estimates will be gladly submitted for any size or quality of the frame upon application. A specialty is likewise made of fitting up stores and windows with looking glasses. The trade of the house is large and influential all over the country, and sales are made to European nations through commission merchants. President Hoile is also well known as secretary of the Manufacturing Association of Kings and Queens Counties. Mr. Willard is a member of the Board of Education at Allendale, N. J., where he resides, and is highly esteemed for his genius and skill as a designer and manufacturer; while all the officers are native New Yorkers, and stand deservedly high in the mercantile world.

**B**ISHOP GUTTA-PERCHA COMPANY, Manufacturers of Telegraph, Telephone, and Electric Light Cables, Insulated Wires and Gutta-Percha Goods, Nos. 422 to 426 East 25th Street.—The Bishop Gutta-Percha Company, of Nos. 422 to 426 East 25th Street, enjoy the distinction of being the original and only manufacturers of pure gutta-percha goods in America, while making a specialty of telegraph, telephone and electric light cables, and insulated wires. The business was founded in 1847, and the present company was organized in 1885, under the laws of the State of New York. The plant of the company comprises two brick buildings, one of four stories, 25 x 38 feet, used for office and storage purposes; the other three stories high, 60 x 90 feet, for factory. Employment is given to fifty hands, one-half of whom are skilled workmen, the year around, and the output is one of great magnitude and variety. The company manufacture highly-insulated electric wires, flexible cords, aerial, subaqueous and subterranean cables, insulated with gutta-percha, India rubber, balata, and their compounds. These wires and cables are noted for their practical utility, thorough reliability and uniform excellence, and never fail to commend their own superior merits to the confidence and patronage of critical and discriminating buyers. The wire of this company is, undoubtedly, the best in the world, and is preferred above all others by the leading telegraph, telephone and electric light companies in this and other cities, who depend largely upon this company for their supplies in this line, especially to fill new requirements, and inducements are constantly offered as regards both quality of supplies and liberality of terms and prices which challenge comparison and defy successful competition. The officers of this company are as follows, viz: H. E. Blitz, president; Henry A. Reed, secretary and manager; W. Wolcott Marks, superintendent. All are gentlemen of marked ability and sterling enterprise, who have built up a business that is second to none in the quality of its productions.

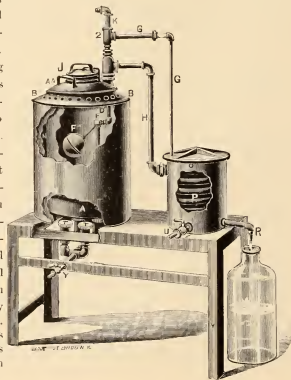




**J**AS. CURRAN, Water Distilling Apparatus, Manufactured by Jas. Curran Manufacturing Company. Manufacturers or furnishers of everything used in the conduction of Steam, Water, Gas or Oil, Steam and Hot Water Heating Apparatus, Power Refrigerating and Ventilating Plants, Etc., Nos. 512 and 514 West 36th Street.—The matter of purifying water by a process of distillation has received widespread attention among sanitary engineers and scientists of late years, and as a result notable progress has been made in this direction, the most notable being that

made by the Jas. Curran Manufacturing Company, whose headquarters are located at Nos. 512 and 514 West 36th Street, New York city. This company have recently introduced the Jas. Curran water distilling apparatus, and a number are now in use in this city and throughout the country. This is not a filter, but a perfect distilling apparatus making absolutely pure water. It is the best and most simple apparatus ever offered for the purpose. It is made in three sizes, for coal or gas burning, making from two to twenty-four gallons per hour. With this apparatus every family can supply themselves with pure water for the table or other purposes with very little trouble or expense. When the apparatus is placed, all the attention or labor required is to fill the boiler with water and light the gas stove under it, or, with the apparatus for coal, to build and start your fire as in an ordinary coal stove and keep it supplied with fuel in the same manner. Connect the rubber tube from the condenser to any sink or basin faucet that may be convenient, and the overflow from the condenser may flow back to the same basin or sink. This completes the apparatus, and it will require no more attention except to provide receptacles for the distilled water as it flows out, as the apparatus works entirely automatic. This apparatus can be made to produce any amount of water for families, hotels and restaurants, or other places where a large quantity of water is required. Those interested in the subject of pure water can obtain illustrated catalogue on application at the company's office. Mr. James Curran, the inventor, is

also an expert heating engineer, and established himself in business here in 1865. He built the present works in 1884, and in 1893 the James Curran Manufacturing Company was organized with a capital of \$100,000. They occupy six floors at Nos. 512 and 514 West 36th Street, and give employment to from seventy to one hundred skilled hands. As contractors for steam and hot water heating apparatus, power, refrigerating and ventilating plants, their services are in constant and important demand in this and other cities. Their references in New York include the general post office building, Custom House, Bellevue Hospital, Mutual Bank, East Side Bank, Church of the Blessed Sacrament, Church of the Sacred Heart, Church of the Guardian Angel, North Presbyterian Church, Synagogue Zichron Ephraim, Broadway Theatre, Lexington Avenue Opera House, Harlem Opera House, Lenox Lyceum, Times Building, Edison General Electric Company, Plaza Hotel, Belvedere Hotel, Lotus Club, the Gerlach, Trainor's Hotel, George Elhret, Jacob Ruppert, Beadleston & Woerz, David Stevenson Brewing Co., J. C. G. Hupfel Brewing Co., Bernheimer & Schmid, F. & M. Schaefer Brewing Company, and James Everard, among hundreds of others too numerous to mention. The company will estimate on and erect work of any description in their line in any part of the civilized world. Mr. Curran, the president and founder, is too well and favorably known in this city to need any praise at our hands. He served three years during the war, and is a member of Farnham Post, 458, G. A. R.



**L**IEBERMAN & BENASARAF, Designers and Manufacturers of Artistic Wrought Iron Work, Nos. 258 and 260 Eleventh Avenue, Corner of 27th Street.—One of the leaders in the production of artistic and fancy wrought iron work of all kinds in this city is the house of Messrs. Lieberman & Benasaraf, located at Nos. 258 and 260 Eleventh Avenue, corner 27th Street. The business was originally established in 1888, by Lieberman, Schultz & Benasaraf, who were succeeded by the present firm in 1893. The firm are designers, and manufacturers of andirons, fenders, frames, gates, fences, stoop-rails, grilles, etc.; and the finest work known to the trade in this line is executed at short notice. The services of the house are in constant and important request in this city and vicinity, while they supply their products to the trade throughout the entire United States, having permanent patrons in Chicago, Philadelphia, St. Louis, Boston, Baltimore, San Francisco, New Orleans, Buffalo, Detroit, Pittsburgh, Washington, Syracuse, Worcester, Providence, New Haven, Albany, Troy and other centres of trade. They recently executed some very fine work for the Marie Antoinette Hotel, in this city, including fence work and vestibule gates, and in all their undertakings they use every legitimate method to excel. Orders and commissions are fulfilled promptly and to the letter, and prices are placed upon a fair and equitable basis. Mr. Lieberman is a native of Germany, who came to New York in 1885. Mr. Benasaraf was born in Spain, and has resided here since 1883. Both are practical iron workers, and expert authorities in their industry; who are winning a substantial and well-deserved success on the broad basis of merit.

**W**ILLIAM J. SMITH, Manufacturer of Butchers' Fixtures, Boxes, Tools, Etc., No. 351 West 40th Street.—There are few branches of industry in this or any other city, which has developed with greater rapidity during the past few years than that which has for its object the manufacture of fixtures and fittings for stores, saloons, etc., and the result is seen in the handsome and attractive appearance of our leading stores. A house which meets this demand in the most satisfactory manner, is that of Mr. William J. Smith. Mr. Smith is an extensive manufacturer of butchers' fixtures, boxes, tools, etc., and of ice-houses for butchers, saloons, hotels, restaurants and florists, and gives special attention to the fitting up of fish and oyster markets. Mr. Smith, who is a thoroughly expert cabinet-maker and joiner, was born in this city, and in 1888, founded this business as senior member of the firm of Smith & Miller. The latter gentleman retired on January 1, 1895, and Mr. Smith has since carried on operations alone. He occupies a commodious three-story factory, 25 x 100 feet in dimensions, which is fitted up with a complete equipment of modern tools and machinery, operated by steam power, and employs constantly from twenty-five to thirty hands. He has built up a very extensive patronage throughout this State, New Jersey and Connecticut,

in all of which he has fitted up many of the finest fish and oyster markets, to the entire satisfaction of his patrons. Special attention is given to the manufacture of ice boxes for the use of butchers, saloons, hotels, restaurants, florists, and other handlers of perishable goods. All work is turned out in a first-class manner, while the prices quoted are the lowest consistent with the best materials and superior workmanship. Mr. Smith is widely known for his mechanical skill and strict probity and his establishment is the leading one of its kind in New York. Those contemplating fitting up their stores would do well to consult him before going elsewhere, as his experience in this important industry has been extensive and varied, while his prices for all work are extremely moderate.

**F**ERDINAND BING & CO., Importers Clocks, Bronzes, Faïences, Marble Statuary, No. 74 Rue d'Hauteville, Paris; No. 106 Grand Street.—Nothing indicates so conclusively the advances in aesthetic taste and refinement of any community as the growing demand for beautiful surroundings in home life. With the increase of our national wealth, this demand has assumed large and rapidly developing proportions in this country, and many houses, notably in New York, are devoted exclusively to meeting it. In the front rank of such we find the establishment of Messrs. Ferdinand Bing & Co., importers of artistic pottery, clocks, bronzes, faïences, marble statuary, French furniture, and artistic metal goods, whose attractive salesrooms are situated at No. 106 Grand Street. The foundations of this extensive and flourishing business were laid some twenty-seven years ago in Paris, France, where its headquarters are still located, at No. 43 Rue de Paradis. The New York house was established in 1871, under the management of Mr. Charles G. Rathgen, now a member of the firm, his copartners being Messrs. Ferdinand Bing, son of the founder, and Arthur W. Gans, both of whom reside in Paris. From its inception this house became the leading one in its special line of importation, and its trade has grown to vast proportions, the operations extending to all parts of Europe, the United States, Canada, Mexico, and the West Indies. The salesrooms, at No. 106 Grand Street, occupy five floors of a building having a frontage of 25 feet, and a depth of 115, and have been utilized for this purpose since 1884. They are very attractively fitted up and furnished, and are provided with the best facilities for the attractive display and close inspection of the immense, comprehensive, and valuable stock that is at all times carried. The assortment is unique as regards quality and variety, and is made up of an immense selection of artistic novelties, which has been gathered from all parts of the world. The most beautiful specimens of artistic pottery, clocks and bronzes, decorative brass goods, marble statuary, French furniture are here displayed in profusion, twenty-five assistants are employed on the premises and five traveling salesmen attend to the wants of the American trade. Messrs. Ferdinand Bing & Co.'s business is daily increasing, as the fame of their establishment widens its extent.

**C**LARENCE TRUE, Architect, No. 102 West 81st Street.—As an architect and builder, Mr. Clarence True has elevated the plane of the modern private mansion and apartment house to a higher standard of excellence than ever was conceived of before. His methods are characteristic. He approaches the erection of a house after a careful study of the location, the preparation of the most elaborate plans, and the infusion of much artistic beauty in his architectural designs. Bringing vast practical experience to bear, coupled with sound judgment and ample resources, he has recently designed 141 dwelling houses on the West Side, which are handsomely illustrated in a catalogue published by their owners, and which are for sale by Charles G. Judson, No. 102 West 81st Street, and others. No one who examines these houses, their arrangements, method of construction and outfit, but must recognize in them the highest type of modern house architecture. In every one the most advanced improvements have been introduced, while honest workmanship under skilled guidance insures an investment of the most substantial and desirable character. Mr. True offers the most substantial inducements to all who contemplate building, and will promptly prepare plans and specifications that ensure economical construction, under his personal supervision when desired. Mr. True is a Massachusetts man by birth, who came to New York in 1880. He pursued his studies as an architect under the tuition of R. M. Upjohn, and in 1889 he established business for himself, and has won a legitimate success. Mr. True has the distinction of being the originator of the so-called Am Basement, which is being built entirely now on the West Side and popular all over the city.

**M**ÜLLER & ABEL, Manufacturers of Church, Chamber and Concert Organs, Nos. 362 to 372 Second Avenue.—One of the most successful firms of organ builders in New York is that of Messrs. Müller & Abel, manufacturers of church, chamber and concert organs, who established their business here in 1892. They are especially prominent as builders of church organs on contract, while making a specialty of repairing and tuning; and they likewise take old organs in exchange for new and rebuild the same. The wind-chests in their organs are of a new type, tubular pneumatic, each pipe having its own valve which insures promptness of speech and repetition. In several points they are superior to any wind-chests yet made. In all, except very small organs, their key and draw-stop action is tubular pneumatic. When the distance from the key-board to the wind-chests is very long, or where some unusual complication of position makes it advisable, they are prepared to build organs with electric action. All materials used are of the very best quality, and prices are as low as is consistent with good work. Their organs combine every modern improvement and have attained a standard reputation, giving complete satisfaction to the most critical patrons. This firm have built organs for St. Mark's German Evangelical Lutheran Church, 6th Street, between

First and Second Avenues; German Lutheran Church, Newark, N. J.; Memorial Church, Helmetta, N. J.; Congregational Church, Bound Brook, N. J.; Presbyterian Church, South Salem, Westchester County, N. Y.; also a magnificent house organ for Mr. William James, Madison, N. J., St. Luke's German Lutheran Church, Washington Avenue near De Kalb, and are now building an organ for the Episcopal Trinity Church of Southport, Conn. The co-partners, Messrs. O. Müller and G. Abel, are natives of Germany, who have resided here for many years. They were long in the employ of the Roosevelt Organ Works, and their pronounced success is due to their constant efforts to excel. They are members of the Mozart Maunacher and other societies.

**T**HE MORGAN IRON WORKS, Steamship, Boiler and Engine Builders, Foot of East 9th Street.—The name of the Morgan Iron Works will ever be associated with the construction of the strongest, most efficient and serviceable steamships that plough the waters of the Atlantic. These works were founded in 1840, and in 1854 Mr. Charles Morgan succeeded to the control, and contributed much to the perfect development of the modern cruiser and steamer, leaving an honored name and an invaluable heritage to his successors. In 1887 a stock company was formed and duly incorporated under the present name, which is officered as follows, viz: Geo. E. Weed, president; John B. Roach, vice-president; Stephen W. Roach, treasurer; John C. Kafer, secretary. The plant is situated at the foot of 9th Street, East River, and comprises a series of buildings, 200 x 600 feet on one side of 9th Street, and 300 x 100 feet on the other. Here are the most perfect facilities for the manufacture of steamships, engines and boilers, and steady employment is given to between 800 and 1,000 hands. This company have in connection with the Delaware Iron Ship Building and Engine Works of Chester, Penn., built the following lines of steamships, to wit: the Mallory, the Ward, the Old Dominion, the Savannah, the Pacific Mail, the Fall River, the Providence, the Iron Steamboat and many others. The demand for their skill and genius as shipbuilders comes from all parts of the country, and the same is met with unexampled promptness and brilliant success. They make the finest steam machinery afloat. The management joins marked mechanical skill to natural inventive genius, and are ever on the alert to introduce improvements in models, style of construction and upper works. They also have an established reputation for producing the strongest and most serviceable engines and boilers on the market, which can be secured here of all sizes and at short notice. The officers of the company are as well known for their sterling enterprise as for their commanding ability and skill. The Messrs. Roach are sons of the late John Roach and were brought up in the shipbuilding industry; while all the officers are prominent and popular in commercial circles. Mr. Kafer was an engineer in the United States navy during the war.

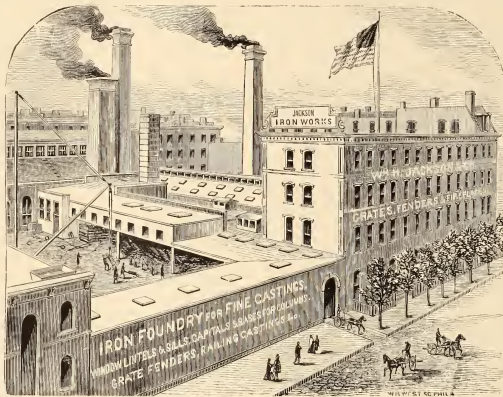
**K**RUSE MANUFACTURING COMPANY, Manufacturers of The Simple Automatic and Tension Sewing Machines, also Contractors for all kinds of Special Machinery, No. 124 East 14th Street.—The Kruse Manufacturing Company are widely and deservedly prominent as manufacturers of the Kruse simple automatic and tension sewing machines, also special sewing machines for manufacturing purposes. This enterprise was inaugurated in 1870, by Mr. Charles Kruse, who is still the principal owner therein, the present style being adopted in 1885. Mr. Kruse is the inventor of all the new features in these machines, and they are now used extensively in the manufacture of ladies' underwear, lace caps, white suits, umbrellas and parasols, neckwear, lace mitts and gloves, hosiery, tea gowns, infants' wear, shoe linings, etc. The "Simple Automatic" has now become the most favored of family machines on account of its simplicity and the facility with which it can be operated. Its points of superiority are many. It runs lighter and with greater speed than any other machine. The tension is regulated by the size of the thread. Its "Automatic" tension has less parts than any other. Its feed is perfect, crossing seams without any assistance; the needle is straight, short and self-setting; it is absolutely noiseless, is impossible to get out of order, on account of its simplicity; while it is self-threading, its parts are interchangeable and its attachments are the simplest in use. The machines of this company are used by R. H. Macy & Co., Wightman & Co., Julius Kayser & Co., Lowenstein & Bro., H. Richter & Son, L. Auerbach, S. C. Cahn & Co., Stern Bros., A. and S. Blumenthal, H. Hollingsworth, New York Novelty Company, Ehrich Bros., and many other manufacturers in this city; while they are in heavy and increasing demand throughout the United States, Canada, Europe, South and Central America. These machines are sold on installments, also rented and repaired; and illustrated catalogues and all information mailed free. Mr. Kruse is a native of Germany, and is widely honored and esteemed for his genius as an inventor, his skill as a manufacturer and his reliability as a business man.

**C**HR. HAFERS, Architectural Iron Works, Rolled Beams Always in Stock, Nos. 407 & 410-416 West 37th Street.—The enormous increase in the value of real estate in New York has caused, among other direct results, the erection of tall and towering edifices on comparatively limited ground areas, and to ensure the strength and solidity of these a revolution has been effected in business methods. Wood has been displaced by iron and steel, and the manufacture of structural material of the latter kind has been developed into a very important branch of industrial trade. A leading and representative house engaged in it is that of Mr. Chr. Hafers, whose architectural iron works are located at Nos. 407 and 410-416 West 37th Street. This prosperous establishment was founded by the firm of Westing & Hafers, of which the present proprietor was a member, and in 1888 he succeeded to its sole control. From the start the trade has been large and flourishing, and influential connections were es-

tablished with leading architects, contractors and builders, all of whom have experienced the greatest satisfaction in handling its products. Mr. Hafers possesses ample facilities for good and rapid work,—his splendid plant occupying three floors of a building 25 x 100 feet in dimensions. The equipment is perfect and complete in every department, and includes five forges, and all improved machinery, drills, lathes, vises, etc., with plenty of steam power. Spacious yard room is also at hand. Between thirty and forty skilled mechanics are employed, who turn out only the best grades of goods under Mr. Hafers, personal supervision. The line of production embraces rolled beams, girders, columns, sills, doors and shutters, crestings, window caps, lintels, balconies, fire-escapes, fences, railings and all kinds of ornamental architectural iron work. Mr. Hafers has done the iron work on many of New York's finest buildings, such as the Lion Brewery the Berkeley School, residence of John H. Mathews, the Hamburg American Packet Company's warehouse, Mount Morris Electric Light Company, Henry Clausen Brewing Company, etc., etc. All of his productions are distinguished by cleverness in design and a happy blending of the ornamental with strength and durability. Mr. Hafers is a member of the Iron League, Architectural Iron Workers' Association, and Building Trades Club.

**F.** B. WHITNEY & CO., Lumber, (Telephone Call—355, 18th St.) Nos. 409, 411, 413 and 417 West 15th Street.—Two million feet of lumber represents a big item in the lumber trade of the metropolis, and when it is realized that these figures represent the annual sales of F. B. Whitney & Co., West 15th Street, the importance of this house in the lumber market will be readily appreciated. This is in fact one of the largest and most important retail lumber concerns conducted in New York city. The present firm has been known to the trade for the last twenty years, succeeding to the business formerly conducted by James A. Whitney, with whom his son, Mr. F. B. Whitney, was for many years associated. The yards, which are in close proximity to Ninth Avenue, are among the largest, oldest and best known retail lumber yards in New York. They have an immense storage capacity which is availed of to carry a complete and well assorted stock of thoroughly seasoned dressed pine and spruce under cover, kiln-dried North Carolina flooring, ceiling and partition, matching for table tops, shelving, etc., of different grades and hard wood of various kinds. All are kept in stock in large quantities and the facilities for prompt delivery are not surpassed by those of any yard in the city. Mr. Whitney, though still a young man, has had an experience of twenty years in the lumber business, and has acquired a big trade in the metropolis and its neighborhood. He is a native of New York, where he makes his home, and is a well-known member of the New York Lumber Dealers' Association. He employs at the present time six men and three teams in filling the orders of his customers, the list of whom includes many of the best known builders of the city, some of whom have placed their regular orders with F. B. Whitney & Co., since the house was started,

**W**ILLIAM H. JACKSON & CO., Mantels, Open Fireplaces, Tiles and Novelties, No. 800 Broadway.—The leading headquarters in the metropolis for mantels, open fireplaces, tile and rich wrought iron metal work of every description for interiors is the establishment of Messrs. William H. Jackson & Co. This firm are expert designers and manufacturers in this line, and operate large foundries and shops at East 28th and 29th Streets. The business was founded in 1827, by Nathan Jackson, who admitted his son to partnership in 1851, and in 1880 the present firm was organized. They are recognized as the largest concern of the kind in the world, employing hundreds of hands in the factory. They have enlisted all the agencies of the artistic and decorative professions in fitting up their magnificent show rooms in a manner never before attempted, being eminently suggestive to the eyes and sensibilities of the visitor of what can be accomplished by the introduction of these exquisite creations of mantels, tiles and "objets d'art" into their own homes. The assortment of mantels embraces unrivaled designs in the renaissance, Elizabethan, mediæval and modern styles, the "chef d'oeuvres" of the most eminent artists. This house leads all others in the line of tiles of every description for floors, walls, fireplaces, vestibules, bathrooms and kitchens; showing exclusive novelties in American, English and French art tiles, as well as the celebrated Roman, Florentine and Venetian floor mosaics, and superb designs for hearths, wainscotings, facings, etc. The line of open fireplaces, chimney piece novelties, etc., is the largest in the city, and a specialty is made of fine castings. The co-partners, Messrs. William H. Jackson, E. C. Jackson and J. H. Hankinson, are native New Yorkers, expert and practical representatives of their business, and their establishment is justly regarded as one of the show-places of the metropolis.



**J**ACKSON ARCHITECTURAL IRON WORKS, Foundries and Shops, East 28th and 29th Streets, Office, No. 315 East 28th Street.—The Jackson Architectural Iron Works were established in 1840, and now give employment to 1,000 hands. The product includes all classes of iron work for buildings, such as beams, girders, columns, doors, cornices, arches, railings, roofs, fronts, sky-lights, balconies, shutters, sidewalks, vaults, sidewalk elevators, ship and yacht work, stable fittings, etc., also all kinds of work in iron, brass and bronze. A business of very large proportions is transacted in city and country. Among the hundreds of buildings in this city supplied with iron and bronze work by the Jackson Architectural Works may be named the New York Mercantile Exchange, American Surety Building, Eagle Fire Insurance Building, Cohnfeld Building, Potter Building, Schermerhorn Building, McAlpin Building, Puck Building, Bloomingdale Brothers' Building, D. G. Yuengling's Brewery, Thompson Building, Ripley Building, Y. M. C. A. Building, Hotel Cambridge, Belgravia Hotel, Church of the Epiphany, Baptist Tabernacle, Maillard Building, Ehling's Brewery, Meyer's Brewery, Swedish Church, Consolidated Electric Light Building, Tower Building, Amberg Theatre, New Criminal Court-house, Western Union Building, Hotel Endicott, Metropolitan Life Insurance Building, Edison Electric Light Building, Players' Club, Progress Club, American Museum of Natural History, Lincoln Building, Hearn Building, Bible House, Sun Fire Office, Carnegie Music Hall, Hotel Majestic, Zeltner's Brewery, Kranich & Bach Building, Hotel Netherlands, Hotel Beresford, Mutual Reserve Insurance Building, Decker Building, St. Mary's Hospital, Buckingham Hotel, Robertson Hotel, etc., etc. The management of the works is composed as follows, viz.: Wm. H. Jackson, president; John H. Hankinson, vice-president and treasurer; John Cooper, secretary. These gentlemen are prominent New Yorkers, who are enterprising and responsible in all their dealings.

**T**HE C. H. BROWN COMPANY, Steam Carpet Cleaning and Renovating Works, Nos 522 and 524 West 22d Street.—Among the industries of modern origin an important position is held by that devoted to the cleaning of carpets by steam and the public health is greatly promoted by this process. One of the foremost houses in New York engaged in this industry is that of the C. H. Brown Company, whose steam carpet cleaning and renovating works are located at Nos. 522 and 524 West 22d Street. This enterprise was inaugurated in 1889 by Chas. H. Brown & Co., and in 1891 it was organized under New York State laws, with a capital stock of \$12,500, the proprietors and officers being,—President and treasurer, Chas. H. Brown; secretary, E. W. Dixon. These gentlemen are well known in the community as business men of reliable methods, energy and unlimited enterprise, and they have developed a large trade, and achieved a personal popularity in a manner that amply attests their ability. The premises occupied comprise three lofts, each 50 by 100 feet in dimensions. The mechanical equipment is of the best, and embraces four of the latest improved carpet cleaning machines. About fifteen experienced men are employed, and an active business is daily transacted. The company clean carpets without removing them from the floor, if desired; or they remove them, thoroughly cleanse, and re-lay them as before, re-fitting being executed when found necessary. First-class work is assured in every instance, while the charges made are uniformly reasonable in character.

**M**ANHATTAN MERCANTILE COMPANY, (Incorporated), M. Schwartz, General Manager, Distillers and Wholesale Liquor Dealers, Nos. 33 and 35 South William Street.—This company are nationally famous as distillers and wholesale liquor dealers, operating a large distillery in Kentucky, where the general manager has been largely engaged in business for many years, and he is one of the best known men in the line in the city. The distinctive features of enterprise and push for which this house early became distinguished have been abundantly exemplified by the New York branch, whose resources are ample, facilities of the best, and management expert and progressive. The specialties of the house are "Manhattan Premium," "Manhattan Circle." The whiskeys named have distinctive features as to purity, flavor and medicinal tonic properties, that are recognized by leading experts and connoisseurs, and they are sold by prominent druggists, hotels and the trade generally. They are also used in many of the hospitals of this city and State, and for fine bar trade, for family use and for the medical profession there is none superior. A corps of talented salesmen represent the house upon the road. Mr. M. Schwartz, the general manager in New York, is a native New Yorker, a Mason of the 32nd degree, and a merchant of experience, sound judgment and wide popularity in the trade, with whom it will be found pleasant and profitable to deal. This company was incorporated under the laws of West Virginia in April, 1894, and is composed of the best and most influential citizens of New York, who are among its officers and directors.

**L**IVONIA SALT & MINING COMPANY, Miners and Shippers of Pure Rock Salt, Mines at Livonia, Livingston Co., N. Y., Offices No. 115 Broadway.—One of the colossal industries of the Empire State representative in this city is that conducted by the Livonia Salt & Mining Company, with mines at Livonia, Livingston Co., N. Y., and offices at No. 115 Broadway. This company was incorporated in June, 1890, with a capital of \$1,500,000, and is officered as follows, viz: M. M. Belding, president; Wm. E. Putney, treasurer; Geo. C. Currier, vice-president; M. M. Belding, Jr., secretary. The company are miners and shippers of pure rock salt, and enjoy a trade that is country-wide. Their works are equipped with the latest improved machinery apparatus and appliances necessary for the successful conduct of this important industry. Employment is given to two hundred hands, and the output aggregates 3,000 tons every twenty-four hours. The salt mined by this company is pre-eminently adapted for fish and pickling purposes, making brine, packing pork, beef and other commodities, and for chemical fertilizers. All their salt is recognized and appreciated by the trade and public as a standard article which has no superior in the home and foreign market. Mr. D. Hyman, the manager of the company's plant at Livonia is well known, having been for years connected with the promoters of this company prominently in the electrical world. The New York office is under the management of Mr. E. A. Levian, through which office the general business of the company is transacted. Shipments are made direct from the works to customers, and the officers of the company give it the benefit of their close personal attention and practical skill.

**T**HE PRINCE & KINKEL IRON WORKS, (Incorporated) Iron Work for Buildings, Nos. 553-555 and 557 West 33rd Street.—The Prince & Kinkel Iron Works (incorporated) manufacturers of iron work for buildings, have always filled a place at the head of its branch of industry, and proves an important factor to the largest consumers of its specialties in this city and vicinity. These works were incorporated in 1890. The works comprise an entire four-story building, 75 x 100 feet in size, supplied with every modern appliance and facility, and employment is given therein to eighty skilled hands. In their construction department they produce beams, columns, lintels, stairway and elevator structures, fire-proof floors and partitions, roofs, doors, shutters and fire escapes of the most substantial character; while in their ornamental department they turn out a very fine line of iron and bronze railings, grilles, gates, etc.; elevator cars and enclosures, bank and office fittings. They also carry in stock for immediate delivery, bridle irons, anchors, shutter eyes, vault and coal hole covers. Every modern convenience is at hand for rapid and efficient work, and orders are given prompt and perfect fulfillment. Messrs. Prince and Kinkel are well-known New Yorkers, and have proved themselves eminently worthy of confidence and the largest measure of success.



**J.** D. BOEDICKER SONS, Manufacturers of Pianos, No. 145 East 42d Street.—For almost two score years the establishment of Boedicker has held a foremost, if unobtrusive position in the piano manufacturing industry of New York, and its products are well known to the musical public for their remarkably superior qualities. The Boedicker pianos are unsurpassed for delicacy, sweetness and sympathy of tone, exquisite singing quality, and sustained power. They are made in the upright form only at present, from carefully selected materials, the wood being skillfully seasoned, the workmanship is perfect in every detail, and the finished product is "a thing of beauty" as well as a joy for many years. The business of this well-known house was founded in 1857, by Mr. J. D. Boedicker, and remained under the jurisdiction of that gentleman up to 1876, when his death occurred, and he was succeeded by his sons, Messrs. Henry W. and John D. Boedicker, and they have since directed affairs under the firm-title of J. D. Boedicker Sons. These gentlemen were born in New York, were raised to a skilled knowledge of the piano making trade, and all the instruments leaving their establishment are made under their close personal supervision. Their pianos are made in the highest grades only, are all of equal excellence, and are maintained at the highest standard of perfection in manufacture that has yet been reached.

**C**ENTRAL IRON WORKS, Manufacturers of All Iron Work for Building Purposes, Fire Escapes, Balconies, Railings, Ornamental Iron Work, No. 203 East 30th Street.—For the past twenty years now, the Central Iron Works, No. 203 East 30th Street, have been in successful operation, and from all indications, their prosperity is certain to endure. This is a commodious and well-equipped establishment and receives a large patronage of the foremost builders and real estate brokers. The facilities here are first-class, and the work turned out is of a superior character. They are manufacturers of all kinds of iron work for building purposes, fire-escapes, balconies, railings, etc., and can execute orders on short notice. They are manufacturers of the patent safety gate, a highly meritorious invention, and are also sole makers of the improved closed ladder fire escape, which is conceded to be the most perfect and effective contrivance of the kind ever constructed. This concern came into control of the present proprietor, J. L. Engel, about a year ago, and under his management the business has been steadily increasing. He is a man of thorough practical skill and experience and exercises immediate supervision over all operations. His factory, which is 75 x 110 feet in dimensions, is provided with all conveniences, including telephone—call: 38th Street, 710 A. Mr. Engel employs forty to sixty hands, and is prepared to turn out all classes of work in the line indicated, both plain and ornamental, at lowest prices. Estimates are furnished, and satisfaction is guaranteed. Jobbing and repairing generally is done with skill and despatch, at reasonable rates, and new and original designs for ornamental

iron work are furnished on application, and all orders receive prompt and personal attention. "It may interest architects, builders and owners of realty to know that the twenty odd flights of stairs from the roof garden to the top of the great Madison Square Tower were furnished by the Central Iron Works of No. 203 East 30th Street. The same firm provided the circular stairs in the Garden Theatre and also designed and built the elevator doors on the cafe floor which have attracted much favorable notice on account of their decidedly novel construction. The Central Iron Works supply all kinds of iron work for buildings, and our readers who require anything in the way of fire escapes, balconies, stairs, shutters railings, etc., should send to No. 203 East 30th Street for estimates." (From Record and Guide, January 2, 1892.)

**E.** M. GATTLE, Jeweler, No. 1161 Broadway.—There is, perhaps, no branch of business in which the prospective purchaser is at a greater disadvantage than in the jewelry trade. In no other line has one to depend so much upon the integrity and honesty of the seller. This is true notably in regard to the purchase of high-priced gems and valuable watches. The invariably safe course for persons intending to buy is to patronize a dealer with an established reputation for reliability. And among such in this city there is none more worthy of special mention here than "Gattle," jeweler, No. 1161 Broadway, northwest corner of 27th Street, who is known to be perfectly trustworthy in his representation of goods. Every article sold by him is fully warranted, and may be relied on to be absolutely as represented. Mr. E. M. Gattle, who is a gentleman of middle age, was born in New York State and has resided in this city for a number of years. He is an expert in precious stones, and prior to going into business for himself in 1883, had been for many years with one of the largest importing houses in New York. He carries an exceedingly fine stock of watches of his own importation, and shows a splendid assortment of diamond jewelry, rich and rare gems, and artistic novelties from which the most critical and difficult to suit can make selection. His store is spacious and commodious and is handsomely fitted up. The display is very attractive, and a number of polite salesmen attend to the wants of customers. The proprietor himself exercises immediate supervision over the establishment, and patrons are assured of prompt and courteous attention here. Mr. Gattle carries a large and carefully selected stock, which includes superb diamonds, rubies, sapphires, emeralds, pearls and other gems; exquisite productions in earrings and pendants, breastpins, bracelets, chains, charms, locket, finger rings, scarf pins and high grade jewelry in great variety; fine watches of every description, and of leading makes; and the prices charged by him are the lowest consistent with quality of material and workmanship. Repairing in all branches is executed on short notice, and at reasonable rates, and satisfaction is guaranteed. Particular attention is given to diamond mounting and engraving, chasing, etc.



✧ NEW YORK-1895, ✧



CITY HALL AND PRINTING HOUSE SQUARE FROM BROADWAY.

City Hall

World.

Sun.

Journal.

Tribune.

American Tract Society

Times.

Frankfort Street.

Spruce Street.

**G**EO. B. POST, Architect, No. 33 East 17th Street.—For thirty-four years now—since 1860—Geo. B. Post, the eminent architect, has been established. He is a man of original and progressive ideas in architecture, and is widely and favorably known for skill and ability, and his patronage extends throughout the United States. He designed many of the most notable structures erected in this city in recent years, among others, the World Building, the Times Building, the Equitable Building, the Produce Exchange, the Cotton Exchange, the Havemeyer Building, the Mills Building, the Western Union Building, etc., and the residences of C. P. Huntington and Cornelius Vanderbilt, which have been remarkable for the rapidity with which they were erected, and while he has designed and executed work of all classes, has been largely engaged in the construction of office buildings. He also made the designs for the Manufactures and Liberal Arts Building, at the World's Fair, Chicago, and furnished the plans for various structures equally worthy of mention in other parts of the country. Mr. Post is a native New Yorker and is one of America's foremost architects, and is thorough master of his art in all its branches. He is president of the Architectural League, and vice-president of the American Institute of Architects. He occupies spacious and handsomely appointed quarters as offices and draughting-rooms, and employs forty draughtsmen.

**S.** SCHEUER & SONS, Manufacturers of Pocket Books, Bags, Belts, Purses and Fancy Leather Articles, Nos. 58 and 60 Leonard Street.—A representative house engaged in the manufacture of fancy leather articles on a large scale is that of S. Scheuer & Sons. It was established in 1857 by the father of the three present members of the firm: Messrs. Max, Ralph and Isaac Scheuer. They are manufacturers of pocket books, bags, belts, purses and fancy leather articles. Their store and factory comprise the whole of two five-story buildings, 25 x 90 feet in area, located at Nos. 58 and 60 Leonard Street, and one additional floor of the same dimensions at No. 56, next door. The factory is fitted up with all requisite machinery and appliances for the construction of leather goods, the operating power being electricity. Two hundred skilled employees are constantly engaged in this large establishment, and the production of the concern is very large. A force of experienced traveling salesmen are kept on the road attending to the interests of the house outside of New York. This firm are the sole manufacturers of the patent automatic purse and silk belts with silver buckles of every description, and are also manufacturing celluloid novelties in purses and belts which are the latest novelties in the market. The business of the concern extends to all parts of the United States, and large amounts of its productions are sold to the export trade. The influential connections of the firm, and its exceptional facilities enable it to offer special inducements to the trade. A heavy and assorted stock is carried. The three brothers are all young men, natives and residents of New York.

**T**ODD, SULLIVAN & BALDWIN, Manufacturers of Clothing, No. 771 Broadway.—We have in New York many big firms engaged in the manufacture of clothing, among the leaders being Todd, Sullivan & Baldwin, who have been established since July 1, 1889. They are manufacturers of clothing in all styles and all grades, and their goods are in extensive demand. Their specialty, "Hercules" children's suits, are widely and favorably known, being noted for durability and general excellence; and every garment leaving their establishment may be relied upon as to make and material. They sell to the trade throughout the United States, and have a large and flourishing business. This enterprising firm is composed of E. A. Todd, W. T. Sullivan and S. S. Baldwin. Messrs. Todd and Baldwin are natives of Brooklyn, and Mr. Sullivan was born in New York city. All three are men of business ability and experience, and are well known in the trade. The premises occupied by them are spacious and commodious and are well equipped. They employ a number of expert cutters, and furnish work to several hundred hands outside, while half a dozen salesmen represent the house on the road. They carry full lines, and keep on hand always an extensive stock, and can supply the trade on the most favorable terms.

**M**AX HILBORN & CO., Wholesale Dealers in Hats, Caps and Straw Goods, (Their goods are known by the Pemberton Brand), Nos. 113 and 115 Mercer Street.—This well-known house was founded originally in 1878 by Messrs. Hilborn Brothers, and from the date of its commencement has always occupied a commanding position in its line of trade. In 1888 Mr. Max Hilborn became sole proprietor, and sometime afterward Mr. Louis Borchard was admitted as a partner under the present firm-title, and under their energetic management and direction the trade of the concern is constantly increasing, requiring the steady employment of several experienced traveling salesmen. The firm are extensive wholesale dealers and jobbers in hats and caps, including silk, fur, felt, wool, cloth and straw hats; military hats and caps, also uniform and society headgear of every description. They occupy spacious and commodious premises, comprising two entire floors and basement, 50 x 100 feet in dimensions, that are fitted up with every convenience for the advantageous display of their large and valuable assortment of goods. The stock carried embraces all kinds of head wear of the very finest quality to be found upon the market and are unexcelled for style, elegance and artistic workmanship in this or any other country. They meet ready appreciation and a permanent demand wherever introduced, and in many markets are preferred by dealers over all other makes on account of their great salability and solid merits. A full force of assistants are constantly employed and all orders are guaranteed prompt and careful fulfillment. Mr. Hilborn is a young man, a native of Germany, and an energetic, reliable business man, and a member of the Royal Arcanum and the Progress Club.

CENTRAL PARK SAFE DEPOSIT COMPANY, Storage of Valuables, Deposit Safes, 58th Street and Seventh Avenue.—Insurmountable difficulties by no means confront expert knaves who undertake to wreck the strongest safes in the houses, the business offices and banks they elect to plunder. It is to be said, however, of safe deposit vaults, the approved treasuries of the day, that not the first attempt against their integrity has suggested itself for experiment during the thirty odd years of their evolution. Inspection of the vaults of the Central



Park Safe Deposit Company will demonstrate how absolutely this citadel of safety holds one's effects beyond the reach of any class of meddlers. The immovable compartment safe, of which you have the only keys, has the environment of colossal steel vault work unparalleled, as well as bars and bolts, combination time locks, automatic alarm bells, secret safeguards, attendants polite and scrupulous, inviolable privacy, perfect discipline, untiring vigilance by day and night, experienced management and police service constant and at command. The \$5 or \$10 safe will hold a good fortune in stocks and bonds. It will retain your family jewels, relics and souvenirs, valuable papers, surplus earnings and your will, and

to it you have the freest resort upon every business day of the year. These vaults were opened to the public on the incorporation of the Central Park Deposit Company, in 1891, and are as impregnable to both fire and burglars as architectural and mechanical skill and fidelity can make them. Special attention is called to their facilities for ordinary storage. The storage rooms are dry, well ventilated and lighted, and receive any class of storage except furniture (unless in cases), books, paintings, statuary and trunks being a specialty. The deposit of trunks and packages of silver are solicited, and a guaranteed receipt is issued against loss from any cause. Communications by telephone, "1264-R," receive immediate response, and, in the essentials of safety, comfort and convenience, nothing is left to be desired in the equipment. The officers and directors of the company are as follows, viz.: James Jennings McComb, president; Horace E. Garth, vice-president; David J. McComb, secretary; J. R. McComb, treasurer and manager. Directors: James Jennings McComb, owner Central Park apartment buildings; William Barbour, president Barbour Flax Spinning Company; Welcome G. Hitchcock, of W. G. Hitchcock & Co., importers; Horace E. Garth, president Mechanics' National Bank; Almon Goodwin, of Vanderpool, Cuming & Goodwin; H. C. Copeland, cashier Riverside Bank; Thomas H. Hubbard, of Butler, Stillman & Hubbard; H. M. Anthony, Samuel W. Milbank, James M. Varnum, of Varnum & Harrison; Frank M. Davis, David J. McComb, J. Scott McComb. These gentlemen are all well-known New Yorkers, and eminent in the financial world as sound, successful and responsible business men.

ALLISON & LAMSON, Fine Umbrellas and Canes, Madison Square, No. 16 East 23rd Street.—The establishment of Messrs. Allison & Lamson, manufacturers of fine umbrellas and canes has in less than a couple of years, reached a position in the front rank in its line, being in all respects one of the leading and most responsible concerns of the kind in the city. The business of the firm is not surpassed in volume by any competitive establishment. The business was established in the spring of 1883 by Messrs. Bedford Allison and Theo. Lamson. Both were of practical experience in this line of manufacture and thoroughly conversant with the tastes and requirements of the New York public, and of the American people generally. The trade of the house has developed to large proportions, its tributary area extending east to Boston, south to Philadelphia and west to Chicago. The plant, which is comprised in three spacious floors, each 25 x 90 feet in dimensions, is completely equipped with improved machinery, tools, and appliances, and constant employment is afforded a force of forty hands. The trade is wholesale exclusively. An exceedingly fine assortment is kept in stock embracing umbrellas, parasols and walking canes in every size, style, design and variety, and orders are promptly and satisfactorily filled. Both partners are natives of this city, where they are esteemed as valuable members of the commercial community.

**THE GAMEWELL FIRE ALARM TELEGRAPH COMPANY, No. 14 Barclay Street.**—The Gamewell Fire Alarm Telegraph Company fills an important field of usefulness in the government of the city of New York, as well as in over six hundred other cities and towns throughout the country. By its systems electricity is successfully employed for giving instantaneous, universal and definite alarms in case of fire. The fire alarm telegraph consists of a central or battery station, the wire circuits which connect the central station with the street signal boxes, and the alarm apparatus, consisting of electro-mechanical bell-strikers in church or other towers, electro-mechanical gong-strikers located in engine houses, public buildings and residences of fire department officials, and indicators showing in plain figures the number of the signal box from which an alarm originates. The advantages secured by adopting the fire alarm telegraph are many and important. It furnishes to every property-holder the means near at hand, in case of fire, for giving an instantaneous and definite alarm, thus saving thousands of dollars in property and often times human life. It saves the necessity of turning out an entire fire department at every alarm of fire. The company also have a system of police signal boxes, by use of which patrolmen are in constant communication with headquarters, report at stated intervals, and can summon assistance or be called from their posts or be given special instructions by telephone from headquarters. These systems are now in use in every city of any size throughout the United States, and agencies are established in Chicago, Boston, Baltimore, San Francisco and Richmond, Ind. The Gamewell Fire Alarm Telegraph Company was incorporated in 1877, as successors to Gamewell & Company, who had secured the original patents from the inventors, Dr. Wm. F. Channing, of Boston, and Moses G. Farmer, of Salem. The company is officered as follows, viz.: Joseph W. Stover, president; Wm. H. Woolverton, vice-president; H. S. Bender, treasurer; C. W. Cornell, secretary and superintendent; John N. Gamewell, general superintendent. These gentlemen have acquired a thorough scientific training and entered upon their calling with a complete knowledge of the business in all its branches.

**GEORGE W. PAGE, Proprietor of Page's Arbora Botanica Extract, No. 52 East Twelfth Street.**—Wondrous discoveries of untold value to the human race have been made in recent times by scientific specialists, and one of these, in the opinion of the highest authority, is Page's Arbora Botanica Remedy, for sale by Mr. George W. Page, at No. 52 East Twelfth Street. This remedy is presented to the public for the cure of gripple, malaria and throat affections, and the elimination of all poisons from the blood, and for prompt and sure efficacy in all cases of blood-poisoning, fevers, eruptive diseases, after the successful treatment of thousands of cases and without a failure during more than sixty years. This remedy is of Indian origin, and the several adaptations

thereof which are specially prepared for external and internal use and application are not patent medicines. The Arbora Botanica materials are the purest, sweetest and most harmless plants that nature produces, and may be eaten not only without harm but with actual benefit to every organ of the body. They are the most powerful and effectual disinfectant yet known; they pursue, attack, neutralize and expel poisons from the system and leave no trace of harm behind them. By the use of this remedy, la gripple and pneumonia are arrested and all danger averted; malaria and chills and fever are prevented and chased from the system; all external inflammations, irritations and eruptions are cured; DIPHTHERIA POISON IS NEUTRALIZED AND MADE HARMLESS BEFORE REACHING THE STOMACH; fevers of every name are speedily broken and healthful perspiration produced; peritonitis is easily subdued and the inflammation dissipated; inflammation of the bowels, vagina and uterus are promptly cured and the organs healed; small-pox, scarlet fever, measles and similar complaints are robbed of their danger, all obstructions being removed and every avenue kept free and open for the conveyance and rejection of impurities; while there is no lancing or canterizing, and microbes are scattered like chaff before the wind. Communications by mail and personal inquiries are promptly and courteously answered. The trade extends to all parts of the United States, and is large and influential at both wholesale and retail. Mr. Page is a native of Albany, N. Y., who has devoted his whole life to the study and application of this remedy, and, while winning the admiration of the medical world, is also regarded as one of America's greatest benefactors and most enlightened citizens.

**THE MATTHEWS DECORATIVE GLASS COMPANY, Nos. 328 and 330 East 26th Street.**—The Matthews Decorative Glass Company enjoy a wide and well-deserved reputation. Their productions are distinctly artistic, and are noted for originality and beauty of designs and elegance of workmanship. They manufacture house, car and decorative glass, sheet and plate glass, ground, leaded art glass, for churches, residences, etc., also embossed mirrors, chipped glass, lithographers' zinc plates, etc. They are manufacturers of gold and silver 'embossed signs, marbled glass and transparent glass signs by sand blast and etching processes, and their trade, which is very large, extends all over the United States. This flourishing business was established about a quarter of a century ago, and the present company was incorporated in 1890. George Matthews is president, John M. Matthews, vice-president and treasurer, and Jas. S. Ferguson, secretary and manager. They occupy a 50 x 150-foot five-story brick building, and have first class facilities. All departments are well equipped, and sixty hands are employed by them. The Matthews Decorative Glass Company carry a large stock, and are prepared to supply the trade on most favorable terms. Estimates are furnished on all kinds of decorative glass work, and satisfaction is guaranteed.

**L**OUIS BAUER, Manufacturer of Paper Boxes, Southwest Corner Ninth Avenue and 25th Street.—The large and growing manufacturing interests of the country make this industry a necessity and a positive convenience. One of the ablest and most successful paper box makers in New York, is Mr. Louis Bauer, who is an extensive manufacturer of and dealer in paper boxes of every description, making

leading specialties of leatherette, cloth, plush and satin covered fancy wood boxes and cases, small fine boxes for jewelry, confectionery, stationery, perfumery and druggists' sundries, sample cards, etc., and has been established in the business since 1869, when he became a member of the firm of Hotchkiss & Bauer. The same year he also became a member of the Newark firm of Bauer, Russell & Co., and in 1870 the latter removed to Grand Street, this city. Mr. Bauer was previously located at Middletown

Conn., for four years, and finally, in 1876, he established his present house. He occupies five spacious floors, each 50 x 100 feet in dimensions, which are well equipped with all the latest improved machinery, printing presses and other appliances, and gives steady employment to 250 hands. Mr. Bauer is possessed of sound judgment, progressive methods, and a thorough knowledge of the wants of the best class of trade. Every pos-



LOUIS BAUER.

sible facility is at command for promptly filling orders, and the lowest cash prices are quoted. Mr. Bauer gives his close personal attention to every detail of his business, insuring the continued success and permanent prosperity of his house. Every article leaving his establishment is finished in the very best manner and warranted as to make and material. He is a native of Germany, who has resided in this country since 1864, and is an experienced manufacturer and a reliable business man. The telephone call is "63—18th St."

**P**HILIP HANO & CO. Manufacturers of Manifold Books, Carbon Papers and Typewriter Ribbons, Nos. 808 and 810 Greenwich Street, New York.—Among modern necessities in every business house of consequence are manifold books and carbon papers. The foremost house in New York and the United States engaged in the production of these goods is that of Messrs. Philip Hano & Co., whose factory is located at Nos. 808 and 810 Greenwich Street, where employment is found for 200 operatives. This enterprise was founded in 1889 by the above firm, the copartners being Messrs. Philip and Jacob L. Hano, both natives of Philadelphia. They have built up an extensive business connection all over the United States, and, in fact, all over the world. Their specialties in manifold books include the following: duplicate and triplicate order books for traveling salesmen, duplicate order books for buyers, duplicate and triplicate ink carbon shipping books, duplicate office order books, combination invoice and day book, duplicate deposit slips for depositing cash in bank, telegraph blanks in triplicate for confirmation, and a hundred other ideas now in daily use. Messrs. Philip Hano & Co. at all times carry a large stock of their specialties, and dealers or consumers are promptly supplied without delay. The Chicago branch is at No. 315 Dearborn Street.

**E**MPIRE RUBBER COMPANY, E. L. Hearsey, Agent, Rubber Goods and Specialties, No. 325 Broadway.—The gentleman whose name heads this sketch has been established fourteen years. He has been agent for the Empire Rubber Company, manufacturers of rubber notions, since 1881, and also represents the Norfolk Rubber Company, mackintoshes and waterproofs; the Gripsack Umbrella Company, patent folding umbrellas; the Emerson Rubber Company, rubber clothing. He sells to jobbers and large retailers, and his trade extends throughout the United States. E. L. Hearsey is a Bostonian by birth. He is a man of thorough experience in this line, and has been connected with the business altogether for twenty-six years, in Boston, Hartford and New York. He handles a variety of goods and sells at manufacturers' prices. Mr. Hearsey occupies commodious quarters, and carries a full and fine stock. He is prepared to supply the jobbing and retail trade on most favorable terms, and can fill orders for anything in the lines indicated on shortest notice.

**EDWIN OUTWATER**, Carpenter and Builder, No. 525 West 23rd Street.—That time-honored and indispensably useful vocation—carpenter and builder—has a foremost, highly popular representative in this city in Mr. Edwin Outwater, whose headquarters are at No. 525 West 23rd Street, where he occupies two commodious floors, equipped with all requisite tools and appliances. This business was established in 1882, by Messrs. Outwater & Felter, but in 1891, the co-partnership was dissolved, Mr. Outwater remaining in the sole control, and under his able management has his present extensive patronage been developed. He has executed many important contracts, among other work that has been done, or is now being done by him, being the following: library building, 13th Street; building on Houston Street; building at No. 52 East 13th Street; building at No. 20 East 32nd Street; three buildings on Abington Square; Lord & Taylor's new building on 20th Street; building at No. 39 West 37th Street; alterations on Chickering Hall; building at No. 45 West 37th Street; building at No. 127 East 35th Street; building at No. 107 East 35th Street; building at No. 106 East 35th Street; the Hugo Jaekel building on 79th Street, etc., etc. Mr. Outwater's workshop is equipped with steam power machinery, employment is found for sixty experienced workmen, and all facilities are at hand for the production of perfect work, and the satisfactory fulfillment of all contracts that may come in. Mr. Outwater is a native of Nyack, N. Y., and a thorough practical carpenter and builder. He is an esteemed member of the Mechanics' and Traders' Exchange, the Building Trades Club, and the Builder's Exchange.

**SPEKTORSKY BROTHERS**, Manufacturers of all Kinds of Feather Dusters, No. 257 Canal Street.—This representative house was established some twenty-five years ago, by Abraham Spektorsky & Son, and on the retirement of the senior partner in 1889, the present firm was organized by the junior partner and his brother. The business premises comprise four floors, 30 x 80 feet, at the above address, together with two floors outside, and the exigencies of the trade require the constant employment of one hundred skilled hands. The products maintain their well-earned reputation for the best and most reliable workmanship as well as beauty and symmetry of design, high-grade, durable material and uniform excellence, and are consequently in heavy and increasing demand throughout the entire United States, while large quantities are exported to Europe and South America. The trade is supplied on the most liberal terms, and shipments are regularly made to permanent patrons in Chicago, Philadelphia, St. Louis, Boston, Baltimore, San Francisco, in fact all over the United States. This firm also deal in raw feathers for the millinery manufacturing trade, and offer inducements therein that cannot be duplicated by rival concerns. The co-partners, Messrs. Hyman and Joseph Spektorsky, are natives of Poland, who came to this country when quite young, and are known and honored as enterprising and progressive manufacturers.

**MERRILL SPRING WORKS**, Nos. 530 and 532 West 28th Street.—One of the representative and reliable industrial enterprises of the metropolis is that conducted by Mr. E. R. Merrill, at Nos. 530 and 532 West 28th Street, and known as the Merrill Spring Works. This gentleman is a practical spring maker, and established himself here as a manufacturer of vehicle springs in 1866. He has occupied the present site since 1875, and now has in operation twelve forge fires, six tempering furnaces, four shears, two drop hammers and the latest improved machinery of every kind, and gives steady employment to thirty-five skilled hands. Mr. Merrill selects his own steel and other materials with the eye of an expert, and uses only the best, all manipulated by his own perfect processes, and with the result that his products are in heavy and influential demand throughout the entire United States. This prosperity is due to the superiority of the springs here manufactured, both as to quality, accuracy of form and durability. They are the standards in their line, and the steady growth of this branch of skilled industry is highly creditable to the enterprise and skill of the proprietor. Mr. Merrill was born in Maine, educated in Boston, and served three years during the war in the First Massachusetts Cavalry. He is a member of the G. A. R., a leader in his branch of industry in this country, and has permanent patrons in New York, Chicago, Philadelphia, Brooklyn, Boston, St. Louis, Baltimore, Cincinnati, Cleveland, San Francisco, Detroit, Buffalo, Syracuse, and other centers of trade, whose orders are filled promptly and on the most favorable terms.

**BORKEL & DEBEVOISE**, Manufacturers of Copper and Galvanized Iron Cornices, Mouldings, Gutters, etc., Nos. 42-44 East Houston Street.—This firm are extensive manufacturers of copper and galvanized iron cornices, mouldings, gutters, etc., also, slate and metal roofing. The business was founded about 1838, by Mr. Thomas Lewis, and Mr. John Borkel succeeded in 1868, and, after some changes, Mr. George W. Debevoise was admitted to partnership in 1892. Both gentlemen bring vast practical experience in every detail of their business, and have achieved a commanding prestige in the execution of church work all over the United States. Fine copper cornices form the leading specialty of the firm, in which they are known to excel, and their services have been in requisition in the execution of all large and important jobs in this city for many years. They are frequently consulted by architects and builders, and their suggestions and advice are of great value and are duly appreciated. The exigencies of their business require the constant employment of about fifty skilled hands, and all kinds of jobbing is promptly attended to; while orders by telephone "1037 Spring," by telegraph or mail, are given immediate personal attention. The co-partners are both native New Yorkers, expert authorities in their line, and sound, successful and popular business men.



**S.** BURRAGE REED, Architect, No. 245 Broadway.—Of the many architects who have achieved prominence in their profession in New York none are more favorably known than Mr. S. Burrage Reed, of No. 245 Broadway. Among the excellent work accomplished by him was the building of the Episcopal Church at King George Court, Virginia; Presbyterian Church, Cortlandt, N. Y.; Presbyterian Church, Passaic, N. J.; Presbyterian Church, Dundee, N. J.; Garfield Presbyterian Church, Garfield, N. J.; Baptist Church, Homer, N. Y.; Methodist Sunday School, Flushing, L. I.; White Plains Methodist Church; Collegiate Reformed Church, 2d Av., N. Y.; The Ladies' Helping Hand Association, West 54th Street; The Residence of Jas. A. Bailey, at a cost of \$80,000, at 150th Street and St. Nicholas Avenue; Eight houses on West 88th Street; The residence of F. Wickwire, Cortlandt, N. Y. which is regarded as the finest residence in the interior in the State. Scores of other structures embracing School houses, Public halls, Engine houses, Depots, Mills, Dams, Tombs, etc., etc. Mr. Reed is also prominent as an author

or writer upon architectural topics, among his works being "Cottages for Villages and Country," published in 1880; "Dwellings," (1885); "House Plans for Everybody," (1875). The latter work has since been used as

a text book in colleges and schools. He was born in Meriden, Ct., 1834. Established business in Flushing, Long Island in 1854, and removed to New York twenty years ago. Since beginning business he has designed buildings to the average number of two per month, for the past thirty years, and his work has always proved satisfactory and in no case have his clients been involved in litigation, proving his ability in managing differences that are always arising between owner and builders. He resides in Wood-cliff, N. J., where he owns one of the pleasantest farms and residence in the State. He received the unanimous vote of the residents to the office of Mayor, having been elected in 1894, and was re-elected for two years in 1895. In both social and business life he enjoys the respect of all who know him.



S. BURRAGE REED.





**WARNER & KING**, Manufacturers of Mattresses, Springs, Beds, and Bedding, No. 404 Sixth Avenue.—This is one of the best-known establishments of the kind in the city. The firm is composed of R. S. Warner and W. W. King, both gentlemen of middle age and native New Yorkers, and exercise immediate supervision over all departments. They started in business here in 1888, and have been highly successful. Warner & King are manufacturers of mattresses, springs, beds, bedding, divans and box couches and have first-class facilities. They turn out very fine goods, and carry full lines. They sell at wholesale and retail, and have a large city and out-of-town trade. The premises occupied by them comprise four spacious floors and are well equipped. All conveniences are provided, and some twenty-five people are employed here. An extensive and complete stock is kept on hand by this firm, and includes mattresses of all kinds, springs, feathers, ticks, bolsters, pillows, comfortables, brass and iron bedsteads and cribs and everything in bedding. The prices charged by this reliable house are the lowest figures consistent with quality of goods, and every article is warranted to be absolutely as represented. Warner & King are prepared to supply the trade, hotels, institutions, steamships and public on the most favorable terms. Mattresses, etc., are made to order by them on short notice, and upholstery work is done in the very best style.

**THOMAS J. BRENNAN**, Steam Stone Works, 57th Street and North River.—The demand for solid substantial edifices of every character in this great metropolitan centre has been the cause of greatly promoting and stimulating the stone cutting industry, and but very few not immediately interested can form any adequate idea as to the amount of capital and labor employed in the business, and among those engaged in the business will be found many of our most reliable and substantial business men. An eminently representative and progressive house engaged in this business, maintaining the highest of reputations for first-class work and the strictest integrity, is that of Mr. Thomas J. Brennan. This old and reliable establishment was founded originally in 1870 by Mr. Michael Brennan, the uncle of the present proprietor, who conducted it with unvarying and increasing success until 1888, when he retired and was succeeded by his nephew, who was brought up in the business, having commenced to learn the business under his uncle at a salary of five dollars a week; and under his enterprising and skillful management the business has attained its present proportions, and at the present time is one of the largest concerns of its kind in the city. The premises occupied are very spacious and commodious, covering an area of 140 x 250 feet in dimensions, and fully equipped with ample steam power and the latest improved stone dressing machinery, including one rubbing bed, two planers, two diamond saws, derricks, cranes, and other necessary appliances, while steady employment is furnished a force of about one hundred workmen. A full and complete

stock of brown, Dorchester, Ohio and all other kinds of freestone. The office is fully equipped with every convenience for the transaction of business, including telephone call, "1342-39." Mr. Brennan is prepared to furnish stone of all kinds to builders at the shortest notice and is prepared to furnish estimates and enter into contracts of any magnitude and execute the same promptly, satisfactorily and at the lowest bottom prices. Among the prominent buildings for which he has furnished the stone are the San Remo Hotel, Nos. 119 to 121 Nassau Street; Nevada flats, Brooklyn Savings Bank, five buildings on 72d Street, six on 70th Street and ten on 148th and 149th Street and St. Nicholas Avenue. Mr. Brennan is a member of the Freestone Cutters' Association, National Building Exchange, Building Trades Club and Builders' Exchange. He has been a resident of this city for many years and is highly respected.

**CHARLES PFRIEMER**, Manufacturer of Piano Forte Hammers, and Importer of Finest Quality Felt, No. 229 East 22nd Street.—The days in which we live are full of close and keen competition in business. The time is past when one machinist attempts to make everything from a needle to a steam engine. Everything now seems to tend towards the manufacture of specialties. Some of these, to the inexperienced, may be seemingly small things, but, if used in current demand and in large quantities, the experienced manufacturer knows how to make his estimate. The hammers of a piano may appear a small item of commerce, but from the immense number of them in continual use, they become a very valuable item of trade. Mr. Charles Pfriemer makes a special and exclusive business of the manufacture of piano forte hammers, and as such has achieved a reputation which is national. Mr. Pfriemer founded this business in 1879, and has since built up a large and influential trade, supplying the leading piano manufacturers all over the country. The premises occupied for manufacturing purposes are spacious in size, and equipped with every modern convenience and facility for rapid, systematic, and perfect production, and for conducting the business in a systematic manner in all its departments. A force of ten skilled and expert hands are employed in the business. Only the best materials are utilized, as Mr. Pfriemer imports his felt direct from Vienna, where it is made according to his special instructions and only of the very finest grade, and the most improved methods of manufacture are in use, resulting in a product that is unsurpassed for durability, reliability and utility either in this country or in Europe. Mr. Pfriemer relies entirely upon the standard quality and excellence of his output for success in his field of labor, and his large and steadily increasing patronage proves conclusively his skill and ability as a manufacturer. Mr. Pfriemer was born in Germany, where he learned the cabinet-making trade. He came to this country in 1867, and entered the works of a leading piano manufacturer, where he became an expert piano-maker.

**E**STATE OF JOHN F. CARR, Hardwoods, Poplar and California Redwood Lumber, Nos. 543 to 557 West 23d Street.—One of New York's largest and best known hardwood lumber dealers is the Estate of John F. Carr. The yard covers eight city lots, and is conveniently located between Tenth and Eleventh Avenues. It is well equipped, and has excellent facilities for receiving and storing, their lumber, etc. A number of hands are employed here, and several teams are in service. The office is connected by long distance telephone "18th Street 240," and all conveniences are provided. This flourishing business was established about eighteen years ago by the late John F. Carr, who was the pioneer in the California Redwood trade in the East. He died in 1888, when his estate assumed control, and, with his son Charles H. Carr, as manager, has since continued the business with uninterrupted success. Mr. Carr is a young man of push and energy and of thorough experience. He is well known in the trade and is a member of the New York Lumber Trade Association, and the New Jersey Lumber Trade Association. A carefully assorted and extensive stock is carried by them, and includes hardwoods of every variety such as oak, ash, walnut, poplar and California Redwood lumber, etc., etc. They are prepared to supply dealers, cabinet-makers, furniture manufacturers, builders and woodworkers generally, either by wholesale or retail, at lowest prices, and orders receive prompt and personal attention.

**B**ROWNE, McALLISTER & CO., Steam Granite Works, Nos. 431 to 439 West 14th Street.—This is an old and a well-known concern. It is one of the oldest and largest of its kind in New York. The business was established in 1840, and was formerly conducted by Beals & Fraser, who were succeeded in turn by James & Browne, James, Browne & Co., Browne, McAllister & Co., the last firm-name being adopted about seventeen years ago. They have quarries at Black Island, Maine, and enjoy distinct advantages in respect of source of supply. Their yard, which is conveniently located on West 14th Street, is 100 x 125 feet in area, and the office is connected by telephone, call: "21st Street, 468." The works are perfectly equipped, being provided with full steam power and all the latest improved machinery and appliances pertaining to the industry, and from forty to fifty hands are employed in the concern. A big stock is always kept on hand here, and includes granite for all purposes—rough, squared and wrought monuments and statuary are manufactured by the firm on short notice and in the most artistic manner. Building work in every variety is turned out, and satisfaction is assured. Estimates are furnished on granite and granite work of all kinds, and orders are promptly and reliably executed. The firm is composed of Jacob S. Browne, John McAllister and Thomas Couch. They are all men of thorough practical skill and many years' experience, and exercise close personal supervision over the concern. They are well and favorably known in building circles, and are members of the Mechanics' and Traders' Exchange.

**J**AMES E. THURSBY, Railway Equipment, No. 45 Broadway.—Mr. James E. Thursby deals in railway equipment, such as locomotives, cars, rails, bolts, fish plates, spikes, etc., while making a leading specialty of second-hand street cars and street railroad rails. He has been connected with the railroad business for the past six years, and opened his present office here in 1892. He is doing a large and growing business, having the best possible connections and facilities for the procurement of supplies and can thus guarantee the prompt and perfect fulfillment of all orders. Prices are quoted that are safe from successful competition, and all transactions are placed upon a substantial and thoroughly satisfactory basis. The scope of the trade comprises all sections of the country, being especially large and influential in such southern centres as Baltimore, New Orleans, Washington, Louisville, Richmond, Nashville, Atlanta, Mobile, Memphis, Charleston, Savannah, Dallas, San Antonio, Galveston, Wheeling, Norfolk, Chattanooga, Houston, Birmingham and Little Rock; as well as in the cities of New York and Brooklyn, Norfolk and Jersey City, Wilmington, Del. and Wilmington, N. C. The supplies have met with satisfaction in all cases. Mr. Thursby is a native New Yorker, and a young man of large business experience, thorough reliability and sterling worth.

**W**ILLIAM HARVEY & CO., Manufacturers of Walking Canes, Ivory Goods, Brier and Wood Pipes, Etc., No. 275 Canal Street, Factory, Philadelphia, Pa.—This is the largest cane and umbrella stick manufactory in the world, and turns out the finest goods; while it makes whip, shaving brush and all kinds of handles from wood, bone, ivory and horn; as well as billiard and bagatelle balls, and ivory goods are cut to order. This successful industry was established over fifty years ago, by Joseph H. and Edward Ford, and some fifteen years later Mr. William Harvey became sole proprietor. In 1885 Mr. Harvey admitted Messrs. John and Joseph Watts, William Paul and Edward Osborn to partnership. Mr. Harvey died in 1894, but his honored name still remains at the head of the firm. Mr. Osborn is in charge of the New York salesrooms, while the other partners superintend the business at the factory, at Harrowgate in Philadelphia. The plant comprises a four-story brick structure, covering an entire square, and steady employment is given to five hundred hands. The new designs and novelties produced by this house embody every modern improvement and device, including the important features of strength and durability, being made of the best materials, richly carved and decorated, and have no superiors in the American or European markets. A magnificent stock of canes, umbrella sticks, handles and ivory goods is constantly carried and the business is large throughout all parts of the United States, while immense quantities of goods are exported to Europe and South America. An agency is operated in Boston, Mass., and a corps of talented salesmen represent the house upon the road.

**T**RUJILLO & BENEMELIS, Manufacturers of Fine Havana Cigars, Factory: Tampa, Florida; Office and Salesrooms, No. 167 Water Street.—A notable house engaged in the cigar manufacturing industry of New York is that of Messrs. Trujillo & Benemelis. This firm was organized in 1891, the copartners being Messrs. Blas Trujillo and M. J. Benemelis, both natives of Cuba, and expert practical cigar makers, as well as able, energetic business men. They have met with excellent success in their enterprise, and now command an extensive, first-class, permanent trade that extends all over the United States, and is steadily growing in volume. In 1894 the firm erected the finest cigar factory to be found in Tampa, Fla., to-day. It is a four-story and basement building, with dome, the dimensions being 50 x 150



feet, and it is equipped in the most approved fashion. Employment is found for from 250 to 300 skilled cigarmakers, and the choicest grades of hand-made Havana cigars are turned out, the principal brands being "El Blason," "El Fenix," "La Habanera" and "La Bella Princesa." At the commodious salesrooms in this city a heavy stock of these fine goods is carried, and all orders from the trade are filled upon the most equitable terms. Mr. Trujillo is in charge of the factory at Tampa, while Mr. Benemelis is in charge of the New York salesroom. Both gentlemen are

popularly known, and their establishment is recommended with the utmost confidence, as a most desirable one with which to have dealings.

**W**M. G. WOLF, Lithographer, Nos. 10 and 12 Reade Street.—Lithographing, or the art of reproducing engravings upon stone, has really been developed into a fine art by our expert artisans in New York. In this respect Mr. Wm. G. Wolf's reputation is unsurpassed. He is a native of this state, and having learned the art of the lithographer in all its branches under the most competent instructors, he embarked in business for his own account in 1892. The attention of the trade, as well as that of the general public, was soon attracted by the beauty and finish of the work turned out from his establishment. His premises consist of a floor of a building 42 x 70 feet in dimensions, which are fully equipped with all the latest improved machines, presses, tools, and appliances, and are fitted up with the best contributions of modern inventive genius to this line of industrial art. The equipment is complete, enabling Mr. Wolf to execute in the most workmanlike and artistic manner, and without any delay, the largest contract. The motive power of these works is steam, and twenty-five skilled men are employed. The operations of the house are extensive, and while all kinds of lithographing are executed, special attention is given to commercial work. Mr. Wolf is noted for the originality of his conceptions and designs, the artistic elegance and the perfect finish of all his productions. He is, in a word, a thorough master of his art. He resides in Brooklyn and is a member of the I. O. O. F. and the Order of Good Fellows.

**J**ULIUS HERRMAN & Co., Manufacturers of Boys' and Childrens' Clothing, No. 30 Bond Street, near Broadway.—It need scarcely be said that the wholesale clothing interests constitute a factor of surpassing importance in the industrial and commercial activity of this city. Engaged in the line indicated New York has many big firms, notable among others being that of Julius Herrman & Co. They are manufacturers of boys' and childrens' clothing, and their goods are widely and favorably known. They turn out suits in all styles, in fine and medium grades, and every garment is fully warranted as to make and material. The house was established about fifteen years ago by the senior partner, and in 1887 Aaron Simon acquired an interest in the concern. Both members of the firm are natives of this city. They are men of energy and enterprise, of thorough experience. Julius Herrman & Co. occupy four 30 x 100 foot floors here, and have first-class facilities. The various departments are well equipped, and nine cutters and half a dozen clerks, etc., are employed on the premises. Work is furnished to several hundred hands outside, and eight salesmen represent the firm on the road, the trade extending as far as San Francisco. An extensive and excellent stock is always carried, and orders are promptly and carefully filled. The firm can quote bed-rock prices, and is prepared to offer inducements to the trade.

**O**DE & GERBEREUX, Wholesale French Confectioners, and Manufacturers of all kinds of Superfine Chocolates and Bon-Bons, No. 131 South Fifth Avenue.—This widely known and highly popular house was founded in 1852, by Messrs. Battas & Ode, and on the death of Mr. Battas in 1886, the present firm succeeded to the control. The copartners are Messrs. Adolphe Ode and Denis F. Gerbereux, both natives of New York State, and practical confectioners of life long experience. They are business men of progressive methods and very popularly known in commercial circles. The premises occupied by the firm consist of an entire five-story and basement building, 27 x 100 feet in dimensions. It is equipped with steam power and the most improved machinery, and employment is found for 100 hands. The firm manufacture all kinds of superfine chocolates and bonbons, all of the choicest quality, and these goods they ship to all sections of the United States. Both members of the firm are popular members of the Wholesale Confectioners' Association.

**C**E. & J. W. BROWN, Importers, Wholesale and Retail Dealers in Wall Paper, English Tiles, Anaglypta, Hand, Leather, Ingrain, Etc., Manufacturers of Window Shades, No. 321 Canal Street.—An old and well-known wall paper house is that of C. E. & J. W. Brown, which is one of the oldest concerns of the kind in the city, and has been in existence for close on sixty years. This flourishing business was established in 1836 by N. & J. Brown, uncle and father of the present proprietors. The founder died in 1868, Charles E. and J. Warren assumed control, and have since continued it with uninterrupted success. Mr. J. Warren Brown is a native of New York city, and Mr. C. E. Brown of Boston, and have long been residents of this city. They are men of many years' experience in the business, and are active and energetic. C. E. & J. W. Brown are importers, wholesale and retail dealers in wall paper, and are manufacturers of window shades. They handle the finest goods, and carry a splendid assortment of paper hangings and mural decorations. They import direct from England, Paris, and Scotland, the latest designs in wall paper, thus having goods not seen elsewhere, making this the best place in New York for dealers to come or bring their customers for a selection of all grades of paper. They carry all pressed and Japanese papers, and have a very large city and out-of-town trade. They show a line of paper hangings in artistic designs, from which the most fastidious in their tastes can make selection, and are offering the same at notably low figures. They have also a retail department, and do papering and painting of all kinds. The establishment occupies two spacious floors and basement, and is well equipped in every department. An exceedingly large and fine stock is constantly kept on hand here, and comprises foreign and American wall papers in great variety, in newest patterns and prettiest effects. They are large importers of English tiles, anaglypta, leather, ingrain, raised flock papers, etc., also, burlaps for walls, handsome

window shades and fixtures. They carry a line of ready mixed paints in stock. Window shades are made to order and hung on short notice, and paper-hanging and painting are done in the most superior manner at very reasonable rates.

**E**.RIES & CO., Lace Curtains, No. 359 Broadway.—A prominent and widely known lace curtain importing firm is that of E. Ries & Co., which is one of the leading concerns in its line in New York. The house was established about eleven years ago by Welker & Ries, who were succeeded in 1892 by E. Ries & Co. They are direct importers of English and Swiss lace curtains, and sell to jobbers and retailers. They have buyers and offices at Nottingham, England, and St. Gall, Switzerland, and have distinct advantages in respect of sources of supply. They handle all kinds and all grades, from the cheapest to the most expensive productions, and deal in lace curtains exclusively. E. Ries & Co. occupy commodious quarters, and their offices and salesrooms are well equipped. A large staff is employed by them on the premises, and six salesmen represent the house on the road. They carry full lines, and keep on hand always an extensive and fine stock of lace curtains. They are prepared to quote bottom prices, and can supply jobbers and dealers on the most favorable terms. Liberal inducements are offered to the trade on large lots, and all orders are promptly and carefully filled. Mr. Ries, the head of the firm, was born in Germany, and has been in this country for over a quarter of a century. He was formerly engaged in the clothing trade at Dayton, Ohio, for a number of years.

**J**OS. F. CHATELLIER, Manufacturing Jeweler, No. 860 Broadway.—Forty-eight years of continued prosperity sums up, in brief, the business career of the gentleman whose name heads this sketch. He is one of the oldest and best known men in his particular branch of industry in New York, and was formerly senior partner of the firm of Chatellier, Dominge & Spence, established in 1847, and became sole proprietor fifteen years ago. Jos. F. Chatellier was born and brought up in this city, and is a man of skill and long practical experience. He is a member of the New York Jewelers' Protective Association and of the Jewelers' Association, and is well and favorably known in the trade. He has a well-equipped factory at 10th Street and University Place, with steam power, etc. The quarters occupied by him as office and salesroom at No. 860 Broadway are commodious and well ordered, and several clerks and salesmen are employed here, while two representatives are kept on the road. Mr. Chatellier manufactures a variety of gold and silver jewelry, including ladies' and gents' hose supporters, and his productions are in steady demand throughout the United States. He can manufacture novelties of all kinds in his line, in any desired designs, on short notice, and reasonable figures.

**C**HAS. A. STRATTON, Blank Book Manufacturer and Paper Ruler, No. 41 Broad Street.—It would be very difficult to mention a line of business that has passed through so many changes as that of paper ruling and blank book manufacturing. All business houses of to-day depend upon their record of transactions, and in this fact can be seen how important it is that those records in the shape of ledgers, etc., should be carefully and well made. According to the best information, the business world is using more of such goods than ever before in the history of the country and all well-ordered and well-known establishments are kept busy executing orders. Mr. Chas. A. Stratton opened his establishment at No. 36 Beaver Street in the spring of 1893, and has a practical knowledge of the business, having had eighteen years' experience, and his well-kept and well-equipped place shows a state of activity at all seasons. Mr. Stratton's customers are among the leading stationers in the lower part of the city, and he confines his work to the trade only. He has every facility for work in these two branches of the trade, some of which are paging, numbering, perforating and wire stitching machines, punching, eyeletting and round corner cutters. The ruling department is an important feature of this house, having extra wide machines and all the latest improvements and attachments, the most difficult as well as the plainest of orders can be filled. Another and special feature is made in his establishment of copying-books, for which there is a constantly increasing demand, and being especially equipped for this class of work, he is able to compete with any other manufacturer in this line. Mr. Stratton is known throughout the trade as a hustler and he personally supervises all orders. He is a resident of Cranford, N. J., a member of the Royal Arcanum, and is a highly respectable gentleman who enjoys the confidence and esteem of his friends.

**B**OUGHTON & TERWILLIGER, Wood Floors, Wainscots and Ceilings, Moorish Fretwork and Grills, 23rd Street, under Fifth Avenue Hotel.—It is now generally admitted that no room is artistically complete without a polished floor of inlaid wood, partially covered with rugs. The acknowledged leader in supplying the same in this city is the house of Messrs. Boughton & Terwilliger. This firm are extensive manufacturers of wood floors, wainscots and ceilings, and Moorish fretwork and grills, and have in Philadelphia the largest parquet factory in the world. The business was founded in 1869 by L. Terwilliger, and in 1879, J. W. Boughton was admitted to partnership. The latter has charge of the Philadelphia factory, while Mr. Terwilliger manages the business in this city. A force of 150 skilled hands is employed in the factory, and 100 men are required to fill orders for work outside. The qualities that have brought wood carpet and parquetry into such general favor with the refined and wealthy classes include the absolute cleanliness of

their hard, smooth surface, their universal beauty and their great economy, as, once laid, they last for a lifetime and do away largely with expensive carpets. New, fashionable and unique designs will be furnished on short notice, together with estimates for making and laying the same, free of charge. The customers of this house are among the wealthiest and best-known people of this and other large cities, including the Astors, Vanderbilts, Goulds, ex-Secretary Whitney, Gen. A. S. Webb, and others in New York; Drexel, Wistar, Morris, Disston, Widener and Drs. Gross, Lea, Da Costa and Mitchell of Philadelphia; Geo. M. Pullman, Marshall Field, P. D. Armour, John V. Farwell and Edson Keith of Chicago. Illustrated catalogues mailed free. The firm are the largest manufacturers in their line, and excel in quality of work, as well as in volume of production.

**F.** J. KÜHNE, Manufacturer of Lubricating and Illuminating Oils and Supplies, Sole Agent Eucalyptus Boiler Fluid, No. 18 Front Street.—The oil trade is prominently represented in New York by the prosperous house of F. J. Kühne, whose office and warehouses are located at No. 18 Front Street, occupying five floors twenty-five feet by seventy-five feet in area. Mr. Kühne established this present firm in 1887, and has developed a trade, that extending through New York, New Jersey and the New England states, reaches every section of the Union. Having personally traveled for upward of eight years in South America and the West Indies, he has built up a large trade with these countries, by making special goods to stand the extreme heat. Last year Mr. Kühne established a house in London, and numerous agencies throughout Europe, and lately opened a branch in Philadelphia. He deals in oils of every description, mineral, vegetable and animal, and carries a heavy stock of only the best varieties of these, including special brands of fine cylinder, engine, wool and dynamo oils, etc. The range of business transacted by Mr. Kühne is one of the most extensive of any in this line. The requirements of engineers, tanners, curriers, woolen and cotton mills and railroads are promptly met throughout all parts of the United States, France, Germany, England and Canada. Amongst his specialties is the well-known brand of Marine Castor Engine Oil, which is supplied to many of the leading steamship lines, both in this country and in Europe. His trade has been built up by the extreme care Mr. Kühne takes in the manufacture of all his lubricants, and study of the requirements of the trade. A force of a dozen clerks and salesmen are steadily employed in the Front Street office. He has just bought the control of the Krupp Manufacturing Company, established in 1881, making special cooling and lubricating greases for railroads, and many special lubricants for mill use. Mr. Kühne is a resident of New York, which is his birthplace, and he enjoys a high rating socially as well as commercially. He is also the sole Eastern agent for the well-known Eucalyptus Boiler Fluid.

**L**ACTO-FOOD COMPANY, No. 35 William Street.—The quick accession to popularity of "lacto-cocoa" is as wonderful as it is gratifying; in every drug-store, at every soda water fountain, in the restaurant and on the sidewalk, one is confronted with this new and attractive trade mark; its use seems to be becoming universal, forming the best possible recommendation of its merits and its only needed endorsement. The Lacto-Food Company are manufacturers and sole producers in America of "Lacto-Cocoa," "Lacto-Chocolate," and "Lacto-Coffee"; also, Lactoserin-Sanitaire, curries, flavoring extracts, sauces, confectioners' sugars and ices, and Casein Fodder cakes for cattle, horses and dogs. The company was incorporated in 1893, under the laws of New Jersey, with a capital of \$200,000, and operates a well-equipped factory at Bainbridge, N. Y. "Lacto-Cocoa" contains the least cocoa fat and most cocoa nourishment of any article extant. Being exclusively a milk admixture, this cocoa requires less milk and less sugar than any other. It is guaranteed to suit the weakest digestions. It is not the cheapest, but the best. It is put up in pound and half-pound cans, in air-tight cases, twelve in a case, and is supplied to wholesale grocers and druggists in any quantity desired and on very liberal terms. The officers of the company are as follows, viz: R. Duncan Harris, president; Frederic Gilbert, treasurer; Charles C. Hovey, secretary. President Harris is also treasurer of the Swedish Cream and Butter Separator Company, and the management in all departments is enterprising and progressive.

**S**WEDISH CREAM AND BUTTER SEPARATOR COMPANY, No. 55 William Street.—The Swedish Cream and Butter Separator Company are especially prominent as owners and manufacturers of the Butter Accumulator, and operate works at Bainbridge, N. J. The company was organized in 1891, under the laws of New York, and is officered as follows, viz: J. C. McNaughton, president; R. Duncan Harris, treasurer; Frederic Gilbert, secretary. The company have given the Creamery Package Manufacturing Company, of Chicago, Ill., the sole agency for the sale of this invention throughout the United States. The Butter Accumulator is a complete creamery in itself; supplying the only method of producing butter directly from the milk without churning, and is the only machine able to produce cream and butter in one operation. The butter being produced instantaneously from new milk, every possibility of deterioration is evaded. Each particle of butter is operated exactly alike and in the same length of time, therefore a constant uniform product is simply inevitable. Its use reduces the risks of the dairyman to a minimum; it saves his time, saves his labor and increases his product. The manufacturers have spared neither time nor expense in the development of their machine; the best and most competent men on both sides the Atlantic have been employed in perfecting it; machinists, scientists and expert dairymen and farmers have all given their best efforts, and the results

have been widely regarded as simply wonderful. The Accumulator is made in three sizes, for the family, the farmer and the factory. The first is essentially a hand machine; the second is for hand or power, and the third is for power only. Illustrated catalogues and all information can be obtained from the company in this city, to whom also orders may be given. President McNaughton is a well-known Philadelphia merchant; Treasurer Harris is a prominent attorney in this city, and all the officers give the company the benefit of their sound and practical guidance.

**A**LEX. PIRIE & SONS, [Limited], Paper, Envelope and Card Manufacturers, Aberdeen, Scotland, J. Hunter, No. 33 Rose Street.—A foremost European establishment engaged in the manufacture of fine paper, envelopes and cards, is that of Messrs. Alex. Pirie & Sons, Limited, of Aberdeen, Scotland. This is a house of standard and in fact world-wide reputation. Aberdeen has been a pioneer in the paper making industry. The first paper mill in Scotland was built there in 1695, and it was only fifty years later that the now celebrated house of Alex. Pirie & Sons, Limited, was founded. The firm is now consequently two centuries old. From a beginning in a small mill with five vats, the firm has grown until it comprises three large manufacturing establishments, in addition to two in London. The first and largest of these are the Stoneywood Works, about six miles north of Aberdeen; the second are the mills at Woodside, near Aberdeen; the third the factory and warehouse in Aberdeen itself. Besides the London office and warehouses, the firm have warehouses and agencies in the chief cities of the world, and in all, employment is given 3,000 hands. The Messrs. Pirie maintain the lead in the manufacture of fine writing and book papers. In 1855 and 1878 they received gold medals for their exhibits at Paris; also at Philadelphia, 1876; Sydney, 1879, and Melbourne, 1880-81. To afford an idea of the firm's vast output of paper, we may mention that every twenty-four hours a quantity equal to 150 miles of paper, six feet to seven feet wide, is made, a length sufficient to reach from Aberdeen to Edinburgh. The firm were the first to introduce envelope-making machines into Scotland, and to-day they turn out about half the envelopes made in Great Britain. The Messrs. Pirie are continually introducing novelties in fancy writing paper of the best descriptions, and these, with superior book papers, form their leading specialties. In 1888 the Messrs. Pirie opened a United States branch at No. 33 Rose Street, this city, the premises occupied being a commodious, excellently appointed store with basement, each 25 x 110 feet in area. A complete stock of Pirie's celebrated papers, envelopes and cards is carried. The establishment is in charge of Mr. J. Hunter, and under his able management has been conducted with the most substantial success. This gentleman was born in Scotland, and was brought up from youth in the Messrs. Pirie's employ, and in their service he gained a thorough, expert knowledge of the paper industry. Since coming to New York he has become very favorably known in its commercial circles.



THE INTERIOR DECORATIVE COMPANY, Nos. 521-523 West 45th Street.—The present is, par excellence, the decorative age, never before having such study and attention been shown to the ornamentation of homes and business houses. Of late years,—say the past quarter century,—the United States has taken the initiative in this line, and it is an acknowledged fact that nowhere else are such attractive homes to be found, whether among the rich or those in humble circumstances. To American inventors is due this great progress, and in this connection, we wish to draw attention to an establishment well worthy of special mention. We refer to The Interior Decorative Company, Messrs. Wm. Beggs and Wm. Leopold, Jr., proprietors, who occupy commodious, neatly appointed quarters at Nos. 521-523 West 45th Street. The firm was organized a year ago, and has been uniformly successful from the outset, a large trade having been acquired from furniture and piano manufacturers, interior decorators, and private citizens. Messrs. Beggs and Leopold are owners of a valuable secret process by means of which fac-similes of inlaid wood work may be so closely executed that none but a skilled expert could detect them from the original. The firm employ a staff of experienced assistants and perform artistic decorations of every kind on furniture, ceilings, etc., make signs of all descriptions, but pay particular attention to interior decoration. Both gentlemen are native New Yorkers, and members of the 71st Regiment, N. S. G., State of New York and now have a contract for decorating company D's room, in the regiment's armory. At their business quarters a full line of samples of their excellent work is displayed, and in every instance where their services may be enlisted, the most satisfactory results are assured.

PLETCHER & SCHILDER, Linen Importers, No. 58 White Street.—The establishment presided over by Messrs. Pletcher & Schilder is one of the leading concerns engaged in the importation of linens from the great manufactories of Ireland and Austria, and its trade operations extend to all parts of the United States. The firm was organized a year or so ago by Messrs. Pletcher & Schilder, both of whom were raised in this line of business from youth. Mr. Pletcher was for twenty years with M. Shapleigh & Co., of Philadelphia; while Mr. Schilder has been in the same line for twelve years. The former was also with O. Jaffe & Pinkus of New York six years, and Mr. Schilder was with a house in Austria, his native country. The firm are the only sales agents for one of the finest and most prominent manufacturing concerns in Austria, from whom they receive supplies direct, and they also import direct from leading Irish manufacturers. In their spacious salesroom, which is 25 x 110 feet in dimensions, a heavy stock is carried of napkins, table covers, and linens of all kinds, all of the finest grades, and a leading specialty is made of hem-stitched goods. The influence exercised by the house in the trade it is connected with is of the most salutary and useful character.

THE COSSITT LAND AND IMPROVEMENT COMPANY, No. 34 Nassau Street.—That there can be no more judicious investment for persons of moderate means than the purchase of real estate in a growing suburban district goes without saying. And never were such opportunities offered in the vicinity of New York to prospective purchasers as now. Desirable home-sites a few miles distant from the metropolis, in a pleasant and progressive suburb, may be secured on very easy terms. Especially is this true in regard to the properties offered for sale by The Cossitt Land and Improvement Company, whose office is at the above address, Rooms 417, and 418 Mutual Life Building. The Cossitt estate, which they handle, is located in the township of Weehawken, and the town of Union, N. J., on the heights over the Hudson, and has been improved and laid out for building purposes. There are streets, sidewalks, sewers, etc., and improvements are steadily going on. Both places are close to horse car and electric street railways, and have all conveniences. The location is healthy, the surroundings are pleasant, and there are signs of progress on every hand. The Cossitt Land and Improvement Company was organized about two years ago, and has since developed and improved the property very notably. A. D. Juilliard (of A. D. Juilliard & Co., woolen commission merchants), is president of the company, Henry Talmadge (of Henry Talmadge & Co., bankers), is vice-president, and E. W. Barnes, executor of the estate of F. H. Cossitt, is secretary and treasurer. They have a great number of lots and plots for sale, and are offering very desirable home-sites at remarkably low figures for cash, or on easy terms of payment.

LESCHHORN & RIEGELMANN, Importers and Manufacturers of Dress and Cloak Trimmings, Cords, Tassels, Etc., Nos. 21 and 23 Howard Street.—Among New York's notable and representative business firms, and oldest in the city in their line, should be mentioned that of Leschhorn & Riegelmann, importers and manufacturers of dress and cloak trimmings, cords, tassels, etc., whose trade extends throughout the United States. The house was established some thirty years ago by F. Leschhorn, who conducted the business alone up to 1885, when he took S. H. Riegelmann into partnership. Both are natives of Germany, but have long resided in this city. They have had many years' experience, and are well endowed with the qualities that bespeak success in the commercial world. Leschhorn & Riegelmann import direct and manufacture high grade goods. They carry full and fine lines, and do a big business. The premises occupied by them here comprise eight floors, each 60 x 100 feet, and their facilities are of a superior character. Employment is given to upward of one hundred hands in the various departments, and five salesmen represent the house on the road. An exceedingly large and elegant assortment is carried in stock, and includes everything in dress and cloak trimmings, in newest designs, and in great variety of patterns; together with cords, tassels, and kindred articles, and all orders are attended to with promptness and reliability.



**T**ECUMSEH HOTEL, Boulevard, Between 66th and 67th Streets.—There has been, perhaps, no more notable feature in the march of progress in New York in recent times than the many splendid hotels that have come into existence of late years. They attract the eye on every hand. Especially is this true as to the upper west side of the city, where are to be found a number of new and elegant establishments. Among these can be named the Tecumseh Hotel, of which James W. Murphy is manager. This is an excellently conducted, first-class house, and is largely patronized. It is centrally and pleasantly situated, and easy of access from all parts of the city. It is a handsome and substantial fire-proof building, five stories in height, and contains forty airy, comfortable sleeping apartments. The "Tecumseh" is run on the European plan, for permanent and transient guests, rooms one dollar a day and upward. Rooms can be engaged here singly, or en suite, and guests can be accommodated when desired, the terms being three to five dollars per day, with special rates to families and persons staying for a period. The house is tastefully and splendidly fitted up, and is provided with electric bells, latest improved fire alarm system, and all modern appliances and conveniences. It is excellently lighted and perfectly ventilated, and everything is new, neat and inviting. There is a first-class restaurant in connection, together with an elegantly appointed ladies' dining-room; also café and bowling alleys. The cuisine and service are of a superior character, and the liquid refreshments are the finest the market affords. The building was erected about four years ago, and the hotel was first opened for business in 1892. It has proved a very successful venture, and from all indications its popularity and prosperity are certain to endure. Mr. Murphy, the genial host of the "Tecumseh," is a native New Yorker. He is a young man of energy and business ability, and under his efficient management the patronage of the house is steadily increasing.

**E.** DAVID, Manufacturer of Artificial Flowers and Jet Ornaments, No. 15 East Houston Street.—A representative house that has earned a widespread reputation for the superiority of its productions in this line, is that of Mr. E. David. This gentleman was born in France, but came to the United States thirty-five years ago, and for the past twenty years has been established in business in this city. He possesses an expert knowledge of all branches of the industry in which he is engaged, and through his liberal business policy and the prompt manner in which all obligations have been met by him, he has built up a large trade all over the Eastern and Middle States. The premises occupied by him consist of a floor, 30 x 100 feet in dimensions, equipped with all necessary facilities adaptable to the industry, and employment is given thirty skilled hands. Mr. David manufactures artificial flowers and jet ornaments of all kinds, making a leading specialty of pansies and roses. His goods are made in the most attractive designs and are unsurpassed for general excellence.

**T**HE GILBERT TRUSS COMPANY, Main Offices: No. 28 West 23d Street.—This company was incorporated in 1888, under the laws of New Jersey, with a capital of \$100,000., and is officered as follows, viz.: John H. Mahnken, president; Bloomfield Gardner, vice-president; Frank I. McFarlan, secretary and treasurer. The Gilbert Truss is the invention of a practical surgeon who spent a lifetime in perfecting it. Its superiority has been promptly and universally acknowledged by the medical profession and all authorities to whom it has been submitted. It is the only truss which is based on correct anatomical and surgical principles, and its introduction has already created a revolution in the mechanical treatment of rupture. Resting firmly upon the crest of the ilium (an immovable support) the Gilbert Truss does not interfere with the movements of the body, and is not affected by them. Ordinary trusses interfere with every movement and are kept in constant motion. As a result, the parts are bruised, the muscles atrophy and the skin becomes excoriated, causing much injury and needless suffering. Running from the centre of the face of the pad to its lower edge is a gradually deepening groove which prevents compression of the spermatic cord. This is the distinctive feature of the Gilbert Truss, and on account of this groove this truss can be worn with comfort and safety for any length of time. It is the only truss that is self-adjusting, and the only one by which pressure can be applied directly over the internal ring and retained there. Illustrated catalogues and all information mailed on application.

**J**AMES G. WILKINS, Novelties in Jewelry, No. 441 Broadway.—Mr. Wilkins is a native of this city and having a wide range of experience as a manufacturers' agent in all kinds of jewelry, he inaugurated this establishment in 1887, and at once built up a very large and prosperous trade among the leading wholesale and retail druggists and fancy goods houses throughout the city and the entire Union. The premises occupied are amply spacious and commodious, comprising an entire floor, 25 x 100 feet in dimensions, which are neatly and appropriately fitted up with every facility and convenience. The stock carried embraces everything in the line of fine gold, silver and plated jewelry, including fine watches of the best makes, watch chains, charms, chateleines, lockets, bracelets, necklaces, ear and finger rings, brooches, scarf, breast and lace pins, collar, cuff and sleeve buttons in all styles and material, ladies' head and fine millinery ornaments, plated table wares of the very latest designs, etc. Having superior connections with leading manufacturers of these goods, and receiving them direct from first hands, he is enabled to place all goods of this kind before jobbers, wholesalers and retailers at the very lowest figures. A full force of assistants are kept busy, including the constant services of three expert and talented traveling salesmen. Mr. Wilkins is a native of New York and justly merits the success he has won by his ability and perseverance.

**D.** H. ROBERTS. Manufacturer and Wholesale Dealer in American Window Glass, Manufactured by Natural Gas, Nos. 132 and 134 South Fifth Avenue.—The house of Mr. D. H. Roberts, the well-known manufacturer of American window glass, has achieved a national reputation for the superiority of its product. The factories are located at Pittsburgh and Jeannette, Pa., and are the most complete for the manufacture of window glass in the world, every possible facility being at hand to insure the best results. Natural gas fuel is in use in all departments. Glass of the highest standard of purity, transparency and strength is produced in all staple sizes and of double and single thickness, a leading specialty being made of window and picture glass, and specially selected glass for greenhouses and conservatories. The steady growth of the trade in this city necessitated a removal to the present quarters in January, 1895, where the proprietor has double the capacity he before had in displaying his immense and valuable stock. The products of this house are in permanent demand all over the United States. Orders of whatever magnitude are filled with promptness and on terms that preclude successful competition. Mr. Roberts is a native New Yorker, who established his present business here in 1887, and enjoys the esteem and confidence of leading commercial, financial and trade circles.

**E** DWARD A. SPENGE MAN & CO., Manufacturers of Lining Silks, (Factory, Paterson, N. J.) Manhattan Bank Building, No. 644 Broadway.—Among the important and extensive as well as very necessary industries of this city that devoted to the manufacturing of lining silks occupies a prominent station, and should receive due attention in this work. A prominent house engaged in this trade is that of Edward A. Spengeman & Co., whose salesroom is as above, in the Manhattan Bank Building. This business was inaugurated in August, 1894, by the present proprietors, they having prosecuted the enterprise with marked success, building up for themselves an extensive connection, and acquiring an enviable reputation for liberality and fair dealing in all their operations, and their trade now extends over the United States. The firm sell to manufacturing clothing and cloak houses and dealers in tailors' trimmings exclusively. They manufacture silk made only of the very best material, and in such a way as to guarantee their durability. This firm style themselves The Guarantee Silk Company, manufacturers of the "None Better" brand of lining silks, and, needless to say, their products are suggestive of the name, as none better can be found in the market. A complete stock of these fine silks is always kept on hand, supplying an active, steadily-increasing demand. Mr. E. A. Spengeman, the head of the firm, was born in New York, and is one of the most practically experienced members of his branch of commerce, and has intimate acquaintance with the wants of the mercantile community in his line, having had a long experience in this branch of industry. The firm have four traveling salesmen, with branches at Chicago, Boston and Cincinnati.

**S** AUNDERSON & WRIGHT, Supplies of Every Description for Railroads, Steamships, Mills and Mines. No. 53 Wooster Street.—The reliable firm of Messrs. Sanderson & Wright, are dealers in supplies of all kinds for railroads, steamships, mills and mines; iron and brass pipe valves and fittings; and manufacturers of the American brands of packings, lubricating and boiler cleansing compounds; making a specialty of high-grade cylinder and machine oils. The business was founded in 1878, by George Gwynn, who was succeeded by the present firm in 1886. Its steady progression to the front ranks of the trade is the immediate effects of the many facilities at the command of this house for obtaining from reliable manufacturers the various goods requisite for the equipment and maintenance of railroads, steamships, mills and mines; as well as the unqualified satisfaction it is enabled to give its patrons by furnishing them with a full line of supplies of the best manufacture and on terms and conditions alike favorable and straightforward. The firm is held in high repute by the above classes of trade, and is accorded unlimited confidence and support by wholesale consumers in all the principal seats of industry throughout the country. The co-partners, Messrs. William G. Sanderson and Calvin E. Wright, are well-known New Yorkers, expert and practical mechanics, and young men of tried ability, and wide popularity.

**W** HITMAN BROTHERS. Commission Merchants, Exporters and Importers, Agents for the Southern Cotton Oil Company, No. 302 Produce Exchange.—A representative firm dealing largely in cotton seed oil is that of Whitman Brothers. They are commission merchants who do a large exporting and importing business. Their special business however, is as selling agents for the Southern Cotton Oil Company of Philadelphia, a wealthy corporation that operates eight oil mills in various sections of the South, namely one each in Houston, Texas; New Orleans; Little Rock, Arkansas; Memphis, Tenn.; Montgomery, Ala.; Columbia, S. C.; and Atlanta and Savannah, Georgia. The company's production is upward of 200,000 barrels of oil, annually, besides large quantities of oil cake, meal, soap, stock, hulls, etc. Messrs. Whitman Brothers entered a Boston firm as junior partners in 1861, but in 1870 they withdrew and established the present concern. They both are members of the Produce and the Maritime Exchanges. The house transacts a very extensive line of business, representing large amounts of money. It exports to Europe, oil, provisions, and general American productions; and imports cocoanut and citronella oils from Ceylon as well as other East India products. It conducts a large Mediterranean trade in cotton seed oil. Mr. E. S. Whitman is a director of the New York Produce Exchange Bank, and was at one time the vice-president of the New York Produce Exchange. Both gentlemen hail originally from Massachusetts, and are popular and highly esteemed in both social and business relations.

✻ NEW YORK-1895, ✻



PARK ROW, LOOKING SOUTH FROM BROOKLYN BRIDGE APPROACH.

Nassau Street.  
Times Building.

General Post Office.  
City Hall Park.

**W.** H. BAKER & CO., Chocolate and Cocoa Preparations, Nos. 321 and 323 East 22d Street.—Among the many food commodities of commerce there are none possessed of more wholesome or nutritious qualities than chocolate or cocoa, if in pure quality. A house that is widely known for the superiority of its goods in this line is that of W. H. Baker & Co., whose headquarters are at Winchester, Va., while their Eastern branch is at Nos. 321 and 323 East 22d Street, this city. The business of this establishment was inaugurated in Winchester in July, 1894, and in September following the New York office was opened. The premises here occupied as salesroom and manufactory comprise a number of floors, each 50 x 100 feet in dimensions, and equipped with all conveniences and facilities. Employment is given to none but experienced hands, and the firm put up immense quantities of chocolate and cocoa, of the finest quality and guaranteed purity. The goods are sold only to wholesalers and jobbers in all parts of the United States, the territory supplied from New York including this State, New Jersey and New England. The resident manager here is Mr. James Ellwood Sanders. This gentleman is a native New Yorker, and a business man of experience and ability. Mr. Joseph Griffing has charge of the manufacturing department for this concern, and his name alone is synonymous of the excellent quality of the wares placed on the market by this house.

**D**ANIEL BIRDSALL & CO., Real Estate Brokers, No. 319 Broadway.—There are certainly none among our many prominent real estate brokers who are more worthy of special mention than Daniel Birdsall & Co. They enjoy a substantial patronage, and number in their clientele some of the largest property owners in the city. They make a specialty of down town realty for industrial and commercial purposes, and their operations in the course of a year reach a handsome figure. Daniel Birdsall & Co. handle New York city business property entirely, and their transactions are confined almost wholly to the purchase and sale of real estate situated between the Battery and 23rd Street, east and west. They buy, sell and exchange, on commission, and are among the most extensive handlers of the particular class of property indicated. Estates are taken in entire charge and judiciously managed by them also, and renting and collecting are attended to. This business was established some thirty-five years ago by John Lloyd & Sons, and in 1866, Daniel Birdsall, who had been a clerk in the office for several years before, was taken into partnership. The latter withdrew from the firm, and started his present business in 1874, and then the present firm-name was adopted. Frank Lord and Geo. W. Burcham, who have been connected with the firm for a number of years, became partners in 1892. Messrs. Birdsall, Lord and Burcham are all men of thorough experience in the domain of realty, and give close personal attention to the business.

**H**EINEMAN & PORTH, Importers and Manufacturers of Flowers and Feathers, No. 47 Bond Street.—For a young firm, Heineman & Porth, importers and manufacturers of flowers and feathers, have a large and flourishing business. Established in November, 1894, they have been very successful from the start. They handle fine goods, and carry full lines. They sell to wholesale millinery houses throughout the United States, and their trade gives evidence of steady increase. Messrs. Geo. P. Heineman and John Porth, the members of the firm, are men of push and energy, and are thoroughly conversant with the wants of the trade. The quarters occupied by them as office and salesroom are commodious and well ordered. Forty or more people are employed on the premises, and Mr. Heineman represents the house on the road. A large and fine stock is always kept on hand, and includes all the newest designs and latest novelties in flowers and feathers. This firm can quote lowest prices consistent with quality of goods, and orders are promptly attended to.

**A.** H. PELOUBET & CO., Preparers of the A. H. P. Brands of Fruit Juices and Syrups, Etc., No. 65 Barclay Street.—Among the numerous manufacturers of fruit juices, syrups, etc., one of the most reliable is that of A. H. Peloubet & Co., which was established in 1882. Mr. Peloubet, who is the active partner in the business, is recognized as an authority in his trade. The premises are fitted up with every facility and convenience, and a number of experienced employees are engaged in the preparation of the goods. The A. H. P. brands of fruit juices and syrups are widely and favorably known for their purity and unrivalled excellence. Best's American Cream Chocolate, and Concentrated Chocolate Syrups are also handled by this house, as well as perfect icings. Mr. Peloubet has also made a special study for many years of the heretofore unsolved art of making a perfect extract of the coffee bean, and has recently met with almost unexpected success in the production of his "Royal Mocha," the new process coffee, in which he has accomplished what expert chemists have attempted and pronounced impossible. This is an extract of the finest coffee grown, with the sugar and cream boiled in the coffee, and which gives the fresh made coffee flavor, by adding water only, hot or cold, with no acid or bitter taste, so prevalent in so-called coffee extracts, and which will keep its perfect flavor in 130 degrees temperature exposed to the open air. The Royal Mocha is composed of strictly pure sugar, pure country cream, and the finest coffee procurable, and contains all the food properties and stimulant of the coffee without any of the disagreeable or injurious features, these latter having been entirely eliminated. Its great convenience for families as well as for steamships or yachts, and for the sportsman, canoeist or tourist will be readily recognized, and at a cost of from one to two cents per cup according to desired strength. It is also "par-excellence" for the candy or ice cream trade, and works equally well in hot or cold soda.

**T**HE C. GRAHAM & SONS COMPANY, Builders, Nos. 305, 307 and 309 East 43d Street.—Among the oldest and most reliable concerns engaged in this trade is The C. Graham & Sons Company, the widely-known contracting builders, which has been prominently before the public for more than forty years. The business was inaugurated in 1852 by Mr. Charles Graham, to whom succeeded in 1896 the firm of C. Graham & Son, and, four years later, that of C. Graham & Sons. Mr. Thomas Graham retired in 1890, and Mr. Charles Graham died in 1893. The present company was organized and incorporated under the laws of New York in 1888, with a capital of \$150,000, its officers now being as follows, viz.: John Graham, president; Benjamin A. Williams, vice-president; William W. Watrous, treasurer, and George G. Brooks, secretary. These are all prominent and responsible business men of New York. Mr. John Graham is the active manager of the company. The factory, which was erected to meet the special requirements of the business, is a substantial five-story structure, 75 x 100 feet in dimensions, and some 200 men are employed in the several departments. The company furnish estimates, and enter into contracts for the erection of all kinds of buildings, and among the notable works executed by them are the Holland House, the extension of the Buckingham Hotel, the residences of Sidney Dillon, Ex-Mayor Grace, Henry Clausen, Jr., John D. Flowers, Mr. J. W. Hennings, Church of Third Universalist Society. The above are among the several hundred buildings that have been erected by the firm.

**C**HURCH E. GATES & CO., Lumber and Timber, Yards 138th Street and Fourth Avenue and at Bedford Park.—The wholesale lumber and timber trade is of the most vital importance to New York, as regards the manufacturing and building interests and the shipping and export trade which is centered here. No house is doing more to retain and develop this important branch of commerce than that of Messrs. Church E. Gates & Co., whose facilities and connections are unsurpassed. It is among the oldest concerns in the trade in the metropolis, and the pioneer lumber house in this section of the city. This extensive business was founded in 1848 by Mr. H. H. Robertson, to whom the firm of Church E. Gates & Co. succeeded in 1865. Mr. Gates died ten years later, and the firm is now composed of his father, Mr. E. C. Gates, and Messrs. J. E. Steeves, H. H. Barnard and B. L. Eaton. These gentlemen bring to the management of the business the widest range of practical experience, coupled with an intimate knowledge of the requirements of the trade. Mr. Gates has been a member of the firm since 1865, and Messrs. Steeves, Barnard and Eaton, since 1887. The yards are located at 138th Street and Fourth Avenue, and at Bedford Park. They cover eighty city lots, each of an area of 25 x 100 feet, and have a water frontage of 350 feet. The firm own and control the output of the mills of the Old Dominion Lumber Company of Arringtondale, Va., manufacturers of southern pine, with a yearly

capacity of ten million feet, also of the Cape Fear Lumber Company, of Wilmington, N. C., with a capacity of twenty million feet a year. Messrs. Gates & Co. handle vast quantities of yellow, North Carolina and white pine, and hard woods of all kinds; cypress and pine shingles; ship, ear and wagon timber, dock timber, dimension timber, dressed lumber, and bill stuff cut per contract for use in the construction of every portion of a building, including planks, beams, joists, scantling, etc. The trade is both wholesale and retail and the annual sales exceed twenty million feet a year, from yards, and thirty million from mills. The history of the house has been a very successful one, testifying at once to the excellence of its management and to the honorable position it occupies among the mercantile concerns of New York. The telephone calls are "733 Harlem," and "4 Tremont." Church E. Gates & Co. are members of the New York Lumber Trade Association, New Jersey Lumber Dealers' Protective Association, Building Trades' Club and the Building Material Exchange. The partners are all men of large business ability and unmistakable energy. Mr. Barnard is a director of the 12th Ward Savings Bank and Mr. Steeves is vice-president of the New York Lumber Dealers' Association.

**H**ARGRAVE, Photographer, No. 68 West 23rd Street.—While there are many first-class photographers in New York there is none who occupies a higher place or enjoys a better reputation than Mr. A. J. Hargrave, whose studio is located in the heart of the great retail dry goods district. Mr. Hargrave first started in business for himself in this same block in 1884, and removed to his present location in 1893, which is undoubtedly the finest photograph studio in New York. It is superbly appointed and equipped with every modern facility for the production of fine work. The apparatus is all of the latest and most improved manufacture, and the backgrounds and all other accessories are complete in every way. Mr. Hargrave is himself an expert photographer and a thorough artist, and has thirteen carefully trained assistants. A New Yorker by birth and education, Mr. Hargrave is wholly in touch with the requirements of the best New York trade, and he numbers among his clientele some of the wealthiest families of New York city and adjacent country, and all of the appointments of the place are in tasteful elegance. The reception-room without doubt is the handsomest in New York. It is a spacious apartment fifty feet square, beautifully decorated and luxuriously furnished. The reception room and office is on the second floor. On the sixth floor, which is 80 x 50 feet, will be found two dressing-rooms for ladies, with polite attendance. On this floor is a large room where all negatives are preserved and duplicates can be furnished. On this floor is a dressing-room for gentlemen. The dressing-rooms are furnished with all the finest of articles. All the floors are reached by elevator. Mr. Hargrave is in the active prime of life and began his apprenticeship at the age of ten and to-day stands at the head as the immense patronage he enjoys demonstrates.

**M**ANHATTAN BRASS COMPANY, Brass Rolling Mill, Sheet Brass, Wire, Rod and Tube Works, Manufacturers of Every Description of Sheet Brass Goods, Office, No. 338 East 28th Street.—The industry represented in New York by the Manhattan Brass Company, at No. 338 East 28th Street, is of inestimable value to a large number of manufacturers, builders and other trades, and indirectly to the community at large; an innumerable quantity of brass goods, sheet metal, rods, wire, etc., emanating from this house. The company was incorporated in 1860, and is offered as follows, viz.: James H. White, president; Henry L. Coe, treasurer; Gilbert M. Smith, secretary. The plant is the largest of its kind in the metropolis, comprising three entire buildings, splendidly equipped and steady employment is given to from 550 to 700 skilled workmen. This rolling-mill and manufactory not only lies at the root of an immense bulk of finished brass work, but has an initial hand in the production of lamps, sheet metal for manufacturers, brass goods for a large variety of industries, sheet brass wire, rods, etc., while a specialty is made of tubing and sheet brass. These are rightly regarded as among the higher branches of the brass industry, and in which this company distinctly excels. The output is one of great magnitude and value, and is in heavy and influential demand in all parts of the United States and in many foreign countries. Orders for any amount of finished goods or for brass work of all descriptions are filled with promptitude and scrupulous care, and terms and prices are placed upon a fair and equitable basis. Satisfaction is invariably assured to patrons of this establishment, and the management is alert to meet every demand of a trade national in extent. The officers of the company are well-known New Yorkers, expert authorities in brass work, and sound, responsible and successful business men, who have built up an industry in our midst that is prepared to compete successfully with its most formidable rivals in all parts of the world.

**I**SAAC HAFT, Plate and Sheet Glass, No. 414 West 42d Street.—An establishment that ranks among the leaders in its line in the metropolis is that conducted by Mr. Isaac Haft. Mr. Haft was born in Europe thirty-six years ago, and when but three years of age his parents came with him to this city, where he has since remained. Fifteen years ago he began business, with a small capital, at the corner of Eighth Avenue and 50th Street. By application and close attention to the interests of his customers his trade steadily grew, and obliged him to seek larger quarters on Centre Street. Thence, his business still growing, he removed to Sixth Avenue, later on to 42d Street and Eighth Avenue, and for the past five years he has been at his present address. He is erecting a building opposite to this, which will be a five-story structure, 25 x 100 feet in dimensions, and of handsome design. Mr. Haft deals in all kinds of plate and sheet glass, and carries a heavy stock. He is also agent for the Metropolitan Plate Glass Insurance Company, of New York, and issues policies therein at the lowest premium rates.

**D**ANIEL WALSH, Importer and Manufacturer of China, Glass, Plated Ware and Cutlery, Hotel and Steamer Goods a Specialty, No. 1148 Broadway.—This well-known merchant is an extensive importer of, and wholesale and retail dealer in Bohemian glassware, French and Carlsbad china, plated ware and cutlery. The business was originally established in 1850 by Mr. E. V. Haughwout, who later formed the firm of E. V. Haughwout & Company. This was succeeded by that of Nicol, Davidson & Company, and later by F. B. Nicol & Company. In 1870, Messrs. Davenport and Walsh became proprietors, and, finally in 1888, Mr. Walsh remained in sole control. The premises occupied are most desirably situated and consist of a ground floor and basement, each 25 x 100 feet in dimensions. The stock of goods here displayed is one of the rarest and finest to be seen anywhere in this line of trade. It embraces china and glassware, plated ware and cutlery brought from nearly every prominent establishment in the world. Among the richly decorated goods are breakfast, dinner and tea sets, toilet sets, fine cut glassware, vases, ornamental pieces in Bohemian and Austrian glass, and the latest novelties from European manufactories; queensware, Britannia ware and hotel and steamboat heavy ware; cutlery, both English and American, etc., etc. Mr. Walsh has his sources of supply in France, Germany, Bohemia and this country, and his show rooms are marvels of elegance, taste and beauty. He makes a leading specialty of supplying the hotel and steamboat trade, and among his regular customers are the Windsor Hotel, Fifth Avenue Hotel, the Brunswick, the St. Stephens, the Victoria, etc., the New Haven Line, the People's Line, etc., the Grand Pacific Hotel in Chicago, etc. Mr. Walsh also decorates china and cuts and engraves glass to order, and is well known in commercial circles.

**G**USTAV A. SCHURMANN, Proprietor, The Indestructible, No. 106 Elm Street.—One of the latest and most commendable devices yet invented is that known under the name of "The Indestructible," a device used in binding blank books. This article was patented and is owned solely by Mr. Gustav A. Schurmann, whose bindery is at the address above. Mr. Schurmann has had long and valuable experience in his vocation, having for many years been superintendent for the prominent house of Liebenroth, Von Auw & Co. He established business in May, 1894, and his skill, ability, and the superior merit of his productions have earned for him a well-merited trade. The business premises occupied are 25 x 150 feet in dimensions, and are equipped with the most improved steam-power machinery, while employment is found for a force of skilled workmen. A specialty is made of Mr. Schurmann's invention, the "Indestructible" style of binding invoices and scrap books. With this binding the books are, as the name implies, practically indestructible, as they open without cracking, no matter how long they may be used. Mr. Schurmann's facilities are complete in every respect.





Yours very truly  
A. G. Mackay

THE J. L. MORRISON COMPANY, Manufacturers of the Celebrated "Perfection" Wire Stitching Machines, No. 17 Astor Place, New York.—The greatest success in the manufacture of wire stitching machines has been achieved by the J. L. Morrison Company, whose productions have won a widespread celebrity as the embodiment of inventive genius and the perfection of mechanism. This company are internationally famous for the manufacture of the "Perfection" wire stitchers, and have their office and salesroom at No. 17 Astor Place. The business was established in 1889, by Messrs. J. L. Morrison and A. G. Mackay, and on the retirement of Mr. Morrison, in the fall of 1894, Mr. Mackay became sole proprietor. They are also exclusive selling agents for the United States of the new Automatic Electric Feeder, the most improved and only absolutely perfect machine yet invented and now on the market, for the purpose of feeding sheets of paper to printing presses, folding machines and ruling machines. This machine has overcome the difficulty of taking only one sheet of paper at a time, as it never takes any more and never misses one. The experience of this house as the largest exclusive wire-stitching machine manufacturers in the world enables them to place upon the market their noiseless New "Perfection" automatic setting wire stitching machine, patented. This machine is positively unrivalled and free from all objectionable features; the machines are built in four sizes to stitch from one sheet to one inch and a half, and are guaranteed to prove as represented, having all the very latest improvements up to date discovered by the manufacturers from a study of the wants of users during the past seven years. They are simplicity itself, having but few wearing parts, while they are constructed for the lightest kind of work as well as the heaviest. All are furnished with the company's perfect rotary roll feed device in a new and improved form, the best feed known. Their patent supporting and clinching devices and their wonderful combination table and saddle claim the admiration of all experts as being the most perfect in all respects ever seen, the clinching in the one case being absolutely perfect and the change from the table to the saddle and vice versa being equally so. Bookbinders' and boxmakers' plated stitching wire, (none better made), in all sizes, flat and round, is kept in stock ready for prompt shipment. Wire of the correct size for use on all wire-stitching machines is reeled on automatic reeling machines in their own warehouse, and price lists mailed on application. They are fully represented by able salesmen throughout the entire country, and ship to England, Canada, Mexico and South America. Mr. Mackay is a native of Scotland, who came to this country in 1854, settling in Canada, and removing to New York in 1886. He is connected with the Masonic Order and other societies and is a member of several Scotch Societies in the city, while in devoting himself to the work in which he is engaged he has achieved a position in the industrial world that entitles him to universal esteem.

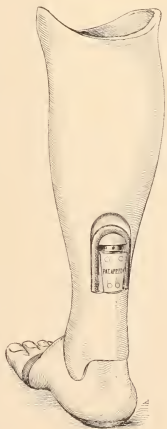


**E.** AND H. T. ANTHONY & CO. Manufacturers and Importers of Photographic Materials, Chemicals and Supplies No. 591 Broadway.—New York is noted among its other advantages as being the leading centre for the trade in photographic supplies of every description, while it has the oldest and largest house in this line in the country, that conducted by E. and H. T. Anthony & Co. This was the pioneer house in the art of making photographs in the United States, and has ever taken the lead in the introduction of improvements in the art. The business was founded in 1842 by Mr. E. Anthony, and in 1852 he admitted his brother, Mr. H. T. Anthony, to partnership. The business grew at a rapid ratio, and in 1877 a stock company was formed and duly incorporated, with E. Anthony as president and treasurer; H. T. Anthony, vice-president; V. M. Wilcox, secretary. On the death of the vice-president in 1884, Mr. Wilcox was chosen to fill the vacancy and R. A. Anthony, a son of E. Anthony, was elected secretary. The honored founder died in 1888, when Mr. Wilcox became president and treasurer; R. A. Anthony, vice-president, and F. A. Anthony, secretary. These are the officers at the present day. The company has a capital of \$300,000, and operates factories in Jersey City and Brooklyn, employing a large number of people. In every department and branch of the trade this company steadily maintains the lead, manifesting at all times an enterprising and progressive policy, and have established permanent trade relations in all parts of the world. To-day their establishment is in every way the exponent of the best equipment and the greatest progress in the photographic art. They manufacture, import and supply everything in photographic materials, chemicals and apparatus. They have many specialties peculiar to their house, among which are the Anthony electric light apparatus, now being used by many of the leading galleries in America, securing by this means the ability to work at any hour, independent of daylight. Their leading specialties in amateur outfits are the Eureka school outfit, the Champion Equipment, the O. N. A. Equipment, the Victor Equipment, the N. P. A. camera, the New York Compact camera, the "Normandie" reversible back camera, Anthony's lantern slide camera, Anthony's patent triplex tripod, other specialties are Anthony's new economical developer, Anthony's aristotype toning and fixing solution, Anthony's Climax platinum paper, Anthony's triplexicon magic lantern, E. A. rapid lens and others; while they handle Dallmeyer's lenses, Blair's cameras, and lead all other houses in extent and variety of styles, adapted to every requirement and at all prices. They are trade agents for the celebrated American Aristo paper and the Climax dry plate. This company also publish "Anthony's Photographic Bulletin" a monthly magazine, in which the latest developments in photography at home and abroad are accurately described. Subscription price \$2.00 per year. Handsomely illustrated catalogues mailed free on application. The field of the E. and H. T. Anthony & Co. is the world. They manufacture a greater variety of supplies than any of their contemporaries, and enjoy a widespread celebrity on both continents.

**H**ENRY M. PEYSER & CO., Manufacturers and Importers of Kid Gloves, Nos. 138 and 140 Grand Street.—The manufacture of kid gloves has never attained any importance, as a home industry, in the United States. It is confined to a few European nations. Practically all the kid gloves sold in this country are made abroad. We have, however, many large firms who manufacture in Europe and import the goods direct. Notable among these are Henry M. Peyser & Co., whose New York house is at Nos. 138 and 140 Grand Street, with office and salesroom also at No. 77 Bedford Street, Boston. They are manufacturers and importers and have three factories—two at Haynan, Germany, and one at Brussels, Belgium. They employ a large number of hands at each place, and have superior productive facilities. They manufacture a general line of fine kid gloves, and have the goods shipped direct to this city. This enterprising and well-known firm was established in 1872, and in 1892 was incorporated under the laws of the State of New Jersey, Henry M. Peyser being president and treasurer; Chas. E. Smith, secretary; Geo. W. Mayall, assistant treasurer. Mr. Peyser, who resides at Brussels, has charge of the manufacturing in Europe; Mr. Smith is at the head of the New York house, and Mr. Mayall is the resident Boston representative. All three gentlemen have long practical business experience, and are well and favorably known in the trade. They are men of integrity, as well as of energy and enterprise, and are held in high esteem in the commercial world for their liberal and honorable business methods. Henry M. Peyser & Co. carry full and fine stocks in this city and Boston, and have a number of salesmen on the road, their trade extending all over the United States.

**R**ICE MUSICAL STRING COMPANY, Manufacturers of All Kinds of Musical Strings, Nos. 157, 159 and 161 West 29th Street.—This is the largest and leading concern in the line indicated in New York. It was organized and commenced operations in 1883, and has been a highly successful enterprise from the start. The company is incorporated under the laws of the State of New York, and is officered as follows: George P. Nelson, president; Thomas Nelson, treasurer; Thomas Nelson, Jr., secretary. The Messrs. Nelson, who are natives of Westchester County, are well-known lawyers practicing in this city. The company manufacture all kinds of musical strings, and turn out a notably superior article. Their goods are of the very highest grade, and are unsurpassed in a single feature of merit by anything of the kind on the market. The strings made by them are noted for strength and durability, as well as sweetness and volume of tone, pliancy, and general excellence, and of their superiority, no better criterion could be offered than the growing demand for them throughout the United States and Canada. Their factory is well equipped in every respect, and thirty-five to forty hands are employed in the concern. They carry a large and full stock and can fill orders for anything in the line of musical strings, and in any quality, on short notice. Having exceptional manufacturing facilities, and enjoying distinct advantages, they are in a position to quote the very lowest possible prices.

**W**ICKETT & PFINGSTEN, Successors to Fr. Wickett, Sole Manufacturer of the "Selpho" Patent Artificial Limbs, No. 783 Broadway.—Probably in no other branch of mechanical science have such notable improvements been made during the present century as in orthopaedy, and it is difficult to name any deformity or infirmity of the human frame for which science has not to-day found a remedy. The ever-perpetuated triumphs of surgery find no better illustration in this country than that afforded by Messrs. Wickett & Pfingsten, of No. 783 Broadway, who are prominently and widely known as prominent manufacturers of orthopaedic appliances in the United States, and who are the sole manufacturers of the "Selpho" patent artificial limbs, for which they receive numerous orders from all parts of United States. The business now so successfully conducted by them is old established, having been inaugurated in 1839 by Mr. William Selpho, who was succeeded by the firm of R. S. Wickett & Son. Mr. Frank Wickett became sole proprietor in 1885, and in January, 1895, the firm became Wickett & Pfingsten. The works are thoroughly equipped with new and improved machinery and appliances for the purpose. The sketch herewith shows an improvement which they make for the tension of the heelcord, used in a leg below the knee, enabling you to tighten the cord yourself without much trouble, by means of a small key, turning the nut from left to right. Their products have given them a reputation that places them in the front rank of enterprise and success. Their productions have been of incalculable benefit to suffering humanity, and are in constant demand among people who have lost limbs by accident, and are recommended by eminent surgeons in all lands. The success that has attended the enterprise of this house is the best possible tribute to the genius and skill of its founder and his successors. Mr. Wickett was born in the city of Brooklyn and was formed to the business from his earliest youth. He is a young and active man, full of vim and enterprise, and a manufacturer



of vast practical experience, commanding ability, and wide and well-merited popularity. Mr. Pfingsten is a thoroughly skilled mechanic and was formerly a manufacturer of fine leather goods. He is an energetic business man and attends to the outside management of the business. He is a native of Germany but has resided in this country over thirty years. The firm has now been appointed by the Surgeon General, U. S. Army as, "Manufacturers for the U. S. Government."

**L**EVISON BROTHERS & CO., "Gold Medal" Black Dress Goods, No. 425 Broadway.—A house that represents the highest standard of excellence in the production of black dress goods, is that of Messrs. Levison Brothers & Co., who have establishments at No. 42 Leipzig Strasse, Berlin; No. 54 Rue des Petites Ecuries, Paris; No. 1 Coleman Street, London, and No. 425 Broadway, New York. This house was organized and began operations fourteen years ago, being established in Germany and New York simultaneously, the salesroom in this city being the headquarters for the supply of the trade in the United States, and seven traveling salesmen are employed here. The firm's factory is located at Elsterberg, Germany, where employment is found for 750 hands. The Messrs. Levison Brothers & Co., are manufacturers of the "Gold Brand" dress goods and black cashmere shawls. For the excellence of their goods they were awarded gold medals at exhibitions held in France and Germany, and their products are shipped to all parts of the world. The resident agents in New York are Messrs. Bernhard & Benno. These gentlemen are natives of Germany, and have been residents of this city for the past fifteen years.

**H**ULL, GRIPPEN & CO., Manufacturers, Belden J. Rogers, Proprietor, Nos. 310 and 312 Third Avenue.—This firm have long been prominent as manufacturers of furnaces, stoves and ranges, all of their own patents, and the business is now under the sole proprietorship of Mr. Belden J. Rogers, who has been in the house for thirty years and still uses the old firm-name as a trade-mark. He occupies two stores, 50 x 150 feet, where he carries at all times a splendid stock of stoves, ranges and furnaces of the "Hull, Grippen & Co." patents; and also deals at wholesale in engineers', machinists', electricians', locksmiths' and house-keepers' supplies. Other departments of the house are devoted to plumbing and gas-fitting, bell-hanging, locksmithing, metal roofing, tin and sheet iron work, and builders' hardware. Hull's Patent Steel Hot Air Furnace is made of boiler steel with heavy steel dome, riveted, gas and steam-tight; the fire-chamber is lined with thick fire brick which prevents it from being over-heated and the air vitiated. It is the only reversible fine furnace that will burn either hard or soft coal without clogging the flues. It is made in four sizes each, for brick and portable.

**A.** A. MARKS, Inventor, Patentee and Manufacturer of Artificial Limbs with Rubber Hands and Feet, No. 701 Broadway.—The annals of useful inventions contain the description of no more practical device than Marks' Patent Artificial Limbs, with rubber hands and feet, invented, patented and manufactured by A. A. Marks. Mr. Marks turned his attention as early as 1853 to the invention of practical, easy-working artificial limbs, and despite the many previous competitors in this industry he aimed to excel in producing a more perfect imitation of nature than any then on the market, both in form, mechanism and automatic movement. Paying close and undivided attention to the excellence of his productions rather than to the amount of sales or monetary returns, he succeeded in producing the most perfect artificial limbs the world of science has ever seen and won a pre-eminence in his industry of which he has every reason to be proud. In 1884 he admitted his two sons, Messrs. Geo. E. and Wm. L. Marks, who now have the active management of the business, while the honored founder still gives it the aid of his genius and counsel. The business premises comprise an entire five-story brown stone front, 30 x 100 feet in dimensions, and forty skilled hands are employed in the manufacturing department. The most overwhelming argument in favor of the principles involved in Marks' rubber foot leg is the fact that over fifteen thousand are in use, distributed in all parts of the world; while the most enthusiastic patrons are those who have worn the ankle-joint legs of various patterns. The construction and general adaptability of these limbs have gained for them a world-wide fame. A large illustrated book of 445 pages is sent free to any applicant. The Marks patent artificial limbs received the highest award at the World's Columbian Exposition, and they had previously won twenty-four consecutive first premiums. This house has long been the United States Government manufacturer, and its manufactory is the largest devoted to artificial limbs in the world. Its patronage extends throughout the entire world; its patrons come from England, France, Germany, Japan, Sweden, Spain, Italy, Turkey, India, Australia, Mexico, South America, Canada and the little islands scattered over the ocean. Mr. A. A. Marks is a native of Connecticut, and he and Mr. Wm. L. Marks reside at Sound Beach in that state; while Mr. Geo. E. Marks is a resident of this city.



**F.** FOX & SEARLES, Commission Dealers in Hops, No. 35 Pearl Street.—This is one of the leading commission houses connected with the hop trade in New York, both members of the firm having been conspicuously identified with that business for many years. Mr. Hugh F. Fox, the senior partner, has been in the hop trade for the past thirteen years, and Mr. Louis R. Searles has been engaged in the business in association with some of the largest houses in New York for twenty-five years. The present firm was established three years ago. It deals in English, German, Canadian and domestic hops of all grades, buying and selling on commission, and its transactions are very extensive, reaching across the length and breadth of the United States. Messrs. Fox & Searles are the sole agents for the celebrated firm of hop dealers, Rothbarth & Sons of Frankfort-on-the-Main, Germany, with a branch at No. 3 Hop Exchange, Borough, London, S. E. This old-time house was established in Germany over a hundred years ago, and has had a branch in this city for thirteen years, during a large portion of which interval Mr. Fox was its manager. The Pearl Street concern carries a full line of hops, of the various kinds above referred to, in stock, its offices and warehouse occupying three floors of the building. Mr. Fox is English by birth and Mr. Searles is a New Yorker, and both reside in this city.

**W.** DAZIAN, Importer and Manufacturer of Theatrical Goods, Costumers' Supplies, Church, Military and Regalia Trimmings, Boating and Athletic Goods, No. 26 Union Square.—This gentleman has long been prominent as an importer and manufacturer of theatrical goods, costumers' supplies, regalia, church and military trimmings, society goods, etc. He established his business here in 1840, and in 1880 admitted his son, Mr. Henry Dazian, to partnership. This is the only house of its kind in the world having an experience of over fifty years, while the management prides itself on keeping everything required for use on the stage in any shape, manner or form. They undoubtedly carry the largest and best selected stock of goods to be found anywhere, while their low prices, promptness, courteous and reliable dealing have enabled them to secure the hold on popular favor that they now enjoy. They make costumes of all descriptions for grand opera, comic opera, tragedy, burlesque, circus, carnival, or tableaux etc. Their assortment of costume plates is the largest and most complete in the world; their artists and designers are the best, and in all instances they guarantee the workmanship, style and fit to be unexcelled. Special designs are made to order for any style costume, while a specialty is also made of band uniforms and equipments. Estimates, prices and illustrated catalogues sent on application. The honored founder of the business was born in Germany seventy-eight years ago, and is one of New York's best-known business men. The son is a native New Yorker, and combines his energy and vigor with the ripe experience of his father to form a house that is a tower of strength to the theatrical world.

**A**UGUSTUS H. TENNIS, Sewing Machines, No. 26 Union Square.—We all remember Tom Hood's "Song of the Shirt" and we recall it when we mention the invention of the sewing machine by Elias Howe, that cute Connecticut Yankee, to whose fertile brain the women of the world are indebted for their liberation from a serfdom of the most abject kind. The Howe sewing machine, the first manufactured, is still to-day the first among a host of competitors, surpassing all in its special lines of work, and the Howe factory at Bridgeport, Conn., is one of the largest in the world devoted to the manufacture of sewing machines. Elias Howe has been dead these many years but his work survives. The factory at Bridgeport, Conn., is still known as the Howe, but its proprietor is Mr. Augustus H. Tennis, whose name is familiar to the trade on two continents as that of the most prominent manufacturer, inventor and exporter of sewing machines in the world. Mr. Tennis, whose headquarters are at No. 26 Union Square, New York, has been in the sewing machine business since his boyhood, and was, in fact, one of the pioneers in the trade. He started twenty-five years ago as an accountant with the Howe Company, of which he is now proprietor, and he was the first to devote special attention to the export trade, which now forms the chief feature of his business. Besides supervising the manufacture of the Howe machine, which he owns, Mr. Tennis is the sole export agent of the Standard Sewing Machine Company, the Weed Sewing Machine Company, and the National Needle Company. At the handsomely appointed offices in Union Square, one can learn more of the history of the sewing machine and its sale in all parts of the world than in any other one place. In point of age, of course, the Howe machine comes first, and it is interesting to know that it is the leading machine exported, especially to Mexico, Central America and the South American republics. Mr. Tennis has been exporting sewing machines for over twenty years to all parts of the world. The various companies which he represents, make machines adapted to every class of work, and Mr. Tennis is therefore enabled to control the greater part of the export trade, and goods packed for export in his warehouse invariably reach their destination in good condition. The Standard rotary shuttle sewing machines, of which Mr. Tennis is the sole export agent, include a full line of machines, foot, power and hand for family work; a medium sized machine to be used for manufacturing purposes on light fabrics; a large machine specially designed for the use of tailors and shoemakers, and special machines for a variety of purposes. The Howe sewing machine for shoemakers' and saddlers' use is very desirable for all leather stitching. It is constructed with a combined arm and platform, and is very powerful. It will handle any thread from 100 cotton to the coarsest linen. The platform can be removed, enabling the operator to put the smallest gaiter on the arm, and by the use of this arm the counter and side linings and straps over the seams of a boot can be stitched after the boot is seamed up and turned right side out. The National Needle Company of Springfield, Mass.,

for which Mr. Tennis has the exclusive export agency, make needles for every known machine, and they are acknowledged to be the best needles made in America. But Mr. Tennis is perhaps best known to the trade in general as the inventor and proprietor of the "Tennis Stitching Machine," the machine par excellence for blank book makers, pamphlet binders and printers. This machine has invariably given complete satisfaction, wherever introduced, and is in use to-day in thousands of binderies at home and abroad, from which Mr. Tennis has unsolicited testimonials of its efficiency. To enumerate here the full list of these houses would occupy too much space, but we may mention in passing such well-known houses as The New York Blank Book Company, Liebenroth, Von Auw & Co., The Trow Printing Company, and The Methodist Book Concern of New York; McLoughlin Brothers, of Brooklyn; Phelps Publishing Company, of Springfield, Mass.; Case, Lockwood & Brainard Company, Hartford, Conn.; Cunningham, Curtis & Welch of San Francisco, and The Massey Manufacturing Company, of Toronto, as included among the concerns giving this machine an unqualified testimonial. The Tennis stitching machine is adapted to stitching small blank books, pamphlets and books of every description, not exceeding a thickness of sixty sheets or about three-eighths of an inch. The machine will stitch through back or centre of book, making a stitch of any length desired, from one-eighth to one inch, and on ordinary work single machines will turn out as many as 10,000 a day. Books stitched on this machine are durable and open perfectly and there is no liability to tear out as is the case when books are wired. When fine work is required they are invaluable. The price of the machine with full equipment for steam power is \$70 and for foot power \$50. Mr. Tennis is a native and resident of New York and is well and favorably known in business and social circles at home and abroad. His success has been won by energy, ability and honest endeavor. His cable address is "Lagotherix," New York city.

**H.** L. PENCE, Exporter of Raw Furs and Ginseng, Buyer of Deer Skins, Etc., No. 70 Spring Street.—From the first settlement of the two countries—America and Canada—the trade in pelts or furs has been a most important industry. Of the principal New York houses engaged in the trade, one of the foremost and most widely known is that of Mr. H. L. Pence. Mr. Pence, who is a native American and an old-time resident of New York, has been established since 1873, and has long since built up an influential trade connection throughout the United States and our sister Canada's domains. He buys raw furs, ginseng, deer skins, etc., in all parts of both countries where such goods are procurable, and exports the same to London, England. He occupies a spacious store and basement, where a large stock is always carried, and he also stores goods in the public warehouses. He pays the highest price for raw furs, and is always ready to accept consignments on order sent him, while buyers will find it profitable to cultivate business relations with him.

**B**ICHEL'S & TECHOW, Importers and Exporters of Botanic Drugs, Etc., on Commission, Nos. 67 and 69 William Street.—The importance of using none but pure and reliable drugs is apparent to every dealer and consumer; and in these days of deception and adulteration the most careful dealer and buyer is liable to imposition. To obtain these articles in their purity is a matter of great importance to those who deal in them. A well-known, prosperous, and eminent house engaged in this line of trade in the great city of New York, is that of Messrs. Bichels & Techow, successors to the late M. Koenigsheim, importers and exporters of botanic drugs, etc., which has always maintained a high reputation for the superior excellence of its goods. This business was founded originally by Mr. M. Koenigsheim in 1886, and from the date of its inception has been the centre of a first-class and influential patronage, extending throughout the entire United States. In 1892, the present firm, consisting of Mr. Emil Bichels and Mr. Max Techow, became proprietors and under their enterprising management and experience the trade has grown to its present proportions. The premises occupied are spacious and commodious and provided with every facility and convenience for the transaction of business. The firm deals largely in all kinds of foreign and domestic botanic drugs, such as Flowers—arnica calendula, chamomiles, insect, true lavender, saffron; Herbs and Leaves—aconite (leaves), belladonna (herb), Blessed Thistle (herb), buchu (leaves) damiana (leaves), digitalis (leaves), laurel (leaves), marjoram (leaves), sage (leaves), senega, alex and tinney (leaves), stramonium (leaves), Roots—aconite, alkammet, althea, belladonna, burdock, calamus, colchicum, Colombo, dandelion, doggrass, elecampane, galangal gentian, golden seal, hellebore, ipecac, licorice, mandrake, orris, valerian, (Hex. & Mond) sarsaparilla, senega, serpentaria, yellow dock, Seeds—anise, caraway, cardamom, celery, colchicum, coriander, cummin, fennel, foenugreek, hemp, millet, mustard; Sundries—antimony, arsenic, asafoetida, cantharides, cod liver oil, colocynthis, ergot of rye, Irish moss, isinglass, lupuline, lycopodium, nux vomica, soap bark, sugar of milk, St. Johns bread, etc., etc., and have at all times a full and complete sample stock on hand. Having superior connections both in this country and in Europe with growers and shippers, they are in constant receipt of samples of the goods to be had in Europe, and purchasers can always rely upon the freshness and purity of goods bought from them, and the lowest prices are quoted. Mr. Bichels was for a number of years in charge of the European export department of the well-known and reliable wholesale drug house of McKesson & Robbins of this city, and Mr. Techow was for several years the confidential clerk of the old established drug house of G. C. F. Techow, his brother, in the city of Hamburg, Germany. Both are business men of superior ability, reliable, and honorable; and are members of the Drug Trade Club, of New York.

**C**HICAGO CORSET COMPANY, No. 402 Broadway.—Ball's Corsets are worn and prized by the fair sex of both America and Europe, and stand at the head by common consent. They are manufactured by the Chicago Corset Company, at Aurora, Ill., where the industry has been in successful operation since 1879. In 1884 a New York house was opened to supply the Eastern trade, located at No. 402 Broadway, which is under the experienced management of Mr. Clinton E. Brush. The secretary and general manager of the company, Mr. Thomas H. Ball, was the inventor of Ball's corsets and the founder of this house; and he, company of Mr. Gardner, the foreman of the machine department, invented the Gardner sewing machine. This machine is used by corset manufacturers chiefly, and does the work of four of the old-time sewing machines in the same time. It has four needles and sews four separate lines at once, so that the Chicago Corset Company is in a position, by the use of this machine, to manufacture corsets cheaper than any other house. The company are now renting these machines to other manufacturers on royalty. The reputation of the New York branch is first-class, both for the quality and superiority of the goods handled. The assortment carried in stock is full and choice. A corps of talented salesmen represent the house to the trade throughout the East. Manager Brush is a native New Yorker, and a gentleman of large business experience and thorough reliability.

**H.** S. TAVSHANJIAN, Importer of Oriental Carpets and Rugs, Wholesale, No. 343 Broadway.—Among the notable mercantile houses of New York should be named that of H. S. Tavshanjian, importer of oriental carpets and rugs. This is one of the largest houses in the particular line indicated in the United States. The house was established in this city in 1882, and was conducted by H. S. Tavshanjian, under the firm-name of K. M. Alyawakian & Co., up to five years ago, when the present proprietor, who had been a member of the old firm, assumed sole control. Mr. Tavshanjian is a gentleman in the prime of life, and was born in Constantinople, and is an enterprising and prosperous merchant. He imports direct, and has upward of two hundred people employed in making carpets and rugs for him at Smyrna. He handles Turkish and Persian productions, and enjoys distinct advantages in respect of source of supply. He sells at wholesale entirely, and the trade, which extends all over the country, gives evidence of steady and substantial increase. H. S. Tavshanjian occupies spacious and commodious sales-rooms here on Broadway, and carries a very large and elegant stock, which includes handsome and serviceable carpets in artistic designs, and in a great variety of patterns, exquisite novelties in oriental floor coverings, rich and beautiful Persian and Turkish rugs, and a splendid assortment of mats. He is prepared to supply the trade on the most favorable terms.

**C**ORNELIUS S. MITCHILL, Manufacturer of Cherry Heat Welding Compound, and Importer and Dealer in Borax, Nos. 545 to 549 West 22d Street.—Prominent among the manufacturers of specialties peculiar to their respective establishments in the metropolis stands Mr. Cornelius S. Mitchill, sole manufacturer of cherry heat welding compound, at Nos. 545 to 549 West 22d Street. This gentleman has been engaged in the business here for the past ten years as successor to the Schierloh Manufacturing Company, founded by the inventor of the compound, and his trade has now overlapped the boundaries of his own country, and extends into various parts of Australia, England, Germany and Canada, as well as into every corner of the United States. This compound is the best flux known for welding iron to iron, steel to steel, and malleable iron to steel. It is an economical substitute for borax, for any and every purpose for which that well-known flux has hitherto been used in the smith shop, and it is also valuable for purposes for which borax is useless. Every weld made with this compound will be stronger than it would be possible to make the same, at any heat, with borax. A much less quantity of the compound than of borax is necessary to do a given amount of work, and its use effects an appreciable saving of time and fuel in all cases; while in some kinds of work the saving in these items amounts to more than the cost of the flux. Its constantly increasing sales are sufficient proof of its superiority. It is kept in stock as a staple article and sold by most of the prominent hardware and carriage supply dealers in all parts of the United States and Canada, and is constantly used by thousands of carriage and wagon makers, die, shear and tool makers, manufacturers of agricultural implements, and metal workers generally throughout the civilized world. Mr. Mitchill is a native New Yorker, in the prime of life, enterprising and progressive in all his methods, and thoroughly reliable in all his dealings. He carries a large stock, and has his business so systematized that orders either for welding compound or borax (the latter powdered, ground, granulated or in crystals) are almost invariably filled on day received.

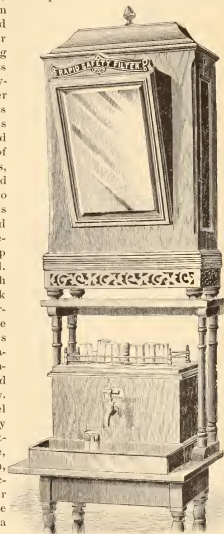
**D**UPARQUET, HUOT & MONEUSE COMPANY, Manufacturers of Imperial French Ranges, High Grade Cooking Apparatus, also General Kitchen Outfitters, Nos. 43 and 45 Wooster Street.—In very few departments of manufacture have there been greater improvements during the past quarter of a century than in heating and cooking ranges, resulting in the greatest amount of comfort from the least consumption. As an illustration in point we would refer the reader to the superb productions of the Duparquet, Huot & Moneuse Company. This company are extensive manufacturers of French ranges and cooking apparatus, and importers of tin and copper cooking utensils. The business was founded in 1852, and in 1888 the present company was incorporated under the laws of the State of New York, with ample capital, and with the following officers, to wit: E. J. Moneuse, president; P. Huot, vice-president;

A. F. Moneuse, secretary; J. M. Dubois, treasurer. The superiority of the French ranges manufactured by this house over all others is a fact well known, as its founders were the first to manufacture and introduce them in this country. Since then they have made many improvements, the last one being their patent revolving and shaking grate, which is placed in all their ranges, and which has proved to be the finest improvement ever made in fire grates for ranges. The specialties include French cooking ranges and broilers, patented in 1868 and 1880; oyster and chop house ranges, coffee and tea urns, hot water and steam carving tables, copper and cast-iron steam kettles, brick and iron bakers and pastry ovens, and every requisite for cooking purposes. Leading hotels in this and other cities throughout the Union are using these specialties and are enthusiastic in their praise, while large numbers are exported to foreign countries. Plans and specifications are furnished upon application, and illustrated catalogues and all information mailed free. President Moneuse is a native of New York State, while Vice-president Huot was born in France; and all the officers reside in this city and are accounted useful and public-spirited citizens and honorable, progressive business men.

**T**HE JOHN KRESS BREWING COMPANY, 54th Street, Between Second and Third Avenues, Office, No. 207 East 54th Street.—Half a century ago, or so, the first attempt to brew the Teutonic beverage for the trade was made in this city. The venture was a modest one, but it formed the germ from which grew an immense business, and it was followed a few years later by other enterprises of a more pretentious character. One of these was the brewery started by John Kress and Chris. Schaeffer, which was conducted for some time by the firm of Kress & Schaeffer. John Kress assumed sole control in 1863, and when he died in 1876, the John Kress Brewing Company was organized. This is one of the largest and best known concerns in the business in New York, and has a capital of \$400,000. H. M. Haar is president and treasurer of the company; Wm. Forster, vice-president; Chas. Gunther, secretary, and H. Gunther, superintendent. Their brewery is a huge structure and is perfectly equipped. The plant, which covers twelve city lots, is provided with all the latest improved machinery, appliances and conveniences known to the industry, and the productive facilities are of a superior character. Employment is given to upward of fifty hands, and a large number of wagons are in steady service supplying customers. The brewing capacity is 170,000 barrels a year, and the annual sales average 125,000 barrels. There is a bottling department in connection, also, and the special brands of beer produced here, namely, Weiner, Karthaus, Meister Brau and export lager, are noted for their excellence. The John Kress Brewing Company have branch offices and depots at Red Bank, N. J., Bridgeport and New Haven, Conn., and Fall River, Mass., and the demand for their products steadily increases throughout the metropolitan district, the surrounding towns and New England. Telephone "60-38th Street."



**T**HE RAPID SAFETY FILTER COMPANY OF NEW YORK, No. 1343 Broadway.—It has been proven beyond doubt that typhoid fever, cholera, diarrhoea and other zymotic diseases are chiefly caused by drinking impure water. Filters may, therefore, be considered as always necessary. The Rapid Safety Filter Company of New York, whose office and show rooms are located at No. 1343 Broadway, place before the citizens of New York a new filter, both rapid in its action and reliable in its filtering properties—one that can be easily and perfectly cleaned, and that will provide all the filtered water required for drinking and cooking purposes. So there no longer exists any excuse for drinking water or serving soup, coffee or tea made of water containing the deadly impurities which we know Croton water contains in its unfiltered condition. The Rapid Safety Filter differs from all others of any considerable capacity in this, that it does not use pressure to aid filtration. The water is made to percolate through the filter, and is allowed sufficient time to be acted upon by the instrument for the removal of all impurities. Each drop of water, as it is filtered, is aerated. The filter is connected directly with the service pipe, and does its work year in and year out without requiring any attention whatever at the hands of the consumer. The filter is kept supplied with water by automatic action, and the only time it is handled by any one is when it is cleaned by the representative of the company. This filter is in use by the Hotel Vendome, Fifth Avenue Hotel, Gilsey House, Hotel Brunswick, Hotel Metropole, Hotel Lincoln, Hotel Menrice, Hotel St. Marc, Hotel Kensington, Coleman House, Brower House, Lyceum Theatre, Palmer's Theatre, Star Theatre, Broadway Theatre, Empire Theatre, Garden Theatre, Columbia Theatre, Amphion Theatre, American Theatre, Metropolitan Opera House, Herald Square Theatre, Grand Opera



House, Union League, New York Club, Lotos Club, Phoenix Club, Lambs' Club, Players' Club, Hoffman Club, and hundreds of other places in this city; and is in heavy and increasing demand. Orders by telephone, "No. 647, 38th Street," by telegraph or mail, receive immediate attention. Filters are leased only; terms, \$1.50 per month for residences. The Rapid Safety Filter Company was incorporated in 1883, with a capital of \$150,000, and is officered as follows, viz.: Frank W. Sanger, president; Myron H. Oppenheim, secretary; E. Lehman, manager. These gentlemen are well-known New Yorkers, and under their expert and progressive management this company has taken its rightful place among the beneficiary institutions of the present age.

**H.** STRUGNELL, Cyclists' and Tennis Outfitter, No. 310 Broadway. —The devotion of the American people to athletic sports and out-door games has never been so forcibly demonstrated as during the past decade. Athletic clubs and associations have sprung up in endless number all over the country, and their membership is by no means confined to the sterner sex. The natural result has been to create an extensive demand for clothing specially designed for use in the gymnasium and for out-door amusements. A prominent house which is exclusively devoted to meeting this demand and whose wares are unsurpassed as regards material and appropriateness, is that of Mr. H. Strugnell the well-known and popular cyclists' and tennis outfitter, and manufacturer to order of athletic jersey-fitting garments. Mr. Strugnell, who was born in Scotland, has long been a resident of New York, and was for many years in charge of the athletic garment department of Devlin, the clothier, in this city. He embarked in business for his own account in 1889, and has since met with a success as gratifying as it is well deserved. His patronage is derived from all parts of New York, Brooklyn, New Jersey, and the surrounding country, and is the official outfitter of more than twenty bicycle and tennis clubs, while among his regular customers are found members of both sexes of the leading families and elite of New York and vicinity. An enthusiastic bicyclist and all-round athlete himself, Mr. Strugnell has a personal knowledge of the special requirements of his patrons, and to this is principally attributable his marked success. His salesrooms are spacious and commodious, special accommodations being provided for ladies. The stock embraces everything in the line of clothing, from the cap to the shoe, for cyclists, tennis players, etc., athletic jersey-fitting garments, sweaters, racing suits, shirts, knee pants, hose, etc. Special attention is given to the making to order of ladies' bicycle suits, bloomers, divided skirts, etc., also of fine dress shirts. Mr. Strugnell is sales agent for the cyclists' goods of the Continental Mills, of Philadelphia, and of Havlin, of Boston. He is a member of the Kings County Cycle Club, the Hudson County Bicycle Club, the L. A. W., etc., and is extremely popular in leading amateur athletic circles.



**B**ENJAMIN DELAHAEF, Importer and Manufacturer of Materials for Artificial Flower Makers, No. 123 Mercer Street.—A well-known, prosperous and reliable house devoted to this line, and maintaining a high reputation for superior goods and honorable business methods, is that of Mr. Benjamin DelahaeF, and is well worthy of more than passing remark in a work of this character. Mr. DelahaeF is a native of France, and has been a resident of this city since boyhood, and having acquired a thorough knowledge of this trade by long experience, he inaugurated this enterprise on his own responsibility in 1872, and by devoting his entire time and energies to the wants of his patrons he soon developed a very large and substantial trade, exclusively wholesale, and extending to all parts of the United States and adjacent countries, that is continually growing to greater proportions, and requires the steady employment of several experienced traveling salesmen. He is an extensive importer and manufacturer of materials for artificial flower makers, and having superior connections with the best houses in Europe in this line, and employing none but the best and thoroughly experienced hands in the trade, and handling only high-class materials, he is prepared to fill all orders for all grades of these goods at the very lowest prices and at the shortest notice. The premises occupied are very spacious and commodious, and comprise an entire floor and basement, each 28 x 110 feet in dimensions. These are fully equipped with every improved appliance for the manufacture of these goods, while a full force of skilled and experienced hands are given employment. A full and complete assortment is kept constantly on hand, embracing the very latest novelties in materials for artificial flowers, fruits, etc., for millinery purposes, which for elegance, beauty and style are unsurpassed. Mr. DelahaeF is an active, energetic and reliable dealer, and is highly respected.

**E**XCELSIOR SAMPLE CARD COMPANY, H. A. Henckel, Proprietor, Manufacturers of Sample Books, Boxes, Covers, Etc., No. 351 Broadway, Near Leonard Street.—The Excelsior Sample Card Company, manufacturers of sample books, boxes, covers, cases, maps, trays, leather binders, etc., and mountings of ribbons, braids, laces, silks, velvets, etc., was established some six years ago by its present proprietor, Mr. H. A. Henckel, under the name it still bears, and has secured a large trade in all parts of the country, the general excellence of its productions, as well as their special adaptability to the requirements of commercial travelers strongly appealing to the judgment of the latter. The premises utilized for manufacturing and sales purposes consist of the third and fourth floors of a building 20 x 100 feet in area, and in all departments they are neatly fitted up and appointed. The factory is fully equipped with improved machines, tools and appliances, all of modern make and pattern, and a force of skilled hands, averaging from forty to forty-five in number, are steadily employed. The premises formerly occupied was, in

October, 1894, with all their contents, totally destroyed by fire. The equipment is now entirely new, and, with more room and better facilities, Mr. Henckel is in a position to handle double the amount of business as heretofore with neatness and promptness. The output is large, and embraces all requisites for commercial travelers in the textile and kindred lines of trade. Mr. Henckel also has works in Newark, N. J., where he resides. He is a native of Germany, and an enterprising and successful business man, whose energy is to be commended.

**E.** F. EBLE, Art Dealer, No. 164 Fifth Avenue, near 22d Street.—One of the finest and best patronized art warehouses in this city is that of Mr. E. F. Eble. It has a widespread reputation for the variety and beauty of its goods, and has the patronage of all the most expert connoisseurs in the country. Since 1871 Mr. Eble's name has been conspicuously before the art loving public, and during all that time he has occupied his present handsome premises. His wide range of experience, exceptionally good taste and sound judgment, render him an accepted authority as to the present and prospective values of all kinds of art goods. He is well known, and has an influential connection in the principal art circles of Europe, and thus brings to bear excellent facilities for the selection of an attractive collection. He has developed a heavy trade, umbering among his patrons the best known collectors of this and other cities, and being such a recognized connoisseur no one need hesitate to purchase from him, as he guarantees every article sold by him to be exactly what is represented. Mr. Eble also buys and sells old gold and silver, and restores and repairs works of art, fans, ivories and porcelains. He was born in Germany, and has resided in this city since his boyhood.

**M.** NORDHEIM, Manufacturer of Upholstery Trimmings, No. 22 Union Square.—This old and well-known concern has been in existence for more than thirty years. The business was established in 1870 by Jackson & Nordheim. Later the firm-name changed to Nordheim & Harris, who were succeeded about six years ago by Nordheim & Co., and in November, 1894, Mr. Nordheim assumed sole control. He is a manufacturer of upholstery trimmings, and turns out very fine goods. He manufactures for the trade, and has a large local and out-of-town patronage. He has excellent facilities, and can execute orders on shortest notice. Mr. Nordheim was born in Germany, but came to this country when twenty seven years old. He is a man of good business qualities, of thorough experience, and has a close knowledge of the wants of the trade. Mr. Nordheim occupies commodious quarters at No. 22 Union Square, with all conveniences. His factory is well equipped, and a number of hands are employed by him. He manufactures to order only, and can make anything in upholstery trimmings in the most expeditious manner, and at lowest prices.

**C.** V. FORNES & CO., Importers and Jobbers of Woolens, Nos. 498 and 500 Broadway.—A review of New York's leading mercantile houses would be incomplete without special mention being made of the establishment of Messrs. C. V. Fornes & Co., importers and jobbers of woolens, at Nos. 498 and 500 Broadway. This is a thoroughly representative and widely-known concern, and its trade extends to all parts of the continent, and is annually increasing in volume and importance. The business was founded in 1876 by Mr. C. V. Fornes, and in 1883 he admitted as a partner Mr. John Fornes, when the present firm-name was adopted. From the beginning the house has been a recognized leader in its line, and its patronage has been of a very substantial and gratifying character. The firm deal in first-class high-grade goods only, and carry at all times a heavy and comprehensive stock of foreign and domestic woolens, which they receive at first hand from the most reliable sources of European and American production. The original business premises were located at No. 458 Broadway, the firm removing to the present address in January, 1895. Here they occupy a ground floor, 60 x 100 feet in dimensions, where they possess the best conveniences for the handling and display of their large and carefully selected stock. The firm enjoy connections which enable them to place on the market all the latest novelties and designs simultaneously with their appearance in Paris and London. The system which prevails in this establishment indicates thorough skill and an intimate acquaintance with every requirement of a critical and exacting trade. The terms and prices which prevail are just and equitable, and tailors and dealers will do well to inspect the goods offered by this reliable house before placing their orders elsewhere. Ten assistants are employed on the premises, and the house is represented on the road by fifteen travelers. A branch has also been established in Buffalo, N. Y., which is under the management of Mr. John Fornes. Both partners are able and enterprising men, and have established themselves as leaders in their line.

**U.** S. FRAME & PICTURE COMPANY, (Horowitz & Co.) Manufacturers of Frames and Mouldings, No. 290 Canal Street.—The flourishing enterprise conducted by the U. S. Frame & Picture Company, of which Mr. Adolph Horowitz is sole proprietor, was established by the above company in 1875. From the start the concern has been highly successful, and all indications point to enduring prosperity. In 1888, Mr. Horowitz became sole proprietor of the concern, succeeding the partners of the company, and continued to conduct the business under the old name. This is a prominent and a well-known house, and does a very large business. Its trade extends throughout the United States and South America, and is steadily growing. The U. S. Frame & Picture Company are manufacturers of frames and mouldings, in artistic designs and beautiful finish. They turn out the most elegant work, and are prepared to

make every article appertaining to the line. They are importers of and dealers in etchings, pastels, engravings, oil paintings, etc., and show a splendid assortment. The premises occupied by them comprise a 5 story, 40 x 120 foot building, and are perfectly equipped in all departments. Their facilities are first-class in every respect, and a number of expert workmen are employed here, while several salesmen represent the house on the road. Show card mounting and framing are done in the most superior manner, at reasonable rates, and frames and mouldings are made to order, in any desired style, on short notice. A very large and fine stock is always kept on hand, including elegant frames and mouldings, in great variety, and a superb collection of pictures. The trade and public are supplied at lowest prices, special inducements being offered to dealers, and all orders are promptly and reliably attended to. The owner of this enterprising firm, Mr. Adolph Horowitz, is a gentleman of practical skill and thorough experience, and exercises close personal supervision over the whole business. Mr. Horowitz is a native of Austria, but has resided in the United States for many years. He is a gentleman in the prime of life, energetic and enterprising, and is respected by all.

**M.** OSLER, BAHMANN & CO., Safes, Locks and Vaults, Manufacturers of their Patent Fire and Burglar Proof Safe Deposit Work, Jails, Etc., J. Caro, Manager; No. 518 Broadway, Main Office and Safe Works at Cincinnati, Ohio.—Mosler, Bahmann & Co., of Cincinnati, Ohio, have achieved distinct and enduring success as manufacturers of their patent fire and burglar proof safes, locks and vaults, which are a triumph of skill and ingenuity. Their productions are handsome in design and finish, strong and ingenious in construction, and are absolutely impervious to fire or the skill of the most expert cracksmen. They have a world-wide celebrity, and are in extensive use throughout the United States and in other countries. The main office and safe works of the firm are in Cincinnati. The factory there is a very large and well-equipped plant, and gives employment to upward of 400 hands. This concern was established in 1867, and was incorporated in 1872, under the laws of the State of Ohio. It has a paid-up capital of \$100,000, and is officered as follows: E. H. Austerlitz, president and treasurer; Fred Nacher, vice-president and superintendent; Frederick Nacher, Jr., secretary. Mosler, Bahmann & Co. have branch houses at New York, Philadelphia, Chicago, St. Louis, Pittsburg and Buffalo, and altogether their business is exceedingly large. Their New York house was opened about four years ago. This is the Eastern branch, and is under the management of J. Caro. The quarters occupied here are spacious and commodious, and a large stock of safes, locks, etc., is carried in this store. Particular attention is given to the construction of safe deposit vaults, jail work, etc., and perfect satisfaction is guaranteed. Mr. Caro, the manager here, is a native of Cincinnati, and has been with this firm for a number of years.

« NEW YORK-1895, »



PARK ROW. LOOKING NORTH FROM NASSAU STREET.

City Hall Park.  
Franklin Monument.

Register's Office.

Staats-Zeitung Building.  
Footway Approach to Brooklyn Bridge Cars.

**J**OHAN MCCREERY'S SON, Lighters and Barges, Room 427 Produce Exchange.—One of the oldest houses engaged in the lighterage industry of New York harbor is that now conducted by John McCreery's Son.

This business was established some fifty years ago by John McCreery, who in his time was one of New York's best known citizens. In 1874, Mr. McCreery admitted to partnership his son, Mr. Robert McCreery, under the firm-name of John McCreery & Son, and on the death of the senior member of the firm in 1881, the latter became sole proprietor. Mr. McCreery is a native of New York, and has always resided here. He is a member of the Maritime and the Produce Exchanges, and is popularly known in marine and general business circles. Mr. McCreery owns a fine fleet of barges and lighters, and carries on a general lighterage business, transferring freight of all kinds from railroads and vessels to factories and storage warehouses, etc.

**G**EORGE RETTIG, Fancy Turning and Spiral Work. Pattern Turning a Specialty, Nos. 182 to 184 West Houston Street.—The business conducted by the gentleman whose name heads this sketch has been established for the past thirty-four years. It was started by Francis Ehrhardt, who was succeeded in 1891, by the present proprietor. George Rettig was born in Germany and has been in this country for a quarter of a century. He is a man of thorough practical skill and many years' experience, and is master of his art. He is an expert in his line and fully sustains the reputation he enjoys. He does work of a very superior character, and has a large patronage. Mr. Rettig has a 50 x 100 foot shop at Nos. 182 to 184 West Houston Street, and his establishment is equipped with steam power and the latest improved wood-working machinery and tools. He has first-class facilities, and employs ten skilled hands. Mr. Rettig is prepared to do fancy turning in all its branches, and can guarantee perfect satisfaction. Spiral work is done by him in the most expeditious and excellent manner, and special attention is given to pattern turning. All orders are promptly executed, and all work is warranted first-class.

**F**RANK CLAUDAT, Brass and Bronze Foundry, Fine Ornamental Castings of Every Description, Office and Works, No. 446 West 16th Street.—For something like a quarter of a century, Frank Claudat, brass and bronze founder, has been established. He started in business on Wooster Street, and removed to the present quarters in 1890, and sustains an excellent reputation for skill and reliability. He turns out fine work, and has a large trade. His facilities here are first-class, and he can execute orders in the most expeditious manner. Mr. Claudat is active and energetic. He was born in France, where he learned his art, and has lived in New York since 1864. He is a man of practical skill and thorough experience, and exercises immediate supervision over all operations. His

works are spacious and perfectly equipped. He has five furnaces in service, and employs fifteen hands. Frank Claudat manufactures fine ornamental castings of every description, and he is prepared to turn out any thing in the line indicated on short notice, at lowest rates, and can guarantee satisfaction. Estimates are promptly furnished, and orders receive prompt and personal attention. Mr. Claudat manufactures small statuary, and also does bust work in bronze. He is master of all branches of his art.

**J**AMES McLEAN, Manufacturer of Ice Houses for Butchers, Hotels, Saloons, Florists, Private Families, Etc., Nos. 561 to 571 West 34th Street.—One of the largest and best known houses engaged in this line is that conducted by Mr. James McLean. This gentleman established business in 1879, and being a skilled practical workman, and adopting a liberal policy in dealing with customers, he met with deserved success from the outset. The premises occupied for the industry are 60 x 100 feet in dimensions, and are equipped with steam power and all machinery that can be adapted to this branch of trade. Employment is afforded from thirty to forty skilled mechanics. Mr. McLean manufactures refrigerators and ice houses of all sizes and descriptions for butchers, hotels, saloons, florists, private families, etc., also butchers' fixtures of all kinds. He has supplied some of the leading hotels in the city with ice houses, notably the Hotel Renaissance, the Victoria and the Kensington, Sturtevant, Marlboro, Everett and many others. None but first-class work is turned out, and the prices are of such reasonable character as to leave no cause for fault finding. Mr. McLean was born in Scotland but left the "Land o' Cakes," for the "Land of the Free" many years ago. Here his industry has won him business independence and prosperity.

**N**ATHANIEL WISE, Masons' Building Materials, 78th to 80th Street, E. R. and No. 65 Liberty Street.—This house was founded forty years ago by Mr. Wise, and has long been a leader in its line. Mr. Wise brings to bear upon every department vast practical experience, perfected facilities and influential connections. Among his regular customers are most of the great builders and contractors of New York and neighboring cities. The yard extends from 78th to 80th Streets, and has an extensive dock frontage on the East River; it is also provided with every facility, spacious sheds, etc. Here Mr. Wise at all times carries an immense stock of brick, lime, cement, sand, lath, plaster, and all other masons' building materials. These he receives at first hand from the best and most reliable sources of production, and his facilities for filling the largest orders, without delay, and at lowest current prices, are unsurpassed. A large number of men and teams are kept busy, and the trade is both wholesale and retail. The telephone call of the office is "190—79th Street." Mr. Wise resides in this city, where his thorough business experience and ability give him a commanding influence and wide popularity.

**N**EW YORK THERMOSTATIC FIRE ALARM COMPANY, A. L. Tinker, Manager, No. 415 Broadway.—Everyone dreads a fire, and an appliance that reduces the possibilities of such calamity to a minimum and calls the fire department to the spot while the fire can be easily controlled is invaluable. Such an appliance and protection is furnished by the New York Thermostatic Fire Alarm Company. This company was incorporated in 1888, under the laws of the State of New York, with F. E. Morgan as president; and A. L. Tinker, secretary and manager. The system used by this company is approved by the New York Board of Fire Underwriters. The insurance interests of the country have given it their unqualified approval, and the record of hundreds of fires detected and extinguished without serious loss, and with no instance of failure, has justified the wisdom of their action. The alarm furnished by this company is used largely by stores, warehouses, factories and mills, and is connected directly with the New York Fire Department. It is a constant, vigilant and sleepless watchman. It is operated by heat, which closes the thermostat in which is the diaphragm which at a certain temperature sends in an alarm. A box is placed on the outside of the building which indicates the floor where the fire is situated. It thus tells the exact location of the fire to the proper parties in its incipency; it saves the drenching of a building by water, as well as the breaking up of a business, the loss of contracts and customers, the expense of a watchman, and the many losses that insurance never covers. Alarms are rented to parties who own or occupy buildings in this city, and the company's office is open at all times of day and night. This system is also largely used in all the large cities of the United States. The business is ably managed in this city by men of special ability and fitness.

**L.** KATZENSTEIN & CO., General Machinists, Brass Finishers and Engineers' Supplies, Patentees and Manufacturers of Katzenstein's Metallic Packing, Etc., No. 357 West Street.—The best known and most efficient metallic packing for piston rod and valve stem stuffing boxes of steam engines, locomotives, pumps, and in every possible form of application, is Katzenstein's metallic packing, patented and manufactured by L. Katzenstein & Co. This firm are expert general machinists, brass founders and finishers, and deal in machinists' and engineers' supplies, and have been established in business here for a period of twenty-five years. Katzenstein's patent improved sectional self-acting metal packing is a great improvement on the most favored packing heretofore in use. It is superior to all packings now in use, as it requires no alteration of stuffing boxes—the packing is made to suit the box; it gives a perfectly tight stuffing box, likewise a steady to the rods and stems, with little or no friction; it will last from one to eight years and longer, which can be proved by facts; it keeps the rods and stems perfectly smooth and requires little lubrication; and it will not

corrode the rod when the engine is not in use. This packing is used preferentially by Wm. Cramp & Sons, The Harlan & Hollingsworth Company, Newport News Shipbuilding and Dry Dock Company, Morgan Iron Works, De la Vergne Refrigerating Machine Company, and leading engine builders, iron and steel works, water works, breweries, electric light plants, and many other industries in the United States as well as in England, Scotland, Germany, France, Denmark and other nations of the world, especially for marine engines by most every domestic and foreign steamship line, of which we cite a few: Cunard Line, North German Lloyd, Hamburg American Line, Red Star Line, American Line, Old Dominion Steamship Company, Ocean Steamship Company, Mallory Steamship Line, Fall River Line and many others. Katzenstein's patent tubular flexible metallic packing is adapted for expansion and slipojoints on steam and water pipes and for hydraulic pressure. It has proved a perfect success in every respect. This firm also make metallic gaskets for all kinds of flanges and has just secured the patent for the United States and foreign countries for an instantaneous and automatic closing double-acting water-tight compartment or bulkhead door, also being interested in many other different articles for use on steamers. Orders by telephone "No. 1141 Spring," by telegraph or mail are filled at short notice and descriptive circulars mailed on application. Mr. Katzenstein, the moving spirit of this enterprise, is a native of Germany, who has been in this country the past thirty years, and is honored and esteemed on both continents for his genius as an inventor, his skill as a manufacturer and his reliability as a business man.

**G**ERMANIA ROOFING COMPANY, Roofing in all its Branches, Metallic Gutters, Etc., Cellars and Floors made Water Tight, Roofing Materials, Chas. Burkelman, Proprietor, Office 16 Grand Street.—The Germania Roofing Company are manufacturers of and contractors for all kinds of roofing, water tight floors, cellars, etc., contracting for roofing, asphalt, water tight flooring and making water tight vaults and cellars, repairing all kinds of roofing, besides being manufacturers and importers of all kinds of roofing materials. The business was founded in 1872, by Mr. Martin Burkelman, who died in 1884, and was succeeded by his son, Mr. Charles Burkelman, the present proprietor. He occupies a warehouse which he has lately constructed on Sullivan Street, comprising three floors and a basement, 50 x 40 feet each, and employs a number of men in the various branches of the business. Special attention is given to supplying coal tar and asphalt roofing, in which this house is known to excel; while asphalt flooring is furnished for cellars and floors, as well as building papers for the exclusion of moisture and air, materials for water tight floors in breweries, packing houses and stables; terms and prices are placed at a fair and equitable figure. Mr. Burkelman is a native New Yorker and a young man of thorough technical training and large practical experience in the business, and eminently and deservedly popular.

**H.** F. McCafferty, Electrotyper, Frank Leslie Building, Nos. 42 and 44 Bond Street.—The flourishing business conducted by H. F. McCafferty, the well-known electrotyper, was established in 1884. It was started by McCafferty & Donovan, and about a



*Yours Truly*  
*H. F. McCafferty*

and can execute orders on short notice. H. F. McCafferty occupies a

55 x 90 foot floor here, and employs twenty-five hands. His establishment is perfectly equipped, and he exercises close personal supervision over all operations. He is prepared to do all classes of work in his line, at reasonable rates, and can guarantee entire satisfaction. Half-tone and fine art electrotyping is a specialty, and all orders are attended to in the most prompt and reliable manner.

**K** NOWLES BROTHERS, Importers and Refiners of Saltpetre, No. 181 Pearl Street.—Saltpetre is a substance whose component parts are nitric acid and potash, and which for many centuries was used almost exclusively in the manufacture of gunpowder and the preservation of foods when introduced in small quantities. A reliable concern in the great city of New York engaged in the handling and preparation of this useful mineral for commercial purposes is that of Messrs. Knowles Brothers, importers and refiners of saltpetre. The members of the firm are thoroughly experienced men in the business, and after forming this copartnership inaugurated their enterprise in 1878, and by giving close personal attention to all the details of the business, soon found themselves in the centre of a first-class trade, exclusively wholesale, and extending to all parts of the United States. Their connections with producers and shippers at the most celebrated mines of the world, they are in constant receipt of the best and purest mineral. Having a large plant in South Brooklyn, which is fully equipped with all the latest improved appliances for turning out first-class goods and operated by none but skilled and experienced hands, they are prepared to fill all orders in any quantities at lowest prices and guarantee quality.

**E.** B. MÜLLER & CO., Importers and Manufacturers of English, French, Belgian and German Chicory, Sole Owners of Finest Solar Coffee, Nos. 143-147 Bank Street.—The leading establishment in New York engaged in the importation and manufacture of chicory, is that of E. B. Müller & Co., of Nos. 143-147 Bank Street. This business was established in New York in 1891, the active proprietor being Mr. E. B. Müller, his partners being engaged in a similar line in Belgium, where they have conducted operations since 1868. Mr. Müller was born in Germany, and came to this country four years ago. He learned in the old country the trade in which he is now so successfully embarked, and possesses an expert knowledge of all its requirements. The premises occupied comprise three spacious floors, 60 x 100 feet in dimensions. Mr. Müller imports English, French, Belgian and German chicory, which he handles loose, in bags, or in stick form, and a very large stock is at all times carried. He is also sole owner of "Solar" finest coffee, an article unsurpassed for flavor, strength, aroma, and general high standard excellence. An active demand is supplied, the trade reaching out to all parts of the country, and the firm is prepared to quote the most favorable rates.



**B**YRON W. GREENE, JR., General Contractor, Second-Hand Building Materials, Yards, Avenue B, 18th to 19th Streets; Office, 309 Avenue B.—A leader in his special branch of the trade is Mr. Byron W. Greene, Jr., who is a general contractor for second-hand building materials, and also contracts to remove all kinds of buildings. He has constantly in stock a vast variety of second-hand building materials, such as brick, stone, lumber, iron work, girders, mantels, fireplaces, flagstones, stairs, cornices, chimney caps, tiles, etc. His wide acquaintance and connections enable him to procure his supplies in immense quantities, and at the most advantageous rates, and he is thus in a position to offer very substantial inducements to patrons and to guarantee the prompt and perfect fulfillment of all orders. These facts are well appreciated by a wide circle of customers in the city and vicinity, whose wants are ministered to in such a manner as to commend the house to the confidence and patronage of all. Materials are promptly shipped to any point desired, and orders by telephone, No. 1239 18th Street, receive immediate and careful attention in all cases. Mr. Greene came into control of this enterprise in 1894, bringing special qualifications to bear, having already had twelve years' experience, six of them as junior member in another firm in the same line of business, and now employs sometimes as many as one hundred men. We can cordially commend him as one whose reputation has been secured by a system of fair and honorable dealing.

**R.** W. AUBÉ & SON, Manufacturer of Mouldings, Picture Frames and Ornamental Work, For the Trade Only, Nos. 317 and 319 East 22d Street.—Among the old established and leading houses in this line, none enjoys a more enviable reputation for the artistic beauty and finish of its productions, than that of Messrs. R. W. Aubé & Son. Mr. R. W. Aubé established this business in 1876, and some years later admitted as a partner his son, R. W. Aubé, Jr. From the start the house became the center of a brisk and active local trade. Both partners are thoroughly experienced exponents of their art, and bring to the service of their customers a perfect and intimate acquaintance with their special needs and requirements. The premises utilized consist of three floors, each having an area of 50 x 150 feet, and are well adapted to the purposes of the business. The manufacturing departments are fully equipped with all the best improved wood-working machinery and appliances, driven by steam power, and a force of seventy skilled workmen is employed. The range of production embraces picture frames, in all sizes, styles and designs, made from the choicest woods, and finished in perfect workmanlike manner, also mouldings, brackets, scroll and other ornamental woodwork. A heavy stock is at all times carried, and the business relations of the house are exclusively with the trade. The great facilities enjoyed enable the proprietors to quote extremely low prices. Leaders in their line, Messrs. Aubé & Son are men of sterling integrity and marked enterprise.

**W.** E. & L. A. GOODENOUGH, Manufacturers of Art Novelties in Wood, Nos. 437 to 439 West 42d Street.—A foremost representative of this vocation in New York is Mr. W. E. Goodenough, of the firm of W. E. & L. A. Goodenough, manufacturers of art novelties in wood. This gentleman, who is a native of North Dartmouth, Mass., is a skilled practical cabinet-maker and wood worker, original in his designs and finished in his workmanship, his productions evincing artistic taste and judgment of the highest order. Mr. Goodenough, together with his wife, Mrs. L. A. Goodenough, established business in 1877 at No. 252 Market Street, Newark, N. J., where they remained up to 1892, when a removal to the present address was effected. The premises occupied cover an area of 50 x 100 feet and are equipped with steam power and the most improved machinery, and employment is given a force of efficient workmen. Only the finest class of art novelties in wood in special and exclusive designs are turned out, and the trade is principally with the leading furniture dealers of the city. Mrs. Goodenough, a very estimable and popular lady, takes an active part in the management of affairs, being both bookkeeper and sales clerk, and all visitors to the establishment are pleasantly greeted and shown every courteous consideration.

**G**OODMAN & MACATEE, Proprietors of Sanguera Salts, (From Natural Springs, Nature's Laxative, Diuretic and Tonic). Macatee's Microbicide, (Germ Destroyer, Antiseptic and Blood Purifier, Prevents and Cures Disease,) No. 185 Sixth Avenue.—Messrs. Goodman & Macatee are proprietors of Sanguera Sprudel Salts, from natural springs, nature's laxative, diuretic and tonic; and Macatee's Microbicide, a cure for all blood impurities, microbic diseases and wounds and sores. They established their business here in 1894, and have built it up to proportions of great and gratifying magnitude on the strict basis of merit. Sanguera Sprudel Salts are the products of American springs, and a natural remedy for constipation, dyspepsia, liver complaints, and all disorders of the digestive organs and kidneys. The natural springs from which these useful salts are obtained have been justly compared with the most valuable waters known; but Sanguera Sprudel Salts are so superior to all other natural salts in ingredients which give them their agreeable laxative effect that they are esteemed among the most useful natural products, not only of America but of the world. They are cheaper than foreign salts, and physicians agree that they are better. Macatee's Microbicide has proved itself a cure for diphtheria, cholera, pneumonia, small-pox, typhoid fever, blood poisoning, malaria, erysipelas, scarlet fever, tubercle, abscess and measles. It is a solution of powerful but harmless antiseptic gases in pure water. It contains no drugs, nor anything injurious. For external uses it is just as valuable as when taken internally. Circulars and all information mailed free to any address. The proprietors, Messrs. Louis Goodman and George P. Macatee, are residents of this city, and gentlemen of thorough technical knowledge and scientific training.



**J**OHAN A. CARNIE, Boiler Maker, Engineer and Machinist, No. 223 West Street.—The gentleman above named is a native of this city and resides at Arlington, N. J. He is a man of practical skill and thorough experience and is an expert mechanic. He is one of the foremost in his line in New York, and fully sustains the reputation he enjoys. He turns out a superior class of work, and can guarantee the utmost satisfaction. He has excellent facilities, too, and orders are executed by him in the most expeditious and reliable manner. John A. Carnie is a boiler maker, engineer and machinist, and is master of all branches of his art. He does a large business and his patronage extends throughout New York and New Jersey. He occupies as shops at No. 223 West Street, three commodious floors, and is the owner of the building. The several departments are perfectly equipped and a dozen or more competent workmen are employed here. Mr. Carnie deals in machinery generally and does new work and jobbing. Personal attention is given to repairs, and all orders are promptly executed. This business was started in 1855 by John A. Carnie, the elder, who conducted the same up to 1892, when his son, the present proprietor, assumed control, and has since continued it with uninterrupted success.

**T**HE H. A. LOZIER COMPANY, Cleveland Bicycles, No. 337 Broadway.—It is now but eight years since the Cleveland bicycle was first produced by H. A. Lozier & Co., with factories at Toledo, Ohio, yet these few years have given the Cleveland bicycle a name almost as familiar to city people and country folks as Shakespeare or Robinson Crusoe. The business grew rapidly, until the manufacturers had the second largest works of the kind in the world. By a disastrous fire on the night of November 28, 1894, the works were almost entirely destroyed, but preparations were immediately made to rebuild on a larger and more modern scale, and the new plant is already approaching completion. In February, 1894, the New York salesrooms were opened at the present address, where is carried a splendid stock of these cycles. The H. A. Lozier Company has now been incorporated, with H. A. Lozier as president; G. A. Burwell, vice-president and superintendent; C. J. Moore, secretary and treasurer, with headquarters at Cleveland, Ohio. To these gentlemen is due the remarkable success of an enterprise which was started out so short a time ago on a comparatively unknown sea of American enterprise. The Cleveland bicycle is a beautiful wheel. It is light, easy running and durable, while possessing many features of merit peculiarly its own. With the improvements recently made in the three vital parts, the tire, the rim, and the bearings, it is simply unapproached and unapproachable. Another important improvement is in the narrowing of the tread. No other road wheel equals the Cleveland in this respect, while the new Cleveland thread tire marks a real era in the art of cycle-making. There are eight styles of Cleveland bicycles manufactured. The New York house is under the management of L. H. Bill, who is au fait in all that pertains to bicycles and bicycling.

**S**AMUEL LAKOW, Dealer in Fine Roll Top Desks and Office Furniture, Carpenter and Cabinet Maker, No. 116 Pearl Street.—This successful enterprise was inaugurated by the present proprietor, in 1880. His name was formerly Liakofsky but was, by law, changed to Lakow. The premises utilized for the business comprise one floor 100 x 27 feet in dimensions, which is supplied with all machinery and appliances necessary for the successful prosecution of the business. A large stock of the finest office furniture to be found in the city is kept on hand or made to order and repairing is promptly and neatly done. Only experienced workmen are employed and their operations are under the personal supervision of the proprietor, who is an expert workman, himself. Mr. Lakow is a native of Germany and a resident of New York City. He is perfectly reliable in all business transactions and the house is worthy of the liberal patronage it has so long enjoyed.

**J.** T. PEDERSEN, Designer and Manufacturer of Fine Tools and Machinery, Nos. 640-644 First Avenue.—Among the firms in this city making a specialty of designing and building special tools and machinery for the manufacture of the numerous small useful articles and novelties constantly being put on the market, and the success of which often depends entirely on their cheap and uniform production by machinery, is that of Mr. J. T. Pedersen of Nos. 640 to 644 First Avenue. Mr. Pedersen, having had a long and varied experience in this line, has been eminently successful and is able to give entire satisfaction in the construction of many labor-saving devices and machinery, the construction of which often requires a great deal of inventive skill in addition to good workmanship. As one of the small articles for the manufacture of which Mr. Pedersen has lately devised and constructed special tools and machinery can be named "The Handy" scissors sharpener, now being put on the market by Eastman & Co., No. 64 Reade Street, a very ingenious and effective little tool for sharpening scissors, and so simple to use that even a child can operate same with as good and perfect results as the most skilled mechanic. This useful tool is sold for little money; and as simple as it looks, it still requires to be made very accurate to work well, and consequently tools and machinery for its cheap and uniform production. Besides the designing and making of special tools, Mr. Pedersen also manufactures a line of goods of his own inventions. Chief among these, besides interchangeable handles and tools as taps, reamers, etc., a line of rules and measuring instruments, is a new universal wrench, designed mostly for use in places where space is limited and where a bolt and nut can not be reached by an ordinary wrench, as for instance in fastening wood pulleys. These wrenches are very simple in their construction, which allows of their cheap production and sale, and as they, besides taking the place of special wrenches, are as handy as a common wrench, they will undoubtedly meet with great favor, and soon become a tool of general use, and particularly so on board steamships and locomotives where space is very limited.

**N**EW YORK ELECTRIC EQUIPMENT COMPANY, Nos. 572 to 578 First Avenue.—The grand advances in the practical application of electric lighting have created several new and important branches of business whose leading representatives naturally have their headquarters in this city. The leaders in installing electric plants and electric light wires are the New York Electric Equipment Company, whose headquarters are located at Nos. 572 to 578 First Avenue with a branch office at its former address, No. 59 Duane Street corner of Elm. This company is officered and managed as follows, viz.: S. Bergmann, president; P. M. Mowrey, treasurer; P. H. Klein, Jr., secretary; F. A. La Roche, general manager. These gentlemen bring to bear the widest range of practical experience, and are conversant with all the latest improved methods and appliances, while their plant and outfit is thoroughly organized, enabling the company to promptly fill the largest orders and to execute all contracts in the most reliable and satisfactory manner. The best service is invariably assured, and the company has accomplished some of the most important electrical work ever done in this city, notably the installing of plants for the Metropolitan Opera House, the Manhattan Life building and the New York Life building—the three largest plants in the city; also plants for the new Albemarle Hotel and the new Hoffman House, and dynamos for Hilton, Hughes & Denning, who have the largest private plant in the United States. President Bergmann is also at the head of the General Incandescent Arc Light Company, while Treasurer Mowrey is secretary and Secretary Klein is treasurer of the above company. All are universally popular and respected in electrical circles, and the equitable manner in which they conduct their extensive business, as well as the reliable quality of materials used, afford substantial reasons for the confidence reposed in them by the public.

**G**ENERAL INCANDESCENT ARC LIGHT COMPANY, S. Bergmann, President, Factory 572-574-576-578 First Avenue, Between 33rd & 34th Streets.—The General Incandescent Arc Light Company whose headquarters are located at Nos. 572, 574, 576 and 578 First Avenue, between 33rd and 34th Streets, is the recognized leader in this part of the country in the manufacture of arc lamps, switches, switchboards, and electric apparatus. It was incorporated in 1892, under the laws of the State of New York, and is officered as follows, viz.: S. Bergmann, president; U. H. Painter, vice-president; P. H. Klein, Jr., treasurer and secretary; E. Lavens, general manager. This company has captured the newest and best inventions in arc lamps and electrical apparatus, and its specialties in this line now possess elements of superiority found in no others. Mr. Bergmann, the president of the company and honored founder of the business, is an expert and practical electrician, and was one of the first to take up electrical construction as a profession in this country. He was born in Germany, coming here in his childhood, and established himself in busi-

ness here twenty-five years ago. He has built up this enterprise upon the legitimate basis of demand and supply, until it is now the largest of the kind in the city, employing 300 skilled workmen, and sending its products to all parts of the world. Mr. Bergmann is a member of the Society of Electricians, and is also President of the New York Electric Equipment Company; Mr. Klein is the secretary and treasurer. This company has been conspicuously successful in its broad and fertile field of usefulness, and we predict for it permanent prosperity and a brilliant future.

**H**UDSON RIVER BANK OF THE CITY OF NEW YORK, No. 260 Columbus Avenue, Corner 72d Street.—Many notable monetary institutions have come into existence within recent years, and among the number there is perhaps none more worthy of special mention in this review than the Hudson River Bank. This flourishing bank was organized under the laws of the state January 12, 1888, and opened for business on the 21st day of the same month and year. It is officered as follows: Frederic B. Elliott, president; Thomas A. McIntyre, vice-president; Peter Snyder, cashier. The directors are William A. Nash, George A. Morrison, Joseph H. Parsons, H. Walter Webb, B. Aymar Sands, William De Groot, Bradish Johnson, Charles T. Barney, John W. Aitken, Thomas A. McIntyre, William A. Peters, August Blumenthal, Frederic B. Elliott and Albert E. Merrill. Rowe & Sands, No. 34 William Street, are attorneys for the bank. The gentlemen at the head of this institution are prominent citizens and representative business men, well and favorably known. It has a paid-up capital of \$200,000; its surplus fund exceeds \$165,000, and altogether its affairs are in a very healthy condition, as may be seen from quarterly report: Resources, \$1,380,945.31; liabilities, \$1,380,945.31. The bank offices are spacious, commodious, and handsomely appointed, and all conveniences are provided for depositors and customers. Besides loans and discounts, a general banking business is transacted, and collections are made on all points at lowest rates. Dividends, coupons, etc., are collected for dealers without charge, and every facility consistent with conservative banking is afforded to clients. Drafts, payable in the principal cities of England, Ireland, Scotland and the continent, are issued, and letters of credit are sold. Foreign and domestic exchange is handled, and approved commercial paper is negotiated. The "Hudson River" is a member of the New York Banking Association. Personal, family and mercantile accounts are solicited, and all legitimate financial operations are engaged in. There is a safe deposit vault in connection with the bank, constructed in the most perfect manner, upon the latest and most approved methods as to security. There are individual safes of various sizes for rent, at reasonable rates, for the safe keeping of documents, jewelry, etc., under private lock and key, together with storage for silver chests, works of art and valuable packages, and special accommodations are provided for ladies.

**J**OHIN F. STRATTON, Importer, Manufacturer, Wholesale Dealer in Musical Merchandise, Nos. 811, 813, 815, 817 East 9th Street.—Mr. John F. Stratton, the well-known importer, manufacturer and wholesale dealer in musical merchandise, makes a leading specialty of guitars and mandolins. This gentleman has been established in business here since 1859, and has long been eminent in the musical world. He occupies thoroughly spacious and attractive quarters in the business heart of the city, and gives steady employment to one hundred skilled and expert hands. The Stratton specialties, such as guitars, mandolins, violins, etc., are in heavy and influential demand all over the land. The Stratton mandolins, guitars and violins are all made here, and are fully warranted. His "Woh Tong" Japanese silk strings are the finest possible make, and new goods. The Stratton "Russian Gut" strings have stood the test of thirty years, and are acknowledged by the trade to be the best strings in the world. He shows the finest and cheapest middle and low-priced guitars and mandolins in the market; also, a full line of band instruments, banjos, harmonicas, harmonettes, autoharps, accordions, piccolos, music boxes, and general musical merchandise. The wholesale trade is supplied to the full extent of its wants at short notice, and on the most liberal terms, and illustrated catalogues and price lists are mailed on application. Mr. Stratton is a native of New Hampshire, in the prime of life, and has won a well-deserved success.

**K**ROENKE & BINDEWALD, Manufacturers of all kinds of Store, Bar and Office Fixtures; also Patent Refrigerators and Ice Houses, No. 404 East 20th Street.—A prominent and prosperous house which has met with great success is that of Messrs. Kroenke & Bindewald, manufacturers of all kinds of store, bar and office fixtures; also patent refrigerators and ice houses. Messrs. Henry Kroenke and Ernest Bindewald are natives of Germany, and thoroughly expert cabinet-makers and designers, who established this business in 1891, and their trade now extends throughout the United States. They occupy three floors, each of which has an area of 50 x 150 feet, well adapted for the successful prosecution of the business under the most favorable conditions. The equipment is perfect in every department, and a force of skilled men, to the number of twenty-five, are kept steadily busy under the personal supervision of the proprietors. Messrs. Kroenke & Bindewald have fitted up some of the finest and handsomest bars, stores and offices in New York and vicinity. All work is turned out in a first-class manner, while the prices charged are the lowest consistent with the best materials and superior workmanship. The firm are the patentees, since 1891, of a refrigerator especially designed for the use of grocers, and of which they have a large sale all over the country. Both partners are widely known for their mechanical skill and strict probity, and their establishment is fast becoming a recognized leader of its line of business.

**M**AX FEIST, Manufacturer and Importer of Ribbons, Velvets, Plushes, Etc., Cable Address "Ribonfeist," No. 404 Broadway.—Positively the largest house in this trade is that owned and so ably directed by Mr. Max Feist, whose salesrooms are at No. 404 Broadway, near Walker Street, while his factory is at Nos. 650 to 652 West 50th Street. He is one of our most progressive merchants, and established his present business in 1886, prior to which he had been for several years a member of the firm of Feist Brothers. He first started at No. 55 Walker Street, removing thence to Nos. 63 to 65 Walker Street, and to his present address three years ago. A staff of twenty clerks and assistants is employed here. The factory, which is equipped with the best steam power machinery, furnishes employment to 200 operatives. Mr. Feist manufactures a very choice line of ribbons, velvets, etc., and his goods are known to the trade as always being maintained at the highest standard of excellence. Eleven traveling salesmen represent the house on the road and the trade extends all over the United States. Mr. Feist has a purchasing house at Strassburg, Germany, under the management of his brother, Mr. Joseph Feist, who purchases the finest goods produced, and secures them as soon as put upon the market.

**S**IMERMEYER & PARRY, Importers and Dealers in French, English and American Tiles, Manufacturers of Ceramic, Tile, and Marble Mosaics, Mantels, Grates, Open Fireplaces, Etc., No. 509 West 54th Street.—In artistic elegance, originality of design, elaboration of ornament, and perfection of workmanship, the productions of the establishment of Messrs. Simermeyer & Parry, the widely-known importers of and dealers in French, English and American tiles, and manufacturers of ceramic, tile and marble mosaics, mantels, grates, open fireplaces, etc., wrought iron and brass work, etc., etc., is preeminent. These gentlemen established this business in 1893. Though young in years, they are old in experience, having for many years brought their abilities to bear to raise the standard in their line and introduce new methods, and now turn out finer work at lower prices than ever before. Their factory and salesrooms are finely fitted up throughout with the latest improved machinery and appliances. The firm are sales agents for the French flint floor tiles and Roman ceramic mosaic, of which they have always a heavy stock on hand. What with the productions of their own works and their high-class importations from Europe, the firm are enabled to offer the choicest assortment at below market rates. Showing a larger stock, more comprehensively assorted than elsewhere, with a lower range of prices, it is but natural that they hold front rank in the trade. Their goods were selected for five of the city's engine houses and for many of the finest private dwelling houses in New York. The firm have achieved a substantial success based strictly on merit. Mr. Simermeyer was born in this city, while Mr. Parry is an Englishman by birth.

**T**HE INDEPENDENT TOWEL SUPPLY COMPANY, S. S. Rogers, Proprietor, Nos. 4 and 6 Warren Street.—A comparatively recently organized industry created in this great metropolis, and one which has secured a strong hold upon the business people of the city, is that of supplying cabinet, towels, comb and brush, soap, whisk broom and soap dish for our business offices and stores. To meet the demands of the



S. S. ROGERS.

He is prepared to make contracts for the laundering and supplying all necessary requisites for offices and store use, such as cabinets, towels, comb and brush, soap whisk broom and soap, dish, and keep them properly and fully supplied at much lower rates than business men can have it done by others. The service is prompt, and the articles furnished are of the purest and best grades. Enjoying the best of facilities for executing the work

public in this respect the Independent Towel Supply Company was formed in 1888, by Mr. S. S. Rogers, and as it was an innovation upon old customs it became at once popular with all the business people requiring such service. This popular, progressive and reliable house was founded in 1888, and from the start became the recipient of a first-class and substantial patronage. Mr. Rogers is the sole proprietor of the concern, a native and resident of the city.

entrusted to his care he is well qualified to meet all the demands made upon his services. His office is spacious and commodious, neatly and appropriately fitted up, and has every convenience for the transaction of business. Mr. Rogers is a young man, full of energy and perseverance, and is highly respected in social and commercial circles.

**D**OUILL MILLER & CO., Commission Merchants, No. 332 Broadway.—Although a young firm, Douill Miller & Co., dry goods commission merchants, have a large business connection. Established in June, 1894, they have been very successful from the start. They have a branch office in Manchester, England, and represent a number of important foreign manufacturers. They handle imported fabrics principally, and sell extensively to jobbers and wholesale dealers. Douill Miller & Co., carry full lines of dress goods, woollens and silks, and their trade, which extends throughout the United States, affords evidence of rapid increase. They occupy two floors here, employ an efficient staff of clerks and salesmen, and all departments are well equipped. A large and varied assortment is constantly kept on hand, and all orders are promptly and carefully filled. The house is conducted on strict business principles, and its management is characterized by sagacity and energy, coupled with liberal and thoroughly honorable methods. Mr. John Douill Miller, the head of the firm, was born in England, and has been in this city for a number of years, and was formerly with the well-known house of Murdoch's Nephews.

**C**ONSOLIDATED LUMBER AND STORAGE COMPANY, C. G. Horton, Manager, Lumber, Lumber Storage, Trucking and Inspection, Nos. 452 and 454 West 15th Street.—This is a prominent and a prosperous concern. It was organized November 21, 1894, and has proved a highly successful enterprise from the start. The company, of which C. G. Horton is manager, is incorporated under the laws of the State of New York, and has a capital stock of \$20,000, fully paid up. The yard, which is conveniently located, is 100 x 100 feet in area, and is well equipped. All conveniences are provided, including telephone—Call: "18th Street, 605 B"—and a number of hands are employed here, while several teams are in service. The company has excellent facilities for the storage of lumber; also for trucking and inspection, and is the only concern in New York selling hardwood in small quantities at wholesale rates. Mr. Horton was born in Wooster, Ohio, and has been connected with the trade the greater part of his life, starting as a tally-boy in his native town. He was established in business for himself in this city for twenty years, and is well and favorably known in lumber circles. The Consolidated Lumber and Storage Company handle hardwood only, and carry all varieties and grades. They are prepared to supply dealers, builders, contractors and woodworkers generally in any quantity, on the most favorable terms.

**D**OUTNEY BROS., Manufacturers of Windsor Ties and Importers of Novelties in Ladies' and Children's Neckwear, No. 439 Broadway. —The Messrs. Doutney Bros., have gained well-deserved celebrity in their special line of manufacture, and their products are shipped to all parts of the United States. Six traveling salesmen are employed. The business of this widely known house was founded in 1878 by Mr. W. B. Doutney, and in 1880 he admitted to partnership his brother, Mr. George Doutney, the present firm-name being adopted. Both gentlemen were born in Montreal, Canada, but have long been members of New York's mercantile community, and they enjoy an A 1 standing in commercial circles; also in private life is their reputation unblemished. The premises occupied by the firm comprise two spacious floors, excellently arranged for the storage and display of the heavy stock carried, and employment is given a force of skilled cutters, sewers, and clerks. The Messrs. Doutney are manufacturers of silk "Windsor" ties, silk handkerchiefs and mufflers, and are importers of real lace articles, and novelties in ladies' and children's neckwear. Their goods are made in the latest designs, from the choicest patterns, and are unexcelled in style, utility and workmanship. New styles are constantly being introduced, and a large stock is carried. They are undoubtedly leaders in their line.

**T**HE OKONITE COMPANY, [Limited], Manufacturers of Insulated Wires and Cables, No. 13 Park Row.—Of all the qualities possessed by copper, iron, brass and steel, there is none more valuable for general commercial requirements than that of ductility. This is an important quality in wire, which is so prominent a factor in this age of the telephone and the electric light. But a still more important one affecting its application to practical electric is that of purity, which is but a synonym for low electrical resistance or high conductivity, which is always an important consideration with the Okonite Company, [Limited], manufacturers of insulated wires and cables, whose office is located as above with factory at Passaic, N. J. This company make all sizes for telegraph, telephone, electric light, trolley lines, land and submarine cables, all of perfect insulation; also, Candee aerial wires, Manson protecting tape, Okonite waterproof tape, etc. The business was originally established in 1884, by Messrs. J. J. C. Smith, Michael Smith and Herman Gelpcke, as the New York Insulated Wire and Vulcanite Company, with plant at College Point, L. I. In 1885 a removal was made to Passaic, when Messrs. Willard L. Candee and George T. Manson took control, and under their management the business soon assumed vast proportions. In 1889 the present company was organized, with Willard L. Candee and H. Durant Cheever, as managers; George T. Manson, superintendent; W. H. Hodgins, secretary. The present plant was erected in 1889, and covers an entire block, the main building being three stories high, and 400 x 65 feet; another 130 x 50 feet, and another 170 x 50 feet, all situated on the Dundee Canal; while the company also operate a large plant at

Manchester, England. The specialties produced by this company are noted for their practical utility, thorough reliability and uniform excellence, and never fail to commend their own superior merits to the confidence and patronage of critical and discriminating buyers. Their wire is undoubtedly the best in the world, and is preferred above all others wherever once introduced and tested. Branch houses are established for the supply of the trade in Chicago, Boston, Philadelphia, Pittsburg, Minneapolis, Cincinnati, Kansas City, Omaha, Louisville, St. Louis, San Francisco, London and South America. The management is composed of experts in this department of industry, well and widely known in electrical circles, who have built up an enterprise that is prepared to cope on even terms with its most formidable competitors in any part of the world.

**T**HE WM. S. ANDERSON COMPANY, Real Estate and Insurance, No. 24 E. 42d St.—An important addition to the facilities extended to the public in the real estate market of New York, is The Wm. S. Anderson Company, whose principal office is at No. 24 East 42d Street, with branches located respectively at No. 1248 Third Ave., corner of 72d Street, No. 255 West 116th Street and at No. 150 Broadway, corner of Liberty Street, in charge of competent managers. The inception of this flourishing business dates from 1880, when it was inaugurated at 185 E. 73rd Street near Third Avenue, by William S. Anderson. On January 1, 1891, Harold D. Keeler and Wm. S. Anderson formed a partnership under the firm-name of Wm. S. Anderson & Company. The operations of the house became so extensive that, in order to increase the facilities for carrying them on, the present company was organized and incorporated under the laws of New Jersey, on February 25, 1895, with capital stock of \$25,000. The officers are Mr. Harold D. Keeler, president; and Mr. Wm. S. Anderson, vice-president and treasurer. Both these gentlemen are prominent and influential in New York leading real estate circles. Mr. Anderson is a large owner of city and suburban property, and is a member of the Real Estate Exchange and Auction Rooms, Limited. He is a recognized expert authority on all that pertains to his line of business, and his services are in constant demand as an appraiser and valuator. Mr. Keeler is equally prominent, and is a notary public. The firm transact a general real estate business, and have carried through to a successful issue many important transactions. Those relying upon their sound judgment and judicious advice can always rely upon securing remunerative investments. They have charge of many large properties, they undertake the care and management of estates, and insure to owners responsible tenants, prompt collection and transmission of rents, pay taxes and insurance premiums and effect repairs in the most judicious manner. They negotiate loans on bond and mortgage, attend to the division and sale of estates, and place insurance with sound and reliable companies. Both partners are natives of this city.

**G**EORGE B. HURD & CO., Manufacturers of Fine Stationery, Nos. 425 and 427 Broome Street.—This house, which is the recognized leader in its line, was established in 1880 by the present owners and active managers, Messrs. George B. and Frank B. Hurd, and the business has been directed with a success reflecting the utmost credit upon their ability, energy and enterprise. Both gentlemen live in this city. The premises occupied as factory comprise six floors, each 50 x 120 feet in area. The mechanical equipment includes the latest improved machinery, operated by steam power, and employment is furnished 350 hands in the various departments. The products embrace fine stationery of all varieties, and the output is a very extensive one, as well as of surpassing excellence. The Messrs. Hurd are sole agents for the following celebrated firms: Z. & W. M. Crane's unrivalled writing papers and wedding Bristols; Crane & Co.'s world famous bond papers; Augustine Smith & Co.'s La Monte French quillrill papers; L. L. Brown Paper Company's genuine hand-made papers, and Crane Bros.' all linen note papers, envelopes and tablets. A heavy stock of these choice goods is always carried.

**B**ROOKLYN WIRE CLOTH WORKS, F. G. Richardson, Proprietor, Manufacturer of Brass, Copper and Iron Wire Cloth, Etc., No. 107 John Street.—For upward of half a century the Brooklyn Wire Cloth Works have been in operation. They were established in 1844 by the present proprietor, F. G. Richardson. This is the oldest concern in the line indicated in or around New York. The factory, which is located at Nos. 397-405 South 3rd Street and Nos. 393-403 Hewes Street, Brooklyn, E. D., covers half a square. The plant comprises several buildings and is well equipped in the various departments. All conveniences are provided there, the productive facilities being first-class in every respect, and some thirty hands are employed in the works. Mr. Richardson, the proprietor, was born in England and has been in this country since childhood, and is a man of practical as well as many years' experience. Mr. F. G. Richardson is manufacturer of "Acme" brass, copper and iron wire cloth, which is noted for its excellence. This is a distinctly superior article, and is in extensive and growing use everywhere. The "Acme" is a standard brand and is unexcelled by any wire cloth on the market. He also manufactures Fourdrinier, cylinder washer, and duster wires, Richardson's patent brass twisted wire cloth for rosin and turpentine strainers, galvanized poultry netting, sieves, riddles, coal and sand screens, all of which command large sale. Mr. Richardson is exclusive manufacturer of the "Acme" steel tempered battery and bolting wire cloth, and also turns out ornamental wire work, bank and office railings, window guards, etc., and his trade extends throughout the United States. The premises occupied by him as warehouse are spacious and commodious, and full lines of his productions are always kept on hand here. Mr. Richardson can quote lowest prices consistent with quality of material and character of workmanship on his goods, and every article is warranted.

**F**REDRICKS, Family Portrait Studio, Broadway, Corner 9th Street.—One of the oldest and leading photographic establishments in New York, specimens of whose skill are to be seen all over the world, and before whose cameras have posed the members of all the leading families of this city and vicinity, and prominent visitors during the forty-five years that the house has been in existence, is Fredricks' Family Portrait Studio. It was originally founded in 1855 by the late Mr. C. D. Fredricks, whose artistic productions gained for him a name and fame which placed him in the front rank of the photographic artists of the country. This gentleman died in 1894, and was succeeded by his son, Mr. Barron Fredricks, who was trained to the art under his father's personal guidance. Mr. Fredricks since assuming control of the establishment, has, by his superior work, proved himself a perfect master of his art in all its branches, and a worthy successor to the house's eminent founder. The reception and waiting rooms of his studio are handsomely furnished, and in the operating rooms, Mr. Fredricks has in use the newest and latest improved photographic instruments, methods, and appliances. He makes a specialty of family work, and his pictures are renowned for artistic pose and exquisite finish. All styles of photographs are executed in the highest degree of artistic and mechanical excellence, also portraits in oil, pastel, water color and crayon, and beautiful miniatures on ivory and porcelain. Mr. Fredricks is a pleasant and courteous gentleman, and is popular with his numerous patrons.

**C**LARK & GEIGER PHOTO ENGRAVING COMPANY, Frank Leslie Building, Nos. 42-44 Bond Street.—Though only a comparatively short time established, the Clark & Geiger Photo-Engraving Company are among the leaders in their line. They do the finest class of work and have a large and rapidly growing patronage. This flourishing enterprise had inception in March, 1894, and from the start has been a very successful venture. The concern was organized under the laws of the State of New Jersey, and has a capital of \$10,000. J. E. Clark is president and manager of the company; C. F. Geiger is vice-president; Wm. J. Fox, treasurer, and S. K. Lichtenstein, secretary. They occupy the top floor of the Frank Leslie building, and have spacious and commodious quarters. Their establishment is perfectly equipped, and twenty-five hands are employed by them. They make superior half-tone engravings on copper, enamel and zinc (Geiger process) and can guarantee the utmost satisfaction. Special attention is given to high-class engravings, for all illustrative purposes, and they also do designing, printing and electrotyping. All work is done in the most artistic manner, and the prices charged by the company are very reasonable. Original designs are produced on short notice, and all orders are promptly attended to. Messrs. Clark and Geiger are men of skill and ability, as well as thorough experience, and exercise close personal supervision over every feature and detail of the business.



**T**HE TRACY SEWING MACHINE COMPANY Lock-Stitch and Chain-Stitch and Locked-Chain Stitch Sewing Machines, No. 34 Union Square.—The evolution of the sewing machine is a distinctly notable feature in the history of the progress and development of the arts and manufactures in the United States. In the TRACY ROTARY SHUTTLE sewing machine, now being introduced to public attention by the TRACY SEWING MACHINE COMPANY, of No. 34 Union Square, the inventor has produced and perfected a sewing machine which embodies an entirely new departure in sewing and mechanics. It has a rotating bobbin holder provided with three hooks, which in turn operate to carry the loop from the upper thread over the bobbin holder and a bobbin or cop containing over 1000 yards of thread. Not only has this machine this great thread carrying capacity, but in addition to the lock stitch, it makes the chain stitch, and a locked-chain stitch, which consists of the chain stitch with a thread interlacing it on the under surface of cloth, which prevents raveling, and at the same time leaves the stitch very strong and elastic. The thread is not chafed and weakened by repeated drawings through the eye of the needle, for the slack is taken up by the rotary shuttle, and the thread being perfectly protected from oil and dirt, no soiling of material is possible. In the TRACY MACHINE, the "take up," heretofore necessary in all machines, is dispensed with, thus allowing of a positive, rotary motion throughout which thus reduces the wear to a minimum, and enables it to run at very high speed. The thread for the 1000 yard bobbins can be obtained already wound in cops, different colors and numbers, thus obviating the necessity of winding the thread. The invention of the TRACY ROTARY SHUTTLE, marks the most important era in the history of the sewing machine, and this make is destined to replace all others, as the inventor has accomplished that which every sewing machine expert has confidently claimed an impossibility, and because the TRACY actually possesses the qualities and capabilities, hitherto lacking, which long experience has shown to be necessary to the most rapid and effective sewing machine work, including thread carrying practically unlimited, and thorough adaptability to the widest range of work. These machines are manufactured in Hartford, Conn., where the company employ a large force of hands, and may be seen at their New York offices, No. 34 Union Square, where price list and catalogue will be furnished on application. Mr. F. W. Corse, the manager of the home office in New York, is a young man of enterprise and business ability, a native of Philadelphia. And under his management the Tracy sewing machine will reach the popularity it deserves.

**T.** H. SIMONSON & SON, Lumber and Timber, foot of East 100th Street.—Few, if indeed any, among our uptown lumber merchants are better known than T. H. Simonson & Son. They receive supplies from various points, direct from the mills and have a first-class trade throughout the city and vicinity. They are whole-

sale and retail dealers and sell by the cargo, or in quantities to suit. They deal in rough and dressed lumber and timber, and handle hard and soft woods. This flourishing business was established over fifty years ago by Mr. Thomas. H. Simonson and a partner, and in 1872 the style changed to T. H. Simonson & Son. They were formerly located on the North River at the foot of Barrow Street, and in 1869 removed to the foot of East 79th Street, from where they moved in 1883, purchased the property and built their present extensive docks and buildings. The senior member died in 1884, when his son, Wm. H. Simonson, assumed sole control, but the old firm-name remains unchanged. The yard, which is conveniently situated, is spacious and well equipped, and the office has telephone connection—call "144 79th Street." There is ample water frontage, with 600 feet of bulk-head, and a slip where six vessels can unload at once. The premises extend from 100th to 101st Street, from First Avenue to the East River, and an immense stock is carried here, including pine (white North Carolina and yellow.) spruce, hemlock, ash, oak, cherry, etc., dimension timber, flooring, ceiling, scantling, shingles, mouldings, etc. A large force is employed by the firm, and a number of teams are in steady service. Builders, contractors, etc., are supplied at lowest prices and all orders are promptly and carefully attended to. Mr. Simonson, the proprietor, is a native New Yorker of business ability and long practical experience, and is thoroughly conversant with the wants of the trade. He is president of the New York Lumber Trade Association, and has a first-class commercial standing. Their annual sales reach millions of feet of lumber and timber.

**B**OSTON LAND COMPANY, No. 258 Broadway.—The Boston Land Company has been in operation since 1888, and has been an important factor in the development of suburban New York. It began by building up and populating Congers, now a thriving city—thanks to the enterprise and sagacity of the managers of this company. In 1891 they opened up Rockland Lake, which adjoins Congers, where they now have 400 fine building lots remaining for sale on easy terms, lying just opposite Tarrytown and Sing Sing. They also established Cleveland-on-the-Hill, situated opposite Yonkers, where they still have 800 acres of land subdivided into lots of 2,000 square feet or more. This company have sold 20,000 building lots in the last five years, and have built an artificial lake of 200 acres, which cost \$100,000, and built a railroad around it; also built six hotels, several railroad stations, and some 250 houses for purchasers. Under the system of this company, people of moderate means can secure homes of their own for smaller monthly payments than inferior accommodations would cost them in the way of rent. Full particulars can be secured at the office. Mr. McGinnis, the proprietor, is a wide awake young man, of that class who build up great enterprises in every avenue of industry.



**N**EW YORK LUMBER DRYING WORKS, Eleventh Avenue, Corner 29th Street.—There is no more important department of trade in this great manufacturing and commercial metropolis than that which has for its special object the handling and preparing of lumber for the market. Its important bearing upon the city's commercial economy is a manifest fact, and the flourishing condition of this industry requires no stronger proof than the existence of the numerous reliable and staunch concerns engaged in it, and the vast amount of capital that is invested in it. Among those branches of the trade which may, for the want of a better term, be called auxiliaries, the kiln drying of lumber plays a very useful and necessary rôle. The leading concern devoted to it, and that which most successfully meets the requirements of the trade, is that known as the New York Lumber Drying Works, whose office, kilns, yards and sheds are located on Eleventh Avenue, at the corner of 29th Street. It was inaugurated ten years ago, and it has since filled a space of usefulness peculiarly its own. Mr. F. W. Mallett is the superintendent and manager of the works, and to his able efforts is directly due the great success which has been achieved.

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The building occupied for drying purposes is 100 x 100 feet in dimensions, and has seven kilns, the heating being supplied by furnaces and boilers of the best and latest make and pattern. The kilns have a capacity of 15,000 square feet, varying in thickness from one-inch to three inches, can be thoroughly kiln-dried in from one to three days. The charges for this work vary according to dimensions and quality, but are in every instance extremely fair and equitable. All lumber, with the exception of oak, which is held at the owner's risk, or by special contract, is insured by the house against any damage, and patrons enjoy the further privilege of storing lumber on the premises, and having the same insured for thirty days, provided it is intended for the kilns. Special discounts from the price list are also made for large quantities, and plain oak, yellow pine, and thoroughly green lumber are subject to special arrangements. Mr. Mallett is one of the best known and most popular members of the New York Lumber Trade Association. The telephone call of the office is "135," 38th Street.

**P**ETER WOLL & SONS, Manufacturers of Curled Hair and Bristles, and Dealers in Moss Fibre, Hair Cloth and Brush Supplies, No. 298 Pearl Street.—A most prosperous, reliable and prominent house, deserving more than passing mention in this volume, is that of Messrs. Peter Woll & Sons, whose headquarters are eligibly located at No. 298 Pearl Street, with main works on the corner of Hancock and Berks Streets in Philadelphia, Pa. This enterprise was founded by the senior member of the firm, Peter Woll, in 1869, who is a practical and experienced man in all branches of the trade, and by devoting his entire attention to the wants of the trade, he soon built up a very large and substantial business, wholesale in its character, and extending to all parts of the United States, also to adjacent countries. In 1879, his son, Adolph, was admitted as a partner, and in 1882, Peter, Jr., was taken into the concern, and six years afterwards, Frederick, another son, became a member of the concern under the present firm title. The firm's headquarters in this city were established a few years ago, and were located formerly at No. 307 Pearl Street, where, under the management of Mr. Fred Woll, the firm's representative in this city, the trade grew to such proportions that, in order to meet its demands with increased and better facilities, he moved to the present address, where he occupies a spacious and admirably fitted up floor, 25 x 100 feet in dimensions, which is fully stocked with a fine assortment of curled hair, bristles, moss, fibre and hair cloth, and brush supplies for the upholstery and brush making industries, which are sold at the very lowest prices, while the quality of the goods is unsurpassed. Besides the branch house in this city they have other offices in the cities of Boston, Chicago and St. Louis. The main works furnish employment to a force of 200 workmen for the entire year. Mr. Woll, Sr., was born in Germany, and has been in this country for many years, while his sons are all natives of Philadelphia.

**H**AMMOND, KNOWLTON & CO., Manufacturers of Machine Twist and Sewing Silk, No. 699 Broadway.—In the wide field of commercial enterprise New York has long maintained the foremost rank among the cities of the American continent, and asserted her supremacy as a centre of supply for the finest products of man's ingenuity and skill. Her pre-eminence in this respect has been largely due to the long experience, great ability and admirable business methods of her leading merchants and manufacturers, who have invariably been regarded as the best types of America's commercial representatives. A house which well sustains this reputation throughout the country is that of Messrs. Hammond, Knowlton & Co., manufacturers of machine twist and sewing silk, whose office and salesrooms are located at No. 699 Broadway, with mills at Putnam, Conn. This house has been in successful operation since July, 1878, the present mills being built in 1885, with an addition in 1892, and were the first mills to be lighted by electricity in this country. The plant covers half a square and comprises a large three-story building, in which are employed 250 skilled hands. The products embrace Pure Dye Button Hole Twist, and Shoe Silk Thread, which have a national reputation and were awarded the first premium at the World's Columbian Exposition. There is a class of consumers to whom the price is not paramount to quality, and it is to them that these products appeal most strongly, so that the clientele of this house is not built upon sand. The high standard of excellence always maintained by the management is doubtless the secret of the rapid strides taken by this firm to their present high position in the silk industry of America. A very large stock is carried at all times at the salesrooms, to the end that no delay may be experienced in the filling of orders, and the trade is immense and influential throughout the United States. This firm are also sole agents for the United States for the New London Wash Silk Company, manufacturers of Tyrian Dyes. These dyes are superior to all others in the following particulars: (1) Raw Silk—a superior grade being used; (2) Uniformity in size; (3) Color—Will stand a more severe test without changing; (4) Shading—More uniform and correct; (5) Finish—A higher lustre is obtained, as readily shown by comparison; (6) Durability—Will outwear all others while in use without roughing, especially noticeable in the Rope Silk. A trial will serve to convince even the least expert of the above facts. The individual members of this firm are Messrs. G. A. Hammond, C. C. Knowlton and Louis Hauchhaus.

**S**HANNON, MILLER & CRANE, Importers and Manufacturers of Military, Theatrical, Church, Society Goods, Costumers' Materials, and all Kinds of Gold and Silver Trimmings, No. 708 Broadway.—This house has been in successful operation for a period of twenty-nine years, and occupies a commanding position in its line of trade in this city, and throughout the whole country. It was founded in 1866 by Messrs. L. A. Shannon, Walsingham A. Miller and Harold L. Crane, under the name and style which it still bears, and has from the start been one of the

largest establishments of its kind in the United States, doing an immense business. Mr. Shannon retired in 1894, and the firm is now composed of Messrs. Walsingham A. Miller, Harold L. Crane, Mr. David Pearson, Jr., and Mr. Richard Magee. These gentlemen are all New Yorkers, and men of business ability and experience. Their goods are of the very finest quality that are put upon the market, and meet with ready appreciation and great demand. Their ample resources, perfect facilities and influential connections enable them to grant their customers inducements that cannot readily be duplicated elsewhere, and which also entitle them to the confidence and patronage of the trade. A corps of expert salesmen represent the house on the road. The firm occupy five floors of a building 25 x 100 feet in dimensions, which are splendidly equipped and conveniently arranged. Having distinct advantages in respect of sources of supply, the firm with their widespread business connections, both at home and abroad, are in a position to quote bed-rock prices. The telephone call of the office is "1127-18th Street."

**S.** GUTERMAN & CO., Exporters, Etc., No. 35 South William Street; Nos. 35 and 36 Aldersmanbury, E. C., London.—A long established and progressive house devoted to this business is that of Messrs. S. Guterma n & Co., which has always maintained the highest of reputations for the handling of first-class products and reliable, liberal business methods, and deserving of more than passing mention in a work of this character. This well-known concern was inaugurated under the name of S. Guterma n in 1876 in London, England, and in 1878 the New York office was opened as the buying office for the London house of American manufactured goods, and the firm title was assumed in 1887. In 1884, Mr. George Rosenfeld assumed the management of the firm at New York. He is a native and resident of this city, and has a wide range of experience in this line of commerce; and under his close attention to all the details of the business a very large and influential patronage was the result, and the business has grown to such an extreme, and which still continues to increase, that the New York office was established in 1890 as a branch of the London house and has an independent business and importance extending, as it does, to the British Colonies, West India Islands, South and Central America. The firm handles everything in the line of export merchandise, such as dry goods, fancy articles, yankee notions, sewing machines, manufacturers' supplies of all kinds, besides doing an extensive business in all kinds of food products, and in return they receive consignments of Australian, Oriental and South American products, on which they are ready at all times to make liberal advances. The premises occupied are spacious and commodious, and are fully equipped with every facility and convenience for the transaction of business. Several traveling salesmen are kept busy looking after the firm's interests. Mr. Rosenfeld—the manager—has been in this business and is familiar with all its details, and enjoys the fullest confidence of all with whom he has any dealings.

« NEW YORK-1895, »



FORTY-SECOND STREET, EAST TO GRAND CENTRAL DEPOT.

Madison Avenue.

Grand Central Depot.

**J**ACOB M. LEONHARDT, Steam Marble Works, A Specialty in Hotels, Offices, Cafés, Etc., Nos. 334 and 336 East 23d Street.—This gentleman has been conducting business since 1872, and has been thoroughly prosperous from the outset. Among the many business houses for whom he has done work, and to whom reference may be made as to his ability, are the following: Monroe Taylor Building, Nos. 36 and 41 Cortlandt Street; Wallace Building, Nos. 56 and 58 Cedar Street; Werfelman Bros., corner of Houston and Bowery; James D. Hall, corner of Washington and Duane; Occidental Hotel, corner of Broome and Bowery; Morris Tekulsky, No. 113 Park Row; Busse & Miller, Park Row and Duane; Frank Tiernan, Third Avenue and 23d; Davoren & Kerwick, 76th and Third Avenue; Claus Ahlers, 117th Street and Second Avenue; Mullen Bros., 129th Street and Third Avenue; Michael Minden, No. 1 Broadway, Brooklyn; A. W. Dennett's restaurant, No. 25 Park Row; John Pettit, Bennett Building; McCracken & Coffee, corner of Bleecker and Bowery; Jacob Ebbing, 58th Street and Third Avenue; John Von Glahn, 59th Street and Ninth Avenue; Daniel O'Neill, 104th Street and Columbus Avenue; Fred. Baar, corner Barclay and West; Chr. Frank, No. 585 Ninth Avenue, near 42d Street. The business premises occupied by Mr. Leonhardt cover an area of 100 x 100 feet, and are equipped with a complete plant for sawing, finishing and polishing marble. A force of skilled hands is employed and all kinds of marble work is executed, a specialty being made in hotels, offices, cafés, etc., including mantels, lintels, sills, steps, slabs for sinks, washstands, etc., panels, lavatory work, and monumental work. Mr. Leonhardt is a German by birth, has resided in New York since his youth.

**J**AMES McGRATH, Tin Show Card Mounting, Label and Chromo Varnishing, (For the Trade,) Nos. 17 and 19 Rose Street.—The well-known, progressive and representative establishment of Mr. James McGrath, tin show card mounter and varnisher of labels and chromos for the trade, has always maintained a most excellent reputation. Mr. McGrath is a native of this state and a resident of Brooklyn, and having a thorough knowledge of this business acquired by years of experience, he established this enterprise on his own account a number of years ago, and by devoting his entire attention to the wants of his patrons, he soon built up a very large and substantial trade, that extends throughout the United States and Canada. The premises occupied are very spacious and commodious, of easy access by elevator, and comprise an entire floor 50 x 100 feet in measurement, and suitably arranged for the different branches of the working and business departments. The former is thoroughly equipped with ample steam power, tools, special machinery and appliances necessary for turning out first-class work and a force of twenty-five skilled and experienced workmen are given steady employment. The range of products embraces all kinds of tin show card mounting for the trade, which includes all kinds of railroad, insurance, brewery, proprietary medicine, and general

advertising schemes for display, and the product often reaches 50,000 per day. The operations of the establishment are conducted under the immediate supervision of the proprietor. Estimates are furnished when requested and contracts of any magnitude are entered into and executed promptly. Mr. McGrath is an industrious, and reliable tradesman and dealer, and is highly respected by all with whom he has any business transactions.

**J**ACOB F. HEKKELL, Manufacturer of Cigar Boxes and Ribbons and Dealer in Cigar Manufacturing Supplies, No. 297 Monroe Street.—Jacob F. Henkell, is manufacturer of cigar boxes and ribbons and turns out fine goods, and his productions are in extensive and growing demand. He is also dealer in cigar manufacturing supplies, and his trade extends throughout the Eastern States, and south as far as Key West, Florida. Mr. Henkell lives in Brooklyn, where he was engaged in the same line for a number of years. He is a man of skill and practical experience, and is thoroughly conversant with the wants of the trade. He occupies four 75 x 100-foot floors here, and his establishment is perfectly equipped. The office is connected by telephone—call: "789 B Franklin" and all conveniences are provided in the various departments. His facilities are first-class in every respect, and upward of one hundred hands are employed by him. Mr. Henkell carries a vast and varied assortment of cigar boxes, in all sizes, shapes and grades, and is prepared to manufacture anything in that line to order. He also keeps on hand always a large stock of ribbons, labels and kindred articles, and can supply cigar manufacturers on very favorable terms. Bottom prices are quoted by him.

**D**AY & SON, Carriage Making and Repairing in all its Branches, Nos. 163 and 165 Crosby Street.—For the past three score years a representative position in the carriage making industry of New York has been held by Mr. E. Day, senior member of the firm of Day & Son, who for the last twenty years have been quartered at Nos. 163 and 165 Crosby Street. This gentleman was born in New Jersey, and is now in his eighty-third year, but is still hale, active and energetic, and takes an active interest in his establishment. When twenty-one years of age, sixty-two years ago, he established business here and has since continued with uninterrupted success, while he has ever sustained a reputation of the most honorable character. About thirty-five years ago he admitted to partnership his son, Mr. Chas. L. Day. This gentleman was also born in New Jersey, but has resided in New York the greater part of his life. He is a skilled practical carriage maker. The premises occupied by the firm comprise a six-story and basement building, 40 x 75 feet in dimensions. It is equipped with all requisite tools and machinery, and employment is found for from thirty to forty experienced hands. The Messrs. Day execute work of all kinds in carriage making and repairing. They turn out nothing but first-class work, and charge but moderate prices.

**L**YLES & MILLS, Metal Ceilings, No. 231 William Street.—This firm established their business here in 1889, and quickly won a prestige and patronage thoroughly national in extent. Their stamping works are supplied with steam power and all modern facilities, and a large force of skilled assistants contribute to the satisfactory operations of the house. Their metal ceilings equal anything of the kind yet devised, being light, yet substantial and durable, while they do not shrink, warp or crack, or become detached by age. The new styles are artistic, decorative in appearance, healthful and clean, and are fast being adopted by churches, schools, theatres, stores, offices and public buildings of all descriptions. The most attractive and decorative ornamenting for parlors, dining-rooms and libraries in private residences is also produced by this firm, who cater with unqualified success to the most fastidious taste and prove invariably that this is the most complete, lasting and decorative work yet produced. As their work is confined to manufacturing and placing metal ceilings, this firm keep constantly in stock all the different styles of plates and mouldings, and can fill all orders with promptness; while estimates are cheerfully furnished and illustrated catalogues mailed on application. The co-partners, Messrs. Lyles and Mills, are natives of New York State, experts in their calling and reliable business men.

**L.** PULVER LASHER, Wholesale and Retail Dealer in Hardwood Lumber, Foot of East 23d Street.—There are but few departments of commercial enterprise of more direct importance as a factor of our national prosperity, than the wholesale and retail trade in lumber. Viewed from a commercial standpoint the product of our forests constitutes a factor of surpassing importance in this city. The timber and lumber trade is in all respects one of the great branches of commercial activity in the metropolis. The exports alone from the port of New York in the course of a year reach immense proportions, and the volume of business is steadily growing in this direction. Many of our most successful and enterprising citizens are engaged in this line, prominent among them being the gentlemen whose name forms the caption of this brief sketch. Mr. L. Pulver Lasher embarked in his present line of business as a wholesale and retail dealer in hardwood lumber in 1892, as a member of the firm of Gray & Lasher. Mr. Wm R. Gray withdrew from this partnership on January 1, 1895, and Mr. Lasher has since carried on operations alone, and with marked success. He has built up a large and flourishing trade throughout this city and the surrounding territory, and has established influential connections in all the best producing sections of the country. His yards and mill are located at the foot of East 23d Street, where they cover an area of 100 x 150 feet and run through the block. These spacious premises are fitted up with all modern conveniences and facilities for the storage and handling of the large and choice stock which is always carried, and which embraces hardwood lumber of all kinds, both rough and dressed.

Among the leading specialties handled by Mr. Lasher are quartered oak, plain oak, cherry, ash, white wood and red birch, of all of which he makes heavy sales. He is constantly receiving supplies of hardwoods from the most reliable sources of production, and can always offer substantial advantages in prices to builders, contractors and large buyers. Twelve men are kept steadily busy, and lumber can be surfaced on the premises. Orders for a car lot or a smaller quantity are promptly filled at the lowest ruling market prices. The telephone is "1263 18th Street."

**C**HAS. A. STELTSMANN, Manufacturer of Whalebone, Nos. 88 and 90 Walker Street.—A representative house of character and standing, which occupies a position in the industrial trade of New York of great importance, is that of Mr. Chas. A. Steltmann, manufacturer of whalebone. Mr. Steltmann founded this business in 1872, and has ever since ably maintained his house in the front rank. He has built up a large and broadly distributed trade, and his goods are eagerly sought for by manufacturers all over the country. He brings to the management of his house a wide range of practical experience. For many years previous to embarking in the business for his own account, he was connected with the New England Whalebone Company as a salesman. He occupies the sixth floor of a building having a frontage of 60 feet and a depth of 100, which is admirably adapted for the purposes to which it is devoted. These works are fitted up with all requisite machinery and appliances, and steady employment is given to some ten skilled and experienced hands. Mr. Steltmann purchases vast quantities of the raw material, which is cut on his premises and manufactured to order. The facilities of the house are first-class. Mr. Steltmann was born in Germany, and has lived in this city for many years. He is an able and experienced business man, and is president of the Standard Wood Pulp Company.

**M**ARCUS HANAN, Manufacturer of Dies, Lasts and Patterns, Nos. 241-245 Centre Street.—Mr. Marcus Hanan manufactures dies, lasts and patterns for shoes, shirts, envelopes, suspenders, labels, harness work, presses, punches and dies; brass edge, zinc and iron shoe, shirt, corset and neckwear patterns; and general machine work. He established his business here in 1861, and early achieved an excellent reputation for the excellence, practical utility and substantial character of all his productions. He makes a constant study of the progress in methods, discoveries and appliances available in his business, and exercises close personal supervision over every detail; his designs and patterns are always accurate, and his work is perfection itself. The exigencies of the business require the constant services of twenty-five skilled workmen, and orders of whatever magnitude are filled promptly, while terms and prices are made invariably satisfactory to patrons. Mr. Hanan came to this country from Ireland in his boyhood, and now resides in Brooklyn.



*J. H. Sutphin*



*H. C. Hulbert*



*Charles F. Bassett*

**H.** C. HULBERT & CO., Importers and Dealers in Chemicals, and all Paper Makers' Supplies, No. 53 Beekman Street.—The consumption of paper has become enormous, and, as a consequence, the business of manufacturing it is a very extensive industry, involving the outlay of many millions of dollars and the employment of a large army of work people. Then this manufacturing enterprise has brought into being numerous important contingent industries, prominent among which is the importation of and dealing in materials, for paper makers' supplies are now brought into use in paper making that our fathers had no idea of. For writing and printing

paper the chief materials used are the fibres from cotton or linen rags. Other materials are wood, straw, grasses, rope ends and other substances possessing the required fibre. All these are reduced by various processes to a watery pulp, which is then run out in thin sheets upon an endless wire cloth, the water drains off by suction leaving the sheet of pulp, which is then run upon a felt cloth and pressed between rollers and then dried on heated cylinders, after which it is subjected to other processes according to the kind of paper to be made. In his work on paper making Mr. Munsell mentions one hundred and three different substances from which paper has been made. The large majority of these are vegetable substances, in the

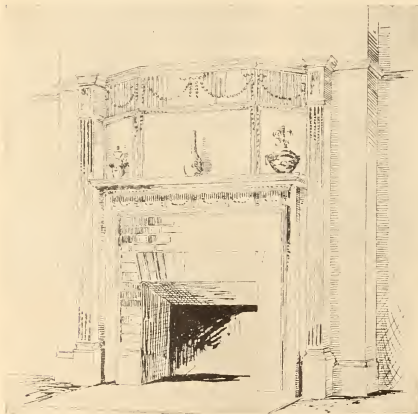


treatment of which many chemicals are used. One of the oldest and leading concerns in New York engaged in collecting and furnishing supplies to paper makers is that of Messrs. H. C. Hulbert & Co. Mr. H. C. Hulbert, the head of the concern, is one of our best known and respected citizens, and one of our oldest merchants still actively engaged in business. He was born in Lee, Mass., Dec. 19, 1831, and entered mercantile life when a boy. In 1851 he came to New York, and became a clerk for Messrs. White & Sheffield, who were engaged in the importing and commission paper trade. On Jan. 1, 1855, he was admitted to partnership by Messrs. White & Sheffield and the firm-name was then changed to J. B. Sheffield & Co. In 1858, he founded his present enterprise, which consists of importing and dealing in paper makers' supplies. His partners at that time were his cousin, Milan Hulbert and Otis Daniell, of Boston, the latter being a special partner. The business was started at No. 82 John Street with a capital of \$40,000, and was continued there until May 1, 1861, when a removal was made to No. 13 Beekman Street, and in 1881 removed to the premises now occupied at No. 53 Beekman Street. In January, 1892, Mr. Otis Daniell disposed of his interest in the business to the two remaining partners. Mr. Milan Hulbert on Jan. 1, 1872, withdrew from the firm, and then Mr. Joseph H. Sutphin and Mr. George P. Hulbert became partners with Mr. H. C. Hulbert under the firm-name of H. C. Hulbert & Co. Mr. George P. Hulbert, however, died in the same year, and the business was continued by the two surviving partners until 1891, when Mr. Charles F. Bassett was admitted to the firm. The present partners, therefore, are Messrs. Henry C. Hulbert, Joseph H. Sutphin and Charles F. Bassett. The junior partners both obtained their business education as clerks in the house and by their ability won their position as partners in the firm. Mr. Hulbert resides in Brooklyn, is interested in various charities, is a director of the Importers' and Traders' National Bank of New York, also the Pullman Palace Car Company, New York Life Insurance and Trust Company, United States Life Insurance Company, a trustee of the South Brooklyn Savings Bank and several other well-known corporations. Mr. Bassett has charge of the sales and Mr. Sutphin has charge of the office. The firm employ traveling salesmen as they have business interests in various parts of the United States, and have the best of facilities for meeting all the wants of paper makers on the most advantageous terms, as their many years of experience and sound judgment have placed Messrs. H. C. Hulbert & Co. in a strong financial position, and their large capital with their facilities in purchasing enables them to meet any reasonable competition.

**W** H. BROWN, Manufacturers' Agent for Horn Combs and Horn Buttons, Spool, Knitting and Embroidery Silks, Sole Agent for  
 • Samuel Curtis & Son, Newtown, Conn.; Dana Graham & Son, Lancaster, Pa.; Jacob W. Walton, Philadelphia, Pa.; Hemmingsway & Bartlett Silk Company, Watertown, Conn., No. 73 Franklin Street.—The manufacturer's agent is, in all large centers of trade, an important and valuable member of the business community, and the factors requisite to achieve enduring success in his line are numerous and varied. In conjunction with superior ability, a wide range of practical experience is necessary, while to ample resources must be added influential connections, and a keen appreciation of the ever-changing requirements of dealers. In New York there are many gentlemen who combine all these special qualifications, but none does so in a higher degree than Mr. W. H. Brown, who makes a specialty of horn combs and buttons, spool, knitting, and embroidery silks, and special silks to order for manufacturers. The business now successfully conducted by Mr. Brown is an old established one, having been founded by Mr. S. J. Dennis some fifty years ago. Mr. Brown became connected with Mr. Dennis in 1808 and his partner in 1878, and twelve years later he became sole proprietor. The house has long been a recognized leader of this branch of trade, and its trade is very large and widespread, extending to all parts of the United States, West Indies, Mexico, South America and Egypt. Mr. Brown is the sole agent for above named manufacturers. His salesrooms are at No. 73 Franklin Street and Nos. 161 and 163 Maiden Lane. They are spacious in area, well fitted up with modern conveniences, and here a heavy stock is carried of horn combs of all lengths and widths, horn buttons, spool silk, machine and button hole twist, fast color silks for embroidery, crochet and knitting, etc., etc. Mr. Brown's practical experience in the South American countries and the West Indies has given him the necessary knowledge of the goods mostly demanded by these countries, and by this knowledge he commands their trade in embroidery and filling silks, in which line he can compete and sell at a lower price and better quality than that coming from Europe, especially that of French manufacturers. He handles the finest machine and button hole silks in the world. Mr. Brown has also a very large connection in Porto Rico, Cuba, Jamaica and Egypt, and is an extensive exporter of potatoes and onions, receiving in exchange pine apples, onions, potatoes and other early vegetables and oranges, in which lines he is among the largest importers and exporters in the United States. Mr. Brown's facilities are unsurpassed, and enable him to promptly fill the largest orders at lowest prices. He is a native and a resident of New York, and a member of Colonial and Arkwright Clubs of New York, the Excelsior Club of Brooklyn and the York and Pennsylvania Club of Philadelphia, Pa.



**H**YDE & BOND, Mosaics, Tiles, Mantels, Fire Places, Gas Logs, Etc., Wrought Iron, Brass and Stained Glass Work from Special Designs, No. 307 Fourth Avenue.—For a young firm, Hyde & Bond, manufacturers of and dealers in mosaics, tiles, mantels, fire places, etc., No. 307 Fourth Avenue, have a large city and out-of-town trade. Established in December, 1894, they have prospered from the start,



and all the indications are that their success is certain to endure. Their business has already outgrown their facilities here, and they will remove to more commodious quarters at Nos. 104 and 106 East 28th Street, May 1st next. Messrs. J. Ellsworth Hyde and Walter W. Bond are both native New Yorkers. They are young men of push and energy, as well as of skill and experience, and are thoroughly conversant with the business in its every feature and detail. They have mantels and other articles manufactured for them by contract, from their own designs, and can warrant

workmanship and material. They employ a large force of mechanics and have several representatives on the road. Hyde & Bond turn out and handle an exceedingly fine line of goods, and their trade, which extends west as far as Buffalo and throughout the East, gives evidence of steady increase. They give particular attention to wrought iron, brass and stained glass work from special designs, and can guarantee satisfaction. They carry a large and elegant stock of mosaics, art tiles, mantels, fireplaces, gas logs, fenders, andirons, and kindred articles in great variety, and can quote lowest possible prices. They are prepared to supply the trade and public on most favorable terms, and all orders receive prompt and personal attention. Estimates are given by them on all classes of work in this line, and contracts undertaken by this firm will be executed in the most expeditious and satisfactory manner. They are special agents for the National Mosaic Tile Company, with a large factory at Stamford, Conn., and are doing three entire churches out of town in this material.

**S**ETTLER BROTHERS & CO, Manufacturers of Hatters' Leathers and Skivers, Nos. 28 and 30 West Fourth Street.—Very few persons outside of those immediately interested have any idea of the extent of the trade in hatters' leathers and its kindred branches. When the enormous quantities of hats produced annually in the United States is taken into consideration, it will readily be seen that this specialized branch of the leather trade represents a vast amount of capital. An eminently representative and well-established house is that of Messrs. Settle Brothers & Co., which has acquired a high reputation for the superior excellence of its products. The individual members of the firm are Messrs. Edward and Alfred Settle, both natives of England, and residents here since 1868. Having a thorough knowledge of this business in all its branches, acquired by years of practical experience, they inaugurated this enterprise under the present firm-name in 1876, and by devoting entire attention to the wants of the trade they soon built up a very large and substantial business that now extends to all parts of the United States and other countries. Their factory, located in Brooklyn, covers two city blocks, and the factory in Fort Lee occupies a two-story building, both fully equipped with latest improved tools, machinery and appliances necessary for turning out first-class goods. The range of products embraces all kinds of hatters' leather goods, sweat bands for all styles of stiff and soft hats, etc. These are all made in the latest colors, the greatest care being taken by the firm to use only the very best quality of leather. The salesroom and office are finely appointed and appropriately fitted up with every facility and convenience for the successful transaction of business, and steady employment is furnished to 150 employees in the establishments. A full and complete assortment of their goods is kept constantly on hand, and all orders are promptly filled at the lowest prices. Both members of the firm are wide-awake and pushing business men.

**F**RANK BOWLES, Importer of Antiques, Nos. 120, 122, and 124 Fourth Avenue.—The gentleman whose name heads this sketch has been established since 1880. His place is the largest and leading one in this special line of business in the city. His patronage extends throughout the world, and is of a high-class character. Frank Bowles is a native of Maryland, but has resided in this city since boyhood. He is a direct importer, and receives goods from all parts of the world, and carries an extensive and varied assortment. He shows a rare collection of antiques and makes a very attractive display. Mr. Bowles occupies three floors, each 75 x 75 feet. Several departments here are replete with articles of virtu which cannot be duplicated and a staff numbering sixty is employed by him. A very large stock is constantly kept on hand, and includes English oak, Chippingdale, Sheraton, rare colonial furniture, antique silver, bric-a-brac, artistic bronzes, art wares, and superb antiques in great variety. Mr. Bowles is in a position to be able to sell at prices that defy competition, and is just now offering some notable bargains. Mail orders receive particular attention, and goods are carefully and securely packed for shipment. Mr. Bowles is an acknowledged expert in this line, having been raised in this business. He has fitted up in the building a Dutch marqueterie room and an English oak room which is one of the sights of the city. There is a large assortment of silver metal bronze, and Delph ware of the most unique designs, and the most fastidious and artistic taste can here be suited.

**T**HE CAMPDEN KNITTING MILLS COMPANY, Manufacturers of Wool and Cotton Hosiery and Underwear, No. 335 Broadway.—Among other branches of enterprise which combine to form the commercial greatness of New York, and representing the hosiery and underwear trade constitutes a most important feature. There are numerous houses engaged in this line, one house that represents the best favored being that of the A. S. Alexander & Co. This business was inaugurated in the spring of 1894, by Messrs. S. Alexander and George W. Reed and has, under judicious, energetic management, been directed with the most substantial results, the trade that has been acquired already extending to all parts of the United States, and they travel all over the east represent the houses in the tributary territories. The firm are Eastern and New York representatives for large manufacturers of all grades and varieties of hosiery, underwear and cotton sweaters for men, women, and children, all of the goods sold by them being made in the most substantial manner, and the output of the mills they represent is a very extensive one. At their salesroom in this city a full line of samples of the stocks is carried, from which all the demands of the trade are met at shortest notice direct from the mills. The selling agents here, Mr. A. S. Alexander, is a native New Yorker; an energetic business man; and his partner, Mr. Geo. W. Reed, is a native of New York, both being well and favorably known among the trade.

**A.** PINOVER & CO., Importers of Diamonds, and Manufacturers of Fine Jewelry, Nos. 42 and 44 East Houston Street.—A prominent house in the diamond and jewelry trade is that of A. Pinover & Co., which was founded in 1872 by the present sole proprietor, Mr. A. Pinover, under whose able and energetic management its affairs have since been directed, the trade now commanded by him extending all over the United States. The premises occupied by Mr. Pinover comprise two spacious floors, each 50 x 60 feet in dimensions. The latest improved machinery and appliances are in operation, and employment is given twenty-five skilled workmen. Mr. Pinover also employs two traveling salesmen, and carries on a flourishing business as an importer of diamonds, and manufacturer of fine jewelry. A leading specialty is made of jewelry of the most artistic design, and of diamonds, both unset or mounted, and a large and valuable stock is carried. Mr. Pinover is a native of this city, possesses the New Yorker's energy and enterprise in a marked degree, and enjoys the confidence and esteem of all his fellow merchants.

**M**CCLENAHAN & LEMON, Fine Boots and Shoes, Young Men's Christian Association Building, 23d Street and Fourth Avenue.—Among the many establishments in New York devoted to the retail shoe trade that of McClenahan & Lemon stands conspicuously pre-eminent by reason of its age and the extent and character of its trade. The business was founded thirty-five years ago by Mr. William McClenahan, the senior partner of the present firm, who continued it alone until 1894 when he admitted to partnership Mr. S. J. Lemon and the firm-style of McClenahan & Lemon was adopted. The business has been carried on in the present location for the last twenty-two years, occupying the ground floor and basement, each with a floor space of 60 x 70 feet. Here an immense stock of fine boots and shoes is always carried, all of which is manufactured especially for this house and is not surpassed in completeness or general excellence by any retail stock in New York. A specialty is also made of the finest order work and twelve competent hands find steady employment in attending to the various requirements of the flourishing trade. All the details of the manufacture of boots and shoes at this establishment are guided by a thorough scientific knowledge of its requirements, so as to insure a perfect fit, comfort and economical wear. The stock used is invariably of the best. The very best boots, shoes and slippers are offered at the lowest prices and quality and price cannot be surpassed and in fact cannot be duplicated at any retail store in New York. One of the many specialties is Mr. McClenahan's special design of waterproof boots and shoes, which obviates the necessity of wearing rubbers or any kind of overshoes. Both partners reside in New York city. Mr. McClenahan is a native of England and Mr. Lemon, who is a native of New York state, is a young man of ability and is enthusiastic in maintaining the business at the high standard established by his partner.

**STURTEVANT HOUSE**, Henry J. Bang, Proprietor, Corner Broadway, 28th and 29th Streets.—In this sketch of the Sturtevant House no historical review is necessary. Since it was opened in 1870 by Lewis Leland, it has been one of the landmarks of the city, from its immensity, its popularity and its central location. Situated on Broadway from 28th to 29th Streets, it is convenient of access from the steamships, steamboats, railway depots, elevated and cable cars, and is the best house alike for the fastidious tourist, the commercial traveler and the transient guest. It is conducted jointly on the American and European plans, so that all can be suited, and the rates are very moderate for such superb accommodations. There are 400 rooms for guests, with bath and hot and cold water; while the house is attractive throughout, richly furnished, artistically decorated, and fitted with all modern improvements, including passenger elevator, annunciators and everything in any way conducive to the comfort and welfare of guests. On the ground floor is a fine cafe, with seats for 150; a well-managed bar, a magnificent reception-room, with cosy reading and smoking rooms, private dining-rooms and office. On the parlor floor is the American dining-room, seating 200; the European dining-room, seating 200; three handsomely furnished public parlors, reading and smoking rooms, and every accessory to complete hotel life. The managers are liberal caterers, believing in the best and plenty of it, and the table is not excelled in the country. As to size, sanitary conditions, sunlight and ventilation, the Sturtevant House has few equals and no superior on the continent. A word as to its management. Mr. Henry J. Bang, the proprietor, with the assistance of his sons, Henry A. Bang, Frank J. Bang and William F. Bang, were at the head of a leading hotel at Sharon Springs previous to coming here in 1892. They are assisted by E. M. Sweet, room clerk; L. L. Root, night clerk; John F. McCaffery, cashier. The Messrs. Bang are native New Yorkers, members of the New York Hotel Men's Associations, and possess special qualifications as hotel managers. With their knowledge, resources, facilities and conveniences at command, they undertake to do everything for their guests except to clothe them and pay their bills.

**R. KRAG**, Merchant Tailor, No. 21 West 30th Street.—Among the many merchant tailors of New York there is none who enjoys a higher or a better deserved reputation than Mr. R. Krag. The business now conducted by Mr. Krag was established thirteen years ago under the firm style of Krag & Christensen, and has been conducted by Mr. Krag alone for the last dozen years. From its inception the establishment has had a large and steadily growing patronage from first-class customers and Mr. Krag has always catered to the best trade. The premises occupied include the parlor floor at the location named, the show room being at the front and the work room in the rear. From twenty to twenty-five hands are employed, all being expert tailors. The cutters are

not surpassed by any in New York, and in style and fit the garments made here have no superior while the prices are as low as is consistent with a high grade of work. Mr. Krag has customers all over the United States, many of whom have been his regular patrons for years. He is a native of Denmark and has resided in New York for many years. He is a Mason and a member of the New York Tailors' Association.

**CHARLES HAUPTNER & CO.**, Men's Outfitters and Custom Shirt Makers, No. 1280 Broadway.—Messrs. Charles Hauptner & Co. are a leading and a very popular firm. They are importers and retailers, and have an extensive and high-class patronage. They handle goods of the highest grade, and their productions are noted for excellence. They carry full and fine lines of gentlemen's furnishings and show an elegant assortment, from which the most fastidious in their tastes can make selection. The custom shirts made by them combine in the highest degree the various features sought to be attained in such, and cannot be excelled. They are perfect in fit, neat in design and appearance, comfortable and durable, and can be relied on as to finish and fabric. The firm's trade extends throughout the United States, and they have customers in Europe for whom they make shirts to order. This flourishing business was established in 1876, by the senior partner, and in September, 1894, E. W. Beardsley acquired an interest in the concern. Mr. Hauptner, who is a native New Yorker, is an expert shirt cutter and designer, and is master of his art. He is a man of long practical experience and was for a number of years at the head of the cutting and manufacturing department of the firm of Ingersoll & Glenney, and eight years with Michaels & Kaskel. Mr. Beardsley was born in New York State and has been in this city since 1873. He, too, is a man of thorough practical skill, and has twenty-two years' experience in the business. He also was head salesman for Kaskel & Kaskel. Mr. Hauptner subsequently finding it necessary to have a partner induced him to become a member of this firm. Charles Hauptner & Co. occupy spacious premises at Broadway and 33rd Street, and also have a 30 x 100-foot four-story building, equipped with steam power and all facilities. They employ a large force of operatives, and exercise close personal supervision over the different departments. Their store is very commodious and handsomely appointed, and a number of polite salesmen are in attendance here. A very large and notably fine stock is carried by them, and includes dress shirts in all fashionable styles, percale and other fancy colored shirts, collars and cuffs in newest designs, rich and beautiful neck-dressing, elegant underwear, kid gloves, umbrellas, suspenders, and everything in men's furnishing goods. Shirts are made to order on short notice, at very reasonable rates, and satisfaction is assured. This establishment is city office of "Ye olde," London Laundry, whose works are at Alabama and Sutter Avenues, East New York, and which maintains a high reputation for quality of work.

**F**IELD, CHAPMAN & FENNER, Auctioneers, Nos. 80 and 82 Leonard Street.—The oldest and best-known house in the United States engaged as auctioneers for dry goods, carpets, etc., is that of Messrs. Field, Chapman & Fenner. This veteran house was founded in 1821, by Haggerty, Austin & Co., succeeded by John Haggerty & Son in 1833, Haggerty, Draper & Jones in 1844, Haggerty & Co. in 1850, Field, Morris, Fenner & Co. in 1869, and Field, Chapman & Fenner in 1881. The firm occupy four floors, 50 x 90 feet each, and possess unsurpassed facilities for conducting the business upon a large scale. The firm make a specialty of handling dry goods, laces and embroideries, carpets, matting, buttons and trimmings, and are constantly receiving consignments of these goods from both domestic and foreign manufacturers and from importers. Liberal advances are made on consignments if desired, and satisfaction is guaranteed to consignors in all cases. Regular sales are held Tuesdays and Thursdays, and special sales on other days; and all are largely attended by discerning buyers, who invariably secure good bargains. Loans are made on warehouse receipts, and every accommodation is extended to the trade. The co-partners, Messrs. Aaron Field, Noah H. Chapman and W. G. Fenner, are gentlemen of marked business capacity, energy and high character, Mr. Field being a trustee of the Bowery Savings Bank, while Mr. Chapman is a member of the Quaker Society of Brooklyn.

**T.** MARTIN & BROTHER MANUFACTURING COMPANY, Elastic Web Manufacturers, No. 108 Worth Street.—This is an old-established concern, having been in active operation for more than a score of years. It was founded under the firm-style of T. Martin & Brother at Chelsea, Mass. On May 1, 1890, the large interests involved were incorporated under the laws of Massachusetts, the organization taking the title of the T. Martin & Brother Manufacturing Company, and the capital stock being fixed at \$300,000. Mr. William Martin is the president of the company; Mr. Thomas Martin, treasurer; Mr. J. O. Fryer, secretary; and Martin & Longmire, general selling agents. The works are at Chelsea, Mass., and comprise several buildings, and these are equipped with special machinery. In addition to these the company has large mills at Mansfield, Ohio, the western trade of the company being supplied from the last-mentioned works. The company employs a large working force in its mills, the pay roll amounting to about five thousand dollars weekly. Elastic web of all grades and for every possible use is made by this company, and its facilities are such that it can meet at short notice all the wants of the trade. In quality and prices it recognizes no competitor, and by its promptitude, liberality and honorable business methods the concern has won the confidence and continuous patronage of its many patrons. The trade extends from the Atlantic seaboard to the coast of the Pacific, and is yearly increasing. The New York salesroom is admirably adapted for the business. It has an area of 40 x 90 feet, and contains a heavy stock representing all the

various grades of elastic webs manufactured at the company's mills. The business here is under the management of Martin & Longmire, who are the general selling agents of the company, and who exercise supervision over the trade of the entire country. The commercial standing of the T. Martin & Brother Manufacturing Company is of the highest character. By Bradstreet this corporation is rated at from \$400,000 to \$600,000 and A 1.

**S**TORAGE BATTERY SUPPLY COMPANY, T. D. Bunce, Proprietor, No. 239 East 27th Street.—One of the most unique lines of business now in successful operation in New York City, is the Storage Battery Supply Company, owned by Mr. T. D. Bunce. This business is the development of the much talked of plan of distributing electric power from door to door as milk is delivered. Although not a complete realization of this plan, it is a material approach to it. This company has its charging station and office at No. 239 East 27th Street, where a large number of cells are constantly kept on hand for all classes of work. It frequently happens that 5,000 lbs. of cells are delivered for an illumination for one night. The business is not confined to New York City. Cells are shipped from all sections of the country and from many foreign points to be recharged. Cells are also supplied for the operation of sewing machines, dental and surgical work, fan motors and a multitude of other purposes, including the operation of all the phonographs in New York City and neighborhood. In addition to the supply of stored electric power, this company manufactures a large line of storage battery accessories, and also the "Multum in Parvo," electric yacht lamp, hand search lights, portable electric lanterns, carriage lamps and theatrical outfits. Mr. Bunce began this business in 1891 and he is the pioneer in this country. His success has depended largely upon the close attention given to the details of the work. Mr. Bunce was the first to light a sailing yacht by electricity from storage cells, the alternate sets of batteries being sent to his charging station, where they were recharged and forwarded to the yacht at any place designated. This company has made a specialty of small yacht plants and has successfully equipped many naphtha yachts from the smallest to the largest built. The "Multum in Parvo" yacht lamp is used almost exclusively in this work, as it is most compact in shape and saving in power. This lamp is also used to light the interior of carriages. It is placed directly overhead and sheds an even light throughout the vehicle. The cells that run the interior lights also furnish current for the outside lamps that are fitted into the candle holders. The battery is placed under the driver's seat. The switches for governing the lights are also placed there within reach of the driver. Mr. Bunce has had a long experience with storage battery work. He had charge of the operation of the storage battery cars on Madison Avenue, New York. His policy of handling, repairing and charging all types of storage batteries has brought him a liberal and well-earned patronage from dealers and individuals.

**F. R. TRIPLER & CO., Men's Outfitters,** Broadway and Spring Street.—Messrs. F. R. Tripler & Co., the leading and representative men's outfitters of this city and of Brooklyn, have long been prominently identified with the trade in men's furnishing goods, ever since the father of the subject of this sketch embarked in that line of business in 1846 on Grand Street. Mr. Tripler also has two brothers engaged in this line of trade in New York, with whom he was connected during several years as a salesman. He engaged in the business for his own account in 1886 under the present firm name. Mr. Tripler brings to bear an intimate knowledge and practical acquaintance and experience in all the details of his special line. His house has become the leading representative of all that is stylish, original and tasteful in the matter of men's furnishings, and his stores are patronized by the elite of New York and Brooklyn society. The salesrooms in this city have an area of 30 x 60 feet, and are very attractively and tastefully fitted up, all the appointments being in perfect keeping with the nature of the business. Here is to be found the largest and most comprehensive stock of goods, including a magnificent display of fine dress shirts, the best makes of collars and cuffs, such as the "E & W" brands, all the newest shades and patterns in hosiery, underwear, stylish ties and cravats, correct and tasteful in their combination of colors, silk and linen handkerchiefs, gloves, umbrellas, canes, etc. The house is a recognized leader, and Mr. Tripler is one of our successful and popular young merchants.

**W. A. ROSS & BROTHER, Manufacturers' Agents,** No. 11 South William Street.—A leading and widely-known importing house in New York whose trade extends all over the American continent, and which has been in successful operation for a quarter century, is that of Messrs. W. A. Ross & Brother. Mr. Ross, who is the sole member of the firm, came to this city many years ago. He founded his present business in 1870, and the history of his house during the twenty-five years that have since intervened has been an unbroken record of steadily increasing prosperity. It has established influential connections both in this country and abroad, and has branch offices in Belfast, Ireland, and Liverpool, England. The firm in this city occupies an entire five-story and basement building, fronting on both South William and Stone Streets, and perfectly adapted for the purposes of the business, where an immense stock is carried of imported specialties. The house is sole agent here for W. A. Ross & Sons (Limited), of Belfast, Ireland, manufacturers of Belfast ginger ale, Royal soda, etc.; W. A. Ross & Brother, of Liverpool, for Bass's ale and Guinness's stout; Wm. Younger & Co., of Edinburgh, Scotch and India pale ales; Duncan Gilmour & Co., (Limited), of Liverpool, non-alcoholic Hop Bitter ale; Sir John Power & Son, of Dublin, Irish whiskey. Greencross Bros., of Glasgow and London, Scotch whiskey; John McCann, of Drogheda, Irish oatmeal, etc. Stocks

are held in bond and duty paid, and the house enjoys unusually fine facilities for the prompt filling and shipping of orders. Mr. Ross is an enterprising merchant. He resides on Staten Island, and is a member of the Down Town Club and others.

**JOSEPH WILD & CO., Manufacturers, Importers and Jobbers,** Oriental and Art Carpets and Mats, Rugs, Linoleum, Cocoa Mats and Matting, Etc., Nos. 82 and 84 Worth Street, and Nos. 11 and 13 Thomas Street.—The great house of Messrs. Joseph Wild & Co. enjoys the honor and distinction of being the largest importers of oriental rugs and China and Japanese mattings in the United States, as well as extensive manufacturers of carpets, table and stair oil cloths, felt goods of all kinds, cocoa mats and matting, Smyrna rugs, linoleums, sheep-skins and druggets. The business was founded in 1832, by Mr. Joseph Wild, as agent for John Crossley & Sons, Limited, of Halifax, Eng., the largest carpet manufacturers in the world; continuing in that capacity until 1870, but in the meanwhile he had embarked in business as a manufacturer and importer. He subsequently admitted Mr. John Cartledge to partnership, and the firm now own and operate three mills in Brooklyn, two in Astoria, and are large owners in the American Linoleum Company, of Linoleumville, S. I. The firm are the largest manufacturers of cocoa mats and matting and Napier matting in America, and have the contract for supplying all the skeleton rugs for the elevated roads in New York, the Kings County elevated, etc. They are likewise large manufacturers of table, stair and shelf oil cloth, and black pebble goods for the carriage and shoe trade; felting of all kinds, hat and shoe trimmings, gloves and linings for robes; art and ingrain carpetings, inlaid linoleums, rugs and druggets. The New York salesrooms are devoted to the display of their various productions. There are eight floors on Thomas and four floors on Worth Streets. The stock of imported goods is not to be confounded in the popular mind with those common collections of oriental goods which are to be seen everywhere, but it is a rich and comprehensive massing of Persian, Indian, Turkish and domestic rugs, articles, both of beauty and utility. It would be impossible to picture in a mere verbal enumeration the brilliancy and charm of this department, supplied as it is in exquisite taste. The collection is not "like Orient pearls at random strung," but is admirably selected so that both aesthetic and utilitarian tastes are gratified. Dealers can here easily make selections and owing to the skill of the firm as manufacturers, as well as to the splendid purchasing facilities which they have enjoyed for many years past in direct importations, the prices quoted will be found extremely low. A branch house is operated at No. 534 Washington Street, Boston, and agencies are established in Chicago, Philadelphia, Baltimore and St. Louis. Mr. Wild was born in Yorkshire, England, eighty-two years ago, and still takes an active part in the management of the house which was founded by his energy and enterprise. Mr. Cartledge is also a native of England, and came into the firm in 1869.

✱ NEW YORK-1895, ✱



FIFTY-NINTH STREET, SHOWING THE NAVARRO FLATS.



**J**OHAN WIEDA, Manufacturer of Fine Confectionery and Ice Cream, No. 2451 Eighth Avenue.—For a young man, only a comparatively short time established, John Wieda, the popular and prosperous confectioner, has a large trade. He started in business here about a year ago, and from the first his patronage has been steadily growing. The secret of this gentleman's prosperity is not far to seek, however. Manufacturing a distinctly superior class of goods, courteous and attentive to customers, and withal very reasonable in his prices, he has been able to achieve the success that has attended his well-directed efforts. Mr. Wieda, who is about twenty-four years of age, was born at Rasbeck on the Oste, Province of Hanover, Germany, and has been in New York since 1887. He is a practical confectioner, of seven years' experience in the business, and is a young man of push and energy. He is manufacturer of fine confectionery, ice cream, etc., and his products are strictly pure, wholesome and delicious. He has a handsomely appointed store, with facilities for manufacturing in the basement, and employs a number of assistants. He keeps on hand always a large and choice stock, which includes toothsome caramels, bon-bons and chocolate creams, peanut brittle, peppermint drops, molasses candy of all kinds, wintergreen, and high-grade candies in great variety; together with finest ice creams of pure fruit flavors, and water ices. Weddings and parties are supplied on shortest notice, at lowest prices. All orders are delivered.

**C**SHORTMEIER, Manufacturer of Signs, Wire, Wood and Metal, No. 430 Eleventh Avenue. One of the most extensive and widely known houses engaged in the manufacture of signs, in this city, is that so ably managed by Mr. C. Shortmeier. This enterprise was inaugurated eighteen years ago by Mr. Shortmeier, who was then a young man of but seventeen years of age; but he was imbued with ample pluck, industry, thrift and perseverance, coupled with a practical knowledge of the painting trade, and, though he began upon an humble scale, yet success attended his efforts, and with each succeeding year his business grew in magnitude and prosperity, until now his products go to all parts of the United States. The premises occupied by Mr. Shortmeier, which were built in 1885 for his especial purposes, consist of a substantial four-story building, 25 x 100 feet in dimensions, and fitted up throughout with all facilities and requisites adaptable to the industry here carried on. From thirty-five to fifty experienced hands are employed, including seven carpenters, and the scope of operations includes the manufacture of signs of all kinds, for all purposes, in wire, wood and metal, specialties being made of engraved, carved and raised silver, brass and nickel signs for breweries, wagons, carriages, trucks, buildings, etc., particular attention being given to the creation of original and effective designs. Mr. Shortmeier is a native New Yorker and a popularly known business man, and his establishment is a credit alike to him and the city of his birth.

**J.** B. KETCHAM, Real Estate, No. 58 West 125th Street.—Mr. J. B. Ketcham is conspicuous as one of the most prominent real estate dealers in the metropolis. Mr. Ketcham has been in the real estate business since 1883. He is a native and resident of New York and is recognized as an expert in real estate values, especially in Harlem, where he has a large business in the buying and selling of real estate property. He has the management of many large estates, having full control of the executive conduct, selling, leasing or investing, and in all his dealings he has a record of uniform ability, integrity and enterprise. His judgment of profitable real estate sites is practically unerring and the investor either for speculative or permanent holding can find no more competent advisor than Mr. Ketcham. He has the sole charge of several important estates which he has managed with uniform success. His offices are handsomely appointed and he has a force of trained assistants. Mr. Ketcham has a most distinguished war record. He went to the front with the gallant Seventh Regiment, which has ever been the pride of New York city, and served through the war, retiring with the rank of captain.

**B**ERREY & MAYER, Silk and Ribbon Waterers, Embossers and Finishers, No. 104 Walker Street.—In the "finishing" of silk goods, "watering" of ribbons, etc., a prominent house is that of Messrs. Berrey & Mayer. The concern has been in existence since 1867, when it was established by Mr. G. W. Berrey, who in 1893 sold it to the present proprietors, the junior member of the firm, Mr. W. H. Mayer, having been manager of the establishment under its original owner for the previous fifteen years. They are silk and ribbon waterers, and embossers and finishers of crepes, gauzes, satins, velvets and cotton goods. By skillful workmanship, unremitting care in the manipulation of the fabrics placed in their hands, and thorough acquaintance with the technical requirements of their occupation, they have commended themselves to the trade to the extent of building up a notable and lucrative business. Work entrusted to them is executed with positive punctuality, and with the highest attainable finish. Their workrooms at the locality above indicated occupy four floors, 25 x 80 feet in dimensions, thoroughly equipped with the most improved machinery requisite for producing the required effects, and supplied with every facility available to the work. The motive power is furnished by electricity. Many skillful operators are employed. The trade of the house extends to all parts of the United States, and embraces, especially, the importers of foreign fabrics requiring this process of treatment. The firm has correspondents in every section of the country, and is universally recognized as the leading representative in the United States of its special field of effort. The manager, Mr. Mayer, is a young New Yorker, with an expert acquaintance with his occupation, acquired by practical experience. He is a resident of Brooklyn, a member of the F. and A. M. and of the Knights of Honor.

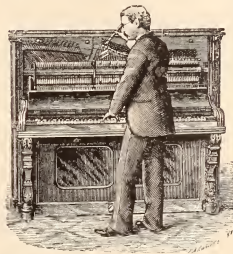
**V**ANDERBILT HOTEL, European Plan, Matthew Clune, Proprietor, Corner 42nd Street and Lexington Avenue.—The "Vanderbilt" occupies a most popular position among the well-conducted hotels of the metropolis, and is held high in the favor of the traveling public and visitors to the city. It is conducted upon the European plan, and rooms may be had from \$1.00 to \$3.00 per day. This house was first opened in 1879, when it was known as the City Hotel, the name being changed to the Vanderbilt in 1883. The building was erected by Mr. McManus; the first proprietor was Mr. Pettler, who was succeeded by Mr. Wheaton, and in June, 1887, the present proprietor, Mr. Matthew Clune, came into the control, and under his efficient management has the hotel been guided to its present high status of popularity and success. Mr. Clune is a painstaking, genial boniface, who commands the esteem of a host of friends. He is a member of the Benevolent Protective Order of Elks, also of Tammany Society, and in all circles in which he mingles he enjoys the esteem of all who know him. The Vanderbilt is a five-story and basement building, and contains forty-eight rooms, all well lighted and ventilated and comfortably furnished throughout. The house is provided with a well-stocked bar, and all modern improvements, and the arrangements for catering to the tastes of the public reflect the utmost credit upon the good judgment of the proprietor, while insuring the comfort and convenience of every guest. The dining-room will seat fifty, all the delicacies that can possibly be obtained are served in liberal abundance, while the perfect manner in which the viands are prepared make a meal at the Vanderbilt an agreeable experience. Mr. Clune personally seeks to the welfare of all his guests, sparing no effort or expense to make them thoroughly at home, and is to be congratulated upon the success that has attended his well-directed enterprise.

**T**HE FIFTH AVENUE SAFE DEPOSIT COMPANY, Entrance through Second National Bank, No. 190 Fifth Avenue.—The Fifth Avenue Safe Deposit Company, is provided with every convenience and accommodation which modern ingenuity could devise or the exigencies of the age suggest. The fittings and furnishings are of the most elaborate character, and the equipment altogether is well-nigh perfect. And in respect of security, it cannot be surpassed. The vault of this company is entirely outside the building, and is absolutely fire and burglar proof, and is constructed on the most approved scientific principles. It is spacious and commodious as well as massive, and was built by the J. M. Cornell Iron Works, Centre Street. There are steel safes for the keeping of securities, jewels and other valuables here for rent at \$10.00 and upward per annum, and there is a special department for ladies in connection. Office hours are from 9 A. M. to 4.30 P. M., and the institution is open for inspection during the hours named. The Fifth Avenue Safe Deposit Company was organized and commenced business in 1886, and has

been an eminently successful enterprise from the start. It has a large and influential patronage, and numbers in its clientele many of New York's wealthy residents and best families. The officers of the company are: Wm. C. Brewster, president; Charles B. Fosdick, vice-president and treasurer; Daniel C. Silleck, superintendent; and the following-named gentlemen compose the board of trustees; Henry A. Hurlbut, Alfred B. Darling, John L. Riker, William C. Brewster, Charles B. Fosdick, George Sherman, George W. Carleton, Augustus C. Downing, Wm. P. Eno, William P. St. John, Wm. R. Bowne, Daniel C. Silleck, John W. Aitken, all prominent business men and solid citizens.

**A**RNOLD HAFELIN, Manufacturer of Upright Pianos, Factory and Warerooms, No. 1550 Third Avenue.—The piano manufacturing industry is a foremost business feature of the metropolis, and many of our citizens are identified with the trade. Among the successful representatives is Mr. Arnold Hafelin. This gentleman has had mature experience in his vocation, especially as a piano tuner, in which he

has been engaged many years, and his ability in this branch is a guarantee that every piano that leaves his establishment will be found perfect. Mr. Hafelin entered into business independently six years ago, and through the superior merits of his products has since been successful in building up a demand for them in all parts of the United States. He sells direct to persons requiring them for their own use, and thus, as they purchase direct from the manufacturer, the buyers secure the benefit of the difference in price that generally goes to the middleman, or piano



dealer. The premises occupied by Mr. Hafelin comprise a five-story building, of large dimensions. It is equipped with steam power, and the most improved machinery, and employment is found for some sixty skilled mechanics. Upright pianos only are made here, the prices ranging from \$250 to \$450, and the instruments are unsurpassed in style, finish, easy action, resonance, brilliant tone, sustained power, and general excellence. Mr. Hafelin buys, sells, exchanges and rents pianos, and all dealings had with him are certain to result satisfactorily.

**N**EIDLINGER & SONS, Maltsters, General Office 63rd Street and East River.—The largest and leading maltsters in the United States are Messrs. Neidlinger & Sons, whose general office is located at 63rd Street and East River. This representative house was founded in 1863, by Schedel & Neidlinger, who were succeeded in 1866 by Neidlinger, Schmidt & Co., and in November, 1892, the present firm was organized. They operate two immense malting plants, that at 63rd and 64th Streets and East River being the largest in this country, having thirteen malting floors; while that at 47th Street has six malting floors. This firm also have a malt house at Rondout, N. Y., with six malting floors, and one at Cayuga, N. Y., with four malting floors. All have triple or double drop kilns and all the latest machinery and appliances, while the 63rd Street plant has a dock on East River with elevators for unloading vessels. There is storage capacity for a million bushels of grain, with a malting capacity of one and one-half million bushels per year, and employment is given to from 150 to 175 hands. Barley is received in car and boat loads, and only the finest grades of Canada and American growths are used, and the trade is particularly large and important with brewers in this city and vicinity. The individual members of the firm are Messrs. Adam Neidlinger, G. F. Neidlinger and Oscar von Bernuth. The honored senior partner was born in Germany and is the oldest maltster in experience in this country. Mr. Von Bernuth, his son-in-law, is also a native of Germany, while Mr. G. F. Neidlinger, the son, is a New Yorker by birth and training. The firm are represented in the New York Produce Exchange, the United States Brewers' Association and New York Brewers' and Maltsters' Association, and stand high in the business world.

**V**OSS & EVANS, Phoenix Machine Works, Engineers and Machinists, Nos. 403, 405, and 407 East 47th Street.—The Phoenix Machine Works, conducted under the proprietorship of Messrs. Voss & Evans, who are expert engineers and machinists, established their works here in 1889. The plant comprises a two-story building, 75 x 100 feet, which is supplied throughout with the best machinery, tools and appliances which inventive genius has produced, and employment is given to from 140 to 150 skilled workmen. Special attention is paid to manufacturing ice machines, which are sent all over the country, while a specialty is also made of steamboat and factory work, cold storage and millwright work. Repairs are made to Corliss and other steam engines, pipes are promptly cut to order, and estimates are cheerfully given on copper and brass work. They have executed ice machine work for the H. Clausen & Son Brewing Co., F. & M. Schaefer Brewing Co., John Kress Brewing Co., James Everard, Schwarzschild & Sulzberger Refrigerating Co., John Harrington & Co., F. Oppermann's Brewery, Peter Doelger, Henry Elias Brewing Company, United Dressed Beef Company, New York Hygeia Ice Company, Hotel Marlborough, E. Frankfeld, Ph. and Wm. Ebling, Links' Provision Establishment, A. Hupfel Brewing Company, American Brewing

Company, Joseph Doelger's Sons, Brooklyn Bridge Freezing and Cold Storage Company, W. L. Heermance, Consumers' Hygiene Ice Company, D. G. Yuengling, Jr., Brewing Company, John Eichler Brewing Company, Fleishauer Brothers, Eastmans Company, Jacob Ahles Brewing Company, Rohé & Brother, Rudolph Oelsner, Consumer's Brewing Company, Chris. G. Hupfel's Brewing Company and Conrad Stein's Brewery, in this city; and for many parties in other cities. All orders by telephone, "928 38th Street," by telegraph or mail, receive immediate attention. Messrs. B. Voss and Thomas Evans are both practical men, educated to their calling, Mr. Evans having been formerly foreman for Henry Clausen's Sons.

**J**AMES MURTAUGH, Standard Dumb Waiters and General Hand-power Hoisting Establishment, No. 147 East 42d Street.—An establishment that has for many years borne a reputation of the most enviable character for the superiority of its productions, and which enjoys the distinction of being the pioneer and leader of its line of industry in the city of New York, is that of Mr. James Murtaugh, manufacturer of standard dumb waiters and general hand-hoisting machinery and appliances, at No. 147 East 42d Street, near the Grand Central depot. Mr. Murtaugh, who was born in Ireland, came to this city forty-nine years ago, and in 1855 he established this business in premises located on Broadway. He is the inventor and patentee of an improved dumb waiter and of an invalid elevator, and was the first to begin the manufacture of these now indispensable articles in the metropolis. His success was instantaneous, and his productions have come into such universal favor that they have been adopted by the builders of all modern residential structures, and some 100,000 of them are now in use in New York, Brooklyn and vicinity. The works occupy four floors of a building 25 x 100 feet in dimensions, and runs through to 43rd Street, and are fitted up and equipped with modern machinery and perfected appliances, steady employment being given to a force of skilled and experienced workmen to the number of thirty-five. The range of production embraces all kinds of hand-power-hoisting appliances, dumb waiters, etc., and in addition to Mr. Murtaugh's regular pulley arrangement, long acknowledged to be the best dumb waiter ever made, he has many others of great merit at prices to suit all. He puts up hoist wheels and heavy store dumb waiters, carriage and safety invalid elevators of the most approved pattern at shortest notice, and does repairing and altering with the utmost dispatch. He has recently made a final improvement which keeps his dumb waiter in any position in the slide when loaded automatically and without friction, and it now looks as though the dumb waiter was good for all time. Mr. Murtaugh is a thoroughly practical man, and understands his business in every particular. No work leaves his establishment without meeting his approval, and he enjoys the confidence of all with whom he has dealings, and the unusual distinction of never having had a fatal or even serious accident on any of his work in an experience of over forty years.

**L**ANDAUER & KAIM, Cigar Makers, Nos. 322, 324, 326, 328 and 330 East 63rd Street.—When the vast quantities of cigars manufactured in this country are taken into consideration, it would be natural to infer that an excellent smoking article could be easily procured anywhere at a reasonable price. Such however is not the case, but on the contrary, as is well known to all lovers of the weed, it is extremely difficult to obtain a really fine cigar. There are some manufacturers, however, who adhere strictly to honorable methods, handling only reliable stock, and producing nothing but first-class goods, and foremost among this number in New York is the firm of Messrs. Landauer & Kaim, whose extensive establishment is located at Nos. 322, 324, 326, 328 and 330 East 63rd Street. This firm have a national reputation as manufacturers of fine cigars, and their goods are in steady demand all over the country. The business was established seventeen years ago by the firm of Landauer & Kaim, the present proprietors being Messrs. Julius Landauer and Maurice Kaim. The factory occupies five buildings, each five stories in height, and 25 x 100 feet in dimensions, where employment is given to between 300 and 400 skilled cigarmakers. All cigars are made from the choicest, selected stock, no poor tobacco being used, and none but first-class goods being turned out. Cigars are put up for the trade in any brand or stock to suit buyers. The leading brands which have made the house famous are "La Royado," "Yankee Jack," "Gallatin," etc. These goods are conscientiously maintained at the highest standard of perfection, and in fine quality and uniform excellence challenge comparison with the productions of any other house. The members of this responsible firm are men of the highest business repute and standing.

**N**EW YORK LUBRICATING OIL COMPANY, Oils, Manufacturers and Dealers in High Grade Lubricants, Marine Engine, Rail Road and Cylinder Oils, Lubricating Compounds, No. 35 Water Street.—The New York Lubricating Oil Company have introduced to the public their high-grade lubricants and lubricating compounds, which have quickly attained a consumption of enormous magnitude. The company was organized in 1880, and was re-incorporated in 1892, under the laws of New Jersey. It early became noted for the superiority of its product, and a trade of wide extent was soon developed. The high grade lubricants of this company have every possible qualification, being absolutely pure, and entirely devoid of grit, acid or injurious ingredients. Their rapidly increasing sales indicate how superior they are. They are now in preferential use on railroads and steamships on both continents; in our largest mills, factories and engine-rooms. This company manufacture marine engine, railroad and cylinder oils which are supplanting all other brands wherever introduced, as they are goods of the highest standard of excellence. These are all staple brands, kept up to the highest grade, and are the most satisfactory in use of any offered to the trade. The company occupy an entire four-story building, 85 x 30 feet in dimensions, where is

carried a very heavy stock of lubricating oils, and from which the trade throughout a wide area is supplied. A number of talented salesmen represent the house upon the road. The officers of this company are as follows, viz: Frank Cazenove Jones, president; E. B. Curtis, vice-president; W. W. Dashiell, general manager; J. W. Knight, treasurer. President Jones is also president of the Manhattan Rubber Company, and both he and his coadjutors are gentlemen of enterprise and ability.

**N**EW YORK DREDGING COMPANY, Engineers and Contractors, World Building.—The use of special machines for the economical excavation of canals and for dredging purposes has become such an absolute necessity that it is of importance to the public to know where the best and most improved machinery in this line can be obtained. Unquestionably the New York Dredging Company, whose head-



quarters are in the World Building, are the leaders both in the introduction of patent excavators and as engineers and contractors for excavating, dredging, reclaiming land, etc. This company was incorporated in 1893, under the laws of the State of New York, with the following officers, to wit: Geo. W. Catt, president and engineer; J. Williams Macy, vice-president; O. L. Williams, secretary and treasurer. This company has been engaged in the business since 1877, and have the most perfect, reliable and economical excavating and dredging machinery in existence. The company is possessed of ample facilities and abundant resources for conducting all operations under the most favorable conditions and upon a large scale. They make a specialty of machinery for the economical excavation of canals, for dredging and for reclamation of low lands. Their patent excavator is a most efficient and economical machine. It has been used successfully in excavating a canal 100 feet wide and 20 feet deep at one operation. Their Hydraulic Dredge will dig and put ashore at one operation any material, rock excepted. For all dredging purposes it stands at the head, a perfect excavator, reliable in performance and preferred by all experienced contractors. This company have done a large amount of work at different points in the United States and enjoy a prestige and patronage eminently creditable to their methods both in this country and in Europe. Correspondence is solicited.

**K**ERBS & BRO., Manufacturers of Fine Cigars. Dealers in Leaf Tobacco, Nos. 230-232 East 36th Street.—The cigar manufactory conducted under the firm style of Kerbs & Bro. is one of the best known of the many cigar factories in New York city, and during the decade of its existence it has put on the market some of the most popular cigars known during that period. Among some of the many brands now made at this factory may be mentioned the Columbian Union (in all styles and prices), Salamambo, Futurity, Prize, Brewers' Exchange, Amsterdam Avenue, Happy Future, Drummers' Delight, Silver Perfect, Silver Boquet, Bohemia, Sporting Youth's Cigarettes, and many others. Besides these brands which are the exclusive property of Kerbs & Bro., a specialty is made of the many special brands to order for dealers of any design and style without extra charge. Many special brands put on the market in this way have acquired a firm hold on popular favor in particular localities, and have given special prestige to the dealers who hit upon fortunate ideas. The factory occupies an entire floor, 25 x 75 feet in area, and furnishes employment to forty expert cigarmakers. All the cigars are hand made, and the trade extends to all parts of the United States. Mr. David Kerbs, who is now the sole proprietor of the business, is an expert in the manufacture of cigars, having had twenty-four years' experience in this line and having acquired his knowledge in the leading factory in the United States. He is a native of Germany, but has lived in New York many years.

**J**OHAN GRAHAM'S SON, Manufacturer of Bindings, Webblings, Gimps, and Narrow Woven Fabrics, Office and Manufactory, Nos. 516 to 524 West 35th Street.—The old established and widely known house of Mr. John Graham's Son, is the most prominent concern in the United States engaged in the manufacture of bindings, gimps, webblings and narrow woven fabrics. The foundations of this extensive business were laid in 1844 by the late Mr. John Graham, who, from 1861 to 1885 was the head of the firm of John Graham & Co. From 1865 to 1870 Mr. Graham again carried on operations alone, and in the latter year he admitted to partnership his son, George W., the firm-name being John Graham & Son. In 1888 the founder of the house died, and the firm of John Graham's Sons was formed, composed of Geo. W., J. B., and J. F. Graham. It was dissolved in 1893 by the withdrawal of the two last named, and the business has since been carried on by Geo. W. Graham alone under the present style. The premises at first occupied, in 1844, were located on 24th Street, and in 1859 they were removed to the present address. Here Mr. Graham utilizes six floors of a building 30 x 100 feet in dimensions, together with three other floors, each of which has an area of 30 x 85 feet. The equipment is first-class in every respect, and fifty-seven looms, four winding machines, and many other approved appliances are in use, while 100 skilled operatives are employed. Mr. Graham is a New Yorker by birth and business training, and is a recognized leader in his line.

**T. L. Marsalis, President,  
J. W. Hopkins, Vice-Pres.**

**E. F. Cuming, Treas.  
W. B. Nash, Sect'y.**

## American Grocery Company,

MANUFACTURERS,  
IMPORTERS, AND WHOLESALE GROCERS,

NEW YORK CITY.

*Headquarters for all kinds of Foreign and Domestic Groceries.  
Handle all the Thurber, Whyland Co. Brands of Goods.*

**West Broadway, Hudson, Reade and Duane Streets.**

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This is one of the great mercantile institutions of New York, whose growth and prosperity is closely interwoven with that of the city, and whose success places it in the front rank as one of the leading grocery houses in America. Officers: T. L. Marsalis, president; F. W. Hopkins, vice-president; E. F. Cuming, treasurer; W. B. Nash, secretary.

This company was incorporated under the laws of New Jersey, with authorized capital of \$3,500,000. It purchased the business formerly done by Thurber, Whyland Company.

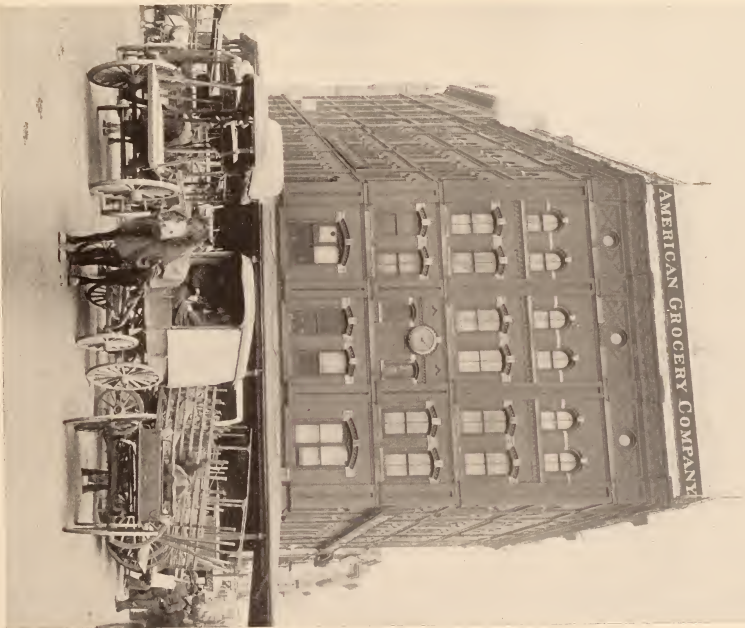
The general line carried by this house embraces everything used on the dining-table. It packs largely of domestic canned goods, besides has a French house which puts up everything in the French goods line, such as olives, olive oil, peas, French sardines, etc. It has also a model coffee roasting plant and spice mills operated by electricity, and makes some of the best blends from coffees grown in all latitudes of the world. It also imports teas largely.

It is under the management of Mr. T. L. Marsalis, who while in the prime of life, has had twenty years' experience on his own account in the wholesale grocery business. Under its economic management this house places the dealer in close touch with the cost of manufacture and importation, thereby enabling him to place goods at advantageous figures on the consumer's table.

Offices: West Broadway, Hudson, Reade and Duane Streets, New York, Cable, "Amgroco," New York; P. O. Box 1013.

*(See cut of Building on opposite page.)*

\* NEW YORK-1895, \*



AMERICAN GROCERY COMPANY.

(See Article on Opposite Page.)



**E.** WERTHEIMER & CO., Makers of Jewelry, Nos. 529 to 533 Broadway.—This progressive and popular house was founded originally in 1884 by Messrs. Eckstein and Wertheimer and at once met with popular favor by the trade, and was conducted by them until 1892, when Mr. Eckstein withdrew and the firm became as at present. The individual members are Messrs. Emanuel and Emil Wertheimer. The latter had formerly been an employe of the original firm. Both are experienced men in the business, and under their enterprising management the business has grown to its present substantial proportions and extends to the jobbing and retail trade throughout the Union. The premises utilized comprise an entire ground floor and basement, each 25 x 110 feet in size, and are admirably arranged for the display of their large and elegant assortment of jewelry and fancy goods. The stock embraces everything in the line of fine gold and silver watches, watch chains, charms and chateaines, lockets, bracelets, necklaces, plain gold and jeweled rings, brooches, breast-scarf and lace pins, collar, cuff and sleeve buttons, shirt studs, hair and millinery ornaments, etc. These goods are all of the very latest designs and patterns and are the products of their own factory in Providence, R.I., and is fully equipped with steam power, the latest improved tools and machinery, while steady employment is furnished a force of twenty skilled and experienced hands. These goods are warranted to be as represented and are offered at the lowest prices and most advantageous. A force of ten assistants are employed in the store steadily and all conveniences for safety, including a Holmes burglar alarm, are provided and all orders are promptly filled, while the services of four expert and talented traveling salesmen are constantly required on the road. Both members of the firm are natives and residents of this city. They are members of the Mt. Sinai lodge of I. O. B. B., while Emil is also a member of the Masomc fraternity.

**A.** SCHRADER & SON, Manufacturers of Improved Submarine Armor and Diving Apparatus, Couplings, Pipes and General Hose Fittings, No. 32 Rose Street.—The house of Messrs. A. Schrader & Son is one of those old and well-established concerns that do credit to the city. The business was founded in 1844, by Mr. A. Schrader, who admitted his son, Mr. George Schrader, to partnership in 1885. At the death of the honored founder in 1894, after an active and successful business career of half a century, the son succeeded to the sole control without change in the firm-name. The business premises comprise three floors and a basement, 22 x 106 feet each, supplied with improved machinery and ample steam power, and steady employment is given therein to fifty-five skilled hands. The management has solved every problem involved, and with a perfect knowledge of the wants of the hose trade they carry in stock all fittings required, with standard hose thread and iron pipe thread, and are thus prepared to fill all orders promptly. They also make fittings to special gauges or sample at special prices, and are enabled to execute

all such orders with great dispatch. They make an improved submarine armor and diving apparatus which is in use in the navies of the United States, South America, and Russia, and by all leading wrecking companies and divers. Special attention is given to export orders, and illustrated catalogues and prices are mailed on application. Mr. Schrader is a native New Yorker, and a young man of large practical experience, who ably maintains his house in the van of the trade.

**E.** LLIS, KNAPP & CO., Manufacturers of Umbrellas and Parasols, No. 402 Broadway.—To few articles of personal outfit is there paid more attention in these days of tasteful attire than the umbrella and parasol. There are some notably fine productions of the character indicated now manufactured here in New York, and among them none stand higher in the estimation of the trade than those emanating from the house of Ellis, Knapp & Co. This firm long ago succeeded in attaining high repute in this line, and are manufacturing a class of umbrellas and parasols of exceptional excellence, which are noted for beauty of design, strength in construction, elegance of finish and durability, and which command an extensive and permanent sale all over the country. The foundation of this business was laid in 1834, at Boston, Mass., by Nathaniel Ellis & Co.; who gave place to Ellis & Hall in 1856, and they removed to New York. In 1858, the firm became Ellis, Bennett & Co., who were succeeded by Ellis, Knapp & Co., in 1864. The senior partner died in 1882, since which date Mr. Abram B. Knapp has continued as sole proprietor, without change in the firm-name. He occupies three spacious floors at the above address, and gives steady employment to forty skilled hands. The umbrellas and parasols bearing the trade-mark of this house are made of very superior material, of strictly first-class workmanship, are compact, shapely and handsome, and are in widespread and increasing demand by the trade, owing to their great salability and uniform excellence, being by universal consent the neatest, most economical, and altogether the best goods offered for sale in this country to-day. A corps of talented salesmen represent the house upon the road, and all orders receive prompt and careful attention, while terms and prices are made invariably satisfactory to the trade. Mr. Knapp is a native of Connecticut, an expert and practical manufacturer, with a keen appreciation of public expectation and demand, and has won a distinguished and well-deserved success on the substantial basis of merit.



« NEW YORK-1895, »



FOURTEENTH STREET, WEST FROM BROADWAY. THE GREAT SHOPPING THOROUGHFARE.

Lincoln Building.

Lincoln Monument.

**ROCKWOOD**, Photographer, No. 1440 Broadway.—There is no department of science or art that has attained to higher perfection than that of photography, and marvelously effective results are now secured in this line. One of the oldest and most prominent houses engaged in the business is that presided over by Mr. Geo. G. Rockwood, whose office and studio are located at No. 1440 Broadway, (40th Street), the quarters occupied being on the ground floor. Mr. Rockwood is thoroughly identified with the development and prosperity of the metropolis, being a public-spirited citizen who has done much to advance the welfare of the community. He established business in 1859, and has since become a recognized writer and leader in his profession, and an authority in all matters connected with it. He was the first to introduce in New York the marvelous process of making instantaneous photographs. He makes a leading specialty of photographing children, and his pictures of young America are unequalled by any establishment in this country or Europe. Mr. Rockwood is author of an interesting illustrated treatise on "Child Beauty," copies of which may be had free on application to his studio. Mr. Rockwood has an extensive stock department and a frame department for amateur photographers. Mr. Rockwood gives personal attention to the posing of sitters and the management of his establishment, and he enjoys the highest regard of all his contemporaries and the public in general.



**SLAZENGER & SONS**, Sporting Goods, Etc., London Address, No. 56 Cannon Street, E. C. Factories, Manchester, Southwark and Woolwich, No. 19 East 15th Street, Between Broadway and Fifth Avenue.—The oldest and best known house engaged in the manufacture of sporting goods in the world is that of Messrs. Slazenger & Sons, located at No. 19 East 15th Street. The business was founded in the sixteenth century in Manchester, England. They employ in their various factories about 2,000 people. The New York house was opened in 1884, and has been under the management of Mr. F. L. Slazenger since 1890. The premises occupied comprise three floors, 90 x 100 feet each, and employment is given therein to a competent force of skilled hands. The firm are especially prominent as manufacturers of every requisite for lawn tennis, golf, cricket and all out door sports. Their goods are more used by skillful players than any other make, being well made, and the very best material used in their manufacture. The Slazenger Racket was used by

the first three players in the championship last year. Their tennis ball is beyond all question the most perfect and most durable ball yet produced having received over 200 testimonials from secretaries of clubs to that effect. This and other specialties of this firm are in heavy and increasing demand in every country under the sun, and have served to give this house a prestige in the sporting goods trade unequalled by any other concern. The game of golf, now so popular, was helped along by this firm, who have always had stock of golf implements for the past five years in New York. They have now in stock the best assortment of clubs and balls and other requisites for this game, having golf makers on the premises. Repairs, etc., can be executed without delay. Their new department in bicycle and golf costumes for ladies and gentlemen has met with great success, and we strongly advise intending purchasers to inspect their goods. This department includes sweaters, tights, shoes, etc. Mr. F. L. Slazenger is a native of England, whose reputation there as an athlete followed him to this country. He is assisted by Mr. Normandie Murray, the famous athlete, who was born in France and who is always ready to tell any one the history of his life. The other department of their manufacture is the famous tailor framed and odorless waterproof clothing. Illustrated catalogues of their goods can be had on application.

**N. H. WOODMAN**, Importer of Brandies, Gins, Wines, Etc., No. 58 Pearl Street.—When a house has been engaged in this special line of business for a period of over one-third of a century, has enjoyed a first-class and constantly increasing patronage for a period extending over the third of a century, it is safe to say that its business has been conducted upon the strictest principles of honorable, fair, square business methods. Such is the career of the prosperous, well-known and responsible house of Mr. N. H. Woodman, importer of brandies, gins, wines, etc. This well-known and old responsible house was founded in 1859 by Messrs. Woodman & Whitten. In 1862, Mr. Whitten disposed of his interest to his partner, since which time the business has been most successfully conducted by Mr. Woodman, and the trade now extends to all parts of the United States. He is a thoroughly experienced man in the business, and enjoys superior connections with the best producers and shippers of the very choicest brands of champagnes, ports, burgundy, Rhine, claret, sherry and other wines; pure Holland, London dock gins, Scotch and Irish whiskies, and the most celebrated brewings of Scotch ales, Dublin stout, etc. In addition to these he handles the choicest brands of cordials, bitters, and the most famous domestic distillations of bourbon and rye whiskies; also fine Jamaica, St. Croix and New England rums. These goods are sold to patrons free or in bond at the very lowest prices, and are guaranteed to be as represented. The premises utilized are spacious and admirably fitted up. A specialty is made of pure malt whiskey, that can be relied upon as perfectly pure and unadulterated. Mr. Woodman is an active and prominent member of the Masonic order and the Algonquin Club.

**W.** WETSTEIN, Importer and Jobber in Watches, Jewelry, Optical Goods, Cutlery, Small Wares and Novelties, No. 83 Bowery.—One of the most reliable and thoroughly responsible merchants in New York is Mr. W. Wetstein. Mr. Wetstein is an importer and jobber in watches, jewelry, optical goods, cutlery, small wares, and novelties, and is always on the lookout for bargains and quick-selling goods and just the man for wide-awake merchants. He controls a large and flourishing wholesale trade extending to all parts of the United States, in the conduct of which he employs a large number of traveling salesmen, who regularly visit the leading dealers in all the principal cities and regularly receives large orders for goods, besides which Mr. Wetstein is constantly in receipt of numerous and important mail orders from regular customers, who know from experience that every order will be promptly and faithfully filled. He also has a large export trade extending to all parts of Europe, and correspondence is solicited. Mr. Wetstein, who is still a young man, is a native of Austria, and started in business in New York city in 1886. The present magnitude of his trade is an evidence of his high commercial ability, and his splendid reputation among a host of customers on two continents is a magnificent testimonial to his enterprise, integrity and thorough responsibility. His store is a model one in all its appointments, and occupies the ground floor and basement, each with an area of 110 x 30 feet, where he carries an immense stock of goods in readiness for immediate shipment. Twelve clerks are employed, all of whom are careful and experienced, and all orders receive immediate attention.

**F** RANK BIRD & SON, Painters, Paper Hangers and Decorators, No. 209 Columbus Avenue.—There never was a time in the history of this country when our people attached so much importance to the beautifying and decorating of their homes as at the present day, and those industries that were engaged in this business years ago have now attained the dignity of art. A well-known, old established and eminently representative house engaged in various branches of this industry, and maintaining a very enviable reputation for high-class productions and reliable business methods is that of Messrs. Frank Bird & Son, painters, paper-hangers and decorators. This old and reliable house was founded by Mr. Frank Bird, the senior partner, in 1859, and who was born in London, England, where he learned the trade with his father; and came to this country and settled in this city in 1853. He at once built up a very large and influential patronage which grew to such dimensions that in order to meet its demands he was obliged to seek more commodious quarters and moved to No. 641 Sixth Avenue, 37th and 38th Streets, and following the march of population, building trades and their kindred branches, he moved to this section of the city in 1889, and has occupied his present quarters since 1890, while the trade is constantly increasing, and his establishment the oldest of its kind in the neighbor-

hood. In 1889, his son, Joseph Frank Bird, who was brought up in the business and is one of the fourth generation of painters in the family, was admitted as a partner under the present firm title. The premises utilized are of ample dimensions and fitted up with every convenience for the transaction of business. In the store will be found at all times a full and complete stock of the very latest novelties and designs in high art wall papers, and other decorations of the most unique and elegant patterns. The firm is prepared to execute all kinds of work in the line of interior decorating, paper hanging, painting, graining, gilding, etc., also sign painting and gilding on glass, in which branches Mr. Frank Bird claims to be one of the oldest and most expert practitioners in the city. A force of skilled workmen are always engaged, whose operations are conducted under the personal supervision of the proprietors. All work done is thereby guaranteed to give satisfaction. Estimates will be furnished and contracts made and executed promptly and at lowest prices consistent with first-class work.

**L.** R. HARTUNG, Mantels, Cabinet Furniture and Interior Woodwork, Nos. 501 to 505 East 70th Street.—There is perhaps not one in his line in New York who sustains a better reputation for skill and reliability than the gentleman whose name heads this sketch. He turns out notably fine work, and has a very large and high class patronage. He has first-class facilities, too, and can execute orders on short notice. L. R. Hartung was born and brought up in this city. He is a thoroughly practical cabinet-maker and a man of push and energy as well as many years' experience in the exercise of this art. He is a member of the Builders' Exchange and the Building Trades Club. He has been established in business since 1880, and was formerly located at Nos. 317 to 325 East 22nd Street, removing to the present location in 1892. He did all the parquette flooring in the new Netherlands Hotel, and has also done work in a number of handsome private residences, among which may be mentioned houses of H. O'Neill, West 57th Street; ex-Comptroller E. V. Loew, No. 25 West 57th Street; Samuel C. Boehm, Fifth Avenue and 80th Street, and Mr. J. W. H. Randolph (of Smith, Gray & Co.) Brooklyn. Mr. Hartung has a spacious and well-equipped factory at Nos. 501 to 505 East 70th Street, and employs thirty to fifty hands. He is manufacturer of wood mantels of all styles, in artistic designs and elegant finish; sideboards, buffets and fine cabinet furniture of every description; also office and bank fittings, and is prepared to make anything in this line to order at lowest figures consistent with quality of material and workmanship. He gives special attention to wainscoting, ceiling and interior woodwork generally, and can guarantee satisfaction. Designs are furnished, and estimates given, and all work is executed in the most expeditious and thorough manner, Mr. Hartung himself exercising immediate supervision over every detail. Mantels, etc., are manufactured for the trade, and all orders are attended to with promptness and reliability.

**B**ASTABLE & MANNIGAN, Tailors, and Importers of Fine Wooleens, No. 21 West 23d Street, next door to Fifth Avenue Hotel.—Among the many masters of the tailor's art engaged in the pursuit of their vocation in this city—the great American metropolis,—the acknowledged centre of fashion in the United States, there are none who transcend in ability, or who have a stronger hold upon the public favor, than Messrs. Bastable & Mannigan, whose handsomely appointed headquarters are at No. 21 West 23d Street, next door to the Fifth Avenue Hotel, once noted as the greatest hotel in the world. This firm was organized in 1888, at No. 925 Broadway, by the present co-partners, Messrs. Lawrence Bastable and James H. Mannigan, and in 1893 they removed to the quarters now occupied. Both gentlemen are natives of this city, learned their trade in notable houses here, and are expert practical cutters and tailors, skilled in all the scientific details of their profession, in which they have achieved such a distinct success, their trade now extending to all points south to the gulf of Mexico and west of the Mississippi, and being derived from the wealthiest classes of citizens. They make up foreign wooleens exclusively, importing the same from the leading European manufacturers direct, and the garments made by them are perfection in fit, style, comfort, durability, and fashionable appearance. All the latest novelties in fabrics are carried in stock, from which the most capacious taste may make suitable selection, and all patrons have their wants met in a manner certain to prove satisfactory.

**F.** BOOSS & BROTHER, Importers and Manufacturers of Fine Furs, and Dealers in Skins and Furriers' Trimmings, Nos. 449 Broadway and 26 Mercer Street.—An eminently representative and leading house engaged in this line of trade in this great metropolis is one that has always maintained the highest of reputations for the superior excellence of its goods is that of Messrs. F. Booss & Brother.



This old and reliable house was founded originally in 1853, over two score years ago, by Mr. F. Booss, the present senior member of the firm, and from the date of its commencement has always been the centre of a first-class and in-

fluent trade, both wholesale and retail, and extending to all parts of the United States. In 1873 his brother, George F., was admitted as a partner under the existing firm title, while the trade is constantly increasing in volume and importance. The firm are importers and manufacturers of fine furs and dealers in skins and furriers' trimmings, and with their many years of close practical experience, dealers with them can always rely upon the quality of the goods purchased from them. They occupy spacious and commodious premises, comprising four entire floors and base-

ment, each 25 x 200 feet in dimensions, extending through from Broadway to Mercer Street. The factory includes two of these floors and is fully equipped with every facility for the manufacture of the very finest class of fur garments, robes, etc., and steady employment is furnished a force of from one hundred to one hundred and twenty-five artistic designers, cutters and other experienced hands. The range of products embraces every style of fine seal, chinchilla, otter, mink, sable, astrakan, persian and other fur wraps, muffs, boas, also fine sleigh and carriage robes, rugs, etc., etc. These are all made in the most artistic style and the quality of the material is unsurpassed. The products of this house received the highest premium awarded for such goods at the Centennial Exposition in Philadelphia in 1876, also the gold medal at the Paris Exposition in 1878. The firm manufacture to order, also do repairing, altering and cleaning of fine furs, and a specialty is made of storing and insuring such goods at the very lowest prices. Both members of the firm are natives of Hanover, Germany, and have been residents of this city for many years.

**D**IEHL & Co., Manufacturers of Electric Motors, Electric Generators, Electro-Plating Dynamos, Electric Fans, Etc., No. 385 Broadway, Factory, Elizabeth, N. J.,—This firm have been established since 1880, and have won an international reputation as extensive manufacturers of electric motors, electric generators, electroplating dynamos, electric fan devices, electric exhaust machines, etc. They are continually displacing water and steam motors with their electric motors in the running of elevators, printing presses, sewing machines, dental outfits, lathes, pumps, meat choppers, ice cream freezers, ventilating fans and lighting purposes. It is found by those who are using the Diehl motors that they afford a direct saving of space and cost of attendance, are always ready and insure an absence of heat, dust and noise, while the reduction of fire risks is another very important consideration. It is worthy of note that after a prolonged and exhaustive test of the relative merits of all the leading types of electric motors, the Post-office Department of the United States has selected the "Diehl" as being superior in efficiency, and the fact that these motors, which are used to supply power to the cancelling machines in the different post offices, a separate motor being used with each machine, are operated by many kinds of current and are run almost continuously in many places both day and night, is an extraordinary guarantee of their thorough efficiency under all conditions, as well as of their positive durability. This company have perfected their motors and dynamos so as to exhibit a maximum of efficiency with a minimum cost of construction, and always self-regulating under any variation of load, and they everywhere command the admiration of engineers and experts. The Diehl Electric Fans are used preferentially in leading hotels, restaurants, stores, theatres, steamers and business offices throughout the United States, Europe and South America. Illustrated catalogues are mailed on application.

THE HANOVER, (E. W. Eager, Manager), Fifth Avenue and 15th Street.—Next to a pleasant home the best thing is a homelike hotel. Probably by no other hotel in the metropolis are these objects more successfully attained than by the Hanover, at Fifth Avenue and 15th Street. This is a high-class family hotel, with an established reputation, having been opened in 1872, and has for a number of

years been under the popular management of Mr. E. W. Eager. The house is built of brick and stone, in the most substantial manner, five stories in height, and contains 150 rooms for guests. Every room has a bath in connection, and every modern convenience is at hand, including passenger elevator, steam heat, etc. There is not one room, from the lowest to the topmost floor, that is not like a beautiful apartment in a sumptuous house. There are no frayed and dusty carpets, no worn and threadbare upholstery, no bedspreads and blankets eloquent with the record of the departed; everything is fresh and sweet, appealing alike to physical enjoyment and æsthetic taste. One can at the Hanover combine the ease of boarding with the content and comfort of a well-ordered and beautiful home. The house is conducted on the American plan, and the cuisine is unsurpassed, the menu embracing the choicest of



E. W. EAGER.

vians and delicacies prepared in the most perfect manner, while terms are placed upon a fair and equitable basis. Mr. Eager is a native of Fitchburg, and began his hotel life at the Fitchburg Hotel when thirteen years of age. He has since spent several years in Florida hotels; then two seasons in the Catskills, and served with credit in French's Hotel, New York; Carlton Hotel, Pasadena, Cal.; Grand Union, New York; Corlova, St. Augustine, Fla.; and as manager of the Grand View, West Auburn, Me., the Cambridge, New York, and at Campbello Island, Maine. He is an honored member of the Hotel Mutual Benefit Association, New York City Association, New York State Association and member of Royal Arcanum, and a general painstaking and popular host.

GEORGE STECK & CO., Manufacturers of Pianos, Factory, Nos. 518 to 524 West 48th Street, No. 11 East 14th Street.—He who inspects the piano factory of George Steck & Co., will find much to interest him. "Steck Hall" at No. 11 East 14th Street, where the Steck pianos are on exhibition, is another interesting place to visit. The Steck pianos recently produced at the factory are models of exquisite finish and tone quality. The woods have been selected with the greatest care and from the very best stock that money can buy. Some of the new cases are so beautiful as to baffle description. That the trade appreciate the beauty of the piano and its lovely tone quality is shown by the steady growth in the company's business. They give employment to 150 skilled hands, their plant and machinery are in prime condition, and their resources are practically unlimited. They are making some new styles and also improvements upon the old style wherever improvement can be made. The Steck tone has always been something to boast about and something to please the most exacting musician. But there is no doubt that the Steck piano of the year 1895, in everything that makes a perfect instrument, in its singular richness and fullness of tone, artistic design and perfect finish, is superior to any piano ever turned out of the factory. There is no deviation from a high standard, and the average excellence of the product of the Steck & Co., factory is certainly remarkable. The business was founded in 1857, by George Steck, a practical German piano-maker, whose pianos soon acquired a wide renown, and in 1873 they were awarded the only gold medal at the Vienna Exhibition. Again, in 1876 they were awarded the first medal and diploma by the jury at Philadelphia for their grand, upright and square pianos, because, as the jury stated in the diploma, they possessed "the greatest power, most pleasing and noble quality of tone, pliable action and solid workmanship." In 1885 a stock company was formed and duly incorporated under the present firm-name, with Geo. Nembach, president and treasurer; R. C. Kammerer, secretary, while Mr. Frederick Dietz, an expert mechanic, superintends the manufacturing. These gentlemen are expert musicians and well-known New Yorkers, connected with this house for many years.



PRINCE & MUIR, Wood Flooring, No. 312 East 95th Street.—The remarkable progress made during recent years by the leading manufacturers of articles and materials essential to the fitting up of houses seems incredible when compared with the highest achievements of half a century ago. In artistic elegance, originality of design, elaboration of ornamentation and all-round excellence of workmanship, the productions of our leading houses rank ahead of the highest achievements of the best European workers. A forcible illustration of the facts as stated is presented by the productions of Messrs. Prince & Muir, the justly celebrated manufacturers of hard-wood fancy floorings, whose office and factory are at No. 312 East 95th Street. Messrs. Edmund Prince and T. J. Muir, who compose this firm, though young men, are old in experience, having for many years brought their abilities to bear to raise the standard in their line, enlarge the field, introduce new methods, and, by perfecting their industrial organization, turn out finer work at lower prices than ever before. How well they have succeeded is known to hundreds of our leading architects, builders and house owners, and can readily be demonstrated by all who will visit their show rooms. These gentlemen have been in business for but a short time, and already they have built up a large and substantial trade. Their factory occupies two floors, each being 25 x 90 feet in area, and is finely fitted up throughout with the best improved machinery, tools and appliances. A force of skilled workmen, averaging from thirty to fifty in number, find here steady employment, and the output is heavy. The firm manufacture handsome floorings in all varieties of hardwoods which are in great demand for private residences, halls, room borders, etc., and which are susceptible of taking a high and durable oil polish. The trade has been agreeably surprised at Messrs. Prince & Muir's fertility of design and the beauty of the new styles and patterns offered by them. Their house holds front rank in the trade as to both character of patrons and volume of sales.

BENJ. PIKE'S SON, Optician, Manufacturer and Importer of Mathematical, Optical and Scientific Instruments, No. 18 East 23rd Street.—This veteran house was founded in 1804, by Benjamin Pike, on Wall Street. At his death in 1860, his two sons, G. and D. Pike, continued the business as Benj. Pike's Sons, until the death of G. Pike in 1893, when it became Benj. Pike's Son; and on the decease of D. Pike, in 1893, Mr. M. Handvill, who had been with the house since 1878, succeeded to the control, without change in the firm name. Mr. Handvill unites ripe experience to marked abilities, practical skill and the highest scientific attainments, and is a recognized authority in this difficult branch of effort. As the result of his prolonged and painstaking investigations, he has effected radical improvements in optical and scientific instruments which are greatly appreciated by, and have met with the heartiest endorsement of the profession everywhere. Having also the largest and most

comprehensive stock of mathematical and optical instruments of every variety, style and kind, both of foreign and domestic manufacture, in the United States, he is enabled to offer greater inducements to those in search of such instruments than can be obtained elsewhere. Among his specialties are astronomical telescopes, microscopes, spectroscopes, ophthalmoscopes, opera glasses, field and marine glasses, barometers, thermometers, anemometers, rain gauges, galvanic batteries, odometers, pedometers, French drawing instruments, Swiss drawing instruments, German drawing instruments, transit and leveling instruments, parallel rules, compasses, dividers, mining instruments, scales of every description, etc. No where can engineers, surveyors, draughtsmen and the trade secure such reliable goods at such moderate prices. Illustrated catalogues mailed on application. Mr. Handvill is a native New Yorker, and enjoys a prestige and patronage that extends throughout the United States, Canada and the Sandwich Islands.

GALVANO-FARADIC MANUFACTURING COMPANY, Makers of High Grade Electro-Therapeutical Apparatus, Factory, Nos. 204 and 206 East 23rd Street, Office, No. 300 Fourth Avenue.—The Galvano-Faradic Manufacturing Company are makers of high-grade electro-therapeutical apparatus, and are especially prominent as sole licensees and manufacturers of the "Fitch Perfect Battery" and "Perfect Battery Excitant." The business was established in 1870, and since the 1st of January, 1894, has been under the proprietorship of Messrs. W. B. Van Houten and T. R. Ten Broeck. They manufacture principally for doctors and dealers, and have built up a large and influential trade throughout the United States, Canada, South America and Europe. The Fitch Perfect Battery is the first and only battery having a soluble depolarizing agent in the solution, which does not attack the zinc when the circuit is open, and, therefore, is well adapted for open circuit service. It has, in fact, less local action on the zinc than sal-ammoniac alone, and the solution has not the tendency to crystallize at the surface and creep over the edge of the jar as sal-ammoniac does, hence a much cleaner cell. The Excitant is furnished in packages like sal-ammoniac, and used in the same way. The electro-therapeutic apparatus applied by this company embodies every modern advance and answers every purpose. The specialties handled embrace the Morton-Wimshurst-Holtz Influence machine for therapeutical use, the Hutchinsonian Faradic battery, the Gelet Faradic battery, the Perfection Cabinet office battery, the H. & V. H. Electro-therapeutic Bath cabinet, wall cabinet batteries, galvanic batteries, milliammeters, the Criado rheostat, family faradic batteries, electro-magnetic machines, storage batteries, cantry batteries, galvano cautery electrodes, electric lamps, etc. Catalogues and price lists mailed free on application. Messrs. Van Houten and Ten Broeck are native New Yorkers, experts in their calling, and gentlemen of large practical experience and scientific attainments.

**E**DWARD B. JORDAN, Manufacturer Cabinet Work Specialties, Nos. 98-100 Eleventh Avenue.—Both in originality of design, artistic elegance, elaboration of ornamentation and perfection of workmanship, the products of this house are recognized as excelling all others of their kind in the market. Mr. Jordan manufactures cabinet work for sewing machines and desks, and other specialties for telegraph, telephone, and typewriter companies, having a large and permanent patronage throughout the entire United States. The business so successfully conducted by Mr. Jordan was founded by Mr. E. F. French, the inventor of bent wood work for use in this line, in 1868. At his death in 1886, Mr. Jordan succeeded to the control. He occupies a four and five-story brick building, 50 x 100 feet, supplied with the latest improved machinery and ample steam power, and gives steady employment to 110 skilled hands. Mr. Jordan has continued to bring his abilities to bear to raise the standard in his line, enlarge the field, introduce new methods, and, by perfecting his industrial organization, turn out finer work at lower prices than ever before. How well he has succeeded is known to the largest and leading sewing machine, telegraph, telephone and typewriter companies in this country, who are his gratified customers year after year. Orders by telephone, "18th Street, 944," by telegraph or mail, receive immediate attention. Mr. Jordan is a native New Yorker, and an enterprising young man, who is ably assisted in his business by Mr. C. B. French, as superintendent of the factory.

**L**OHSE & BORGER, Manufacturer of Ten Pins, Balls, Indian Clubs, Etc., Turning of All Descriptions, No. 50 Ann Street.—Lohse & Borger, manufacturers of ten pins, balls, Indian clubs, etc., and turning of all descriptions, centrally located at No. 50 Ann Street, between Nassau and William Streets, has always maintained a most enviable reputation for the superiority of their goods and liberal business methods. The individual members of the firm are Mr. Henry Lohse, a native of Germany, and for many years a resident of this city, and Mr. Ahrend J. Borger, who was born in this country and resides in Newark, N. J. Both are thoroughly practical and experienced men in their business, and forming this copartnership under the present firm title they inaugurated this establishment in 1881, and at once built up a very large and influential trade, extending throughout the United States and adjacent countries. The premises occupied comprise an entire floor 25 x 60 feet in dimensions, which is fully equipped with all the latest improved turning lathes and other machinery driven with steam power. The output of their factory embraces ten pins of all sizes, ten pin balls, Indian clubs, etc., all of which are made of the very best and thoroughly seasoned woods, and warranted to be true and perfect. They are also prepared to do all kinds of wood turning such as balusters, newel posts, etc., in any desired woods and of any design. A full and complete stock of ten pins, lignum-vite balls, and Indian clubs of all sizes and patterns is kept constantly on hand and all orders are promptly filled at shortest notice and at lowest prices.

**W**M. H. PRAGUE, Contracting and Jobbing in all Branches, No. 103 West 85th Street.—Though only about two years established, this gentleman has been very prosperous and has won success by earnest, honest and well directed effort. He is a general contractor, and does first-class work. Wm. H. Prague was born in New Orleans and has been in New York eight years. He is a practical builder and a man of push and energy, as well as of skill and experience, and prior to going into business for himself had been with his uncle, John G. Prague, architect, for quite some time. He has his office at No. 103 West 85th Street and has a branch also at 87th Street and West End Avenue. Mr. Prague employs a number of hands, and is prepared to contract for construction of sidewalks and concreting, brown and free stone work, marble mosaic floor and tile decorating, and paper hanging, hardwood floors, lathing and plastering, scroll work and mirrors, painting and polishing, plain and bevel plate glass, stained and leaded glass, plumbing and gasfitting, windows and screen doors. He does contracting and jobbing in all branches, and gives special attention to alterations. Buildings are remodeled and refitted by him, and repairs are promptly executed. Estimates are furnished, and the fullest satisfaction is guaranteed.

**F**RANK C. NUGENT, Teas and Coffees, No. 134 Water Street.—Mr. Frank C. Nugent has had twelve years' experience in this trade, and, consequently, when he established business in 1894 he was amply qualified to achieve the success that is attending his efforts. He is rapidly building up a steadily increasing trade all over the United States. The commodious premises occupied cover an area of 20 x 75 feet, and are conveniently fitted up with every facility for the dispatch of business. A large stock is carried of the choicest coffees and select Japan, China and India teas, all of the best grades and purest quality, and all orders from the trade are met upon the most liberal terms. A number of clerks and three traveling salesmen are employed, and an active demand is daily supplied. Mr. Nugent is a native of New Jersey, resides in Jersey City. He is a member of the Palma Club.

**G**EORGE HAWKINS, Representing Manufacturers of Excelsior, No. 105 North Moore Street.—This gentleman represents manufacturers of excelsior, and handles all grades—coarse, fine and extra fine, and his trade extends throughout the Atlantic States, with large export trade. He has first-class facilities in respect of sources of supply, and sells at manufacturers' prices. This business was established in 1871 by Hawkins & Steele, under which firm-name it was conducted up to 1888, when George Hawkins, the present proprietor, assumed sole control. His warehouse is commodious and convenient, and the office is connected by telephone, "465 Franklin." He carries a very large and full stock, and can fill orders for excelsior of any kind or quality, and in any quantity, on the most favorable terms. Mr. Hawkins, who is also dealer in hay and grain, resides at East Orange, N. J.

**W**ILLIAM H. TYLER, Chemist and Druggist, No. 508 Third Avenue, Corner of 34th Street, No. 678 Second Avenue, near 37th Street.—One of the ably-conducted pharmacies of the metropolis is that of Mr. William H. Tyler, which was founded in 1860, by Spangenburg & Butcher, who were succeeded by George Cutts, the present proprietor coming into control in 1891. Mr. Tyler also operates a store at No. 678 Second Avenue, near 37th Street, of which he has been proprietor since 1881. Only thoroughly qualified graduates are employed as clerks, and a specialty is made of the compounding of physicians' prescriptions. The laboratory is a model of completeness as regards equipment and the manner in which it is conducted. Preparations are freshly made from carefully selected drugs, and new and rare chemicals not to be found elsewhere are always carried in stock. In fact, Mr. Tyler has provided facilities for the medical profession second to none in the city. Among the specialties handled may be named the Magic Liniment, a standard remedy prepared by Mr. Tyler; Warren's Cough Mixture, Tyler's Beef, Iron and Wine, Emulsion Cod Liver Oil, Oriental Tooth Wash, Bromo-Seltzer, Johann Hoff's Malt Extract, and the Graefenberg Family Medicines. No other in New York enjoys a better reputation for pure, fresh drugs and family medicines, a fine assortment of which is always kept in stock, and also toilet articles of a superior quality, and a full line of requisites needed in the sick room, also trusses, crutches and surgical appliances. The store is also the selling agency for postage stamps, and has both telephone and telegraph connections. Mr. Tyler is a native of Wayne County, N. Y., in the prime of life, a graduate of the New York College of Pharmacy, and an expert and accomplished pharmacist.

**J**OHAN THEURER, West Side Wagon, Truck and Carriage Works, Nos. 802-804 Eleventh Avenue.—The west side wagon, truck, and carriage works was established by Mr. Theurer in 1888. He is an expert and practical carriage and wagon maker, fully acquainted with every detail of the business. His vehicles are made of the best materials by trained workmen, possess many improvements over all others, and are unsurpassed by any other designed for similar purposes, now in the market. Mr. Theurer erected the building now occupied by him in 1892. It is 50 x 100 feet in dimensions, admirably fitted up throughout with every convenience and appliance for the successful prosecution of the work, and constant employment is given to some six to eight workmen. Their operations are conducted under Mr. Theurer's personal superintendence. He manufactures wagons and trucks, and only carefully selected lumber and other first-class materials are used, and the vehicles produced are unsurpassed for strength, lightness, ease of draught and workmanship, while the prices that prevail are extremely moderate. Repairing in all its branches is promptly executed and special attention is also given to carriage, wagon, and sign painting. Mr. Theurer was born in Germany, coming to this country in 1881, and has resided in New York since his arrival.

**T**REIBER & GANO, Planing and Moulding Mill, No. 145 Eleventh Avenue.—A successful firm engaged in the wood working industry in New York, is that of Messrs. Treiber & Gano, whose planing and moulding mill is at No. 145 Eleventh Avenue, corner of 21st Street. This mill was established seventeen years ago by Messrs. Judge & Reccins, Mr. Waldemar Reccins afterward becoming sole proprietor, and a year ago Messrs. Treiber & Gano succeeded to the control. These gentlemen, Messrs. Chas. Treiber and Joseph Gano, are both practical wood workers of wide experience and thorough skill, and they are meeting with excellent success, a large volume of patronage being accorded them. Mr. Treiber is a native of Bavaria, and came to New York fourteen years ago. Mr. Gano was born in this city. The premises occupied by the firm have dimensions of 100 x 150 feet, and are fitted up with the most improved machinery, the equipment including four planers and three saws. Employment is given from twenty-five to thirty experienced workmen. Messrs. Treiber & Gano execute a general line of work in planing and moulding, sawing and re-sawing, flooring, ceilings and partitions, butcher railing, ice house ceilings, etc. Strict attention is paid to all orders, and the prices charged are of the most reasonable character.

**D**AVID SHANNON, Nos. 611 West 40th Street and Nos. 3, 5 and 7, Loew Avenue, West Washington Market.—Among the old established and representative houses dealing in meat at wholesale is that of Mr. David Shannon. The business was started by Mr. Shannon as a retail dealer in 1872, the wholesale department being added in 1878. This gentleman is considered one of the best authorities in the trade, his wide experience and careful attention to consignments and orders proving extremely valuable to his patrons. Mr. Shannon's business premises were, until 1884, located in the Manhattan Market, which was destroyed by fire in that year. He has since been at his present stand, and in 1891 he increased his facilities by erecting a new building for sales purposes. His premises now consist of a market 25 x 100 feet in area, a slaughter house of the same dimensions and an ice-house having storage capacity for 600 carcasses. His stalls in the West Washington Market are tastefully fitted up and admirably arranged for the business, which involves the daily receipt and handling of large quantities of veal, mutton, lamb, of which he slaughters 3,000 every week. The best improved refrigerating appliances for furnishing cold storage for the preservation of meats in fresh and wholesome condition are in operation, and these insure at all times the choicest food during hot weather at lowest prices. Neatness and cleanliness are observable on every hand, and Mr. Shannon personally looks after every detail of the business, employing some twenty assistants. A brisk trade is done a both wholesale and retail. Wool is pulled, and skins cured on the premises. The telephone call is No. 375 A—38th Street. Mr. Shannon is very popular in trade circles.

**W**M. A. STOKES & CO., Udell Wooden Ware Works, Manufacturers of Udell's Patent Ladders and House Furnishing Goods, No. 30 Warren Street.—New York is the center of the house-furnishing wooden-ware business of the country, and one of the largest concerns identified with it is that of W. A. Stokes & Co. The business was established by W. A. Stokes in 1870, for C. G. Udell, the

inventor of a great many and useful articles for house use. In 1873, Mr. Udell formed a stock company, known as the Udell Wooden Ware Company, and in 1881 the firm became Stokes & Brown- ing. During the past eight years the house has been under the sole ownership of Mr. W. A. Stokes, the "Company" being only nominal. The business has been discreetly and skillfully handled, so as to develop great strength and importance, and a trade has been built up of the highest value,

both export and domestic, so that the house's relationships, commercially, extend literally around the globe. Mr. Stokes's factories are located in the West, where it turns out in large quantities every variety of wooden ware and house furnishing goods, including brackets, butlers' trays, clothes bars, coat and hat racks, towel rollers, towel racks, table mats, foot stools, commodes, ironing boards, ironing stands, kitchen tables, meat safes, pantry steps, step chairs, library steps, lace curtain stretchers, cabi-



WM. A. STOKES.

nets, carpet sweepers, work tables, card tables, parlor tables, lamp tables, hammock chairs, spice cabinets, invalid trays, office desks and chairs, ladies' desks, book cases, etc. The specialties of the house are Udell's patent ladders, and Udell's blacking cases. A large stock is carried in the extensive store house, located at No. 30 Warren Street, which occupies an entire five-story building, with basement and cellar, 25 x 120 in area. Fifteen clerks find steady occupation here. A large number of the articles manufactured by Mr. Stokes are patented specialties, for which there is a steady special demand. In all the essentials of style, quality and finish these goods are unexcelled in any market. They are supplied to the trade in quantities to suit, at the shortest possible notice. Mr. Stokes, who resides in Brooklyn, was brought up in the West, where he learned the business. He is an expert and practical man in his line of effort and straightforward and honorable in all his transactions, and is a member of the Union League Club and captain in the 23rd Regiment of Brooklyn.

**T**HE W. J. WILCOX LARD AND REFINING COMPANY, Produce Exchange Building.—This company owns and operates the largest lard refining works in America. It was incorporated five years ago under the laws of the State of New Jersey with a paid up cash capital of \$465,000, for the manufacture of their well-known Pure Refined Lard and a great variety of lard compounds suitable to different climates and local requirements the world over. It is the successor of the firm W. J. Wilcox & Co., which commenced lard refining in 1862. In 1891 a new plant was built at a cost of \$800,000, which contains a perfect equipment of machinery, and comprises also a cold storage department with two refrigerating machines, an "Arctic" and a "Boyle" with a capacity of seventy tons. Three hundred hands are employed in this large establishment. The concern handles in large quantities steam-rendered lard from Omaha, Kansas City, Chicago and other western cities. Its own product is packed in wood and tin packages of all sizes, from one to fifty pounds in tins, and up to 350 pound tierces in wood. The business of the company is exclusively exporting, shipments being made to every part of the world, and its brand is the accepted standard throughout Europe. The officers are all men of long experience in the trade. The president, Mr. E. Urquhart, is well known as one of the pioneers of the cotton oil industry of the United States, and Mr. Carl Dreier, the manager, was for a long period connected with the management of N. K. Fairbank & Company in Chicago, besides representing that firm for a number of years in Europe. Mr. G. E. Heigil, who has served for the past two years as secretary and treasurer, has been connected with the company since its organization. The company is represented in the membership of the Produce Exchange. Its office is on the first floor of the Produce Exchange, its factories being located on the Hudson River (opposite 74th Street) in Guttenberg, N. J. The productive capacity is over one thousand tierces a day.

**G**UY LORING SMITH, Insurance, Nos. 39-41 Cortlandt Street.—Mr. Guy Loring Smith is a general insurance agent and broker, and represents a number of leading foreign and American companies. He has been established since 1882, and has been an adjuster of insurance losses and claims in this city for twelve years. Mr. Guy Loring Smith is a native New Yorker, and a man of energy and enterprise. His office is at Nos. 39-41 Cortlandt Street, Room 75, and he has a branch office at No. 108 North Division Street, Peekskill, N. Y. He does a very large business between New York and Albany, placing many millions of insurance annually, and is constantly placing insurance throughout the United States. He has the distinction of beating the record, in having effected over \$2,000,000 of insurance for one concern in one afternoon—the largest transaction in that line ever executed in one day. Mr. Smith employs a number of clerks, and exercises close personal supervision over all operations. He is agent for the Germania of New York; the Greenwich of New York; the Manchester, of England; the Northern, of London; the Sun, of London; the Western, of Toronto; St. Paul F & M.; Lloyd's Plate Glass Insurance Company, London Guarantee and Accident, of London; New York Life, and can effect risks with these or any other desired fire, life, marine, accident, steam boiler, elevator and casualty company at lowest rates. He makes a specialty of placing electric risks, which he is in a position to effect at notably low rates, and has unsurpassed facilities for handling large fire risks to advantage.

**N**EDERLAND LIFE INSURANCE COMPANY, (Limited), Principal Office: McIntyre Building, No. 874 Broadway.—The approbation given to life insurance by the people of the United States, not only as a beneficent institution but also as a sound and prudent business investment, is shown in the increasing number of those who seek its benefits and protection. A new system of life insurance combining low rates with ample security has recently been introduced by the Nederland Life Insurance Company, (Limited), whose principal office in the United States is located in McIntyre building, No. 874 Broadway. This company was established in Amsterdam, Holland, in 1858, and opened its United States branch here in October, 1893. The following year it wrote a large amount of business in the United States, to wit: \$7,462,500.00, and paid claims to the amount of \$22,000.00. It has \$200,000.00 deposited with the Insurance Department of the State of New York for the exclusive protection of the American policy holders. The combined term and whole life policy, and other combination policies now offered by the Nederland to the American public are the cheapest, safest and most liberal guaranteed policies ever issued by any life insurance company in the world. It combines cheaper rates than those charged by the American companies, and the insured has the privilege of entering after five years, without medical

re-examination, upon any of the other plans of insurance issued by the Nederland at the rate corresponding to the age attained when the change is intended. All the policies contain a clause of incontestability after one year. In the guaranteed accretion plan of this company the annual premium is payable during thirty years only. When thirty annual premiums have been paid the insured receives a paid-up policy for the full face value of his original policy. Cash surrender or paid-up policy values are stipulated and guaranteed in the policy. Mr. L. I. Duboucq, the general manager of the United States branch, came from Holland to open this office in 1893, and is an expert and talented underwriter. He has the valuable assistance of A. J. Van Oostveen as treasurer; S. J. Hogerzeil, secretary; Clark Mellen, deputy secretary; R. L. Wolterbeek, secretary of agencies; and Messrs. John Crosby Brown, Amos T. French, John D. Keiley, James Brown Potter and Charles E. Whitehead as trustees.

**A**CHILLE STARACE, Commission Merchant, Etc., Direct Receiver of California Wines and Brandies, No. 76 Pearl Street.—Mr. Achille Starace is one of the leading importers of the metropolis and for more than twelve years has carried on a large and flourishing business. Mr. Starace established his present business in 1882 and is a large importer of French and Italian products, comprising many varieties, such as wines, green and dry fruits, olives and olive oil, candied citron and other candied fruits which are favorite confections and desserts. He makes a specialty of Italian products of all kinds and is the sole agent in the United States for many leading houses, among whom may be mentioned: A. Garofalo, macaroni, Gragnano; G. Scala, Lacryma Christi, sparkling wine, Naples; L. Laborel Melini, chianti wine, Florence; A. Stella, white and green olive oil soap, Bari; Martino & Co., olive oil, Lucca; Flli Ardisone, olive oil, Dianio-Marina; A. Calandrea, prunes, pears, etc., Bordeaux, and others whose goods have a well established reputation. He carries a full line of cheese, beans, nuts and other table goods, handling large consignments of each. The premises occupied by this business are spacious and well appointed, comprising an entire building, 75 x 30 feet in ground dimensions, five stories above the street and basements. Here six men find constant employment in attending to the details of office work and nine more are employed in the warehouses. The trade extends to all parts of the United States, the house having large regular customers in all the principal cities. Besides the goods already enumerated the house does a large business in California wines and brandies. Mr. Starace is a direct receiver of these goods and has established also a large import trade from Nova Scotia, England, Norway, Austria and other parts of the civilized world. His name is known in many countries on both sides of the Atlantic as a leading and reliable dealer. Mr. Starace is a native of Naples. He has been in the United States since his boyhood and is a well-known resident of New York. Telephone call: "991 Broad."

✽ NEW YORK-1895, ✽



VIEW IN CENTRAL PARK (WEST SIDE), SHOWING DAKOTA FLATS.



**I.** ROTH, Manufacturer of Fine Cabinet Bar Room and Office Fixtures, No. 1 Fourth Avenue, Opposite 6th Street.—There is perhaps not one in his line in New York who is better known than I. Roth, manufacturer of fine cabinet bar-room and office fixtures, No. 1 Fourth Avenue, opposite 6th Street. He enjoys a well-deserved reputation for skill, and is thoroughly reliable. He turns out elegant and excellent work, and has fitted up many handsome saloons in this city, Brooklyn, Jersey City, Newark, etc. He has given perfect satisfaction in every instance, and will be pleased to give list of references of the proprietors of places equipped by him. He has been established for the past twelve years, and has been at the present location since 1885. He has been very successful from the start, and has built up a large trade. Mr. Roth is a practical cabinet maker and a man of many years' experience. He has first-class facilities, and can execute orders for anything in his line on short notice. He occupies the whole 30 x 110 foot five-story building here, with all conveniences, and employs sixty skilled hands. Mr. Roth manufactures cabinet ice-boxes, counters and bar and office fixtures, in artistic designs, and of handsome finish, and is prepared to warrant workmanship and material. Estimates and plans are promptly furnished by him, and satisfaction is guaranteed. Mr. James W. Reilly, Jr., who has been the manager for Mr. Roth for the past four years, is a gentleman of courtesy who has shown himself worthy of the confidence that Mr. Roth has bestowed upon him.

**V.** OM CLEFF & CO., French and German Hardware and Cutlery, French Band Saw Blades, Etc., No. 105 Duane Street.—This well-known and popular house was founded originally by the present proprietor under the present firm title by Mr. Robert Vom Cleff in 1875, and from the start has been the centre of a first-class and substantial trade. He is a thoroughly experienced man in all branches of the business and under his personal supervision the business is constantly increasing and now extends throughout the whole United States and adjacent countries. The factories of the concern are located at Solingen and Luettringhausen, Germany, and embraces a plant which gives employment to a large force of skilled and experienced workmen. The goods of this concern are noted for their superior quality and durability. The premises occupied in this city are spacious and commodious, comprising four floors, each 25 x 120 feet in dimensions, and is fully equipped with every facility and convenience for the transaction of business. A full and complete assortment of the company's productions is kept constantly on hand, and to meet the requirements of the trade seven traveling salesmen are kept constantly on the road. The house makes a specialty of French and German cutlery, French band saw blades, jeweler's bracket saws and tools, and a particular specialty is seissors and shears. These goods are all of the highest grade, warranted to be as represented while the prices quoted are the very lowest. Mr. Robert Vom Cleff is a native of Germany, a resident of Hoboken, N. J., for many years, and a highly respected gentleman in commercial circles.

**F.** CONNOR, Manufacturer of Piano-fortes, Warerooms, No. 4 East 42d Street.—There is an establishment in New York that is producing a distinctive piano which has won the commendations of the greatest living musicians. The maker of this captivating instrument is Mr. F. Connor, whose factory is located on 134th Street, Trinity Avenue and Southern Boulevard. Mr. Connor established his business here in 1878, and in 1892 built his present factory, which is a splendid five-story structure, constructed of brick, 50 x 100 feet, and employment is given therein to seventy-five skilled hands. The pianos are nearly all hand-made, and fifty pianos are turned out every week. The F. Connor pianos are greatly prized for their durable and accurate construction. The tone is full, rich and pure, remarkable for its extraordinary prolongation, singing quality and perfect evenness throughout the entire scale. It is a sympathetic instrument, that expresses what the musician feels and wishes to communicate. After securing the best talent available, Mr. Connor has supplied his workmen with the best of materials. Every piano is warranted for five years, and they are in large and increasing demand throughout the United States. They won the first prize at the New Orleans Exposition, and are a credit to their inventor and manufacturer.

**W.** S. WILLIAMS, North River Blue Stone, Corner Avenue A and 66th Street.—The North River Blue Stone, supplied by Mr. W. S. Williams, has long been one of the most desirable and popular materials for building purposes on this continent. Mr. Williams has been established as a contractor and dealer here for a period of thirty years, and has built up a very large and influential patronage. His yard is 100 x 200 feet, fronting on 66th and 65th Streets and Avenue A, and every modern convenience is at hand for conducting all branches of the business. The stone supplied by Mr. Williams possesses the durability and strength of the best granite with the beauty of the costliest marble. It is more easily worked than granite, does not absorb moisture and does not disintegrate nor decay and does not become smooth to slipperiness from constant use. It breaks and splits in any direction with great precision, and its hardness, uniformity and durability give it a superiority over almost all other building materials. As a contractor Mr. Williams has supplied the stone work for the American Security Building and Fidelity and Casualty Building, Holland House, on Fifth Avenue; the new Presbyterian Building, Fifth Avenue and 20th Street; Aldrich Court, Broadway; Columbia Building, Broadway; Coffee Exchange Building, Beaver Street; Morris Building, Broad and Beaver Streets; Mail and Express Building, Broadway and Fulton Streets; Hospital at Hudson and Jay Streets; warehouse, corner Hudson and Thomas Streets; warehouse, corner Hudson and Reade Streets; warehouse on Mercer, between Bleecker and Houston Streets, among many others. He employs from fifty to seventy-five skilled workmen. Mr. Williams is a native of Connecticut, a member of the Master Stone Cutters' Association, and the Builders' Exchange.

**P.** P. BRICKELMAIER, Lumber Dealer, Yard, No. 505 West 14th Street.—Mr. P. P. Brickelmaier is one of the best known of the many lumber dealers of the metropolis, and all through New York and the neighboring territory in New Jersey and Connecticut, over which his trade extends, his name is synonymous with the most upright dealing. He has been at his present location since November, 1879, and has there every facility for the transaction of an extensive retail business. He makes a specialty of lumber for cabinet-makers and for this trade he offers superior facilities as he is himself a practical cabinet-maker, and was engaged in that business in New York city for twenty-seven years. His yards have ample storage capacity for half a million feet of lumber, and this stock includes oak, mahogany, white, walnut, ash, cherry and all woods used in cabinet-making. All this is carefully selected and thoroughly seasoned stock. Mr. Brickelmaier has a well established trade, which is steadily growing. He is a native of Germany, has lived in the United States for many years.

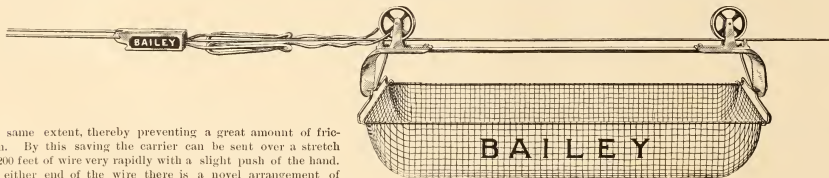
**W**HITEHEAD BROTHERS COMPANY, Dealers in Moulding Sand, Fire Sand, Philadelphia Sand, French Sand, Fire Clay, Kaolin and Foundry Facings, Moulders' Riddles, Shovels and Brushes, No. 517 West 15th Street.—The largest and leading house engaged in this line of trade in New York or in the entire United States is that of the Whitehead Brothers Company. This company are extensive dealers in moulding sand, fire sand, Philadelphia sand, French sand, fire clay, kaolin and foundry facings, moulders' riddles, shovels and brushes, and foundry supplies in general, and own and operate works at Cheesequake Creek, N. J., South River, N. J., Raritan River, N. J., South Amboy, N. J., Wareham, Mass., Centre Island, L. I., Waterford, N. Y., Albany, N. Y., Cedar Hill, N. Y., Coxsackie, N. Y., Clinton Point, N. Y., Athens, N. Y., Coeymans, N. Y., Willow Springs, N. Y., Poughkeepsie, N. Y., and Crescent, N. Y. The business was established over forty years ago by C. W. and J. Whitehead, and in 1892 they consolidated their interests with those of the American Facing Company, which had been in business some twenty years, and the present company was duly incorporated under the laws of New Jersey. Contractors, builders and foundry owners everywhere give this corporation credit for supplying the best sand in the market, and by this method the house has reached the foremost position in its line of trade. Sales are made by boat load and car lots, and the trade is immense and influential throughout New York, New England, New Jersey and the West. The officers of this company are as follows: Lydell Whitehead, president and treasurer; Alfred J. Miller, vice-president; Van Loan Whitehead, secretary; Wm. H. Smith, manager. President Whitehead resides in New York and was a member of the firm of Whitehead Brothers. Vice-president Miller is at Providence, R. I., where he is manager of the Eastern office. The secretary, Mr. V. L. Whitehead, has charge of the company's office at Buffalo, N. Y., while Mr. Smith is manager of the business in New York.

**G**EORGE MACKENZIE, Sash, Blinds, Doors, Trim, Etc., Nos. 493 to 499 Southern Boulevard, E. 133d Street.—This flourishing business has been established about half a century. It was started by John Mackenzie, who retired some twenty years ago, when his son and successor, the present proprietor, assumed control. The concern, which is one of the oldest and largest of the kind in the Harlem district, was formerly located at 125th Street and East River. It was burned out there in 1885, and the same year this mill was built and occupied. The plant here is perfectly equipped, and the facilities altogether are of a superior character. George Mackenzie was born and brought up in this city, and is well and favorably known in building circles. He is a man of skill and of long practical experience in the business, and is active and energetic. He is a member of the Builders' Material Exchange and of the Building Trades Club. His establishment, which is conveniently situated on the Southern Boulevard, near Harlem Bridge, is a two-story 100 x 100 foot brick structure, and is provided with full steam power and the latest improved machinery. The equipment includes a 75 horse-power engine, three lathes, five planers, five cross-cut saws, a band saw, jig saws, and all other appliances pertaining to the industry, and fifty to sixty hands are employed in the different departments. Mr. Mackenzie manufactures everything in sash, blinds, doors, trim, etc. also window frames, and can turn out anything in this line to order on short notice, and is prepared to supply builders, contractors and dealers on the most favorable terms. General turning and scroll sawing are done for the trade in the most expeditious and excellent manner, and jobbing is executed at lowest rates and estimates are furnished on sash, blinds, doors, etc.

**M**ERRILL & WEHRLE CHARCOAL COMPANY, Manufacturers of Pulverized Charcoal for Rectifiers, Nos. 544, 546 and 548 West 25th Street.—The Merrill & Wehrle Charcoal Company was inaugurated over forty years ago by Mr. W. M. Merrill, and in 1869 Mr. F. J. Wehrle became his partner, under the firm title of Merrill & Wehrle. In 1884 the business was incorporated under the state laws of New York, the officers being:—President, W. M. Merrill; secretary, F. J. Wehrle. The former is a native of New Hampshire, but has resided in New York forty-four years. Mr. Wehrle was born in Germany, but he, too, has long lived in this city. Both gentlemen are favorably known in commercial circles as business men of integrity and honorable methods. The premises occupied consist of a two-story brick building, equipped with eight furnaces, one hurr stone and four cylinders, and employment is found for twenty-five experienced workmen. The company manufacture pulverized charcoal for rectifiers, re-burning hardwood charcoal, which they obtain from Delaware County, N. Y., and soft wood charcoal from New Jersey and Delaware. Their goods are of the finest grades and are sold to rectifiers, hotels and dealers all over the United States, the trade being particularly large in the West.

**T**HE BAILEY CASH CAR COMPANY, No. 33 Warren Street.—The triumphs of inventive genius during the last quarter of a century stamp this period as the most remarkable in the annals of human history. A case in point is that introduced by the Bailey Cash Car Company. This company are patentees and manufacturers of an improved cash and parcel carrier for store service, which is fast superseding all the other expensive and more complicated systems. The company was organized in 1833, under the laws of New Jersey, with a capital of \$100,000, and is officered by George W. Bunn as president; S. A. Bailey, treasurer and general manager. This invention enables the merchant to furnish his store with a first-class cash or package system at a trifling expense. The basket of the parcel carrier is hung on its centre to allow it to oscillate sideways, without compelling the carriage to swing to

it still retains, notwithstanding Mr. Nesbitt died in 1809. The house is one of the most extensive and widely known printing and stationery establishments in the country. The business is not confined to printing and stationery only; it includes everything in the line of lithography and the manufacture of cards for photographers and printers. They make a specialty of the manufacture of envelopes, and claim to make the best and cheapest ever offered to the public. This firm made the first stamped envelopes ever used by the United States Government, and received the contract successively for eighteen years for supplying all the prepaid envelopes for the United States postoffice department. They are also contracting manufacturers of stamped envelopes for different postoffice departments of South American and other foreign countries. Their place of business is on the corner of Pearl and Pine Streets. They occupy the



the same extent, thereby preventing a great amount of friction. By this saving the carrier can be sent over a stretch of 200 feet of wire very rapidly with a slight push of the hand. At either end of the wire there is a novel arrangement of woven wire, bent in such form as to arrest the motion of the car and bring it to a gradual stop, without injury to the car or any over strain to the wire however fast it may be running when it comes in contact with the arrester or wire trap. Then there is another novel arrangement to drop the basket about eight inches lower to receive the goods than when it is running on the wire. The cash carrier, which is independent of the package carrier, embraces some of the leading features of the latter, and either will be placed in the store and satisfaction guaranteed. The price is \$15 per station, with a written guarantee for five years. Mr. Bailey, the inventor, was the inventor also of the original clothes wringer, and is widely esteemed for his genius as an inventor.

**G**EORGE F. NESBITT COMPANY, Printers and Stationers, Corner of Pearl and Pine Streets.—This is one of the oldest business houses in any line in the city of New York. It was established about sixty years ago by George F. Nesbitt. In 1847 a co-partnership was formed under the firm-name of George F. Nesbitt & Co., which

entire buildings, . os. 167 and 169 Pearl Street and No. 79 Pine Street, also lofts adjoining in both Pearl and Pine Streets, and give employment to over 300 people. The printing plant is of ample capacity for any class of work, comprising a suitable variety of large and small cylinder and other presses for book, cut and general mercantile, bank and insurance work. The envelope department comprises machines with a capacity for making over a 1,500,000 envelopes daily. The machinery for every department is run by electric power. The output of the concern is very extensive, the trade reaching to every section of the United States and abroad. The firm consists of James White, a native and resident of New York city; Edmund P. Martin, a native of Albany, this State, and a resident of Brooklyn, and Frederick A. Harter, who is a native of Jefferson County and also a resident of Brooklyn. All these gentlemen are in the prime of life, and full of business vigor and activity. It is their proud boast that not one of their presses is ever idle for want of work. Mr. Martin has been chairman of the Special Forestry Committee of the New York Board of Trade and Transportation for the past twelve years.

**A.** VANDERBECK, Wholesale Dealer in Mutton, Lamb and Veal, Pulled Wool, 404, 406, 408 and 410 East 45th Street.—One of the most prominent and eminently successful houses engaged in the important trade of handling food products in this great metropolitan centre and worthy of more than ordinary mention in this review of New York's greatest industries is that of Mr. A. Vanderbeck, the well-known butcher and wholesale dealer in mutton, lamb, veal and pulled wool, whose headquarters are centrally located at Nos. 404, 406, 408 410 and 412 East 45th Street, with telephone call, "342-39," and has always maintained the highest of reputations for handling only first-class goods and honorable business methods. Mr. Vanderbeck is a native of this city and since he was nine years of age has been engaged in this line of business and at the present writing is in his sixty-seventh year. He started in business for himself many years ago and has been engaged in the wholesale trade in his line since 1865, and from the start has been the recipient of a very large and influential patronage that extends throughout the city and its surroundings. He has occupied his present quarters since he first engaged in the slaughtering of mutton, lamb and veal, (excepting one year previous down town) and it has become an ancient landmark for the trade. The trade is exclusively wholesale and the number of animals slaughtered and dressed aggregate 5000 head per week and no commission business for out of town or city butchers is done. The premises occupied for slaughtering purposes are amply spacious and commodious and a full force of skilled workmen are given steady employment, not only in slaughtering but in the wool pulling business, which is an important branch of the business. He also has branch wholesale establishments at the corner of Vesey and Washington Streets and at Nos. 84 and 80 Wallabout Market in Brooklyn. Mr. Vanderbeck is one of the oldest and most popular butchers in the city and his name has been associated with that business for several generations. His establishment is one of the largest of its kind on the east side of the city and no other house in the city enjoys a higher reputation. He is a native of this city, and is a director and the treasurer of the Butchers' Hide and Melting Association and is highly respected in social and business circles.

**R.** GILL & SONS, Cut Stone Contractors of Lime and All Freestones, Foot of East 106th Street.—Success in the cut stone industry requires special qualifications, which are possessed in the highest degree by the firm of Messrs. R. Gill & Sons, whose headquarters are located at the foot of East 106th Street. This firm are cut stone contractors of lime and all freestones, and are recognized masters of their trade in every detail. The business was founded in 1853, by Gill Brothers, in Brooklyn. They were succeeded by R. Gill & Co. and Gill & Baird until 1888, when the present firm was organized. The works were removed to New York in 1879, then locating on 65th Street, the present

works being occupied since 1884. The premises are thoroughly spacious in size, including a fine bulkhead on the river, and are provided with six gang saws, two diamond saws, two rubbing beds, four steam cranes, four planers and ample steam power, and employment is given to a large force of workmen, ranging in number from 50 to 250. The firm are prepared to execute all kinds of free and limestone work, and are in every way qualified for first-class service. This has been well demonstrated by their work on the Manhattan Life Building, the Corbin Building, Lincoln Building, Broadway Theatre, McIntyre Building, Temple Beth El, 76th Street and Fifth Avenue; mansion for Mr. Baynes, 108th Street and Riverside Drive; Calvary Baptist Church, 57th Street; Milano Building, 58th Street and Sixth Avenue; four blocks for Daniel Hennessey, Madison Avenue and 71st Street; St. Luke's Church, 141st Street; and Criminal Court Building, Centre Street, N. Y.; among many other contracts executed by them in this city. Mr. R. Gill was born in England, while the sons, Messrs. Frank N. and William H. Gill, are New Yorkers by birth; the former is president of the Williamsburgh Dime Savings Bank, and all are members of the Master Free Stone Cutters' Association and the Building Trades Club, and enjoy a high reputation in business circles.

**H.**ARRIS BARTELSTONE, Dealer in Polished Plate Glass, No. 14 Fourth Avenue.—The depot for plate glass in this section of the city is the warehouse of Harris Bartelstone. The business was established in 1886 by Bartelstone & Edelman, and about four years ago the senior member of that firm became sole proprietor. He is general dealer in imported and domestic polished plate glass, mirror plates, window glass, etc., and his trade, which is very large, extends throughout the United States and Canada. He handles all kinds and all grades, and carries full and complete lines. Mr. Bartelstone is a native of Austria and has been in New York a long time, and was formerly superintendent for Nathan Hoodkopf for eighteen years. The premises occupied by him comprise a spacious store and basement, and are well equipped in all departments. There are ten people employed here in addition to four city salesmen. A very large and carefully selected stock is constantly kept on hand, and includes French, English and American plate, window, car, picture and photo glass, French plate mirrors, American glass, leaded cathedral and ornamental glass for churches, residences, etc., also embossed, cut, ground, bent and beveled glass, cathedral enameled and colored glass, ribbed and rough glass for skylights, etc., together with glaziers' diamonds, points, putty, etc. The trade is supplied at bottom prices and orders by mail or telephone—call, "297 Spring"—will receive prompt attention. Plate glass setting is a specialty and the house has the record of having set the largest plate glass ever made, and all work is done in the most superior manner, on short notice, and at lowest rates.

**L.** KEYSER, Druggist and Chemist, No. 430 Sixth Avenue.—One of the most popular and reliable drug stores in the city of New York conducted by one of the best qualified, and certainly one of the most careful and attentive druggists and chemists, is that of Mr. L. Keyser, which is eligibly located in the Racquet Club building. This representative concern is one of the best of its kind in the city and was founded in 1875 by Mr. L. Rushton, who conducted it with excellent success until 1887, when it passed into the control of the present proprietor. Mr. Keyser was born in Chambersburg, Pennsylvania, where he learned this profession after several years of study, close application and experience. He then went into business in Frederick, Md., after which he moved to Topeka, Kansas, and was in business there for awhile. After returning to the East he came to this city and established himself at this address. He is a regularly licensed druggist and a member of the New York College of Pharmacy. The premises utilized include a ground floor and basement, each 30 x 30 feet in size. The store is handsomely fitted up in the latest modern style, including a handsome soda water fountain, also a special department for the prompt and accurate compounding of physicians' prescriptions and family recipes, and none but properly qualified assistants are employed in this department. The stock carried embraces none but pure fresh drugs and chemicals, extracts, tinctures and medicinal preparations of his own production; all proprietary remedies of well known merit and reputation, toilet articles, perfumery and the latest novelties in druggists' fancy goods and sundries, physicians' and surgeons' requisites. Among some of Mr. Keyser's special preparations that have become very popular are his Quinine Hair Tonic, his Glycerine Lotion and his tooth and face powders, and are pronounced by those who have used them to be superior to all other similar preparations. Polite assistants serve patrons promptly.

**A.** STEVANE, Manufacturing Confectioner, Nos. 50 and 52 Division Street.—When a house is engaged in the manufacture of these toothsome articles for a number of years, extending over a period almost equal to half a century, it is very safe to assert that its management has been characterized by high-class productions. Such are the facts connected with the progressive house of Mr. Albert Stevane, manufacturing confectioner. This old and veritable landmark to the trade in this section of the city was founded originally in 1847, by Mr. John Kanaraus. In 1862 he was succeeded by a Mr. Fred. Benson, under whose management the business gradually increased until 1878, when the present proprietor assumed sole control, the trade constantly increasing and extending to all parts of the United States. The premises utilized are amply spacious and commodious, comprising two entire floors and two basements, each 22 x 70 feet in measurement. The manufacturing department is thoroughly equipped with the latest improved machinery, tools

and appliances necessary for turning out fine goods and a force of twenty-five skilled and experienced operatives are given steady employment, and two delivery wagons are in constant use, while the services of two expert traveling salesmen are required. The salesroom and business departments are very neatly and appropriately fitted up. The proprietor, being a thoroughly skilled and experienced man in all branches of the business, gives his personal attention to all its details. He uses only the purest and choicest of sugars, chocolates, flavors, extracts, fresh fruits and vegetable colors, all of which are manipulated in the most cleanly and scientific manner, and the output embraces everything known in the fine confectionery trade, and prices are the very lowest. Mr. Stevane is a young man, a native and resident of this city, and is both enterprising and reliable.

**N**EW YORK PORTRAIT COMPANY. H. M. Beck, Manager, No. 32 Great Jones Street.—The New York Portrait Company stands at the head of all its contemporaries in this line. The premises occupied consist of four spacious, admirably lighted floors, each 30 x 100 feet in dimensions. The entire establishment, in all its various departments, is fitted up in the most approved, complete manner for the successful prosecution of the work in hand, and employment is found for a staff of sixty artists, picture frame makers, clerks and assistants. The house is under the management of Mr. H. M. Beck, a business man of thorough experience and ability, energetic and wide-awake. The company employs sixty agents, and makes a specialty of executing portraits in crayon or any desired style from photos. The prices are wonderfully reasonable, the work of the most artistic order, and orders are filled at remarkably short notice. The sole proprietor of this creditable establishment, Mr. Sigmund Tenner, is a native of Hungary, but has resided for many years in this country. He is possessed of unlimited enterprise, and he enjoys the complete confidence of all who know him.

**G.** E. LOEBLE, Practical Plumber and Gas Fitter, No. 45 Grand Street.—This prosperous business was founded by Mr. Fred Loebel several years ago, and in 1887, he admitted his brother, the present proprietor, to partnership, adopting the name of Loebel Bros. The firm conducted affairs with great success until 1894 when Mr. Fred Loebel retired, leaving his brother sole proprietor. The premises occupied comprise one floor, 20 x 100 feet in dimensions, nicely fitted up, and stocked to repletion with plumbers' supplies and gas fixtures. The trade extends to all parts of New York city, Brooklyn, Hoboken and Jersey City, and is large and influential. A corps of experienced workmen are employed, whose operations are under the personal supervision of the proprietor, and a specialty is made of sanitary work. Those fortunate enough to secure the services of Mr. Loebel and his experienced employees may rest assured that the work done will be of the most perfect character. Mr. Loebel is reliable and responsible in all his dealings.

# W. H. FLETCHER & Co.,



## The Largest Lace Curtain House in the World.



THE WELLES BUILDING,  
345 and 347 Broadway.

IN the wide field of commercial enterprise New York has long maintained the foremost rank and asserted her supremacy among the cities of the American continent as a centre of supply for the finest products of man's ingenuity and skill. Her pre-eminence in this respect is due to the large experience, great ability and admirable business methods of her leading merchants and manufacturers. A house which well sustains this high national reputation is that of W. H. Fletcher & Co., manufacturers and importers of lace curtains. This is the largest exclusive lace curtain house in the world, handling everything that pertains to lace curtains, and nothing else. It was established in 1880, although W. H. Fletcher has been in the business from boyhood, and is an acknowledged authority upon all matters relating to lace curtains. Its operations are so world wide that it is compelled to employ resident buyers in every lace curtain district of Europe, and it maintains offices at Nottingham, Glasgow, Paris, St. Gall and Plauen. In the United States it controls several factories, among them the Wyoming Valley Mills and the Patchogue Lace Manufacturing Company, which turn out every grade of goods from 6 to 18 points, thus embracing the entire range. Special grades and patterns in woven muslin goods. The large capital of the house, its long experience and knowledge of the business, the constant presence in the foreign markets of men trained to recognize and seize instantly upon everything that is new or good, give ample assurance that buyers can find here everything known to the lace curtain trade from the lowest to the highest grades. Mr. E. B. Fletcher resides in Europe, and maintains a constant supervision over the purchases of the firm.



**P** EOPLE'S IRON WORKS, McCurdy & Warden, Proprietors, Manufacturers of All kinds of Land and Marine Engines and Boilers, Tanks and Sugar Pans, Mill Work and Machinery, Nos. 276 and 277 West Street.—The People's Iron Works, conducted under the proprietorship of Messrs. McCurdy & Warden, are widely and popularly known as manufacturers of all kinds of land and marine engines and boilers, tanks and sugar pans, mill work and machinery, and established these works here in 1859. They occupy two buildings, each containing two floors and a basement, 75 x 30 feet, supplied with steam power and all modern machinery and appliances, and steady employment is given therein to forty-five skilled workmen. The range of manufacture comprises steam engines for marine machinery and propeller wheels, mills and factories, boilers for all classes of engines, and all kinds of mechanical work that may be ordered, special attention being given to repairing. The specialties manufactured here are remarkable for power, durability and perfection of finish, and some of the largest steamers and industrial works in the country have received their machinery outfits from these works. The co-partners, Messrs. John McCurdy and Jacob S. Warden, are natives of New York state, the one a practical machinist, the other an expert boiler maker; and both sound and responsible business men.

**W** ILLIAM K. HAMMOND, Manufacturer of the Celebrated Brand W. K. H. Brick, Telephone "723," 38th Street, Office Foot of West 52d Street.—Mr. William K. Hammond, manufacturer of the celebrated W. K. H. brick, and manufacturers' agent for many other popular brands, is a native of this city, and a thoroughly experienced man in all branches of this business. He established himself in this enterprise as a commission dealer and as successor to Messrs. W. R. Knapp & Co., who had conducted the business since 1833, while Mr. Knapp and the present proprietors started the business together as far back as the year 1800. The brick yards are now located at Cold Spring, Long Is. land, and are fully equipped with all the latest improved machinery, while the supply of clay is first class and unlimited, and the annual production is about 10,000,000 per year, while the capacity reaches 18,000,000. The W. K. H. bricks have always borne a standard reputation for being full sized, hard burned, strong and straight. They are noted for their density and strength, in which they well withstand the highest hydraulic pressure, equal to granite, while they are also of superior finish. They are very valuable from a sanitary standpoint, and make a perfectly dry wall. Mr. Hammond also does a very large commission trade as manufacturers' agent for many other popular brands of brick. The premises utilized are very spacious and commodious, and he is in constant receipt of cargo lots from the most popular shippers to this market, while his sales aggregate about 100,000,000 annually. Mr. Hammond is an enterprising man, a member of the Building Materials Exchange, also of the Building Trades Club.

**E** LLIS & GOLTERMANN, Manufacturers of Atomizers, Syringes and H. W. Bags, Etc., No. 88 Leonard Street.—Among the houses that have achieved a solid reputation for the superiority of their productions is that of Messrs. Ellis & Goltermann, manufacturers of atomizers, syringes and H. W. bags, etc. The individual members of this firm are Mr. F. L. Ellis and H. Goltermann, both of whom have had a wide range of experience in this line of trade, and in 1880 they formed this co-partnership and founded this enterprise under the present firm title; and at once developed a very large and substantial trade, exclusively among jobbers and retailers, that reaches all parts of the United States, including a fine export business. The factory is eligibly located on Broome Street, is spacious and commodious, and embraces three entire floors that are thoroughly equipped with all the latest improved special tools, machinery and appliances for turning out first-class work, and steady employment is furnished a force of from twenty-five to forty skilled and experienced operatives. The range of productions includes all sizes and styles of rubber atomizers and sprays, for toilet, medical, surgical and barber purposes, syringes and H. W. Bags; also eye and ear drops, donches for catarrhal remedies and nursery necessities; decorative glass puff, perfume, powder and fancy toilet boxes, etc., etc. In their large and finely appointed ware and sales rooms which comprise two entire floors, will be found a very large assortment of their own productions. The firm are proprietors of the celebrated Millard's atomizers, and syringes and are the sole selling agents for the goods of the famous Riverside Rubber Company, and are importers of Stewart's horn and buffalo combs. The stock carried embraces a full line of all these goods. They have also opened an office to accommodate their European trade at No. 20 Baker Street, Portland Square, West London, Eng., and Mr. S. R. Stamter has charge of the management of this office.

**L** INDH & TEDEN, Machinists and Manufacturers of Bookbinders' Machinery, No. 11 Vandewater Street.—The members of this thriving and prosperous firm are natives of Sweden and have been in America since boyhood. They are residents of Brooklyn, and grew up in that city. Chas. J. Lindh and Frederick Teden are practical machinists, of thorough experience, and are expert workmen. They bear an excellent reputation for skill and reliability, and enjoy a large patronage. They have a spacious and well-equipped shop, with steam power, latest improved lathes, etc., and employ a dozen or more skilled mechanics. Lindh & Teden are manufacturers of bookbinders' machinery, and can turn out anything in that line on short notice. Cutting knives and special machines are made to order, and knives are kept on hand. Particular attention is given to repairing of Crawley's Steam Round and Backing machine, and knives, shears and saws are sharpened and correctly adjusted. Shafting is put up by them, and machinery is moved and set in place for operation. Machine work generally is executed by this firm at most reasonable rates, and jobbing in all branches is done.

**S.** STROOCK & CO., Russian Hair Felt Company, Manufacturers and Commission Merchants, Nos. 26 to 32 East Houston Street.—Among the leading enterprises of the city entitled to special mention is the firm of S. Stroock & Co. This house was founded about twenty-three years ago by the late Samuel Stroock, Esq., a gentleman of enterprise, energy and ability, who emigrated from Prussia at the age of twenty years and landed on our shores a poor boy without friends, and by his energy and well directed efforts he succeeded, as other prominent, self-made men of our century, to lay the foundation of this house, which is standing now as a model of American enterprise and maintaining a position and reputation in the commercial world among the foremost of its kind. In 1876 he admitted his son Louis S. to partnership in the firm. In 1883 the senior member of the firm died, at the age of fifty-four years, after a long and honorable mercantile career, and in the same year his son Isaac Stroock, a prominent young business man, was admitted as a partner, but he also died shortly in discharge of his duties and the business was conducted by his oldest son, Louis, until 1886, when he admitted his brother Mark E. to partnership, and in 1894 their



*The late SAMUEL STROOCK, founder of the firm of  
S. STROOCK & CO.*

brother Joseph entered the firm as a partner. In honor to the memory of the lamented founder of the firm, his sons have maintained and still continue to conduct the business under the old firm name. This firm conducts extensive operations as commission merchants and importers of felts, plushes, robes, and robe plushes. They have an immense factory at Newburg, N. Y., where employment is found for a force of 200 skilled hands; and another mill at Franklin, Mass., employing there about 100 hands. The works are fully equipped with the most improved machinery, steam power, and all facilities, and the output is very extensive. The felt sold by this firm is unexcelled for utility and durability, and it is always maintained at the highest standard of excellence and their trade extends all over the United States. They have representatives in all the principal cities. The enterprise and ability exhibited by the firm in the conduct of their business is highly commendable, and entitles the house to be classed as one of the leading establishments of the metropolis. They are now constructing a mill at Newburg, N. Y., for the manufacturing of hair felt, which will be the largest mill of its kind in the United States. Their New York office and salesroom, located at the above address, is very commodious and handsomely appointed, fitted up with the latest improvements for the accommodation of their large business transactions, covering a ground floor and basement, 68 x 115 feet each. Mr. L. S. Stroock, who is managing the business since the death of his father, is a gentleman of large experience in that line, having been active in this business since eighteen years of age. He is a young man of high business ability, push and energy, and under his able management the business is increasing in volume and influence, and he is well and favorably known in business and social circles. Mr. M. E. Stroock, the second partner, is well known for his energy and is very active in advancing the interest of the firm, giving his undivided attention to the business, is faithful to his duties and is well known in the social and business world. Mr. Joseph Stroock, the junior partner, is also a very active and rising young business man. He attends to his duties in looking to the firm's interest throughout the country, with credit to himself and to the house of which he is a member. His fair dealings and kind manner have won him a host of friends who are always glad to see him in business as well as socially. The Messrs. Stroock are also connected with other enterprises, among them that of Arthur W. Ware & Co., manufacturers of walking sticks, one of the best known firms of its kind in the country, in which firm they are largely interested. All three gentlemen of the firm were born in the United States, stand high in commercial and social circles and possess thorough experience in their field of enterprise. The house of S. Stroock & Co. is conducted in such a manner as to bestow credit to its venerable founder, and the present enterprising, honorable and able proprietors. It stands as a monument for an example to young Americans, what pluck, energy and honorable dealings can accomplish.

**G**EORGE F. SARGENT COMPANY, Manufacturers, Manufacturers' Agents and Dealers, Department A, Invalids' Goods and Hospital Supplies; Department B, Rolling and Carrying Chairs; Department C, Reclining and Easy Chairs; Department D,

Rotary Book Cases and Library Devices; Department E, Office Desks, Chairs, Book Cases, Etc., No.

814 Broadway.—

The George F.

Sargent Com-

pany, whose

main office and

salesrooms are

located at No.

814 Broadway,

stand unique

and alone in

many respects

among all their

contemporaries

in the industrial

world, and as

manufacturers

of invalids'

goods and hospi-

tal supplies they

have few rivals

and no peers.

They are like-

wise prominent

as manufactur-

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ing and carrying

chairs, reclining

and easy chairs

rotary book

cases and library

devices, office

desks, chairs,

book cases, etc.

The busi-

ness was found-

ed in 1877, by



GEORGE F. SARGENT.

ness was founded in 1877, by George F. Sargent, and in 1894 the present company was organized, with George F. Sargent as president and treasurer; Mollie Fancher, vice-president and secretary. Every modern facility is at hand for conducting all operations under the most favorable conditions and upon the largest scale. The business is immense and influential at both wholesale and retail, extending to all parts of the United States, and

the specialties of the house are justly celebrated as the finest on the market. Mr. Sargent has long been engaged in the invention and introduction of appliances for invalids' use, and among the more notable devices sold by this company are Sargent's invalid's manipulator, Sargent's invalid's fracture bed, Sargent's improved stretcher, Sargent's ambulance stretcher, Sargent's hospital ambulance, Sargent's emergency carrying couch, Sargent's rolling chairs for house or street, Sargent's adjustable rolling reclining chairs, Sargent's reclining chair for invalids, Sargent's solid comfort back rest, Sargent's carrying chair; also his folding carrying chair, traveling carrying chair, combination carrying and commode chair, sanitary commodes, traveling folding commodes, odorless commode chairs, folding bed tray, bedside table, etc. For well people, his inventions embrace the "Monarch" reclining chair, "Regent" reclining chair, "Manhattan" reclining chair, "Knickerbocker" reclining chair, telescopic book rack, ball bearing rotary book cases, head rests, reading stands, etc. In the manufacture of these specialties it has always been the aim of this company to bring about a desirable union of beauty and utility, and it is but simple justice to state that for elegance in design, skill in workmanship and great durability in construction, they are unequaled. The splendid resources of the house enable the offering of these choice specialties at the minimum of cost, and the most liberal terms are given to dealers and consumers. Illustrated circulars mailed free. Mr. Sargent is a Massachusetts man by birth, endowed with a genius for invention and a love for his fellow-man, and devoting his time and talents to the amelioration of the suffering. Miss Mollie Fancher is a distinguished invalid, who has occupied the same bed in the same position continuously for twenty-nine years, and who, although deprived of her eyesight and the use of her lower limbs, has performed miracles in the way of designing means for bettering the condition of her fellow-sufferers. Her life has recently been written, and is for sale by this company.

**E**LMWOOD LIVERY AND BOARDING STABLES, Henry G. Volkmar, Proprietor, Nos. 207 and 209 West 75th Street.—One of the best known and most popular establishments of the kind in New York is that conducted by Mr. Henry G. Volkmar, proprietor of the Elmwood Livery and Boarding Stables. Mr. Volkmar has been engaged in business at this address the past six years. The premises occupied consist of a three-story building, 50 x 100 feet in dimensions, excellently equipped throughout, and provided with the best of sanitary arrangements, the drainage, light and ventilation being perfect. Mr. Volkmar employs a dozen grooms and stablemen, owns twenty fine horses and fourteen pleasure vehicles of various kinds, and he conducts a general livery and boarding stable business, being thoroughly up in all the requirements of his line. Mr. Volkmar is a native of this city, a popular member of the Livery Men's Association of New York, and he enjoys the esteem of all who know him.

✽ NEW YORK-1895, ✽



VIEW IN CENTRAL PARK, SHOWING BRIDGE

**W**M. SCHWENKER, Rubber Goods, Brewers' Hose, Leather and Rubber Belting, Brewers', Bottlers' and Engineers' Supplies, Agent for the National Ammonia Company, Nos. 12 and 14 Cliff Street.—The brewing interests in the metropolis are very

extensive, and as a consequence, contingent enterprises form an important factor in the sum total of the business life of the city. One of these leading contingent enterprises is that conducted at Nos. 12 and 14 Cliff Street, by Mr. W. M. Schwenker, the extensive wholesale dealer in rubber goods, brewers' hose, leather and rubber belting, brewers', bottlers' and engineers' supplies, etc. Founded in 1880, this establishment has had a most successful career, and is considered the leading concern of its kind in the city. The premises

on Cliff Street used for office and store purposes consists of a building with four floors and basement, the whole having a frontage of thirty-five feet and a depth of sixty feet. The establishment throughout is well fitted up and admirably arranged, every facility being at



*Yours truly*  
*W. M. Schwenker*

hand for promptly and satisfactorily meeting all the demands of the trade. In addition to these premises Mr. Schwenker has an extensive warehouse at Nos. 344-346 East 92d Street, and in both places carries at all times a very large, varied and well selected stock, embracing hose, tubing, belting, etc., in rubber, leather, cotton, etc., rubber mats and carpeting, steam packing gaskets, valves, gauge glasses, tube brushes and scrapers, cotton waste, oils, injectors, and engineers' supplies of all kinds; granulated cork wood, ammonia, pipe covering, cold test oils and ice machine supplies of every description; brewers' machinery, pumps, brass goods, couplings, sugar, glucose, coloring, isinglass, fish sounds, soda, bungs, plugs, corks, thermometers, brooms and brushes, and brewers' supplies generally; bottlers' machinery of all kinds, bottles, corks, boxes, and sundries in great variety. The class of goods sold by Mr. Schwenker are the very best made, and are selected to meet a first-class trade, and the large shipments made daily throughout New York and New England States, as well as to all parts of the West and South, give positive evidence that the goods handled here stand pre-eminent ahead of those of any competing house in the trade. Mr. Schwenker is the agent for the National Ammonia Company, and issues a handsome illustrated catalogue of the machinery and other goods handled by him. Copies of this catalogue can be had on application. The telephone call of the office is "Cortlandt, 1117." A large force of assistants is employed. Mr. Schwenker is a native of Germany, and has been a resident in the United States for a quarter of a century. He is a member of the United States Brewers' Association, of the Masonic order, and other societies, and is regarded as one of our most enterprising and upright citizens.

**B**ENJ. McCABE, Commission Merchant, Cocoa Mats and Mattings, Carpeting, Rugs, Etc., No. 83 White Street.—Mr. Benj. McCabe is a commission merchant for the sale of cocoa mats and mattings, carpeting, rugs, etc. He established himself in business here in 1885, and in 1891 associated his brother, George McCabe, in the business without change in original name. He occupies spacious and well-arranged quarters. The proprietors are in close affiliation with leading manufacturers at home and abroad, and their abundant resources and great advantages insured to them by these alliances give their house a vantage ground that renders it practically unassailable by rivals, materializing in a trade of great and growing volume in all parts of the United States. This house has the sole agency in this country for the Gumond goods of Dundee, Scotland, and also deals largely in domestic goods for its patrons, who include the leading dealers in New York, Chicago, Philadelphia, Brooklyn, Boston, St. Louis, Baltimore, New Orleans, San Francisco and other centres of trade throughout the country. Mr. Benj. McCabe is a well-known resident of Peekskill, N. Y. Mr. Geo. McCabe had been a merchant at Cold Springs, N. Y., for twenty-five years previous to joining his brother here, and both stand deservedly high in the business world.

**A**LFRID SELLERS & CO., Photo Engravers, and Engravers' Supplies, No. 59 Beekman and No. 89 Ann Streets.—No firm in their line in New York maintains a better reputation for skill and reliability than this. They do very fine work, and enjoy a large patronage. They have first-class facilities, too, and can execute orders in the most expeditious manner. This prosperous business was established about ten years ago by Alfred Sellers, who conducted the same alone up to 1894, when he took into partnership A. W. Leslie. Mr. Sellers was born in England, but has been in this country for a number of years, and Mr. Leslie is a native of New York State. Both are men of practical skill and thorough experience and give close personal attention to every detail of the business. They occupy spacious and commodious quarters, which are well equipped in all respects, and employ ten to a dozen competent workmen. The firm are manufacturers of zinc and copper plates, Sellers' fine line half-tone process screen plates, Sellers' enamel process, bank-note and commercial steel plates; also steel and brass monogram dies, visiting, wedding and business card plates. They are also dealers in engravers' supplies generally, and carry a full stock. They supply the trade throughout the United States, Canada and Mexico, and send some likewise to Central and South America, Great Britain and Australia. Engravings are made by this firm from all kinds of photographs in the highest style of the art, on short notice, and at reasonable prices. Special attention is given to fine process work and the utmost satisfaction is assured. A first-class stock of zinc etching and drawing requisites can be found here, finely polished zinc of pure quality for half-tone engraving being a specialty.

**E**UREKA PAPER NOVELTY COMPANY, Commercial Steam Printers, Plain and Printed Wrapping Paper, Bags and Boxes a Specialty, Sigmund Rosenbaum, Proprietor, Factory and Salesroom, No. 139 West Broadway, Opposite the New York Wool Exchange.—The Eureka Paper Novelty Company, commercial steam printers and dealers in plain and printed wrapping papers, bags and boxes, etc. This business was established by its present proprietor, Mr. Sigmund Rosenbaum, and from the outset it attained large proportions. Mr. Rosenbaum, who was born in Germany, and has resided in this city since his boyhood, early acquired an accurate and intimate knowledge of this line of industry, and when he embarked in it for his own account his success was both marked and immediate. He at once built up an influential patronage, which has grown until to-day it is derived from all parts of this country. Mr. Rosenbaum occupies one floor having dimensions of 25 x 100 feet, where he has every facility for the successful prosecution of his large business. The press-room is equipped with the best perfected and latest improved machinery and appliances, including two cylinder and five job presses, cut-

ting and folding machines, new faces of type, etc., embossing machines, etc., while in the factory are three box and two bag machines of the most modern style and pattern. Steam power is used and fifteen hands are employed. The output is large, and a heavy stock is always carried of plain and printed wrapping papers, paper bags and boxes, the latter being a specialty, and other paper novelties. Mr. Rosenbaum's facilities for promptly filling orders are unsurpassed, and enable him to quote prices and terms with which few other houses can successfully compete. He is prominent in New York trade circles and is a member of the I. O. O. F.

**J.** BENEDICT, METROPOLITAN IRON FOUNDRY, Manufacturer of Benedict's Patent "Grooved Eye" and "Boston Eye" Sash Weights, also Lead Weights, Dumb Waiter Weights, Loom Weights, Boiler Grates, Etc., Factory, Nos. 544 and 550 West 55th Street, Office, No. 548 West 55th Street.—For forty-five years, or more, J. Benedict, Metropolitan Iron Foundry, has been established. He is one of the oldest in his line in this city, and has a large patronage. He started in business in Connecticut, and after a number of years came to New York.



He was formerly located on 46th Street, and removed to the present place in 1879. His factory, at Nos. 544 and 550 West 55th Street, is a large and well equipped plant, provided with all conveniences. He employs forty-five hands in the several departments, and has first-class facilities. Mr. Benedict is a gentleman of full middle age, active and energetic, and was born in Connecticut. He is a man of thorough practical skill, of many years' experience, and exercises close personal supervision over all operations. He is manufacturer of Benedict's Patent "Grooved Eye" and "Boston Eye" sash weights, which are noted for their excellence, and are in extensive use. He keeps a large and well assorted stock on hand, and can fill orders for any quantity on shortest notice, and at lowest prices. He is prepared to manufacture lead weights, dumb-waiter weights (of any required form or weight), loom weights, boiler grates, etc., at reasonable rates, and can guarantee satisfaction. Iron castings are turned out by him to order with promptness and reliability, and jobbing generally is executed in the most expeditious manner.



**L**ONG & FOUNTAIN, Wholesale Fruit and Produce Commission Merchants, No. 197 Reade Street and No. 205 Chambers Street.—The trade in southern and tropical fruits constitutes a substantial factor in the sum of commercial activity in our large cities. The quantities disposed of annually in New York alone reach enormous proportions. Notable among the leading fruit merchants in this city is the firm of Long & Fountain. The firm has been in existence only one year, but both its members, Mr. James Long and Mr. T. Wirt Fountain, have been twenty years in the business and are thoroughly familiar with it, as well as being thoroughly identified with it in the knowledge of the trade and the public. They do a general business as wholesale fruit and produce merchants, their transactions extending to every section of the United States, and involving a very extensive traffic. They make a specialty of handling Southern fruits and vegetables, including oranges, lemons, limes, bananas, pineapples, grapes, figs, peanuts, and all other productions of the soil peculiar to tropical regions. The firm by its long connection with the trade has exceptional facilities for promptly filling large orders. A large and choice stock is constantly kept on hand in season, and all orders are carefully and promptly filled, while the very lowest prices are quoted. Messrs. Long & Fountain occupy the most elevated position in the esteem of the business community as straightforward, enterprising and upright merchants. In substantiation of their commercial stability they refer by permission to the New York National Exchange Bank.

**T**HOMAS J. BYRNE, Plumbing and Gas Fitting in all Branches, No. 377 Fourth Avenue.—Mr. Thomas J. Byrne is one of the oldest and foremost in his line in New York. He is an expert in house drainage, sewerage, water service, etc., and has a very large patronage. He is a man of long practical experience in plumbing and gas-fitting, and is consulting engineer for sanitary and hydraulic works. He is a prominent member of the New York Master Plumbers' Association and the Building Trades Club, and also belongs to the Manhattan Athletic Club, and the Phoenix Club. Mr. Byrne can refer to many notable structures in and around this city for evidences of his skill and reliability, including the following: Stern Brothers Building, 23d Street, Mills Building, Schermerhorn Building, Times Building, Post Building, Duncan Building, Havemeyer Building, New York Cotton Exchange, Union Trust Company's Building, Carnegie Music Hall, Hotel Waldorf, Chickering Hall, Hotel Renaissance, Amberg Theatre, Madison Square Garden, New York Hospital, St. Francis' Hospital, Presbyterian Hospital, St. Vincent's Hospital, German Hospital, St. Joseph's Hospital, Prudential Insurance Building, Newark, N. J.; the residences of Mr. W. Butler Duncan, Mr. Jacob Ruppert, Hon. Edward Cooper, Mr. Max Nathan, Mr. P. Cooper Hewitt, Mr. Theodore A. Havemeyer, Mr. Robert L. Stewart, Mr. Isaac V. Brokaw, and numerous other large public and private buildings. Among the

architects for whom he has done work are: Messrs. William Schickel & Co., Mr. George B. Post, Messrs. McKim, Mead & White, Mr. H. J. Hard- enbergh, Messrs. J. C. Cady & Co., Mr. W. B. Tuthill, Mr. Clarence S. Luce, Mr. Theo. G. Stein, and among the builders are Mr. D. H. King, Jr., Messrs. Marc Eidlitz & Son, Mr. James B. Smith, Mr. John Downey. He started in business in 1892. He occupies spacious and well equipped quarters with telephone connection, "635—18th Street," and carries a large and complete stock of supplies, including the most improved appliances. He has first-class facilities for steam-pipe cutting, etc., and employs from forty to seventy hands, all told. He has two superintendents, John Han- son and James O'Rourke, both of whom are men of thorough experience and practically conversant with all branches of the business. Mr. Byrne is prepared to engage in all classes of work in the lines indicated, and can guarantee entire satisfaction. He makes a specialty of sanitary plumbing and heating and personally supervises all operations. Houses are heated by hot water in accordance with most approved system, and jobbing generally is promptly executed.

**T**HE UNITED STATES MORTAR SUPPLY COMPANY, W. W. Kenly, General Manager, No. 289 Fourth Avenue.—An im- portant factor in supplying reliable material in this line is the United States Mortar Supply Company. This company are widely famous for the manufacture of machine made lime mortar for brick-laying and plastering, marble and tile setting. The company was incorporated in 1892, with a capital of \$350,000, and with the following officers:—Otto M. Eidlitz, president; P. J. Carlin, vice-president; Jno. J. Roberts, treasurer; W. Stanley Camp, secretary; W. W. Kenly, M. Am. Soc. C. E., general manager. Directors:—Otto M. Eidlitz, James Thomson, Isaac A. Hopper, Chas. T. Wills, Jno. J. Roberts, Wm. H. McCord, P. J. Carlin, C. D. Thompson, Geo. R. Morse. The machine made lime mortar manufactured by this company is the perfection of plastering material, the best, most conven- ient, healthful and economical in use. After a careful investigation of its merits, relative advantages and cost, as compared with other mortars and patent plasters, this brand has been adopted and used for plastering such important buildings as St. Luke's Hospital, American Surety Building, Fidelity and Casualty Building, Manhattan Life Building, Home Life Build- ing, Corn Exchange Bank, The Bank for Savings, Seton Hospital, St. Nich- olas Church, Scribner's Building, John Jacob Astor's residence, Harvard Club, Bowery Savings Bank, Schermerhorn Building, Roosevelt Building, Buckingham Hotel, American Theatre, Sacred Heart Church, Wallace Building, Post Graduate Hospital, Savoy Hotel, Metropolitan Life Insurance Building, Constable Building, and others too numerous to mention. This mortar is delivered in a wet and plastic condition ready for use, and is guaranteed not to pop or blister. The officers and managers are all well-known New Yorkers.



**P**OWELL, SMITH & CO., Manufacturers of the Choicest Cigars, Nos. 1228, 1230 and 1232 Second Avenue, Between 64th and 65th Streets.—“From a commercial point of view, the importance of the cigar manufacturing industry in this city can hardly be overestimated. This industry has within the past decade grown to proportions of vast magnitude and in it, like in every other staple business, competition has developed some leaders; notably among which is the firm of Powell, Smith & Co., whose New York offices and factory are situated at Nos. 1228-1230 and 1232 Second Avenue, between 64th and 65th Streets. They are manufacturers of high grade cigars and maintain a uniform standard of excellence for their product, which makes their goods famous in every State in the Union. Their El Capitan General brand, made in several sizes and retailed at ten cents and upwards, are admitted to be the highest grade of this class of cigars manufactured. These are the product of their city factory on Second Avenue, where they employ about 500 people and manufacture and sell of this quality yearly about 15,000,000. Their Snokettes and Cubanolas brands are retailed at five cents and are undoubtedly more largely sold than any other five cents cigars in the United States. These are the product of their Kingston, N. Y., factory, where they employ upwards of 1100 people and manufacture about 45,000,000 every year, making a total production and sale of about 60,000,000 cigars annually. This firm is composed of Joseph Powell, George J. Smith and Harry J. Luce, and com-

menced manufacturing cigars in 1885 from which they have by tireless energy and good values built the largest cigar manufacturing business in the United States.”

**F**ERD. R. EIDEN, Manufacturer of the Enterprise Bonnet and Hat Frames, No. 16 Bond Street.—Mr. Ferd. R. Eiden, manufacturer of the celebrated Enterprise bonnet and hat frames, enjoys a high reputation for the superior excellence of his productions. Mr. Eiden is a native and resident of this city, and having a thorough knowledge of this trade, acquired by years of practical experience, he established this enterprise on his own account in 1885, and by keeping fully apace with the times and the many changes in styles of headwear, he soon developed a very large and influential patronage derived from the leading wholesale and retail millinery houses in this city and throughout the entire country. The premises utilized for business and manufacturing purposes include an entire four-story brick building, having a frontage of 30 feet with a depth of 90 feet, suitably arranged and fitted up. The office and salesrooms are located on the ground floor, and is provided with every convenience, while the other floors are fully equipped with the latest improved special machinery, tools and appliances, and steady employment is furnished a force of seventy skilled and experienced hands. The range of products embraces the Enterprise bonnet and hat frames. These are made up in the very latest and most fashionable shapes and styles, of the choicest material and finished in best style of workmanship. These goods have always been held in the highest estimation by the trade, and are in constant demand. A force of four expert and talented traveling salesmen are constantly on the road.

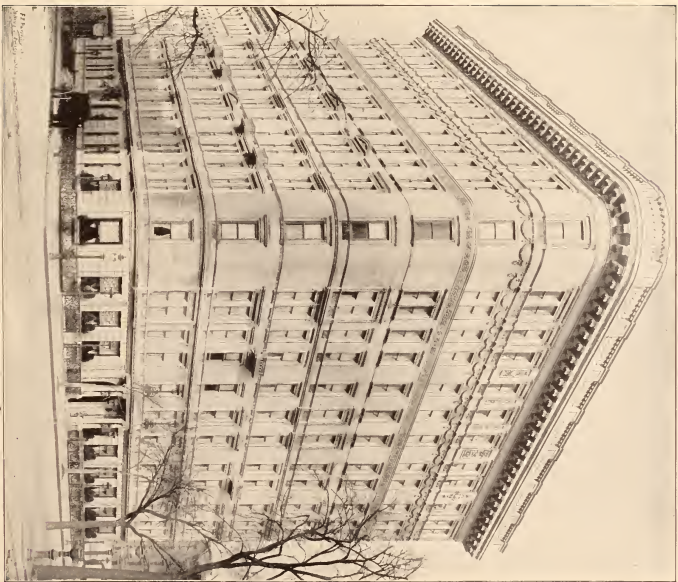
**A.** LOEWENTHAL, (The Lion Knitting Mills), Manufacturer of Children's Clothing, Cardigan Jackets and Sweaters, Nos. 2309 to 2373 Second Avenue.—This house was founded eighteen years ago, and under the skilled management of Mr. Loewenthal its affairs have been directed with distinguished success, the large trade that has been developed now extending to all sections of the United States and Canada. The magnitude to which the industry has been developed demands the employment of 130 skilled hands, and a staff of clerks and traveling salesmen. The premises occupied comprise four floors, each 50 x 100 feet in dimensions, and the equipment includes steam power and all requisite machinery. All the operations of the establishment are under careful supervision, and the goods made here comprise cardigan jackets and sweaters and children's clothing of all kinds. The very best materials are used in the production and the goods are unsurpassed in style, durability, and general excellence. They are offered to the trade at remarkably reasonable prices. Mr. Loewenthal is a native of Germany, but has been a resident of New York since boyhood, and he enjoys the esteem of all his fellow citizens.

TOWNSEND & MONTANT, Auctioneers, Etc., Nos. 87 and 89 Leonard Street.—The history of that old and firmly established house of Townsend & Montant, the auctioneers and commission merchants of Nos. 87 and 89 Leonard Street, is a forcible illustration of the success that can be achieved by industry, energy and ability, when combined with strictly honorable and upright methods. It carries us back to the days when the trade in textile fabrics of New York may be said to have still been in its infancy, and when the most sanguine observer could not even have dreamed of the magnificent proportions to which the commerce of the metropolis was to attain. It is an honorable and enviable record, such an one as any house might well be proud of. Seventy years have now elapsed since the foundations of this business were laid. Mr. Henry L. Van Wyck, formerly of Hicks, Lawrence & Co., (who had started in about 1825) continuing the business that they gave up in 1839, and during all that long period of time the house has been one of the principal promoters of the commercial prosperity of the city, and has done more than any other auction house to advance our trade relations with Europe, where they are as well-known as here. Van Wyck, Townsend & Co. were succeeded in 1864 by the firm of Townsend & Montant, a name which has ever since been retained, although the individuality of its members has been changed from time to time. Mr. Effingham Townsend, one of the founders, died only eight years ago, while Mr. Alphonse P. Montant's death occurred in 1874. Mr. L. B. Montant, a son of the last named and who had become a partner in 1873, died in 1877. Mr. Henry L. Hoguet, who founded the house of Wilmerding, Hoguet & Co., was at one time associated with this house and so was Mr. Wm. Kobbe, so long and favorably known to the dry goods trade. The firm as now constituted, is composed of Alphonse Montant, son of the late Alphonse P. Montant, and C. F. Richards. These gentlemen have had long experience in the business, the first-named having been partners since 1884. Mr. Richards became a partner in 1886. The firm do a large business as commission merchants and agents for foreign and American manufacturers of dry goods. They occupy four lofts, each being 50 x 125 feet in dimensions, and these premises are fitted up with all conveniences, including elevator and other modern requirements. Trade auction sales are regularly held every Wednesday, and on other days specially set apart, for Dress Goods, Silks, Woolsens, Cloakings, Ribbons, Hosiery, White Goods, Laces, Furs, Clothing, etc., under the direction of the Messrs. Montant, which are attended by merchants and jobbers from all over the country. Heavy consignments are constantly received from all parts of Europe, which are disposed of promptly and to the best advantage. They also do a large business in banking and loans, and it is nothing unusual for the firm to have a half million dollars outstanding in this manner. The house is one of the most influential commercial institutions of New York.

HOTEL MARIE ANTOINETTE, A. Eugene Kirby, Proprietor, American and European Plans, Grand Boulevard and Sixty-Sixth Street.—It was in the early autumn of 1894, that the neighborhood of the Grand Boulevard and 66th Street were treated to a very remarkable transformation scene, by the opening of the Hotel Marie Antoinette on the corner named. Situated at a strategic point and filling the eye of the observer from every point of the compass, it occupies a site both attractive, central and convenient. Ten lines of street cars pass its doors, while it is but a few steps from Central Park, from the Opera House, from Carnegie Music Hall and from all the theatres and leading business centres, and its corner turns the tide of travel and traffic from the busy marts of trade to spread into the avenues of wealth and fashion at the West End. This hotel is conducted jointly on the American and European plans and the proprietor, Mr. A. Eugene Kirby, is no novice in the business. He long ago laid the foundation for his present success, and is in every way equipped for making a prestige and a fame for this new and magnificent hotel. In appointments, decorations and modern equipments, the Hotel Marie Antoinette is now recognized as, par excellence, one of the leading hotels of the metropolis. The seventy-five suites of from two to four rooms each, are nooks of repose and are perfectly recherche. The ventilation of the entire house is an innovation worthy of the intelligent management of the proprietor, who has ever made it a rule to study not only the comfort but the health of his guests. It is as often as difficult to describe the particular features of attraction in a hotel as it is in a person. In the case of the Hotel Marie Antoinette, there is not only a palatial exterior, but also an atmosphere of home comfort and hospitable treatment within, which is rarely met with in a public house, and which insensibly draws one there as often as one needs hotel accommodations in New York. The latest improvements of all kinds, such as passenger elevators, electricity and gas, add materially to convenience and comfort, while the service and attention is perfect. The dining-room is, perhaps, the most remarkable apartment in this hotel, and is one of the most beautiful and elegant specimens of decoration in this country. People who have visited the finest in Europe admit that they have seen none to excel it. This is by no means faint praise, but none the less worthy. Then there is the "Oak Room," where every piece is an heirloom; the restaurant, several private dining-rooms and cosy reading-rooms, all of which are so handsomely fitted up as to baffle description. They must be seen to be appreciated. There are few restaurants in New York that equal this as regards the cuisine. The quality is invariably good, and its adaptation to the American palate is a peculiar feature that every guest enjoys and appreciates. This magnificent hotel was built by Mr. Wm. L. Flanagan, who successfully carried out a consistent theory of art and utility in hotel construction. His success in building has been equaled by Mr. Kirby in conducting the house, and a brilliant future can be predicted for the enterprise.

(See illustration on opposite page.)

\* NEW YORK-1895, \*



HOTEL MARIE ANTOINETTE,  
GRAND BOULEVARD AND SIXTY-SIXTH STREET,  
NEW YORK.

A. EUGENE KIRBY, PROPRIETOR.

# ROYAL WORCESTER

## W C C CORSETS,

TRADE MARK.

# WORCESTER CORSET CO., Manufacturers,

D. H. FANNING, President.  
F. W. RUGGLES, Secretary.

New York Office, 454 Broadway.

Chicago Salesrooms, 260 and 262 Fifth Avenue.

H. H. HAYES, Manager.

Factory, Worcester, Mass.

THE Worcester Corset Company, manufacturers of the Royal Worcester Corsets, is a Massachusetts corporation, with factory and headquarters at Worcester, Mass.

Their Western salesrooms are located at Nos. 260 and 262 Fifth Avenue, Chicago, Mr. H. H. Hayes, manager.

The company's New York office, in charge of Mr. E. G. Russ, is at No. 454 Broadway.

Mr. D. H. Fanning, its founder, is the president and general manager of the company; Mr. F. W. Ruggles is the treasurer.

The Worcester Corset Company is a typical American industry. Through a period covering more than a third of a century it has been guided by a business sagacity and vigilant enterprise that has placed it in the fore rank of the corset manufactories of the world, both in the magnitude of its works and the integrity of its product.

The celebrated Royal Worcester Corsets are the product of this great corporation; these corsets receive the popular favor of womankind throughout the length and breadth of the country.

They received the grand medal and diploma of the World's Fair, 1893.

The universal demand for these Royal Worcester Corsets testifies to their popularity, and constitutes a practical endorsement of their merits by an appreciative public.

Higher testimonials than these cannot be given.

The great success achieved by the Worcester Corset Company is attributable to its founder and president, Mr. D. H. Fanning, under whose able management a business has been built up which ranks with the largest of its kind, and is a credit and honor to American industries.



*Yours very truly*  
*D. H. Fanning*

The productions of this company are noted for beauty of design, elegance of finish and general excellence. They are perfect in shape, stylish, handsome and durable. They are, in short, a triumph of skill and art, and their supremacy is assured.

The corsets combine in the highest degree the various features of excellence, and have secured a hold on feminine favor accorded to no article of the kind on the market.

In corsets, as well as in other articles of female apparel, the evolution of time has left its mark. Innovation has succeeded innovation, and improvement has followed improvement, until the desideratum has been attained.

From a very early period to the present day the designing and making of garments for the adornment of woman has employed skill of the highest type. As civilization advanced, and the caprices of fashion became more and more exacting in matters of raiment, the simpler devices gave way to more elaborate contrivances. Thus the simple girdle of ancient times was superseded by appliances of various kinds for the waist. The steel-ribbed bodice came at length to be recognized and necessary adjunct of the costumes of Court ladies, and, in course of time the stay was devised. The idea was further developed by the customers to the nobility of Europe, and the corset in one shape or another began to be worn in fashionable society.

Emulating their European cousins, American ladies were not slow to adopt the latest creations in such devices of personal adornment. But American enterprise, quick to see and ever ready to utilize its opportunities, entered the field to supply the home demand. It was at this period

that the Worcester Corset Company, the pioneer in this line in the United States, had inception, and from the start met with signal success. Its history has been a record of steady progress, and the demand for its productions has grown with years. The goods manufactured by this company are the ne plus ultra of high-grade corsets, and the popularity of the Royal Worcester brand is certain to endure.

The Royal Worcester corsets are the highest achievement that art and ingenuity can produce, and their universal adoption by American women is a deserved tribute to American skill and enterprise.

THE NEW COALDALE COAL COMPANY, Coaldale Coal, Harry Munn, Successor to E. M. Munn & Co., Manager Steamship Department, Nos. 412 and 414 Produce Exchange.—It is scarcely necessary to say, that the coal interests of this city are of surpassing importance. The quantities of bituminous products alone handled annually reach vast magnitude. The sales of the latter have grown enormously of late years, and all the indications are that the demand will continue to increase. Among our New York merchants contributing most extensively to the general activity in the line indicated can be named Harry Munn (successor to E. M. Munn & Co.), manager of steamship department of the New Coaldale Coal Company. He has a very large trade principally among the steamship consumers in and around this city, and throughout New England, and exports extensively to the West Indies. He sells in car-lots and by the cargo, and loads vessels in New York harbor, Elizabethport, Port Liberty, Port Richmond, Philadelphia, Baltimore and Boston, and has agents in all the leading ports in the East. His annual sales of Clearfield coal reach upward of 300,000 tons, and he is also dealer in anthracite, handling about 50,000 tons of the latter a year. He is also agent for J. P. Higginson & Co.'s (of Liverpool) Juce Hall canal coal, and altogether, his business is exceedingly large. He was formerly a member of the firm of E. M. Munn & Co., established six years ago, and succeeded the same in September last. Mr. Munn, who resides in Brooklyn, is a man of energy and experience, and is well and favorably known in commercial and maritime circles. He has commodious and well ordered offices and employs several clerks. He has unsurpassed facilities, and can execute orders on short notice. He is prepared to quote lowest prices on bituminous, anthracite and canal coals, and can supply any quantity at any time, having a number of boat-loads ready for delivery at tide-water ports always. The company has agents all over this country and Europe, among them being L. G. Burnham & Co., No. 86 State Street, Boston; the New Coaldale Company, Nos. 412 and 414 Produce Exchange, New York; Henry Kraeger, Brown Building, 4th and Chestnut Streets, Philadelphia; the Davis Coal and Coke Company, No. 213 East German Street, Baltimore; Victor R. Los, Glashaven, No. 10, Rotterdam, Holland; and J. H. Welsford & Co., No. 21 Water Street, Liverpool, England.

HOTEL EMPIRE, Grand Boulevard and 63rd Street, West, was thrown open to the public on the 25th of September, 1894, under the auspices of Mr. William Noble, the owner, and Mr. W. Johnson Quinn, as manager, both of whom were well-known hotel men. The house was at once placed upon a solid and popular basis, and its patronage has rapidly increased. The hotel is seven stories high, surmounted by a massive tower of two stories additional, with two smaller towers on either corner. It is constructed of buff brick, Indiana stone and terra cotta, making it thoroughly fireproof. It has a frontage of 128 feet on 63d Street, and 75 feet on Columbus Avenue, and contains 114 suites, consisting of parlor, bedroom and bathroom, and twenty-eight suites of parlor, two bedrooms and bathroom. These suites all open into one another, so that guests can have any number of rooms desired. There are also forty single rooms, with baths on each floor. The location is in the heart of the best residence district, within three blocks of the Sixth and Ninth Avenue elevated stations, while the Broadway cable cars and other street car lines pass its doors. It is twenty minutes ride from Wall Street, one block from Central Park, and convenient alike to the fastidious tourist, the banker, the merchant and the transient guest. The interior decorations are elaborate and very beautiful. The suites are furnished in cherry, oak and maple; the ground floor is furnished with Mexican onyx and Italian and Nubian marbles. The building has been carefully constructed under the personal supervision of the owner, and all its machinery, plumbing appliances and modern conveniences are of the most approved character. The house is provided with its own electric and heating plants, and every room has an electric return call bell. Two passenger elevators and a United States mail chute extending through the building are among the special conveniences provided for the use of guests. The main dining-room is a noble apartment, 100 x 60 feet, and easily seats 450 guests. The ladies' restaurant seats 235, and the gent's café 400 guests; there are luxuriously furnished parlors, cosy reading and writing rooms, and a billiard and pool room. The culinary department is unexcelled, and everything of the best is to be found in the menu. Conducted jointly on the American and European plans, the Hotel Empire meets every want of the public, and at rates which are extremely moderate for such splendid accommodations. The manager, Mr. Quinn, was for three years manager of the Hotel Vendome, two years manager of the Arverne, at Arverne-by-the-Sea, and understands how to meet the wants of the most critical and exacting, and is making the Empire the "Mecca" for those who appreciate good living.



**N**EW YORK SAW WORKS, Nos. 351 and 353 East 61st Street.—The metropolis has no industry more thoroughly representative than the New York Saw Works. These works are owned and operated by Joshua Oldham & Sons, incorporated, who are widely prominent as manufacturers of saws, machine knives, etc., making a specialty of band saws. The business was founded in 1870, by Joshua Oldham, who has invented and patented numerous improvements in the construction and manufacture of band, gang and circular saws. He is believed to be the most expert and successful saw-maker in the United States to-day, and the house he founded may be said to lead the world in all that relates to saws used in the production of lumber. His two sons, Edward R. and Harry I. Oldham, were admitted to partnership in 1894, and the same year the present company was incorporated, with the following management, viz: Joshua Oldham, president; Edward R. Oldham, secretary and treasurer; Harry I. Oldham, superintendent of works. The present works were first occupied in 1880, and comprise six floors and a basement, 50 x 100 feet each, fully equipped with the latest improved machinery and appliances, reducing the hand labor required to a minimum. Employment is given to from sixty to seventy skilled hands. This house is constantly at work adding new inventions tending to greater perfection in temper and tension of its saws, and in improving the quality and efficiency of all its products. The company warrant all saw blades leaving their factory to be made of the steel best adapted to their work; to be the best for quality, durability and workmanship. All their band, gang and circular saws are made of the very best cast steel, thoroughly tempered, and of a degree of excellence that makes them superior to others, while they are sold at prices as low as those of other manufacturers of established reputation. They make band saws of any length and as wide as fourteen inches, and turn out both wood and metal saws; segmental saw blades for all the various veneer and resawing machines; steel, files, emery wheels, saw swages, filing-room appliances and supplies; United States Standard Rules, straight edges, squares and triangles; doctors for calico printing, etc. The superiority of their products is best shown by the great and growing demand for them, which comes



from every part of the civilized world. Illustrated catalogues and price lists mailed on application, and the wants of mills and other consumers, as well as of the trade, are ministered to in all cases with eminent satisfaction and success. President Oldham, the honored founder, is a native of England, widely esteemed for his genius as an inventor and his commanding ability as a manufacturer. The sons were trained in the business from their early youth, and are enterprising and progressive in their efforts to maintain the prestige and pre-eminence of this representative house.

**T**HE LEE FIREPROOF CONSTRUCTION COMPANY, Architectural Engineers, Fire Proof Builders, Office Metropolitan Building, Madison Square.—Fireproof buildings are becoming more and more a necessity in our crowded cities, and a house like the Lee Fireproof Construction Company is gladly welcomed in our midst. This company are nationally famous as fireproof builders, and occupy eligible office quarters in Metropolitan Building, Madison Square. The business was originally established in 1887, at Kansas City, Mo., and in 1892 the present company was incorporated, with Thomas A. Lee as president; James H. Lee, secretary; Wm. M. Scanlan, engineer; and offices are also operated at Chicago, Ill., Hobart, Ind., and Denver, Col. The specialties manufactured and supplied and built by this company are Lee Porous Tile arch, the original and most perfect end method floor arch; Lee Porous Tile Beam-Floor, the lightest, strongest, thinnest, and cheapest fireproof floor; Lee Two-inch Cable-Rod Partitions, the most perfect thin partition, and Lee Porous Tiling, the most reliable fireproof material. Mr. Lee also acts as consulting engineer on fireproof construction, supplying designs of fireproofing, and plans and specifications of fireproof buildings. The New York office was opened in 1893, and is in charge of Thomas A. Lee, president of the company. From small beginnings here the business has grown at a rapid ratio, the work executed giving the greatest satisfaction, and latterly including the execution of some of the largest and most important contracts ever let in this line. Mr. Lee long ago solved every problem relating to fireproof construction, and now offers to the public the safest, strongest and most economical fireproofing in existence. He is the recognized authority in this important branch of the building trade, and has exceptional facilities at command for the prompt fulfillment of the largest contracts. As illustrating the substantial character of his work, we would refer to the magnificent Hotel Majestic, recently built on Central Park; Brown's Palace Hotel, Denver, Col.; Midland Hotel, Kansas City, Mo.; the Appraiser's Stores, Christopher and Greenwich Streets, N. Y.; New Coates Hotel, Kansas City, Mo.; Board of Trade, Kansas City, Mo.; City Hall, Jersey City; Equitable Life Insurance Building, Des Moines, Iowa.; N. E. Insurance Building, Kansas City, Mo.; Equitable Life Insurance Building, Denver, Col.; Mercantile Club, St. Louis, Mo., among fireproof buildings done by him. His services are in growing demand, and he enjoys the respect and confidence of all who know him.

**T**HE E. HOWARD WATCH AND CLOCK COMPANY, Fine Watches and Clocks, E. V. Clergue, Agent, New York Office No. 41 Maiden Lane.—Of the large and notoriously eminent industrial and trading concerns in various parts of the country, which conduct a considerable part of their business through offices in this city, there are few so well worthy of favorable and commendatory notice in these columns as the E. Howard Watch and Clock Company, of Boston, whose New York house is located at No. 41 Maiden Lane. This company is famed for the production of fine watches and clocks which are in heavy and permanent demand throughout America and are exported to all parts of the civilized world. The business was founded in 1842, by E. Howard, as a clockmaker in Boston, and in 1850, he began to manufacture watches, being the first to establish that industry in America. He retired from business in 1884, at the age of eighty-two, and the present company was then incorporated. The New York house was established in 1870, and since 1887, it has been under the management of Mr. E. V. Clergue, who possesses a foundation understanding of all the details of the business and the requirements of the trade. He carries a full stock of the company's product, in all its varieties and styles, including, as it does, office, bank, tower, hall, electric and watchmen's clocks; astronomical and observatory regulators, and fine watches of all kinds, all notably alike for their excellent finish and entire reliability, besides being well known as accurate timekeepers, which is proved by the millions now in use. Their tower clocks

are to be seen in this city on the Grand Central Depot, Tribune Building, Cosmopolitan Magazine Building, St. Andrews Church, Mutual Life Insurance Building, Fifth Avenue Presbyterian Church, Union Dime Savings Bank, Arsenal at Central Park, Cooper Institute, St. Mark's Church, North River Savings Bank, Cooper Union, Herald Building, Produce Exchange, Hotel Normandie, Hebrew Orphan Asylum, Cotton Exchange, Hotel Brunswick, Buckingham Hotel, and many other structures; and their electric clock and watchman's time system has been adopted in the Metropolitan



Life Insurance Building, Mutual Reserve Fund Building, American Surety Building, Postal Telegraph Building, Manhattan Life Building, New York Clearing House and others in this city. This company were the first manufacturers of electric clocks in the United States, and are prepared to produce a clock of any style that will be superior to any other made in this country and equal to any made in the world. Illustrated catalogues and price lists mailed on application. The officers of this company are as follows, viz: Samuel Little, president; Arthur Little, treasurer; Rufus B. Carr, general manager. These gentlemen are prominent citizens of Boston, the president being also at the head of the West End Street Railway Company of that city; and the manager in New York, Mr. Clergue, brings to bear special qualifications in the discharge of his responsible duties.

**S**TURTEVANT HOUSE, Henry J. Bang, Proprietor, Corner Broadway, 28th and 29th Streets.—In this sketch of the Sturtevant House no historical review is necessary. Since it was opened in 1870 by Lewis Leland, it has been one of the landmarks of the city, from its immensity, its popularity and its central location. Situated on Broadway from 28th to 29th Streets, it is convenient of access from the steamships, steamboats, railway depots, elevated and cable cars, and is the best house alike for the fastidious tourist, the commercial traveler and the transient guest. It is conducted jointly on the American and European plans, so that all can be suited, and the rates are very moderate for such superb accommodations. There are 400 rooms for guests, with bath and hot and cold water; while the house is attractive throughout, richly furnished, artistically decorated, and fitted with all modern improvements, including passenger elevator, annunciators and everything in any way conducive to the comfort and welfare of guests. On the ground floor is a fine cafe, with seats for 150; a well-managed bar, a magnificent reception-room, with cosy reading and smoking rooms, private dining-rooms and office. On the parlor floor is the American dining-room, seating 200; the European dining-room, seating 200; three handsomely furnished public parlors, reading and smoking rooms, and every accessory to complete hotel life. The managers are liberal caterers, believing in the best and plenty of it, and the table is not excelled in the country. As to size, sanitary conditions, sunlight and ventilation, the Sturtevant House has few equals and no superior on the continent. A word as to its management. Mr. Henry J. Bang, the proprietor, with the assistance of his sons, Henry A. Bang, Frank J. Bang and William F. Bang, were at the head of a leading hotel at Sharon Springs previous to coming here in 1892. They are assisted by E. M. Sweet, room clerk; L. L. Root, night clerk; John F. McCaffery, cashier. The Messrs. Bang are native New Yorkers, members of the New York Hotel Men's Associations, and possess special qualifications as hotel managers. With their knowledge, resources, facilities and conveniences at command, they undertake to do everything for their guests except to clothe them and pay their bills.

**ARTISTS' PACKING AND SHIPPING COMPANY**, No. 147 East 23d Street.—Up to within a very few years the packing and shipping of paintings and bric-a-brac was a matter of great risk, and afforded much annoyance and expense to Art Associations and Connoisseurs. It was difficult to arrange for great exhibitions of paintings, because of the risk incurred in handling. It was almost impossible to find competent help to handle and ship articles of this nature, too costly and fragile to be intrusted to the tender mercies of an ordinary freight handler. The leading artists of the metropolis had for years endeavored to find a remedy, but did not succeed in so doing until seven years ago when the Artists' Packing and Shipping Company was organized. In this way the artists took charge of the matter themselves, and soon had a corps of expert handlers trained to safely care for the most fragile articles. The company has always made a specialty of collecting for exhibitions, and to its careful forethought has been largely due the success of the magnificent exhibitions held in recent years. They do a general business in and out of New York in the handling of pictures, bric-a-brac, and fragile articles, and give special attention to the arranging and hanging of private or public collections, and to the removal and shipping of same. The officers of the company are J. Harrison Mills, president, and H. W. Mills, treasurer and manager. The former is a well-known artist in New York, and the success of the company shows that both are competent business men.

**PACHTMANN & MOELICH**, Manufacturers and Dealers in Watches, Diamonds, Jewelry, Silverware and Optical Goods, No. 263 Canal Street.—The oldest and best known jewelry store in this part of the city is that of Pachtmann & Moelich, which has been in existence for close on sixty years. An exceedingly fine assortment of goods is shown here, and every article offered for sale is fully warranted. This business was established in 1838, on Canal Street, by L. Moelich and Fred'k W. Pachtmann, and has since been carried on under the firm-name that heads this sketch. L. Moelich died in 1850, and F. W. Pachtmann retired in 1877. Then Chas. F. Moelich and Herman Pachtmann, son and brother of the founders, assumed control, and the partnership continued up to 1891. Then the latter retired, and two years after Fred H. Schultz, a nephew of F. W. Pachtmann, became a partner. Messrs. Moelich and Schultz, the proprietors, are men of practical skill and thorough experience, and were brought up in the business. The store is spacious, commodious, and handsomely fitted up. A very large and first-class stock is carried by the firm, and includes foreign and American watches of all kinds and leading makes; superb diamonds, rubies, sapphires, emeralds, pearls and other gems, exquisite productions in ear-rings and pendants, scarf pins, breast pins, wedding and engagement rings, chains, charms, bracelets and elegant novelties in jewelry of every description; beautiful silver and plated ware, unique and artistic designs in French, Swiss and Ameri-

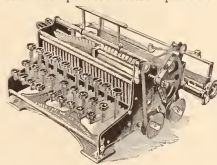
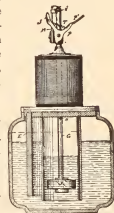
can clocks, art novelties, opera glasses, eyeglasses and a full and fine line of optical goods. Watches, jewelry, spectacles, etc., are repaired in the most superior manner, on short notice, and at very reasonable rates, particular attention being given to fine watches. Spectacles or eyeglasses of any desired style are accurately made from oculists' prescriptions, and perfect satisfaction is guaranteed.

**CHARLES HAUPTNER & CO.**, Men's Outfitters and Custom Shirt Makers, No. 1280 Broadway.—Messrs. Charles Hauptner & Co. are a leading and a very popular firm. They are importers and retailers, and have an extensive and high-class patronage. They handle goods of the highest grade, and their productions are noted for excellence. They carry full and fine lines of gentlemen's furnishings and show an elegant assortment, from which the most fastidious in their tastes can make selection. The custom shirts made by them combine in the highest degree the various features sought to be attained in such, and cannot be excelled. They are perfect in fit, neat in design and appearance, comfortable and durable, and can be relied on as to finish and fabric. The firm's trade extends throughout the United States, and they have customers in Europe for whom they make shirts to order. This flourishing business was established in 1876, by the senior partner, and in September, 1894, E. W. Beardsley acquired an interest in the concern. Mr. Hauptner, who is a native New Yorker, is an expert shirt cutter and designer, and is master of his art. He is a man of long practical experience and was for a number of years at the head of the cutting and manufacturing department of the firm of Ingersoll & Glennie, and eight years with Klachalis & Koeshel. Mr. Beardsley was born in New York State and has been in this city since 1873. He, too, is a man of thorough practical skill, and has twenty-two years' experience in the business. He also was head salesman for Kaskel & Kaskel, who subsequently finding it necessary to have a partner induced him to become a member of this firm. Charles Hauptner & Co. occupy spacious premises at Broadway and 33rd Street, and also have a 30 x 100-foot four-story building, equipped with steam power and all facilities. They employ a large force of operatives, and exercise close personal supervision over the different departments. Their store is very commodious and handsomely appointed, and a number of polite salesmen are in attendance here. A very large and notably fine stock is carried by them, and includes dress shirts in all fashionable styles, percale and other fancy colored shirts, collars and cuffs in newest designs, rich and beautiful neck-dressing, elegant underwear, kid gloves, umbrellas, suspenders, and everything in men's furnishing goods. Shirts are made to order on short notice, at very reasonable rates, and satisfaction is assured. This establishment is city office of "Ye Olde," London Laundry, whose works are at Alabama and Sutter Avenues, East New York, and which maintains a high reputation for quality of work.

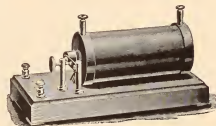
**R**OBERTS, CUSHMAN & CO., Importers of Hatters' Goods, No. 10 Washington Place.—The metropolis is the recognized centre of every staple branch of wholesale trade, and the remark holds good with special force as regards the importation and wholesale handling of hatters' goods. The oldest and most prominent house engaged in this line is that of Roberts, Cushman & Co. The business of this concern was founded in 1856, and since its inception at that date a large trade connection of a permanent character has been established with hat manufacturers and jobbers in all parts of the United States. The present members of the firm are Messrs. Richard S. and Nathan B. Roberts, both well known residents of New York. Their mature experience in their present line, and the unexcelled advantages controlled by them through their long established relations with foreign manufacturers and exporters, places them in a position to meet all demands of the trade upon terms difficult to find elsewhere. The firm are direct importers of trimmings, hatters' leather, and hat makers' goods of all kinds, and in their spacious sales-room will be found a heavy stock of the choicest goods in this line. A staff of twenty clerks and assistants is employed, and a flourishing trade daily carried on, all orders being filled with promptness and dispatch. The Messrs. Roberts have long been honored members of the commercial circles of the metropolis, active, energetic and painstaking, and possessing those qualifications which insure permanent success in their important line of trade, of which they are in every respect such thorough going exponents.

**T**HE EAST RIVER MILL AND LUMBER COMPANY, Dealers in Lumber and Timber, Foot 92d and 93d Streets, E. R.—The history of this house carries one back many years, the foundations of the business having been laid as long ago as 1835, and its record has since been one of uninterrupted and steadily increasing prosperity. In 1890 the various interests represented were capitalized and the present company was incorporated under the laws of New York, its officers now being, Geo. H. Toop, president; J. N. Havens, secretary and treasurer, and Thomas J. Crombie, general manager. The company commands all the advantages that are naturally accumulated through long years of identification with a particular branch of trade, and is thus enabled to render the most valuable service to its patrons. Every facility and convenience is at hand for the transaction of a large and active business, and no similar concern in the country is better prepared for taking care of its extensive and still growing interests. The mill is equipped with a costly and elaborate steam plant, the dock facilities for receiving and shipping are of the best, and the yards and sheds are of vast area. An immense stock is carried of lumber and timber, all kinds of rough and dressed lumber, yellow pine flooring and step plank, kiln dried, North Carolina pine flooring, etc., etc. The company have every facility for the prompt filling of the largest orders, employing from sixty to one hundred hands, and running a great many trucks in the delivery of their lumber to all parts of the city and vicinity. The telephone call of the office is "180 79th Street."

**I**NTERNATIONAL ELECTRIC COMPANY, Manufacturers of Electrical Instruments, General Experimental Work, No. 76 Beekman Street. —Nowhere has there been such progress made both in the scientific and mechanical branches appertaining to electricity as in the United States, and all our chief cities can boast of electrical engineers of exceptional ability and skill. In the city of New York are numerous individuals and companies engaged in the invention of specialties and in general experimental work, prominent among the number being the International Electric Company, whose headquarters are located at No. 76 Beekman Street. This company was organized in 1893, with Mr. G. Huerstel, manager; B. Tropp, electrician; and has become widely noted for the manufacture of Ruhmkorff Induction Coils, Tropp's Portable Electro-Hydrogen Lighter, scientific instruments and typewriters, as specialties; while doing a large and flourishing business in the perfection of inventions, the construction of small machinery and general experimental work. Estimates are cheerfully given on fine and complicated work in quantities. The company have quickly taken



a position among the oldest and strongest concerns in the electrical field, by reason of the large practical experience brought to bear in the management, and its patronage has already become country-wide. Its services are in important requisition by corporations and private parties in all sections of the Union, and the management is in a position to guarantee the prompt and perfect fulfillment of all orders and commissions. Mr. Huerstel, the manager, is a native New Yorker and Mr. Tropp is a native of Russia, a resident of this country since 1880, and an expert authority in electrical matters. He is the inventor of the electric lighter named above, which is a radical departure from all other electric gas lighters, and provides a small temporary light for cigar lighting and other igniting purposes. It is an attractive ornament to any room, and has many features of usefulness. The firm have recently constructed the largest coil made in this country.



**R**ALPH S. TOWNSEND, Architect, No. 1300 Broadway.—While the material growth and development of New York as the greatest commercial centre in the country is the result of the enterprise and push of her merchants and manufacturers, the credit for her remarkable architectural beauties, and the noble and splendid character of her buildings, is due to her architects. A gentleman of this profession who has achieved brilliant success, and has become widely noted for his skill, is Mr. Ralph S. Townsend. Mr. Townsend has been established ten years, and has been highly prosperous from the outset. He entertains only the highest ideal of the functions of his profession, and follows only the best methods in all details of his work, and his designs are of the highest standard of excellence. He employs six draughtsmen, also two experienced building superintendents, and possesses ample facilities for the prompt preparation of plans, and the close personal supervision over all processes of construction, and he is famed for the architectural beauty of the exterior and the perfection of all the internal arrangements in every building planned by him. Among the most prominent structures erected from his designs were the Hotel Savoy, Sherman Square Hotel, large building at Nos. 473 to 477 Broadway, another at Broadway and Howard Street and buildings at Nos. 140 and 142 Sixth Avenue, and Nos. 124, 126 and 128 Sixth Avenue, building corner of West End Avenue and 91st Street, "Oakdale" on West 35th Street. Mr. Townsend is a native of New York, and is highly regarded for his many accomplishments as an architect and his reliability as a business man.

**E**ASTMANS COMPANY. Prime City Dressed Beef, Canners of Beef and Mutton, Office, Abattoir and Salesroom, 58th-59th Streets, Eleventh and Twelfth Avenues.—New York has ever been celebrated for its home dressed beef, the excellence of which allows the Western beef no chance for favorable comparison. This company are the largest dealers in city dressed beef in New York, while they also deal in oleo oils, prime city tallow, selected hides, beef extract, stearine, beef-rine, beef casings, ground bone, round and flat shin bones, neatfoot oil, hoofs and horns, dried blood, tankage, fertilizers and beef essence; and are cannors of beef and mutton. The business was founded in 1875, by Mr. T. C. Eastman, and in 1889 the present company was incorporated, under the laws of the State of New York, and is officered as follows, viz: Bernhard Beinecke, president; Geo. G. Williams, vice-president; Henry Van Holland, treasurer and general manager; T. F. DeVoe, secretary. Its directors are Bernhard Beinecke, Geo. G. Williams, Joseph Eastman, William Ottmann, Louis Ottmann. The present plant was built in 1885, and covers one and one-half blocks. There is a splendid dock, direct railway connections and every modern facility for conducting the business upon the largest scale. Steady employment is given to 850 hands, and the company kill 200,000 cattle, 30,000 sheep, 5,000 calves and cut up 40,000 hogs every year. There are three refrigerating machines, with a capacity of 370 tons, and every enterprising effort is made to improve the quality and enhance

the value of the stock. A specialty is made of the export trade. Orders by telephone, "641-38th" or "806-38th," receive immediate and careful attention. The officers of the company are well-known New Yorkers, members of the Produce Exchange and the Maritime Exchange, and of high repute in commercial and trade circles.

**R**APP SHEET METAL WORKS, Manufacturers of Rapp's Patent Improved Fire Proof Iron Dumb Waiter Doors and Frames, J. W. Rapp, Sole Agent, Salesrooms, Nos. 315 to 319 East 94th Street.—The productions of the Rapp Sheet Metal Works, salesrooms, Nos. 315-319 East 94th Street, are of a distinctly superior character. Rapp's Patent Improved Fire-proof Iron Dumb Waiter Doors and Frames are noted for their exceptional excellence, and are in extensive and increasing use everywhere. They are, in fact, the only absolutely fire-proof dumb waiter doors and frames manufactured, and cannot be surpassed. They are constructed on new and improved principles of the very best material for the purpose, and are at once strong, durable and effective. They are a triumph in their way, and are warranted to be impervious to fire. They have stood the severest tests and are now in use in many of the best apartment-houses and other buildings in New York and throughout the United States. The Rapp Sheet Metal Works, of which J. W. Rapp is sole agent, were started about six years ago, and from the first have been a very successful enterprise. They have a well-equipped shop, and employ a number of hands. They manufacture themselves, under their patents. They sell to builders and contractors and have a large and flourishing business. Mr. Rapp, who is the inventor and patentee of Rapp's Patent Improved Fire-proof Iron Dumb Waiter Doors and Frames, is a man of push and energy, as well as of skill and experience as a metal worker, and exercises close personal supervision over all operations. He is prepared to supply the building trade on the most favorable terms, and can execute orders on short notice. Mr. Rapp has recently invented, perfected and patented an entirely novel system of fireproof framework for flooring and ceilings, which is bound to revolutionize this branch of the building industry. The iron girders are made any length of space from four to seven feet, and the beams are from four to seven feet apart. The tees (or clamps) are the length of a brick apart and so hold the brick in position. This system requires no wooden centres or other preparation, and as fast as placed together the bricks and plaster can be immediately laid and the floor completely finished, and there is by this method a saving of seventy-five per cent in labor, forty per cent in brick, and sixty-six and one-third per cent in plastering, while a perfectly flat ceiling is obtained. This flooring is capable of sustaining a ton to the square foot. For after piping or repairing of pipes this system is most convenient, as sections can be readily removed and relaid even to the centre of the arch, without even a temporary weakening of the structure. Correspondence is invited and all communications will receive prompt attention.

**F**FIFTH AVENUE RIDING ACADEMY, E. H. deKieffer, O. W. Stiegler, and Charles Fuchs, Proprietors, Fifth Avenue, Corner of 90th Street.—One of the finest equipped and most complete establishments of the kind in New York is the Fifth Avenue Riding Academy, eligibly situated at the corner of Fifth Avenue and 90th Street. This establishment was first thrown open to the public two years ago, and has been most successfully conducted under the direction of Messrs. E. H. de Kieffer and O. W. Stiegler, both of whom were for many years favorably known at the Central Park Academy. Mr. Charles Fuchs is also now one of the management, having become a partner a few months since. All three gentlemen are past masters in the art of equestrianism, and skilled in the methods of imparting a thorough practical knowledge of graceful horsemanship. The riding hall of their academy is 100 x 150 feet in area, and is fitted up in the best, most convenient style, while in the stables and dressing-rooms the accommodations are all that could be desired. Many alterations and improvements have been made in the stable, including a large carriage floor and two drive doors, and the facilities for the boarding and care of private road and carriage horses, are of the best. The firm own 100 horses and riding lessons are given day or evening, also instruction in single, double, tandem and four-in-hand driving, while horses are carefully broken to saddle and trained for any style driving. Squadron A, Troop 1 and 2, have ridden here all winter and have 75 horses here. Every morning, from ten to twelve, Saturdays excepted, is devoted to the exclusive use of ladies. Messrs. de Kieffer, Stiegler and Fuchs devote personal attention to the requirements of their numerous patrons, and are courteous gentlemen, deservedly popular in the community.

**G**ARDNER & VAIL, Collar and Cuff Laundry, Broadway and Ninth Street, Branch Store, No. 177 Broadway.—The largest establishment in the city devoted exclusively to the laundering of cuffs and collars is that of Gardner & Vail. This industry was inaugurated, under the above name, in 1878, by Messrs. J. W. Gardner and U. L. Vail, and though the former retired in 1883, Mr. Vail still continues under the original firm title. The business has steadily grown apace with each succeeding year, owing to the superiority of the work turned out, and the unflinching promptness of the service, and the premises now required for the industry include a five-story building, 25 x 100 feet in dimensions, and a three-story building of like measurement. Mr. Vail has made this one of the most complete and famous laundries in the city, fitted up with all approved modern machinery, and doing the very best work possible to a thorough equipment, and the employment of the most skillful labor, his force numbering from 150 to 160 experienced male and female operatives. Mr. Vail was born in Plainfield, N. J. He is a thoroughly practical man, and deserves the success that has attended his enterprise.

**G.** L. SCHUYLER & CO., Dealers in Lumber and Timber, Hardwoods, Georgia Pine, and North Carolina Pine, First Avenue to East River, 97th to 98th Streets, Office: Southeast Corner, 98th Street and First Avenue.—New York has no branch of commercial and industrial activity of greater importance, or which is followed with such marked enterprise and notable success as the lumber and timber trade, and among the oldest established and leading concerns engaged in it as manufacturers, shippers and wholesale and retail dealers, none is deserving of more prominent mention in any work that treats of the resources of the metropolis, than that of Messrs. G. L. Schuyler & Co. The foundations of this extensive business were laid in 1835 by Mr. Jacob Miller, succeeded by Mr. G. L. Schuyler, and during more than sixty years the house has had a commanding influence in the development of the trade. To the founder of the business succeeded his grandsons, Walter G. and James E. Schuyler, who compose the present firm. This house has ever been famous in the trade for a sterling spirit of energy and enterprise, taking the lead in opening up direct relations with the best sections in the country, and doing a leading shipping business out of Georgia and North Carolina, and making a specialty of the finest grades of hardwoods. The office is at the southeast corner of 98th Street and First Avenue, while the yards cover the entire block bounded by 97th and 98th Streets, First Avenue and the East river, with canals on both sides giving them between 800 and 900 feet of dock front. The firm thus enjoys exceptional dock facilities, as well as perfect facilities for shipping via. all the railroads leading out of the city, as well as by the river and canal freight lines plying the adjacent waters. They carry millions of feet of timber, plank and flooring, comprising all the desirable dimensions usually in demand. Kiln-dried Georgia and North Carolina pine flooring, ceiling, wainscoting, and step plank, spruce, Georgia pine and hemlock timber, spruce flooring, scaffold plank, etc., dressed white pine, white wood, ash and cypress ceiling, flooring and shelving; plain and quartered oak, black walnut, cherry and maple, house trim and mouldings, and all kinds of mill work; locust and chestnut posts and locust timber sawn to any size, etc. Among their leading specialties are kiln-dried, vertical grain North Carolina pine flooring, 9, 10 and 16-feet spruce "stall plank," and yellow pine bridge timber, sawn to any dimensions. The firm have every facility for the prompt filling of the largest orders, employing a large force of hands and running a great many trucks in the delivery of their lumber to all parts of New York and Brooklyn. The co-partners are widely known, and unremitting in their efforts to meet the wants of their customers, permanently maintaining the supremacy in their line and pursuing a prompt and honorable policy that retains for them the confidence of leading commercial circles. The telephone call of the office is "186, 79th Street."



**F**REDENBURG & LOUNSBURY, Sole Selling Agents for the Eastern Hydraulic-Press Brick Company and the New York Hydraulic-Press Brick Company, No. 1 Madison Avenue.—The Eastern Hydraulic-Press Brick Company, with works at Winslow Junction, N. J., and Canandaigua, N. Y., are manufacturers of buff, gray, gold and Pompeian front and ornamental bricks, and their works have been in operation for a period of thirty years. In 1894 Messrs. Fredenburg and Lounsbury were appointed sole selling agents for New York and New England. Among the buildings for which they have furnished bricks in this city may be named the Hotel Grenoble, St. Nicholas Club, New York Wool Exchange, Park & Tilford Block, United Charities Building, Mendelssohn Glee Club, Grace Church Mission, P. E. Church Mission, and innumerable stores, flats, business blocks and apartment houses. The bricks furnished are more durable than stone, and no more liable to discolor. Beautiful results are produced by the skillful use of various colored bricks, and by means of the multitude of shapes supplied, the architect is enabled to produce any desired effect of light and shade. Wherever introduced and tested these bricks are endorsed by supreme judges of building materials for their great crushing strength, unsurpassed durability and uniform excellence. The agents, Messrs. Wm. O. Fredenburg and Herbert D. Lounsbury, are well-known New Yorkers, and gentlemen of large business experience and thorough reliability.

**S**CHARLES BROS., Importers Toys, Games, Fancy Goods, Novelties Etc., No. 30 West 23d Street.—Thirty odd years of continued prosperity sums up, in brief, the history of the well-known firm of Charles Bros., importers of games, fancy goods, novelties, bicycles, tricycles, etc., No. 30 West 23d Street. Established in 1863, they have ever since been steadily winning their way to popular favor. Messrs. Philip and M. B. Charles, the partners, were born in Hungary and have been in this country for many years and are men of business ability and of long and varied experience. Charles Bros., import direct, and handle very fine goods, of which they carry full lines. Their trade extends all over the United States, and they do a very large business. Their store, which runs though to 22nd Street, is 25 x 200 feet in size and is handsomely fitted up. The several departments are well ordered and are replete with attractive novelties. A number of polite clerks and salesmen attend to the wants of customers. An extensive and elegant stock is kept constantly on hand by the firm and includes games and toys in great variety, in new and novel designs; bicycles, tricycles, baby carriages, velocipedes, children's wagons, rocking horses, etc., etc., together with a multifarious assortment of fancy articles and novelties. The prices charged here are notably low, and every article may be relied upon to be just as represented. Charles Bros. can supply the trade on the most favorable terms, and mail orders receive special attention.

**E.** SEIDENBERG, STIEFEL & CO., Grand Republic Cigar Factory, Nos. 1322-28 Avenue A, Corner 71st Street.—As a national purchasing point for all specially high grade and staple goods, New York has long been the best on the continent. This fact is forcibly illustrated in the important line of fine Havana cigars, manufactured by the house of E. Seidenberg, Stiefel & Co., known as the "Grand Republic Cigar Factory," and located at Nos. 1322 to 1328 Avenue A, corner of 71st Street. The name of this firm is a veritable trade-mark, linked with the production of the choicest cigars known to the trade. The business



founded in 1876, by G. P. Lies & Co., and in 1894 the interests of that house were consolidated with those of the firm of Seidenberg & Stiefel to form the present firm. The factory is a splendid six-story structure, 100 x 100 feet, and employment is given therein to between 1,000 and 1,100 hands. The firm are direct importers of the best growths of Havana and Sumatra leaf, and with ample resources at command they permanently

maintain the lead in the trade throughout the country. They allow no inferior tobacco in their factory, nor any but the most skillful cigar-makers, and under their vigilant supervision the result is a perfect cigar, one that leads all others and which lovers of the fragrant leaf ever enjoy and invariably call for. Their leading brands are "Marie Antoinette" and "La Republica"—ten cent cigars—and "Grand Republic Cigarro" "Buffo," "E. S. S. & Co.," and "Princes," five cent goods. The output averages from forty to fifty million cigars per year, and the demand is large and active among jobbers throughout the United States. Dealers everywhere will consult their own interests by keeping these cigars in stock. The members of this firm are Messrs. Emil Seidenberg, Joseph Seidenberg and Adolph Stiefel. The senior partner was one of the founders of the house of George P. Lies & Co., and is now a director of the National Cigarette and Tobacco Company. Messrs. Jos. Seidenberg and A. Stiefel were partners in the firm of Seidenberg & Stiefel for ten years. All are thoroughly experienced in the business, and are eminently and deservedly popular with the trade.

**M**ETROPOLITAN BICYCLING COMPANY, 60th Street and Boulevard.—The Metropolitan Bicycling Company, whose riding school, salesroom, renting, storing and repair departments are located at 60th Street and Boulevard, has become within a short time one

of the important and indispensable institutions of the metropolis. The management have given to the metropolis one of the most complete bicycling establishments in the world. The management is composed as follows, viz: Col. Albert A. Pope, president; M. L. Bridgeman, secretary and treasurer; J. B. Hazin, director. The building covers a ground area of 75 x 135 feet, and the cycle room is 65 x 107 feet, with a balcony

on three sides, a narrow maple floor and all modern conveniences, and the same can be used for roller skating. There are ladies' rooms fronting on the Boulevard, with 250 lockers and three baths; a gentlemen's room with 500 lockers and three baths, and a salesroom, 40 x 60 feet. Members are admitted on monthly rates, who have free access to all

privileges of the house. The riding of bicycles is growing more and more popular among business men, for it furnishes a rapid means of transportation and gives a pleasure and exhilaration which only the wheelman can realize. The weary brain of the professional man finds in the

wheel a rest for the mind and strength for the body. This establishment is patronized by all classes of people, and the management has not only steered the new enterprise into still waters but have covered it with the iron-plates of success. To Colonel Pope, the president, who is also the founder and head of the Pope Manufacturing Company of Boston, is due the remarkable success of an enterprise which started out, in 1878,



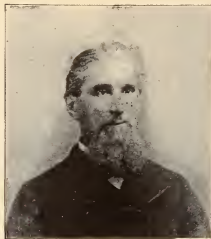
on an unknown sea of American manufacture. His success therein has given the Columbia bicycle a name and fame as wide as the world. Mr. Bridgeman has been in the cycle business for the past ten years, formerly with the Gormully & Jeffrey Co. of Chicago, and the Pope Manufacturing Company of Boston.

**P**ETER TOSTEVIN'S SONS, Mason Builders, No. 289 Fourth Avenue.—The numerous large and expensive buildings that have been erected during the last few years in New York and the neighboring cities have done much towards advancing the building industry to its present prosperous condition. No better illustration of the facilities of this trade can be had in the metropolis than by reference to the reliable firm of Messrs. Peter Tostevin's Sons, mason builders, whose office is in the Kennedy Building, at No. 289 Fourth Avenue. This is one of the oldest concerns in its line in this section of the state, its foundations having been laid in 1848 by the firm of Rabold & Tostevin, the latter being the father of the present proprietors. In 1878 Mr. Peter Tostevin succeeded to the sole control of the business and his lamented death occurred the following year. The present firm was at once formed, its members being Messrs. H. M. and P. L. P. Tostevin, all of whom are natives of New York. They are experienced and able builders, fully conversant with every detail of the business, and the requirements of the community in their line. Their facilities for successfully carrying to completion the largest contracts are unsurpassed. During their business career the firm have erected many important public and private structures in New York and vicinity. They promptly furnish estimates for those intending to build, and spare neither time nor pains to fulfil the wishes and expectations of patrons. Among the recent large contracts secured by them is the rebuilding of the new Hoffman House hotel, southwest corner Broadway and 25th Street. The partners are highly esteemed for their honorable, liberal and business like methods, and enjoy the respect and esteem of all who have dealings with them. They are members of the Mechanics' and Traders' Building Exchange, and of the Building Trades Club.

**J**OHN McCABE, Painter and Decorator, No. 241 East 42d Street.—A skilled and thoroughly trained painter and decorator in this city is Mr. John McCabe. This gentleman was born in Scotland, from whence he came to New York twenty-three years ago, and he has made the metropolis his permanent abiding place. Mr. McCabe is a skilled painter, interior decorator and hardwood finisher, and since he established his present enterprise in November, 1894, he has met with deserved success. He employs ten competent assistants and puts none but the best material and good honest labor in all contracts undertaken by him. Among other excellent work executed by him was the decorating of the Mission Hall of St. Bartholomew's Parish House, Nos. 205 to 209 East 42d Street. Mr. McCabe's store is filled with a superior stock of wall paper and painters' supplies in full variety, all offered at lowest prices. Mr. McCabe is a popular member of the Keeley League. Mr. McCabe takes an active interest in charitable and benevolent institutions and is a prominent member of St. Bartholomew's Missions. His work is acknowledged in a special report by Rev. Dr. Robert C. Booth for his honesty, integrity and active work done.

**J.** C. GILLMORE, Manufacturer of Fine Traveling Trunks, Bags, Satchels, Etc., Theatrical Trunks and Baskets a Specialty, No. 18 Fourth Avenue, Below Eighth Street.—Scarcely any other article requires to be made with more firmness, accuracy, and good workmanship than the traveling trunk, for probably no other piece of mechanism is subjected to a greater test, or passed through a more severe ordeal of

endurance. Begun about half a century ago, the manufacture of trunks is now a flourishing industry in New York, and among the leading houses engaged in it we find in the foremost position that of Mr. J. C. Gillmore, whose salesrooms and workshop are at Nos. 18 and 20 Fourth Avenue, below Eighth Street, and whose trunk hardware factory is located in Bridgeport, Conn. Mr. Gillmore founded his establishment in 1854, and being a skilled hand and a practical artisan, he soon found the means of making his way through his competitors, and the elite of New York society has since formed his patronage. He occupies two four-story buildings, 30 x 95 feet



J. C. GILLMORE.

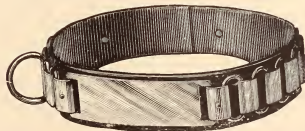
each in dimensions, also one floor in the building adjoining, and his facilities are unsurpassed. His working rooms are in the same building with his salesrooms, and are under his personal supervision, fifteen skilled workmen being employed on the premises. The various operations of the making of the trunks are made at home, while the steel, iron, and rubber trimmings are manufactured in Bridgeport. These latter are used only in the construction of Gillmore's trunks; they are all of his own design and patented, and are what makes his trunks so famous for lightness and durability. Among the trunks which have gained a lasting popularity with travelers of all classes may be mentioned the "Bijon," the "Adamant" sample trunk, the "Glenwood" the "Continental," etc. Mr. Gillmore also manufactures bags, satchels, theatrical trunks and baskets, sole leather valises and hat cases, Saratogas, linen and leather telescope cases, Gladstone bags, also canvas covered willow and rattan hampers, baskets, and trunks, fitted up in various styles, and for all purposes. Mr. Gillmore received the highest award at the French Centennial Exposition of 1889, also at Philadelphia in 1876, and from the American Institute of New York, in 1878. He is a native of this city, and an active member of the Masonic fraternity.

**W.** S. THOMSON, Manufacturer of Moulding and Milled Cutters, Nos. 418 and 420 West 27th Street.—Mr. W. S. Thomson, the well-known manufacturer of moulding and milled cutters, and cutters of every description, planer knives, and other wood-workers' supplies, is one of the largest establishments of the kind in the city. The business was founded in 1867 by Mr. Wm. Thomson, father of the present proprietor, who at once built up an extensive and influential patronage in all sections of the country. He retired from business in 1880, and was succeeded by his son, Mr. W. S. Thomson, whom he had trained in the industry. Under the new management the trade of the house has been greatly extended, the old patrons have been retained, and many new ones secured. The works are 50 x 100 feet in dimensions, and are fitted up with modern machinery and appliances, driven by steam power, and the equipment is perfect in every respect. Some ten skilled machinists are steadily employed, while Mr. Thomson personally supervises every department. He has had long and valuable experience, and is fully conversant with the construction of all kinds of wood-working machinery, and the wants of his customers. Mr. Thomson is also the sole manufacturer of the patent Wells Dado Head. All his machines have met with great favor from the trade, and are constructed with unusual care and accuracy, and of the very best machinery. Mr. Thomson was born in Massachusetts, and has resided in this city since 1862, where he is highly esteemed for his mechanical skill, enterprise, and strict integrity.

**C.** W. KRAUSHAAR, Importer and Dealer in Choice Oil Paintings, Water Colors, Etchings and Engravings, Artist Materials, No. 1257 Broadway. Of the many first-class establishments devoted to the sale of fine arts in this city, there is perhaps none more worthy of special mention than that of C. W. Kraushaar, which is one of the best equipped places of its kind in New York, and numbers among its patrons some of our best known art connoisseurs. The assortment shown here includes very rare pictures and copies of the works of the most famous painters and etchers of Europe and America. The proprietor was born and brought up in this city. He received his education at Grammar School No. 28, where he was known as a bright and intelligent pupil, and later attended the New York College. He is a gentleman of refined and polished manners, as well as of integrity and ability. He has been in this line many years, and brings to bear a minute and expert knowledge of the business. He has been established at the present quarters since 1885. Mr. Kraushaar is importer and dealer, and carries a large stock of choice oil paintings, water colors, etchings and engravings, including a collection of productions by Rosa Bonheur and other noted modern artists. He has a commodious and attractive store, with a handsomely appointed picture gallery in the rear, and there is a well-equipped work department in connection also. Mr. Kraushaar also carries a full line of artists' materials and

makes a specialty of artistic frames. He employs several competent workmen as well as a number of clerks, and frames are made to order here in any desired design on short notice. Old pictures are restored, and regilding is done in the most excellent manner at reasonable rates.

**C.** RUTTENDEN & NORTON, Hardware, No. 376 Canal Street.—A progressive, popular and well established house among the number and one that has acquired a deservedly high reputation for dealing in the best class of goods and on liberal business principles, is that of Messrs. Cruttenden & Norton, and is justly deserving of more than passing comment in this volume. The individual members of the firm are Mr. John J. Cruttenden, a native of Connecticut, and resident of this city, and Mr. Freeman F. Norton, who was born in Maine, but has resided in Brooklyn for a number of years. Having a wide range of experience in this line they founded this enterprise on their own account under the present firm title in 1891 at this address, and at once built up a very large and flourishing trade. The premises utilized are very spacious and commodious and comprise an entire floor 25 x 72 feet in dimensions, admirably fitted up for the transaction of their large trade. The different departments are well ordered and a full force of assistants is kept constantly on hand. The stock carried is always full and complete, and includes light and heavy hardware generally, bar iron and steel, spikes, nails, rivets, etc.; builders' supplies, mechanics' tools, wire and wire goods, machinists' and blacksmiths' supplies, imported and domestic cutlery, house-furnishing and kitchen specialties, tin, copper and sheet iron ware, laundry articles, wooden and willow ware, sporting goods such as fowling pieces, rifles, revolvers, and ammunition for the same, while a specialty is made of dog collars of all sizes, a leading article in this line being a nickel plated dog collar, leather lined with the owner's name and address engraved upon it which is mailed to any part of United States for sixty cents—see cut.—In ordering send exact size of length of collar required. This house can quote the lowest prices to purchasers while all its goods are warranted to be of standard quality. Both members of the firm are young men of superior business ability. Mr. Cruttenden is a member of the Royal Arcanum while Mr. Norton belongs to the A. O. U. W. and the Legion of Honor, and both are highly esteemed.



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**D.** GRIEME, Wholesale and Retail Dealer in Coal and Wood, Office and Coal Pockets, Foot of 47th Street and North River.—First and foremost among the business interests of this country has always been the coal and wood trade, and the consumption of these commodities is annually increasing. A prominent West Side house engaged in the trade is that of Mr. D. Grieme, whose office, yard and coal pockets are situated at the foot of 47th Street and North River. This gentleman first began business in 1888, and has been at his present address since 1889, prior to which he was on Eleventh Avenue. The premises occupied are 100 x 175 feet in dimensions, and have storage capacity sufficient for 7,000 tons of coal. The coal boats which come to the dock are unloaded by steam, there are thirty-two screens, and all customers may depend upon receiving full weight and carefully screened coal. All kinds of hard and soft coal are handled, both a wholesale and retail demand supplied, and the annual sales amount to about 75,000 tons. The working force consists of forty men and twenty-three teams, and all orders are filled without delay. Orders may be sent by telephone, call—"485A 38th Street." Mr. Grieme was born in Germany and came to the United States twelve years ago. He is a member of the New York Retail Coal Exchange, and is well and popularly known in the trade.

**R**UDOLF HILBRAND, Cabinet Maker, All Kinds of Architectural Woodwork, Nos. 319 to 325 East 64th Street.—The constantly increasing demand from all circles of the public for the introduction of the most artistic effects in the fitting up and decoration of interiors has rendered this branch of trade one of the highest importance. A thoroughly representative house in its branch of the trade is that of Mr. Rudolf Hilbrand. This gentleman is an expert and talented cabinet maker, who gives his skilled attention to all kinds of architectural wood work and cabinet house-work of every description. He established his business here in 1877, and took possession of his present premises in 1890. Here he occupies four floors, 95 x 100 feet each, fully equipped with improved machinery and steam power, and employment is given to from 100 to 150 skilled hands. Mr. Hilbrand has executed important commissions on the Equitable building, the New York Life Insurance Company's building, the United States Trust Company's building, Chatham National Bank, publication office of The World, office of the New York Security and Trust Company, seven buildings for T. Farley's Sons, four buildings for E. W. Candee on 60th Street, the office of Jno. D. Crimmins, and the residences of Oscar Straus, A. Prentiss, R. A. Cunningham, R. J. Thompson and others, all of which have redounded to his credit and skill. It has ever been his aim to excel in designs and methods, and he is always prepared to enter into contracts for work in his line. Mr. Hilbrand is a native of Germany, in the active prime of life, a member of the Builders' Exchange, the Building Trades' Club, and the Arion Singing Society, and an accomplished master of the wood worker's art.

**W**ASHBURN & BARNES, Commission Merchants, Bricks by the Cargo, No. 647 West 52d Street.—Messrs. Washburn & Barnes are manufacturers and commission merchants in brick and sell by the cargo. They have yards at Haverstraw, Glasgow and Catskill, N. Y., with immense clay banks in connection with each. The three concerns are perfectly equipped and all the latest improved apparatus are in service. Twenty-five brick machines are in operation, and 300 hands, all told, are employed. The productive facilities are of a very superior character, and the total yearly output is upward of fifty million bricks. Messrs. G. W. Washburn and W. H. Barnes, who compose the firm, are men of long practical experience in the business and are well known in building circles. They are members of the Builders' Exchange, the Building Materials Exchange, and the Building Trades Club. They have been established since 1872, and have enjoyed a successful business career. Washburn & Barnes handle plain bricks entirely, and can fill orders for anything in that line, by the cargo, on shortest notice, and at lowest figures. They are prepared to supply dealers, builders and contractors on the most favorable terms, and orders by telephone—call "187 38th Street"—will receive prompt attention.

**S**CHENK & SCHLICHTE, Manufacturers of Paper Boxes, Nos. 93 and 95 Sixth Avenue.—There are perhaps none among the paper box manufacturers of this city who are more widely known than Schenk & Schlichte. They turn out very fine work, and their productions are noted for beauty and variety of design and elegance of finish. They manufacture paper boxes of every description, plain and fancy, and send goods to all parts of the country. Perfumery, silverware, notion and toilet boxes are a specialty, and make and materials are warranted. Messrs. Schenk & Schlichte would call the attention of the trade to their lately patented Boss Straw Board Lining Machine, which is particularly adapted to hand power, and is the most practical labor saving machine of its kind. It is unique in design, simple in construction and superior to any other made. It occupies less space than a Clark's Scoring machine. The jining is better and more uniform than hand lining. It requires considerable less paste and therefore less time to dry the boards. Its cutting mechanism is so arranged that no change whatsoever is necessary to line varying lengths of boards. The capacity of the machine is 1000 sheets per hour, and requires only the service of a man and boy. The above can be seen in operation at their factory, and they respectfully invite paper box manufacturers to call and convince themselves of its merits. Messrs. George Schenk and A. W. Schlichte, the members of the firm, are natives of Germany and have been in this country since boyhood, and have been established in business about eighteen years. They occupy four 50 x 100 foot floors here, and their factory is perfectly equipped. All the latest improved machinery and tools pertaining to the industry are provided, and forty to fifty hands are employed.

**P**ERSONS-MULLER COMPANY, (Incorporated), Makers of the P. and M. Bicycle Saddles, No. 257 West 67th Street.—The Persons-Muller Company of this city was organized and incorporated in 1894 with Mr. C. A. Persons as president; and Mr. V. H. Muller, as treasurer and general manager. The company manufacture seven styles of popular bicycle saddles and own the patents for each one, and recogniz-



ing that this part of the machine is the connecting link between the rider and wheel their goods are constructed not only to insure the greatest comfort but to obtain the greatest speed combined with lightness of weight and strength. The premises utilized are spacious and commodious and occupy two entire floors, each 25 x 100 feet in size, which are fully equipped with ample power and the latest improved special machinery, and from twenty-five to forty skilled hands are given employment. The range of products embrace the P. and M. Century, known as the first seat that weighed less than a pound that could be guaranteed for road use, also the New Century, which is an improvement upon the former according to the judgment of some prominent wheelmen who prefer a tilting seat at their own convenience. They also make the "Semi-racer" recommended by such champion speeders as Mr. F. J. Titus. The "Tourist" another of their

saddles, is unsurpassed for fast riding on the road or track and was used by Mr. H. C. Tyler in all his record breaking and racing in 1894; and the "Permud" which is designed for very heavy riders and ladies, while their "Light-roadster" is the first successful coil-spring saddle made in this country. The "Ladies' light-roadster" is the most comfortable seat that has ever been placed on the market, and are very popular with lady cyclists. A guarantee is given with every one of their saddles. Mr. Persons is a native of Macon, Ga., and Mr. Muller of this city.

**E**DWARD TODD & CO., Direct Manufacturers of Pencil Cases, Gold Pens, Tooth Picks, Etc., Gold and Silver Novelties, No. 44 East 14th Street, Union Square; Factory, Nos. 29 and 31 South 11th Street, Brooklyn.—The trade mark of Edward Todd & Co. on a gold pen is everywhere recognized as a guarantee of excellence and pens thus stamped have for many years had a large sale over the whole civilized world. But while pens are a specialty of this house, the product also includes a fine line of pencils and gold and silver novelties, pencil cases, tooth picks; ink erasers of silver and steel, twist, plain and chased; magic pencils; silver paper knives and book marks in a wide variety of styles; detachable chain pencils and triangular silver magic pencils in a variety of sizes and styles; ivory and shell book tablets with chain and pencil attached; cigar cutters; new style silver pen holders, specially attractive in twenty different patterns. They are also large makers of and dealers in Fountain Pens, being wholesale agents for the Paul E. Wirt, which are the best made. The sales of this house for fountain pens alone reach \$30,000 to \$50,000 per annum. The new chain pencils made by this house are especially convenient as they can be removed leaving the sheath on the chain while in use. A clutch in the sheath operates the entire extension. These pencils are made in gold and silver. Another novelty is Edward Todd & Co.'s new patent four color lead pencils in red, blue, green and black. These are also made in gold and silver. Each color has a separate point and the machine is worked with one slide. Only sterling silver is used in all of these goods, and all are finished in the most artistic manner. The business was established about fifty years ago under the style of Smith & Todd, which later became Mabie Todd & Co., and has been Edward Todd & Co. since 1868. The salesroom is handsomely appointed. The factory is a three-story brick building, 50 x 90 feet, and employs about 40 or 50 hands. There are six clerks at the office and salesrooms and four traveling salesmen are employed. The trade is world wide, covering the United States, Canada, Europe, South America and the West Indies. Mr. Edward Todd, Senior, the head of the firm, is a native of Connecticut and lives in New York city. He was formerly a director of the Brooklyn Life Insurance Company and Bank of North America. Mr. Edward Todd, Jr., is a native and resident of the metropolis, and widely known in all large cities and a favorite with the trade. Mr. C. S. Freer, the other partner in the firm, has charge of the factory, an especially good designer, and lives in Brooklyn.



**A**NDREW MILLS, Cut Stone of Every Description Furnished for Buildings, Works: 57th Street, West of Eleventh Avenue.—Among the more prominent and active of those who are engaged in preparing for use the stone used in building operations in this city, is Mr. Andrew Mills. This gentleman began business in 1872, at the junction of 60th Street and Eleventh Avenue, where he remained up to twelve years ago, when he removed to his present quarters. The premises comprise five city lots, covering an area of 100 x 140 feet with ell 33 feet, and the mechanical equipment is of the most complete character, the plant embracing five stone saws, two planers, a boom derrick, a traveling derrick, all operated by steam power. Employment is given to from thirty to fifty experienced workmen. Mr. Mills prepares and deals in cut stone of all kinds for building purposes, making a specialty of free-stone. He has furnished stone for some of the most important buildings in the city, among them being the United States Army Building, Whitehall Street; Standard Oil Company's Building, No. 20 Broadway; Orient Insurance Company's Building, No. 42 Wall Street; Liverpool, London and Globe Insurance Company, William Street; Boreal Building, No. 115 Broadway; Manhattan Savings Bank, Bleecker Street and Broadway; Clinton Hall, Astor Place and 8th Street; Murray Hill Hotel, Fourth Avenue and 40th Street; Pottier & Stynner's Building, Fifth Avenue; Dutch Reformed Church, Sixth Avenue and 123rd Street; First Baptist Church, 77th Street and Boulevard, and numerous other churches and private dwellings. Mr. Mills is a member of the Free Stone Cutters' Association, the Builders' Exchange, and the Building Trades Club.

**L**OUIS RUHE, Importer and Exporter of Birds and Fancy Fish, Manufacturer of Mocking Bird Food, Etc., Nos. 22 and 24 North William Street.—Ever since the advent of the human family into the world there has existed a passionate love and desire for pet animals of all descriptions, and among some nations reptiles of the most hideous description have been adopted as special objects of love and admiration. In these days of advanced civilization and refinement more gentle and beautiful subjects have been selected, and in order to meet the demand in this city for such creatures, Mr. Louis Ruhe established his large bird and fish emporium in 1809. Owing to his decease in 1888 the business passed into the control of his son, Louis, who was brought up in the business, and under his enterprising management and direction the trade has grown to its present volume and importance and extends to all parts of this country, South America, Europe, and other countries. The premises utilized comprise four entire floors, each 24 x 60 feet in dimensions, and are admirably fitted up for the successful conduct of the business. Mr. Ruhe is an importer and exporter of fancy fish and birds of all kinds, and is an extensive importer of German and English canaries, larks, nightingales, starlings, South American, African and Mexican parrots, Australian cockatoos, Java

sparrows, and fancy birds of every description, and exports to foreign countries the mocking bird, cardinal bird, and other highly prized feathered songsters. He also imports and exports gold fish, trout, and other fine fish of choice species. His large establishment contains at all times a choice assortment of these birds and fish, which are offered at lowest prices. A specialty is the manufacture of fresh and pure food for mocking and other soft-bill birds. Having branch houses in Alfeld, Germany; No. 130 Leman Street, London, England; and at No. 54 Charles Street, New Orleans, La., he is prepared to fill all orders promptly and at the lowest prices. Goods are shipped to any part of the country, carefully and securely packed at the buyer's risk. Mr. Ruhe is a young man, a native of this city, and is highly respected by all with whom he has any dealings.

**C**HAS. HIMMEL, Steam Kindling Wood Factory, Nos. 536 to 542 West 46th Street.—Mr. Chas. Himmel is one of the leaders in this special line of business. His kindling wood factory is one of the oldest in the city, having been established in 1860, and Mr. Himmel has been the proprietor for the last twelve years, during which time, under his intelligent direction the business has been steadily increasing. The factory now runs two saws and cuts from 1500 to 2000 cords a year. There are five bundling machines and five teams are used in the delivery of orders. From eight to ten hands are employed and there is every facility for the prompt filling of orders. The yards have an area of 100 x 100 feet and afford ample storage room for the big stock of pine, oak and hickory which is always carried. Mr. Himmel sells to dealers and also has a large retail trade with residences. The wood is all well seasoned and every lot is full measure. Mr. Himmel, who is still a young man, is a native of New York, and is known as a successful man of business and he has earned a high reputation by enterprise and square dealing.

**A.** ENGEL & SONS, Bee Hive Cigar Factory, 107th Street and First Avenue.—The "Bee Hive Cigar Factory" was inaugurated in 1886 by the present proprietor, Mr. A. Engel, and his sons, Sam and Louis Engel, all well known, thoroughly experienced business men, who have won the permanent favor of the trade, and acquired permanent customers all over New York, the Western and New England States, a specialty being made of catering to the latter. The premises occupied consist of a three-story building, 25 x 100 feet in dimensions, convenient in its equipment, and employment is found for from seventy-five to one hundred skilled operatives, also for a staff of traveling representatives. The firm manufacture medium priced goods, their principal brands being "Nutmeg State," "Straight Tip," "Out of Sight," "Noah Webster," "Great Five," and "The Morse." The product capacity amounts to from 4,000,000 to 5,000,000 cigars per year, and the goods are unexcelled in flavor and superior smoking qualities. The Messrs. Engel carry a heavy stock.

**M.** J. CONNELLAN, Hatter and Haberdasher, Dry Goods and Millinery, Fine Shoes and Hats a Specialty, Nos. 800, 802 Columbus Avenue, Northwest Corner of 99th Street.—A leading establishment in this section of the city devoted to the sale of dry goods, millinery, shoes and gents furnishing goods, is that of Mr. M. J. Connellan, located at Nos. 800 and 802 Columbus Avenue and 101 West 99th Street. This successful enterprise was inaugurated by the present proprietor in 1887. He first occupied a small store on this avenue between 98th and 99th Streets, and owing to the rapid increase of business was obliged to remove to his present location, where he utilizes two stores and basements 50 x 100 feet in dimensions. The salesrooms are elegantly fitted up with every convenience for the manipulation and display of the immense stock. They have handsome tile floors, large plate glass show windows and in the evening are lighted by electric lights. The establishment is divided into appropriate departments, each keeping the different lines at the flood-tide of completeness. The stock embraces dress goods in silks, satins, velvets, etc., trimmings, notions and fancy goods. Everything that



M. J. CONNELLAN.

the most fastidious can desire in fashionable millinery goods is kept and an elegant, carefully selected assortment of gent's furnishings, a specialty being made of hats and gent's fine shoes. These goods have been selected with great care by an experienced hand from the productions of the best manufacturers, and are offered to customers at prices rarely duplicated elsewhere. From forty to fifty assistants are employed and customers are at all times promptly served. A visit to the annex millinery department of the store will amply repay the visitor, as a large assortment of trimmed and untrimmed hats and millinery goods of all descriptions will be found, which cannot fail to satisfy the most fastidious taste. The trimmed hats are as artistic and in as good taste as can be found in any of the leading millinery establishments of the city and at much lower prices, the millinery parlor being under the management of an artistic milliner and all tastes are catered to in the most successful and satisfactory manner, pains being taken to please all who patronize them. Mr. Connellan is a native of Ireland but has been a resident of this city ten years. He has won his great popularity and success by deserving it and is everywhere recognized as one of the solid, progressive, and representative business men of the city.

**N**EW YORK ROOFING COMPANY, Contractors for General Roofing and Metal Work, Etc., and Wholesale Dealers in Roofing Materials, No. 437 East 23d Street.—The New York Roofing Company is one of the most prominent representatives of this special line of work in the metropolis. The business was established in 1860, and was incorporated under its present style in 1872, under the laws of New York State. Since the incorporation the business has been enlarged and extended. The company does a general roofing business, making a specialty of gravel and cement, in which lines, as is well known, it leads the trade in New York and vicinity. The gravel roofing of this company is laid carefully on the most scientific principles. It is laid evenly and thoroughly and is so prepared and applied as to give the very best results, lasting longer than any other gravel roofing in the market. The cement work of the New York Roofing Company is also of the most durable kind and besides roofing it includes cellar and vault work. The regular force employed ranges from 100 to 400 men according to the season and only experienced men are employed. The work is chiefly in New York city and vicinity and up the Hudson river to Albany and Troy, where this company has executed many important contracts. The officers of the company are: M. F. Wynn, president; C. L. Pitt, treasurer, and H. G. Homer, secretary, all of whom are successful business men. The main offices are at Nos. 437 East 23d Street, where the company also has spacious yards for the storage of materials. The company run a large tin shop in connection with their works, where galvanized iron eornices and skylights and tin roofs are made. They also lay natural asphalt floors and roofs and artificial stone pavements, also make insulating brick walls, water tight floors, vault coverings, etc. They have branches in Hoboken and Newark, N. J., Brooklyn, N. Y. and 123rd Street and Pleasant Avenue, Harlem, N. Y.

**WILLIAM BROOKS' SON COMPANY**, Contractors, Dealers in Sand, Gravel, Broken Stone, etc.; No. 613 West 49th Street, Yards, Foot of 50th and 9th Streets.—The business of this well-known concern was inaugurated thirteen years ago by Mr. William Brooks, and in 1888, he admitted to partnership his son, Mr. Thos. J. Brooks, under the firm-name of William Brooks & Son. A year ago the junior member of the firm succeeded to the sole control, and adopted the present firm title. Mr. Brooks is a native of New York, and very popularly known in the community. He holds membership in the New York Contractors' Association, and is held in the highest regard by all his competitors, while he is recognized as a leader in his vocation, as well as an expert authority in all matters connected therewith. The working force employed by him includes twenty men and thirty-six horses and carts, and he deals in all kinds of sand, gravel, broken stone, etc., selling sand by the cargo or carload, and filling orders of any magnitude, without delay, upon the most equitable terms. Waldorf Hotel; Majestic Hotel; The Broadway Cable Power and Car House; Church of Zion and St. Trinity; The Empire Theatre; American Theatre; The Mutual Life Building, Liberty Street, hotel at 42d Street and Madison Avenue and numerous others. Excavations for foundations are made at short notice and all contracts entered into are executed in a manner certain to prove entirely satisfactory to all concerned.

**CHARLES HARNISCHFEGER** Frankfurter Wurst-Geschäft, No. 1043 Second Avenue, Corner 55th Street.—A business of great magnitude is that of Mr. Charles Harnischfeger, sausage manufacturer and wholesale and retail dealer in pork and pork products. Mr. Harnischfeger was born in Germany, whence he came to this country in 1872, and settled in New York. Recognizing the great scarcity of first-class sausage makers among the dealers of this city, who had the ability to successfully and satisfactorily cater to the wurst-loving tastes of his countrymen, Mr. Harnischfeger applied himself to the acquisition of a thorough knowledge of the art, and having embarked in the business in 1879, his success was instantaneous and notable. He built up a large and flourishing trade, and his operations now extend to all parts of New York, New Jersey and Connecticut. Under his able and honorable management, his house has become celebrated for the superiority of its product. The premises utilized for manufacturing purposes comprise two floors, each being 25 x 100 feet in dimensions. All the machinery and appliances are of the most improved description, and twenty-five hands here find steady employment. The store occupies the ground floor and basement of a 20 x 75 foot building, and is at all times well stocked with the fresh products of our factory; also hams, bacon, pork, lard, etc., the stock being always ample to fill large shipping and city orders. He is an active member of the Masonic order; also of the New York Mannerchor, the Schlichter Quartet, the Angustiner Fishing Club, Arion Singing Society, the Liederkranz, the Act Deutcher Bier Stube Gesang Verein, and other social organizations.

**CHARLES FUNCK**, Dealer in Hay, Straw, Grain and Feed, and Proprietor of the Twelfth Ward Boarding Stables, Nos. 307 and 300 East 115th Street.—In the sale and handling of provender the popular house of Mr. Charles Funck, dealer in hay, straw, grain and feed and proprietor of the Twelfth Ward Boarding Stables, is widely and favorably known. Mr. Funck is a native of this city and having a complete knowledge of the feed business and the care of the equine race, which he acquired by years of experience, he founded this establishment on his own account as a hay, grain and feed store in 1889, and at once became the recipient of a very large and influential trade, and in 1891 he opened his boarding stable for horses, which resulted in an equal success. The premises comprise an entire three-story brick building 50 x 100 feet in dimensions, suitably divided into separate departments to meet the wants of his business. The ground floor is admirably arranged for the feed department of the business and in which will be found at all times a full and complete stock of fresh, prime clover, timothy, blue grass and other hays; also oats, wheat and rye straw in full weight bales, clean bright oats, best varieties of corn, bran, shorts, mill feed, meals of all kinds, meal cakes, condition powders, axle grease, etc., which are sold at lowest prices. The second floor is devoted to the care of horses, with ample provision in box and open stalls for fifty-five head of horses, also for harness, robes and other equipments, while the third floor is used as a carriage and wagon repository. The entire establishment is thoroughly ventilated and has the best sanitary conditions surrounding it, and horses placed under his care receive the most careful attention and the food supplied is always first-class in every respect. None but experienced grooms and stablemen are employed and all orders for goods are promptly filled.

**EDWARDS, MERRILL & CO.**, Hygeia Ice, Made From Distilled Croton Water For Family Use, Office No. 421 West 53rd Street.—Messrs. Edwards, Merrill & Co. are dealers in Hygeia Ice, which is manufactured from distilled water, in accordance with scientific principles, and is noted for its purity and excellence. The ice sold by them is of absolute purity, and they have ample source of supply. Edwards, Merrill & Co., employ a number of hands, and have ten wagons in service. They are prepared to serve families in any quantity, at market rates, and orders by mail or telephone—"463 38th"—will receive prompt attention. This prosperous enterprise was started in 1887 by Charles M. Edwards & Co., and the present copartnership was formed December 1, 1894. The firm is composed of Chas. M. Edwards, A. E. Merrill and Abram J. Conklin, natives respectively of Maine, New Hampshire and New York states. All three are men of push and energy, and give close attention to business. They are also proprietors of the Ormonde Boarding Stables, Nos. 429-443 West 53rd Street, a 50 x 150 foot four-story brick building, with first-class accommodations for 180 horses.

## WILBUR F. RAWLINS,

PHARMACIST,

No. 2536 Eighth Avenue, Corner 135th Street.

For elegance of its appointments, popularity, reliability and enterprise of its management, there is no pharmacy in the upper section of the city which can surpass that conducted by Mr. Wilbur F. Rawlins, at No. 2536 Eighth Avenue, corner 135th Street; telephone call—"622 Harlem." This establishment was first opened in 1889, by Martin & White, who in 1892, were succeeded by the present owner. This gentleman was born in Delaware, and graduated from the Philadelphia College of pharmacy in 1888, after which, up to the time of entering into business independently he was employed in the establishment of W. B. Riker & Son Co., the prominent Sixth Avenue druggists, by whom his services were highly appreciated. The store occupied by Mr. Rawlins is 25 x 100 feet in measurement, and is fitted up in the most attractive, most approved modern style. It is completely stocked with a choice stock of pure drugs, chemicals, etc., a profuse variety of fancy temporaries, all of whom wish him continued success.



WILBUR F. RAWLINS.

goods, perfumery, and proprietary medicines, and all articles to be found in a well kept pharmacy of this character. One of the attractive features of this store is a handsome soda fountain by Puffer of Boston, Mass., from which is dispensed all the popular waters, and here will also be found a high grade of cigars, of favorite brands, popular with patrons and the public generally. Noteworthy conveniences to be found here are the local and long distance telephone systems, and a branch of the postal telegraph. Careful attention is paid to the compounding of physicians' prescriptions, and freedom from error is assured by the precautions taken. Mr. Rawlins is a member of the Alumni Association, Philadelphia College of Pharmacy, is also prominent in the Masonic Fraternity, and enjoys the esteem of all his con-

**J**OHAN BYRNE, Plumber, Steam and Gas Fitter, No. 2103 Eighth Avenue.—Mr. John Byrne has had a long practical experience as a gas fitter and plumber. He came to New York in 1886 and started in the plumbing business in the following year. In 1893 the firm of Brown & Byrne was formed with Mr. Byrne as a partner. This firm was dissolved in 1894 and Mr. Byrne succeeded to the business, which he has since conducted with uniform success, controlling an important patronage, including many regular customers. Mr. Byrne does all kinds of plumbing, steam and gas fitting in the most satisfactory manner, and makes a specialty of lead burning. He also lays tin roofs, puts up leaders and carries in stock at his store a full line of furnaces and ranges. He employs three assistants, all of whom are skilled men, and he gives his close personal attention to every detail of the business, thus insuring the most careful workmanship. He has a thorough knowledge of the principles of sanitation and in all his work uses the latest and most approved methods. Mr. Byrne has a wide acquaintance and is a member of the Ancient Order of United Workmen.

**W.** HUNTER, Merchants' Boarding and Livery Stable, Nos. 149 and 151 Sullivan Street.—Compared to the boarding and livery stable of half a century ago with its ill ventilated, poorly drained and limited accommodations, the first-class modern establishment of the present day presents a most striking contrast. A popular concern enjoying a well merited reputation for prompt efficient service and liberal treatment of patrons is the Merchants' boarding and livery stable, Mr. W. W. Hunter, proprietor. Mr. Hunter is a native and resident of this city and having a wide range of experience among horses since boyhood he established this enterprise on his own account in 1884. The premises utilized comprise an entire three-story building, 40 x 90 feet in dimensions, which is fully equipped with every modern convenience, including hot and cold water, steam heat, gas, elevators, and has ample accommodations for fifty boarding horses in roomy box and open stalls, besides for the twenty horses of his own which are used for livery purposes. The first floor is used for the storage of coaches, carriages and vehicles, while the second floor is devoted to the animals and is thoroughly drained and ventilated and provided with separate lockers for the harness, robes, blankets, whips, etc., of boarders. All horses placed here receive the most careful attention at the hands of experienced grooms and stablemen, and the bedding and food supplied is of the very purest and best quality. He also takes business wagons, etc., on storage and has at all times a full supply of work horses to let. He keeps twenty-five carriage horses, trotters, cobs and high actioned horses for livery purposes, also a full line of handsome and stylish coaches, carriages, landaus, coupés, top and open buggies, road wagons, etc., for hire at all hours of the day or night. A specialty is made of balls, parties, weddings, receptions, and funerals.

**K**NAPP & VANNOSTRAND, Poultry and Game, Nos. 208 and 216 Washington Street.—This is a very old and a widely known house, having been in existence for more than seventy years. The business was established in 1823 by Eldridge Packer, and later the firm-name became Packer & Son, who were succeeded by Packer & Knapp. In 1850, the style changed to H. W. Knapp & Co., and the present copartnership was formed in 1877, when D. R. VanNostrand acquired an interest in the concern. Both partners are native New Yorkers, well and favorably known in produce and commercial circles. Mr. Knapp has been connected with the house since 1846, and Mr. VanNostrand has been with it since boyhood. Knapp & VanNostrand are not commission merchants, but wholesale dealers in poultry and game, and have a very large trade. They receive consignments daily and make a specialty of supplying hotels, first-class restaurants, and steamboats. They handle the choicest goods, and carry everything in poultry and game in season. They occupy the whole of the two five-story and basement buildings at Nos. 208 and 216 Washington Street, and employ thirty people here. A very large and fine stock is always kept on hand by them, and superior cold storage facilities are provided. The firm can supply the trade, hotels, etc., on shortest notice, and at lowest market prices, and all orders by telephone—"2468 Cortlandt"—will receive prompt attention. Messrs. Knapp & VanNostrand are proprietors of the cold storage warehouse at Nos. 119, 120 and 121 West Street, which is conducted under the style of the Arctic Freezing Company.

**M.** EISENBERG & SON, Manufacturers of Artistic Wrought Iron Goods, Nos. 173 and 175 Grand Street.—This reliable and enterprising firm is composed of Messrs. Meyer and Louis Eisenberg, who have been established in the business since 1887, and who have always availed themselves of every new method which might tend to improve the quality of their superior goods. The works occupy one floor of a building 50 x 150 feet in area, and are fitted up with all requisite improved machinery and appliances, the motor power being steam. A force of skilled iron workers, to the number of thirty, are employed, while every department is personally superintended by the proprietors. The output of these works is large, the range of production embracing all kinds of artistic wrought and twisted iron goods, such as gas fixtures, wall brackets, chandeliers, stairs and balusters, fireplace frames, andirons, grilles, fire dogs, window screens and kindred lines. These productions are in high favor with the trade, and the firm's perfected facilities enable them to turn out goods of the best quality at the lowest prices. The regular customers of this house are to be found in all parts of the United States, the trade in New York and vicinity being especially large. Orders of any magnitude are carefully executed, and satisfaction is guaranteed in every instance. Both the Messrs. Eisenberg have resided in New York for a number of years, and are highly regarded for their mechanic skill and strict integrity.

**S**ARATOGA STABLES, A. S. Odell, Proprietor, Nos. 690 to 696 Lexington Avenue, and Nos. 304 to 310 East 64th Street.—The Saratoga Stables, A. S. Odell, proprietor, are justly entitled to more than passing mention in this review of this great city's trade and commerce. This business was founded originally on 32nd Street by Mr. A. S. Odell in 1861, and by close attention to the wants of his patrons soon developed a very large and influential patronage, which grew to such proportions that he was obliged to seek more commodious quarters and in 1867 he built and moved into his present establishment on Lexington Avenue. Owing to his lamented decease in 1891 the business has been conducted under his name by his widow, Mrs. S. M., who has been ably assisted by her son Edgar, who having studied during the course of three years at the American Veterinary College and graduated from that institution a veterinary surgeon, in order that he might be the more thoroughly fitted to succeed his father in the management of the business, bringing his training as a surgeon as a strong aid in the practical control and management of the establishment. He is the general manager, and the business is constantly increasing in volume and importance. The premises on Lexington Avenue are very spacious, comprising an entire four-story and basement brick structure, 100 x 100 feet in dimensions, and thoroughly equipped with gas engine, elevators, gas and electric lights, electric bells, speaking tubes individual hampers for harness, robes, blankets and other equipments—telephone call for this stable "14 Thirty-eight Street." It is the largest establishment of its kind on the east side of the city and has accommodations for one-hundred and fifty-five horses, all of which are provided with spacious box and open stalls, while the food supplied is the very best to be found in the market. Paying the best of wages, none but thoroughly experienced grooms and stablemen are employed. The concern own from ninety to one-hundred horses of fine action, high spirited and well groomed, that are let out for livery purposes, single and double, while the vehicles are all of the very latest modern styles, in first-class condition and only reliable, courteous and intelligent drivers are employed. This is the largest individual firm outside of incorporated companies in the city and a full force of from eighty to ninety experienced hands are given constant employment. The accommodations are first-class in every respect and include a ladies' waiting-room, district messenger call, and all orders are promptly filled at all hours of the day or night. The branch stables located at Nos. 304 to 310 East 64th Street were purchased by Mr. A. S. Odell in 1885. They are very spacious and commodious and comprise three floors and a basement, each 100 x 100 feet in dimensions and fully equipped with every modern improvement, including hot and cold water, steam heat, elevators, first-class sanitation and ventilation, gas and electric lights, and is reserved for the boarding of fine coach, carriage, trotting and saddle horses exclusively, with ample open and box stall room for two hundred and twenty-five head, and all horses placed here are under the special care of first-class grooms

and stablemen, while the food is of the very best quality and bountifully supplied. The office is neatly appointed for the transaction of business, including telephone call "316 79th Street," also district messenger service. There are three branch offices for the benefit of patrons, that at No. 5 East 55th Street is connected with the main office by direct wire, that at No. 709 Madison Avenue with telephone call "339 79th Street" and that at No. 579 Madison Avenue with telephone call "1339 35th Street."

**L**ENOX PHARMACY, P. Siegrist, Pharmacist, Corner Lenox Avenue and 132d Street.—A well-known and popular drugstore in this section of the metropolis is the Lenox Pharmacy, of which Mr. Peter Siegrist is the able and accomplished pharmacist and manager. Mr. Siegrist was born in Germany, and received his professional training at Nanstätt, graduating in 1882. He is also a graduate of the New York College of Pharmacy, and has had extended experience in the practice of his profession in this city, Brooklyn, and Newark, N. J. The Lenox Pharmacy is owned by Mr. A. H. Messares, and is under the sole management of Mr. Siegrist, who is at present negotiating for its purchase. The premises utilized have an area of 25 x 75 feet, and are fitted up with all the facilities and improvements that the modern requirements of the times demand, including long distance telephone connection. They contain a large and varied stock of the purest drugs and chemicals, proprietary remedies of acknowledged merit, toilet articles, perfumery, etc., and these are offered to the public at low prices. Mr. Siegrist personally superintends the prescription department, which holds a paramount position in this establishment. Prescriptions are compounded at any hour of the day or night, with extreme care and accuracy.

**A.** S. LONGWELL, Lenox Dairy, Wholesale Dealer in Pure Milk and Cream, City Offices, Nos. 412 and 414 East 59th Street.—The Lenox Dairy was established in 1888 by Mr. A. S. Longwell, the present proprietor, and the city offices have been at the present location for the last year, occupying one floor, 50 x 100 feet in area. Mr. Longwell is a wholesale dealer in pure milk and cream and caters to the best trade in this section of the city. He has creameries at New Berlin, Middletown, N. Y., Marksboro, N. J., and Pittstown, N. J., and receives every morning pure milk, cream, butter and cheese, which he supplies to his customers at the lowest market prices for first-class goods. He sells in bulk and in bottles, making a specialty of supplying the best family trade, and he now delivers 100 ten gallon cans a day. He employs from six to eight men and three wagons in filling orders and has as fine a trade as any dairy in the metropolis. His milk, cream and butter are recognized as of absolute purity, and no dairy in New York enjoys a higher reputation. Mr. Longwell is a native of New York State, has had a long practical experience in dairy management and gives his personal experience to every detail of the business.



**B**ULMER STATIONERY AND PRINTING COMPANY, Lithographers, Printers, Engravers, Blank Book Makers, and General Manufacturing Stationers, No. 323 Canal Street.—Though only a few years established—since 1891—the Bulmer Stationery and Printing Company, No. 323 Canal Street, between Greene and Mercer Streets, have a large and flourishing trade. They are printers, lithographers, engravers, blank book makers, and general manufacturing stationers, and are a prominent and a popular concern. They have first-class facilities, and can execute

printing is done in the best style of the art, and satisfaction is assured. Fine commercial work is a specialty, and particular attention is given to illustrated catalogues, pamphlets, statements, circulars, etc. Lithographing and engraving are promptly attended to also, and blank books are made to order in the most expeditious and excellent manner. A large stock of blank books and stationery is always kept on hand, and the trade and public are supplied at very low figures. The office is connected by telephone—902 Spring—and all orders by mail or telephone will receive immediate atten-



JOHN T. BULMER.



GEO. O. TOWNSEND.

orders on short notice. They turn out superior work, are prompt and thoroughly reliable, and their prices are always very reasonable. The premises occupied by them comprise four floors and basement, each 27 x 125-feet, and the various departments are perfectly equipped. There are two cylinder presses and six Colt's Armory and Gordon presses in service here, together with two paper cutters, binding tools and all needed appliances, and twenty-five hands are employed in the establishment. Book and job

tion. Mr. John T. Bulmer is the head of the stationery department, whose knowledge of the business is of much benefit to their patrons, while Mr. George O. Townsend, the head of the printing department, is a practical printer, who takes a pride in his chosen profession, and has been connected with this line all his life. Both are men of practical skill and thorough experience, active and energetic, and are well endowed with the qualities that bespeak success in business life.

**J**OHNS SHEA, Wholesale Butcher in Mutton, Lamb and Veal, Nos. 644 to 648 West 39th Street.—A representative and old-established house in the metropolis, actively engaged in the wholesale butchering business, and of wool pulling, is that of Mr. John Shea, whose office and factory are located at Nos. 644 to 648 West 39th Street. This gentleman has had long experience in the mutton, lamb and veal trade, and for over forty years his house has occupied a foremost position as a source of supply for dealers and jobbers in this line. Mr. Shea, who was born in Ireland, founded this house in 1861, since which period he has built up an extensive and permanent patronage in all sections of New York and the neighboring cities. The premises utilized by him consist of three floors, each of which has dimensions of 75 x 100 feet, and these are perfectly adapted for the purposes to which they are devoted. They are supplied with all the latest improved machinery, appliances, apparatus and facilities known to the trade, and from fifty to seventy-five hands are employed. Ample steam power is provided, and cold storage is also at hand. Between four and five thousand lambs, sheep and calves are slaughtered weekly, and the wool is carefully prepared on the premises. The pelts are also cured in the establishment. Mr. Shea exercises the greatest care in the selection of his stock, and in preparing it for the market, which justifies him in claiming that he can offer the trade and large buyers a line of mutton, lamb and veal that cannot be surpassed in New York for quality and excellence. He has a large local trade with retail butchers, and his business connections are wide-spread and influential. His resources are ample and abundant, his facilities are of the most perfect character, and he is thoroughly prepared to guarantee the prompt fulfillment of all orders, and to place all transactions on the most satisfactory footing. Mr. Shea is a prominent member of leading commercial and financial circles. He is highly regarded for his sound business principles and just methods, and possesses the unlimited confidence of all who have dealings with him. Mr. Shea justly merits the success he has achieved by his energy, perseverance and ability.

**J.** H. AHRENS, JR., Choice Groceries, Wines and Liquors, No. 614 Third Avenue.—One of the commercial enterprises of the metropolis which although of comparatively recent origin has already attained an importance that commands attention, is that of J. H. Ahrens, Jr., dealer in choice groceries, wines and liquors, at No. 614 Third Avenue, between 39th and 40th Streets. Mr. Ahrens opened this store two years ago, and has since successfully catered to the best trade in New York city and vicinity, making a specialty of supplying hotels, restaurants, boarding houses and other large consumers. He carries a general line of fine family groceries, including flour from the best mills, spices, and all kinds of food condiments, choice butter and eggs received fresh every day, and a full line of canned and bottled goods, including fruits, vegetables,

pickles, meats, fish, soups, and all kinds of table delicacies, all of which are offered at the very lowest prices consistent with the quantity and quality of goods purchased. All orders are promptly filled, as the premises occupied are ample for the storage of an immense stock of staple groceries, while perishable goods are received fresh daily in quantities sufficient to supply all demands. A competent force of careful and courteous clerks is employed to wait upon customers, and the delivery department is adequate to promptly meet all demands. Mr. Ahrens is a native of New York city, and a member of the Retail Grocers' Union. He is a young man of practical business ability, and his success affords illustration of the opportunities which this metropolis offers to young men of talent and energy.

**F**RANZ BLUMENSTEIN, Manufacturer of Fine Silver and Gold Mounts, for Canes and Umbrellas, No. 241 Centre Street.—This gentleman manufactures fine silver and gold mounts for canes and umbrellas, and his reputation extends to both sides of the Atlantic. Mr. Blumenstein was born in Germany and learned his trade there. Thence he went to London, where for twenty years he carried on business in his present line of industry. His trade and fame grew apace, and he received such a flattering patronage from the New World that he came here six years ago and has since conducted operations "this side of the water." The premises occupied for the enterprise comprise a floor, 25 x 50 feet in dimensions. They are equipped with steam power machinery and all facilities, and employment is given a force of skilled workmen. Mr. Blumenstein personally superintends affairs and manufactures the choicest goods in gold and silver mounts for canes and umbrellas. The designs are of the most artistic character and the workmanship perfect. In his particular field of industry Mr. Blumenstein stands without a peer.

**D**EMPSEY & SMITH, Steam Stone Works, Pleasant Avenue from 112th to 113th Streets.—The steam stone works owned and managed by Messrs. Dempsey & Smith, which constitutes one of the largest and best equipped concerns of the kind in the city, was originally established in 1882, on Avenue B and 82d Street, by Mr. William Dempsey, who, in 1886, removed to his present quarters, and in 1893 he admitted Mr. John Smith to a partnership interest, the existing firm-title being adopted. Both gentlemen are native New Yorkers and practical stone workers of thorough skill and experience. Their energy and business ability has enabled them to build up a most prosperous trade, the magnitude of which necessitates the employment of eighty workmen. The works are 150 x 150 feet in dimensions, and are equipped with steam power and all improved mechanical appliances for the handling and preparation of stone. A large supply of brown, Wyoming, Dorchester, and all free stone is kept on hand, building stone only being dealt in. They are supplying all the freestone for the front of the new Hammerstein theatre

**L.** SCHICK, Importer and Merchant Tailor, No. 84 East 9th Street, Telephone Call "1175, 18th Street."—A prominent, prosperous and progressive house engaged in this line of business in the great metropolis, that has long maintained a high reputation for its fine artistic productions, is that of Mr. L. Schick. This enterprise was founded originally in 1858, by George Schick, father of the present proprietor, who carried it on with unvarying success and a constantly increasing patronage until 1887, when his son succeeded him, and having been brought up in the business he has conducted it ever since with great enterprise, and numbers among his regular customers many of our leading business and professional men. The premises utilized are amply spacious and commodious, comprising an entire floor 25 x 100 feet in measurement and admirably fitted up for manufacturing and business purposes. In his store will be found at all times a very full and complete assortment of the choicest broadcloths, cassimeres, meltons, cheviots, overcoatings, trouserings, suitings, vestings, from the most famous looms in Great Britain, France and Germany of his own importation, besides full lines of American fabrics. These goods are made up to order in the very latest styles and in the best workmanlike manner as to finish and fabric. Perfect fit is assured in every instance, and none but first-class workmen are employed, whose operations are conducted under the personal supervision of the proprietor. The prices are the lowest consistent with fine goods and workmanship. Mr. Schick makes a specialty in cleaning, repairing, renovating and altering and is the acknowledged expert in that line in the city, counting among his patrons the foremost men of the metropolis. Mr. Schick is a native of this city, a young man of sterling integrity and is held in high esteem in social and business circles.

**B**LOCK & MEYER, Harlem Market, Sale and Exchange Stables, Nos. 312 and 314 East 102nd Street.—The firm of Block & Meyer is one of the most prominent in its line in the metropolis, their Harlem market sale and exchange stables being recognized as ranking with the leaders in the trade. The business of this concern was inaugurated in 1889, on Avenue A, by Mr. Peter Block, and in 1894, when he admitted Mr. Albert A. Meyer to partnership, a removal to the present address was effected. Here the quarters occupied consist of a four-story building, 50 x 100 feet in dimensions, equipped with an elevator, together with all other modern improvements, and there are accommodations for eighty-eight horses. Sales are made at private only. The firm own sixty fine horses, and can furnish medium or the highest grade draught, saddle or driving horses. They also have horses of all descriptions to let by the day or week, with or without livery, and animals are taken to board at reasonable rates. Messrs. Block & Meyer are old-time residents of New York, where they are well and favorably known, and their opinion as expert judges of horse flesh is held to be reliable and allowing of no dispute.

**J.** R. BLACK COMPANY, High and Low Pressure Steam Heating, Engineers' and Factory Supplies, 125th Street, and Columbus Avenue.—The J. R. Black Company, contractors for supplying high and low pressure steam heating for factories, public and private buildings, and dealers in engineers' and factory supplies, had its inception a dozen years ago, when it was founded by Mr. J. R. Black. In 1894 Mr. Wilber M. Gaige became associated with him, thus forming the present company. These gentlemen have executed many of the largest contracts awarded in their line in this city and surrounding territory, and their work has always given the fullest satisfaction. They have done work for, among many others, the following: Hoffman Circus apartments, 59th Street and Madison Avenue; Palisades apartments, 56th Street; Princeton apartments, 57th Street; Parkview apartments, 59th Street; Alex'r. Walker's apartments, 43d Street; Steinhart apartments, 61st Street and Boulevard; Bookman apartments, 72d Street; Riley, 58th Street; Hamburger, 116th Street; Lowen & Halliday, 39th Street; Hubert House Club, West 59th Street; Travers Bros., Huyler, etc., etc. The firm furnish estimates on application, and are prepared to enter into contracts of any magnitude for the complete fitting up of factories, and public and private buildings with high and low pressure steam heating apparatus, making a specialty of exhaust heating. They employ from twenty-five to forty skilled mechanics, and possess all modern conveniences and facilities. Mr. Black was born in Columbia Co., N. Y., and Mr. Gaige, in Albany. They have long been residents of this city, where they have built up a high reputation for ability and probity. Mr. Black is an active member of the Masonic Order.

**J**OHAN C. MOEHRING, Undertaker, No. 164 Second Street, Between Avenues A and B.—One of the leading undertaking establishments in this section of the city is that of Mr. John C. Moehring, located at No. 164 Second Street, between Avenues A and B. This well-known gentleman first established business in this city in 1872 as a book and job printer, occupying quarters at No. 150 Second Street, near Avenue A. In 1886 he opened rooms at No. 164 Second Street, between Avenues A and B, and commenced operations as an undertaker, in which business he has been eminently successful. His rooms are 25 x 50 feet in dimensions, neatly furnished, and he carries at all times an ample stock of caskets, coffins, burial cases, and all classes of furnishing undertaker's goods. Embalming is skillfully and satisfactorily executed when desired, and every requisite for funerals is provided, his establishment being as extensive and complete as any in this part of the city, hearse, carriages and everything necessary being furnished with promptness and at reasonable prices. Mr. Moehring is a native of Germany, but has long been a resident of this city. He is greatly respected for his many excellent qualities and strict integrity, and is a member of the F. & A. M., I. O. O. F., Knights and Ladies of Honor, and Knights and Ladies of the Golden Star, and others.

**E**MIL GEBHARDI, Pharmacist, First Ave., Corner 57th Street.—The German and French Pharmacy conducted by Mr. Emil Gebhardi was originally founded in 1854, on Rivington Street, by Mr. C. Gebhardi, who, in 1869, removed to the present address, and at his death, which lamented event occurred October 3, 1889, he was succeeded by his son, Mr. Emil Gebhardi. This gentleman was born in Stuttgart, Germany, graduated from the New York College of Pharmacy in 1883, and has had fifteen years' experience as a practical pharmacist and chemist. He possesses an expert knowledge of all branches of his profession, and is very favorably known to his contemporaries. He holds membership in the German Apothecaries Society, the New York College of Pharmacy, American Pharmaceutical Society, New York City Pharmaceutical Society, New York State Pharmaceutical Society, New York Liederkranz, the Hari-Gari Singing Society, Meintzer Carnival Verein, New York Maennerchor, Saengerlust Society and the Rheinlust Society. The spacious store occupied is very handsomely appointed with mahogany fixtures, and elegant fittings, and it is completely stocked with a large assortment of pure drugs and chemicals, veterinary medicines, surgical instruments, toilet and fancy goods, perfumery, etc. Mr. Gebhardi employs a staff of experienced assistants, and makes a leading specialty of compounding prescriptions. From fifty to seventy-five prescriptions are filled daily.

**M**OUNT MORRIS STABLES, Boarding and Livery, A. Weyman, Proprietor, Nos. 147, 149, and 151 East 119th Street.—An industry that has grown to vast proportions in this great metropolitan centre during the last third of a century is that of the boarding and livery stable business, and among those engaged in it will be found that of Mr. A. Weyman, proprietor of the Mount Morris stables. This well-known and popular concern was first founded in 1879 by a Mr. McCarthy, who conducted it with excellent success until 1892 when the entire business passed into the control of Messrs. A. Weyman & Son. Shortly afterward the son retired and Mr. A. Weyman became sole proprietor, and under whose enterprising management and direction the patronage is constantly increasing and is derived principally from among the most eminent citizens of this vicinity. The premises occupied are very spacious and commodious, fully equipped in the latest modern style with elevators, steam heat, hot and cold water, gas, etc., while the ventilation and sanitary arrangements are perfect. The stalls are both box and open, are roomy and have thorough drainage. He has forty-three fine road, coach and saddle horses as boarders, all of which are under the care of skilled and experienced grooms and the bedding and food supplied is the best to be obtained in the market and bountifully provided. He also keeps eighteen head of fine stylish horses for livery purposes, also a fine assortment of coaches, broughams, coupes, landaus, top and open buggies, which can be had for pleasure or business purposes at all hours of the day

or night and at most reasonable prices. A specialty is made of balls, operas, theatres, weddings, funerals, receptions, also of shopping expeditions. Mr. Weyman was born in Germany in 1848 and has been a resident of this country since 1867. He is a great lover of horses and familiar with all their habits, etc.

**F**REDERICK BUSE, Proprietor of the East River Packing Box and Kindling Wood Factory; Dealer and Shipper in Pine, Oak and Hickory Wood, Factory: Nos. 1104 to 1112 First Avenue, and No. 400 to 416 East 61st Street.—The most extensive industry of the kind conducted on the east side of the town, is the East River Packing Box and Kindling Wood Factory, the premises occupied comprising twenty-five city lots, each 25 x 100 feet in measurement, which was inaugurated in 1870 by the present sole proprietor, Mr. Frederick Buse, a business man of vast practical ability and lengthened experience. The plant owned and utilized by Mr. Buse is one of the finest in the city. It includes three chopping machines, three saws, elevator for loading wagons with kindlings, a 35-horse power engine, and all other facilities for the dispatch of business. Employment is given to twenty hands, also twelve horses and wagons. Mr. Buse manufactures packing boxes of every variety and for all purposes, also kindling wood in great quantities, and deals in selected Virginia pine, New York State oak, and hickory wood. A heavy stock is kept on hand, and orders of any magnitude are met at lowest prices.

**J**ACQUES JOEL, Photographic Studio, No. 302 Lenox Avenue.—The art of photography has made marked progress during recent years. A popular house devoted to this line which has acquired a most enviable reputation for the superior excellence of its products is that of Mr. Jacques Joel. Mr. Joel is a native of France, and has been a resident of this country since boyhood. Having a thorough knowledge of this art acquired by years of practical experience aided by fine artistic ability, he founded this establishment on his own account in 1891, and at once developed a very large and first-class trade from among the leading residents in this fashionable section of the city. The premises utilized are spacious and commodious, and are admirably fitted up and equipped with special reference to the business. The apparatus used are of the very latest modern improved styles, while the light accessories are perfect, and a full force of skilled artists and hands are given steady employment. Photographs of all sizes, styles and designs are produced here in the highest style of art. Old photographs receive careful attention, and are copied equal to the original, and small pictures are enlarged to any desired size. A specialty is made of fine life-size crayon portraits; also in water colors, which are true to life. Mr. Joel gives his entire attention to the business, and personally superintends all sittings. He is a young man of superior business ability, and justly merits the success he has achieved.

**W**ESER BROS., Piano Manufacturers, Factory and Office: Nos. 520, 522, 524, 526, and 528 West 43d Street; Warerooms: 23d Street.—Millions of pianos have been made in the United States during the seventy odd years of their evolution, and when we consider the large number of parties engaged in their production the fact that the house of Weser Bros. of this city, has so quickly come to the front is con-

pianos will stand the test of comparison on any points of construction, and they have been endorsed by the highest musical authorities. The factory gives steady employment to 150 skilled hands, and 3,000 pianos are annually produced. The warerooms are located at No. 149 West 23d Street, with branch stores in Brooklyn, and agencies in all parts of the United States. These pianos are also exported to South America and other foreign countries, and the demand is ever on the increase. The co-partners, Messrs. John A., N. M., Wm. H., Geo. W., and W. S. Weser, are all expert and practical piano-makers, members of the Piano Manufacturers' Association, and sound, reliable and popular business men.



clusive evidence of the merits of their instruments. This firm established their business here in 1879. They manufacture grand and upright pianos and the latest and most improved mechanism employed in this industry are used by them, while all their employees are selected for their skill and experience. Their methods of manufacture are the most advanced. The frame, which the strength of the piano depends on, is built up from a combination of different kinds of wood, so combined as to produce the greatest possible strength and durability. Their new scales, recently completed, are perfect in depth and singing quality; and all their pianos are warranted for five years. Weser Bros. patent counter-balancing duette desk, their patented practice pedal and interlocking triplex pedal system are peculiar to the pianos of this house, and serve to add to their popularity. These

**K**RYSTALEID WATER COMPANY, Nos. 301 and 303 Eleventh Avenue.—The matter of purifying water by a process of distillation has received much careful attention among sanitary engineers and scientists of late years. It has been proven beyond doubt that typhoid fever, cholera, diarrhoea and other zymotic diseases are chiefly caused by drinking impure water. The sources of supply of the potable water consumed in our cities and towns are contaminated to an appalling degree, and even apparent cleanness is no indication of purity. Even the use of filters does not purify water, as the amount of oxidation produced by the passage of considerable quantities of water through inconsiderable masses of charcoal, sand or anything else, seems never sufficient to chemically purify an infected water. Neither will freezing purify it, as it has been demonstrated that typhoid bacilli will retain their vitality in ice for a period of three months. Distillation is the only thorough and safe method, and is the one adopted by the Krystaleid Water Company, manufacturers of the Krystaleid aerated distilled water, and the Krystaleid table water. This company was organized in June, 1893, for the purpose of supplying absolutely pure non-medicinal waters, both aerated and still, to offices, families, hotels, restaurants, druggists, grocers, saloons, and other consumers. It has met with much success, and its waters are now largely used in the best hotels and restaurants and by private families. The basis of "Krystaleid" is water which has been twice filtered, and then distilled by a new and superior process. It is a non-medicinal water, sterilized and free from mineral or organic impurities. It has been tested by leading analytical chemists, and has been unanimously declared by them to be entirely free from animal or vegetable matter, and consequently, germ proof. The table water is put up in quart and pint bottles, while that for general family use, non-aerated, is sold by the gallon. The works have an output of 10,000 gallons a day, while their price places them within the reach of all. Mr. J. H. Sherer is the superintendent of the works and much of the marked success achieved by this company is directly attributable to his able management.

**B**UDELMAN & CO., Dealers in Hay, Straw, Oats, Grain, Etc., Third Avenue and 110th Street, Main Office, 207 East 110th Street.—There are some business enterprises whose history has more than ordinary interest by reason of its associations or other conditions. Such for example is the business conducted by Budelman & Co., hay, straw and grain dealers. This business, established in 1860, has been conducted in the name of Budelman for three generations, so that the name, that of one of the old New York families, has come to be one of the best known in this special line of business in which three representatives of this name have had uniform success. The business was established in 1860 under the firm style of H. Budelman & Son. Mr. Budelman, senior, retired in 1861 and was succeeded by his son, Mr. H. Budelman, Jr., when he also retired and was in turn succeeded by his son, who bears the same name. As already stated, the name is that of one of the old New York families. The great-grandfather of the present proprietor of the business lived where the High Bridge now stands and was a large landed proprietor, owning several slaves, as was the custom of well-to-do gentlemen farmers in those days. The later generations of Budelmans have engaged in trade and commerce and have been uniformly successful, none more so than the present proprietor of the business, who is a young man of energy, integrity and ability, thoroughly reliable in all his dealings. He has commodious and convenient premises and carries a large stock of hay, straw and feed, making a specialty of oat straw, corn on the cob and brewers' dried grains. He employs five men and three wagons in filling the orders of customers, which invariably receive prompt attention. For the further convenience of patrons the office has telephone connection, the call being "14 Harlem."

**H**UGHES, SCANLON & THOMSON, Steam Stone Works, Dealers in Brown, Dorchester, Ohio and All Other Free Stone, Office Sandford Street, Ravenswood, Long Island City.—Among New York's cut stone contractors few if any are better known than Hughes, Scanlon & Thomson, whose office is at Ravenswood, Long Island City. They are a prominent and progressive firm and maintain an excellent reputation in building circles. Their works are spacious and well equipped with steam and machinery, and their facilities are first-class in every respect. They are dealers in brown, Dorchester, Ohio, and all other varieties of freestone, and can supply anything in their line, in any quantity and for all purposes, on shortest notice. They do a very large business, and have furnished dressed stone for a number of fine structures. This flourishing enterprise was started about eight years ago by Hughes & Scanlon, and the present copartnership was founded in 1891. James Hughes, the senior partner, was born in Ireland, Edward J. Scanlon is a New Yorker by birth, and Alexander Thomson is a native of Scotland. All three are practical stone cutters and are members of the Master Stone Cutters' Association, the Builders' Exchange, and the Building Trades Club. Their works,

which are conveniently located on Sandford Street, Ravenswood, Long Island City, cover an area of 300 x 125 feet, and are provided with a 50-horse power engine, a rubbing bed, a hoisting derrick, gang and diamond saws, planer and all the latest improved appliances pertaining to the business. From thirty-five to forty-five hands are employed in the concern, and several teams are in service. Estimates are given on all classes of free stone and free stone work, and all contracts undertaken by this firm will be performed in the most expeditious and satisfactory manner. Hughes, Scanlon & Thomson supplied stone for the following buildings:—Delmonte apartment house, 75th Street and Columbus Avenue; church on 32d Street, between Seventh and Eighth Avenues; school at 84th Street and Avenue A; forty houses for Gordon Brothers on 86th Street and Amsterdam Avenue; twelve houses on 87th Street, between Eighth and Columbus Avenues and various others.

**C**URLEY & TODD, Retail Dealers in Milk and Cream, Pure Westchester County Milk, No. 154 East 55th Street.—The Morrisania Dairy conducted by Curley & Todd is one of the oldest and most thoroughly reliable dairies in the city. It was established in 1870 by Mr. D. H. Todd, by whom it was conducted until 1882, when he formed a copartnership with Mr. Michael Curley under the style of Curley & Todd and enlarged the facilities of the business. The business has now reached a volume of 350 gallons of milk and cream daily, in handling which eight men and six horses are employed. The milk is delivered in bottles, canned and in bulk in quantities to suit the requirements of customers. The milk all comes from Westchester County in this State, where this firm has special contracts with some of the most reliable dairy farmers, and the milk is therefore the purest that comes into the city. Both partners are natives of New York and prominent members of the New York Dairymen's Association.

**O.** H. VOSS, Upholsterer and Cabinet Maker, No. 710 Seventh Avenue.—One of the leading upholsterers and cabinet-makers of the city is Mr. O. H. Voss, who has been successfully engaged in business here since 1884. The premises occupied comprise two floors, 25 x 100 feet in dimensions, supplied with all tools and appliances necessary for the successful prosecution of the business. The work done here is the finest and all hand work. Mr. Voss is an expert designer and employs none but skilled assistants. He keeps a fine stock of goods for upholstering, including all the latest novelties. He is prepared to make to order anything in his line from plans and designs submitted to him if desired, but the designs which he originates are superior to anything one often sees, and his carving is unsurpassed in this city. Reasonable prices prevail. Mr. Voss is a native of this city and is highly esteemed as an able and expert manufacturer.



**L.** C. SULTZER, Fine Millinery, Nos. 10 and 12 East 125th Street.—The finest millinery store in the upper portion of the city, without exception, is that of L. C. Sultzer. 125th Street is now one of the leading retail thoroughfares in New York and affords an opportunity for attractive display such as is presented nowhere else, and the street is thronged with shoppers from down town and out of town as well as from all parts of Harlem. Sultzer's millinery store when first opened in 1893, was a revelation to shoppers and has not been surpassed either in the beauty of its appointments or of the stock displayed. The large plate glass show windows at the entrance are filled with a magnificent display of flowers, feathers, hats and plumes, and the interior fittings of the store are of rich mahogany. The parlors are sumptuously furnished. The floors are covered with costly carpets, and handsomely upholstered easy chairs and rockers are provided for the comfort of customers. In these parlors are forty-five plate glass mirrors and lockers upholstered in plush containing a wealth of dainty creations in hats and bonnets. The stock is the largest and finest in New York and includes all the latest Parisian fashions which are promptly obtained by this house through agents in Paris and are here shown for the first time in New York. The entire premises are lighted by electric lights and are heated by steam. The store and the basement under it, which is also utilized, each have an area of 100 x 50 feet, and in the parlors and work-rooms seventy experienced hands find regular employment, and the establishment has an immense patronage.

**A**LEXANDER HUBBARD, Draper and Tailor, Nos. 74 and 76 Fourth Avenue.—Although this establishment has been in existence here a comparatively short time, having been founded by the present proprietor in March, 1894, it at once secured an enduring hold on public favor and confidence and has acquired a most enviable reputation for the superiority of its productions and liberal treatment of patrons. Mr. Hubbard is a native of this city and is thoroughly familiar with every branch of the tailor's art, which he acquired by many years of practical experience. He occupies a spacious and commodious store 50 x 75 feet in dimensions which is very neatly and appropriately fitted up with every convenience and facility for the advantageous display of his large and valuable assortment of fabrics. The stock carried is always full and complete and embraces the finest weaves of broadcloths, cassimeres, overcoatings, suitings, trouserings, meltons, serges, chevots, tweeds, etc., from the most celebrated looms in Great Britain, France, Germany or this country. These are all of the very latest and most fashionable patterns and styles, from which the most fastidious can suit their tastes. These goods are made to order by measure, and Mr. Hubbard being an expert cutter and designer guarantees a perfect fit, as well as cut, style, finish and quality of goods. None but first-class artistic hands are employed while all their operations are conducted under his personal supervision. He also carries a full line of gentlemen's furnishing goods in all the latest styles. Mr. Hubbard is an enterprising young man and deserves the success he has won.

**H.** C. F. KOCH & CO., Dry Goods, Etc., Nos. 132 to 140 West 125th St., Nos. 141 to 149 West 124th St., Between Lenox and Seventh Avenues.—New York can point with justifiable pride to the great house of H. C. F. Koch & Co., 125th Street, as an exponent of what the dry goods trade has come to in this country. This firm established business originally thirty years ago, at Bleecker and Carmine Streets, from whence they moved to Sixth Avenue and 20th Street, and in 1891 took possession of their present mammoth "emporium of fashion." The building contains six floors and basement, extending through the block, and having a depth of 200 feet and a frontage of 100 feet on each street. The windows on each side of the main entrance are 40 feet long, 10 feet deep and 16 feet high; the vestibule is 20 x 11 feet, and all are handsomely finished in mahogany. A novel feature are light shafts on each side of centre of store, providing uniform daylight throughout the entire building; broad stairways at either side lead to the upper floors and are constructed of marble and iron, with bronze and cherry trimmings; while there are four passenger elevators, and one for freight. The building is thoroughly fire-proof, all pillars are of iron, girders and beams are of steel, ceilings of corrugated iron filled in with cement, counters of hard woods, and glass mirrors and brass fittings are shown upon an elaborate scale. The rooms are lighted by 1200 electric lamps, from the firm's own dynamo and from 700 to 800 hands are constantly employed in the business. There are forty-six departments, all complete in the various lines of dress goods, millinery, fancy goods, dress-making, upholstery, carpets, furniture, bedding, house furnishing goods, ladies' and gents' furnishings, cloaks, hats, furs, boots, and shoes, curtains and shades, linens, notions, etc., etc. Nothing is too fine or fashionable for this firm to buy, and they show the latest novelties in silks, satins, velvets, black dress goods, cloaks and suits, gloves and hosiery, laces and embroideries, ginghams and prints. They have cut prices down to a figure which only their enormous trade can warrant, as, by selling vast quantities, they are able to work on the smallest possible margin, and their customers reap the benefit. They do a large catalogue trade, issuing 60,000 copies every six months, and ship immense quantities of goods to the South and Southwest. Taking the totals of business done by this firm and it will be found that they are crowding closely for supremacy in the dry goods trade of the metropolis. The co-partners, Messrs. H. C. F. Koch and A. Riesenbergh, are both natives of Germany, and experienced and practical merchants, while Mr. Koch is a director of the Twelfth Ward Savings Bank, declining to serve as director in other banking institutions in which he has an interest, and is a member of the Harlem Club and the German Leiderkranz. The firm have the largest stock and conduct the most extensive business in Harlem, while their trade is bounded by no local lines, and their prospects were never brighter.

« NEW YORK-1895, »



ONE HUNDRED AND TWENTY-FIFTH STREET, WEST FROM SEVENTH AVE.

**R**OCKWOOD SOLAR PRINTING COMPANY, George Henry Rockwood, Photographer, No. 907 Seventh Avenue.—The name of Rockwood will in this connection be inseparably identified with a large measure of success in New York as one of the leading artist photographers of the city. Mr. George Henry Rockwood, the subject of this sketch, established business as a solar printer in 1888, at No. 17 Union Square. In 1894, he removed to the present desirable location, No. 907 Seventh Avenue, and added photography to his business. The reception-rooms, parlors and studio are elegant, spacious and attractive, and are embellished with fine specimens of Mr. Rockwood's work. The excellence of these pictures, and their fidelity to every detail and the true conception of the artist's mission, place him in the front rank of the profession. The light, accessories and all the appliances necessary for a first-class establishment are perfect. The establishment is supplied with a 5000 candle power electric light, which furnishes unrivaled facilities for enlargements, and has the quickest portrait skylight in New York City. A specialty is made of enlargements in platinum, bromide, or silver process by electric light, and special facilities are at hand for artists who may pose their own subjects. The trade of the house is large in this city and Brooklyn and orders come from all parts of the United States. Those entering into relations with the Rockwood Solar Printing Company, may be assured that all orders will be executed with accuracy and promptness. Mr. Rockwood is a native of this city, who learned the business of his father, which is one of the oldest in its line in the city.

**F.** A. OETTEL'S, West Side Pharmacy, Corner 142nd Street and Eighth Avenue.—The West Side Pharmacy is one of the best known drugstores in Harlem and its proprietor, Mr. F. A. Oettel, is one of the most competent and thoroughly reliable pharmacists in the metropolis. Mr. Oettel, who is a native of Saxony, has been a resident of New York for the last eleven years and graduated with honor from the New York College of Pharmacy. He afterwards had a practical experience which included several years with the well-known house of Eimer & Amend. In April, 1894, Mr. Oettel started in business for himself, purchasing the West Side Pharmacy, which he has since conducted in a manner to win the unqualified approbation of the medical profession and the public. His knowledge and experience, acquired during many years' service in leading pharmacies in New York city, enable him to judge of the requirements of a first-class pharmacy and he has spared neither labor nor expense to fully meet the same, with the result that he has acquired a first-class family trade. The filling of physicians' prescriptions receives especial care day and night. None but the best of drugs and chemicals are dispensed and at the same time the charges are as low as the employment of the best material will permit; in fact, this pharmacy is well known in Harlem as the cheapest place to have prescriptions compounded with accuracy and dispatch. The store is handsomely furnished with all the equipment

of a first-class metropolitan drugstore and an elegant soda fountain of the latest pattern is a conspicuous feature. The stock includes a full line of drugs, chemicals and proprietary preparations; patent medicines at wholesale prices; surgical instruments, rubber goods, toilet articles, perfumery and a complete assortment of druggists' sundries. Two experienced clerks are employed and customers always receive prompt and courteous attention. Orders may be sent by telephone, the call being, "599 X."

**E**DWARD GOTTlieb, Graduate Optician from Vienna, No. 50 East 125th Street.—Mr. Edward Gottlieb has a well-established reputation as one of the most eminent and thoroughly responsible opticians in New York. The business which he conducts was established in 1873 at No. 172 Second Street by Prof. A. Gottlieb, an assistant to Prof. Arit and Prof. VonGrave, by whom it was successfully conducted until 1890 and was then succeeded by his brother, Mr. Edward Gottlieb, the present proprietor. Mr. Edward Gottlieb is a native of Austria and a graduate optician from Vienna. He has been in the United States since 1854, and has a thorough theoretical knowledge backed by a long practical experience as an optician, which puts him in the front rank in this profession in New York. He pays special attention to oculists' prescriptions and repairs of opera, field and marine glasses, barometers and mathematical instruments, being a practical scientific worker himself and has a large trade not only in New York but all over the United States, as his reputation is widely extended and his skill is universally recognized. He makes a specialty of fitting glasses to eyes and in this special line he has earned a well-merited reputation. His store is handsomely appointed and the workshop in the rear has every modern device for producing perfect optical work and effecting thorough repairs on the most delicate instruments, while the assistants employed are thoroughly experienced and reliable.

**J**AMES FINAN, Livery Stable, No. 227 East 85th Street.—Mr. James Finan has a high reputation in New York and vicinity as one of the most responsible liverymen in the metropolis. He has had a long experience both as a liveryman and an undertaker and no man in New York is better equipped for the successful conduct of either business. Mr. Finan started in business in 1873 and has always made it a rule to give his patrons first-class service. His stable is a modern building with all the latest improvements. It has three stories and basement and provides accommodation for forty horses. The office has telephone connection, the call being—"70th Street," and calls at any hour receive prompt attention. Mr. Finan furnishes first-class coaches for shopping, funeral purposes and weddings at the most reasonable rates, and he has accommodations for the boarding of horses and the storage of wagons in as healthy and clean a place as there is in the city. Mr. Finan's undertaking offices are at No. 1081 Lexington Avenue and at No. 1507 First Avenue, where livery orders may also be left.

**M**AX MINDHEIM, Manufacturer of Novelties in Ladies', Misses' and Children's Hats, No. 67 Prince Street.—This enterprise was inaugurated in 1885 by Mr. Mindheim, who is a thoroughly experienced business man, and under his energetic management a first-class trade that extends all over the United States has been developed. The premises occupied by Mr. Mindheim embrace a four-story building, 35 x 140 feet in dimensions. It is fitted up with the latest improved machinery, operated by steam power, and employment is found, in the various departments of the establishment, for 100 skilled hands. Mr. Mindheim manufactures a general line of ladies', misses' and children's hats in straw, felt, fur, and all other materials adaptable to the purpose. The output is a very extensive one, and the goods of superior quality. Mr. Mindheim was born in New York city, and is thoroughly interested in all tending to promote the city's prosperity.

**J**OHAN KLEIN, Carriage and Wagon Manufacturer, Nos. 515 and 517 East 137th Street.—In the line of carriage and wagon building and repairing, none in the business on the north side of the city maintains a higher reputation than John Klein, who has just removed to his new factory at Nos. 515 and 517 East 137th Street. He turns out very excellent work, and has a large and growing trade. The vehicles built by him are noted for strength of construction, ease of motion and elegance of finish, and can be relied upon as to quality of material and workmanship. He has superior facilities and can execute orders in the promptest manner. Mr. Klein, who is a gentleman in the full vigor of life, was born in Germany and has been in this country many years. He is a man of skill and long practical experience, and exercises close personal supervision over all departments. He is a member of the Knights of Pythias, the Knights of Honor and other societies, and well-known and popular in the community. He has been in business since 1878, when he started at 51st Street and Eleventh Avenue. Later he formed partnership with Bernhard Fien at Nos. 170 to 174 Lincoln Avenue, and when the firm of Klein & Fien dissolved, in 1892, he assumed sole control of the shop. His patronage lately grew to such proportions that he found it necessary to have larger quarters, and accordingly he erected the present structure. It is a commodious six-story and basement brick building, equipped with steam power and machinery, and provided with elevator and all conveniences. Mr. Klein occupies two floors and half of the third for his business, and rents the rest of the premises for manufacturing purposes. He employs fifteen to twenty skilled mechanics, and is prepared to build carriages and wagons, light or heavy, to order on short notice. He gives particular attention to buggies and business wagons, and painting and repairing in all branches are executed with neatness and dispatch. Jobbing is a specialty, and all orders are promptly attended to. All work done by this gentleman is guaranteed to give satisfaction, and prices are always very reasonable.

**M.** C. HENRY & CO., Steam Stone Works, Mechanics' and Traders' Exchange, No. 289 Fourth Avenue, Nos. 403-415 East 104th Street, Nos. 402-414 East 105th Street.—Prominent among the steam stone works in New York are those so successfully conducted by Messrs. M. C. Henry & Co., at Nos. 403 to 415 East 104th and 402 to 414 East 105th Streets. This firm have been established in the business as contractors and dealers in free stone of all kinds since 1868, and none engaged in the industry here maintain a higher reputation for skill and reliability, as few enjoy a larger share of public favor. The plant covers an area of 200 x 163 feet, and the works are fully equipped with traveling and boom cranes, gang and diamond saws, planers and ample steam power, while employment is constantly afforded to between one hundred and two hundred hands. For thoroughly reliable, all round work in the line indicated, no firm in the city enjoys a better name, all jobs and contracts being executed in the most expeditious and trustworthy manner under expert supervision, and satisfaction is guaranteed in every instance. As illustrating the success of this firm in their line, we would refer to the Jefferson Market Court House, Century Building, Mail and Express Building, Brooklyn Tabernacle, Harvard Club, Bowery Savings Bank, Catholic Club, S. P. C. Building, Temple Court, American Fine Art Association Building, and the residences of Geo. F. Baker, Dr. Herter and Richard Deeves, among the many examples of their work in this city and vicinity. The co-partners, Messrs. M. C. Henry and John Gaynor, are expert authorities in their trade, members of the Master Stone Cutters' Association, the Building Trade Club and the Builders' Exchange, and have won their success in business by honestly deserving it.

**E**VERY & FREEMAN, Steam Carpet Cleaning and Renovating Works, Nos. 319 and 321 East 44th Street.—Probably the oldest concern in this line in New York is that conducted under the firm title of Every & Freeman. This house was founded some forty-five years ago by Messrs. Eli Every and Peter Freeman, and they continued in co-partnership up to 1888, when Mr. Every's lamented death occurred, since which event Mr. Freeman has directed affairs alone, retaining the original firm title, however. The industry was formerly carried on at 42nd Street, but in 1893 Mr. Freeman erected his present quarters, the premises being comprised in three commodious floors, each 50 x 100 feet in dimensions, and the mechanical equipment includes three large carpet tumbling machines, driven by steam power, the cleaning capacity being 1000 yards a day. Fifteen experienced hands are employed and a flourishing business is carried on in cleaning and renovating carpets. The prices are very cheap, ranging from five to seven cents a yard, according to the variety of carpet, and first-class work is assured in every instance. Mr. Freeman does work for some of the leading hotels, etc., in the city, among others being the Lincoln Hotel, Hotel Wellington, Vanderbilt Hotel, and the Union League Club.

**M.** VAN VEEN & CO., Wood, Wire, Metal and Glass Signs, Painters and Decorators, No. 6 Lafayette Place.—Of the numerous commercial industries of New York that are entitled to special mention in this review, that so prominently and successfully represented by M. Van Veen & Co., the well-known painters and decorators and manufacturers of wood, wire, metal and glass signs, is of particular interest to the general reader. Mr. Van Veen, who is the sole member of the firm, is widely recognized as an accomplished leader in his line of enterprise. A New Yorker by birth and training, he learned the principles and practice of his art under the most competent teachers, and was for several years general manager of the establishment of Messrs. Long & Co., later becoming a member of that firm. In 1883 he purchased the business established in 1890 by Mr. George Read, and has since built up a large and influential trade. Mr. Van Veen is widely known as the inventor of the double convex letters now so extensively used by sign painters all over the country. His business premises consist of the ground floor and two upper stories of a building, 20 x 115 feet in dimensions, and steady employment is given the year round to a force of skilled assistants. Mr. Van Veen is always prepared to execute painting, sign writing, gilding, graining, kalomining, paper hanging and general decorating, the producing of artistic sign work being his leading specialty. His patronage is large, first-class and influential, and while his work is too well known to require any further commendation than its own merit, he can refer to innumerable first-class commercial houses, hotels, banks, insurance companies, etc.

**E** DWARD C. KEYS, Funeral Director, No. 2170 Seventh Avenue.—The many improvements and great progress that has been made in the undertaking industry, to which has been added the science of embalming, during the last two score of years, has greatly advanced the business and at the present day it can be classified as a profession. It is, however, an industry which requires particular personal qualifications not possessed by every individual. A prosperous, well-known and progressive house engaged in this business which has acquired a high reputation for high-class, prompt and efficient service and liberal treatment of patrons, is that of Mr. Edward C. Keys, whose headquarters are centrally located at No. 2170 Seventh Avenue, with telephone call "Harlem 90." Mr. Keys, who has only recently moved to his present address, has spared neither pains or money in fitting up this place in the most elegant manner, having newly furnished private parlors for holding funeral services when required, and thoroughly equipped in every way, for carrying on his business. Mr. Keys has lived in Harlem for thirty years, and has witnessed the growth of the upper part of the city with satisfaction. He is a thoroughly experienced man in all branches of the business, besides being a graduate of the Cincinnati School and United States College of Embalming, and in 1887 he inaugurated this enterprise on his own account at 2301 Second Avenue, cor. 118th Street, in which place

he is still interested, and by close attention to the wants of his patrons, efficient service and promptness, he soon built up a very large and substantial trade. His principal store comprises an entire floor and basement 25 x 65 feet in size, which is handsomely and appropriately fitted up and suitably divided to meet the demands of the business. A full assortment of burial cases, caskets and coffins and undertakers' furnishings is constantly kept on hand and are offered at prices that meet the wants of all classes of people. Fully equipped with elegant hearses, stylish coaches, campstools, corpse preservers, sacred emblems for funeral rites, he is prepared to take charge of obsequies from the moment of death until the last sad rites are performed, and the service rendered is always first-class and the prices just and reasonable. His process of embalming is the very latest and preserves the remains from dissolution indefinitely. Mr. Keys is a man of sterling business quality, and enjoys the confidence and respect of all with whom he has any dealings.

**R** AWNSLEY & JACKSON, Steam Stone Works, Dealers in all kinds of Freestone, Blue and Limestones, No. 320 to 338 East 64th Street.—The trade in building stone is one of great magnitude in this city, and a prominent house engaged therein is that of Messrs. Rawnsley & Jackson, successors to Ryan & Rawnsley, located at No. 320 to 338 East 64th Street. This house was established in 1876, by Ryan & Rawnsley, and the senior partner died in November, 1894, from which date Mr. Rawden Rawnsley continued as sole proprietor, without change in the firm-name until Feb. 15, when Mr. Jerome A. Jackson was taken into the business, the firm became Rawnsley & Jackson. The firm are expert and practical stone cutters, and Mr. Rawnsley conducts the practical part of the business with signal ability and steadily increasing success. As contractors and dealers in brown stone, this firm is in a position to guarantee the prompt and satisfactory fulfillment of all orders and commissions. They occupy a yard 100 x 225 feet, supplied with two derricks, two planers, two diamond saws, a rubbing bed and ample steam power, and give employment to between seventy-five and one hundred skilled hands. A heavy and valuable stock of building stone is at all times carried to meet the demands of patrons, and the stone here supplied has a high reputation for quality, durability and substantial elegance. The firm is prepared to make estimates according to plans and specifications for furnishing stone for buildings or for trimmings, and the lowest prices are invariably quoted, while the reputation of the house for enterprise and reliability entitles it to the esteem and confidence of all. This house supplied the stone for the large apartment house at 65th Street and Park Avenue; forty-five houses on 88th Street between Eighth and Ninth Avenues; Harlem court house, 121st Street; four buildings on 76th Street and many others throughout the city and vicinity. Mr. Rawnsley is a member of the Master Stone Cutters' Association, the Builders' Exchange and the Building Trade Club, and stands deservedly high in the business world.

**T**HEODOR EHRENBURG, Machinist and Loom Maker, Manufacturer of Looms for Weaving Ribbons, Suspenders and Fringes, Quill Winders, Ribbon Blocking-up Machines, Circular Battons, No. 521 West 45th Street.—For thirty odd years now Theodor Ehrenberg, the well-known machinist and loom maker, Nos. 517-525 West 45th Street, has been established. He was formerly of Ehrenberg Bros., and upon the death of his brother, F. C. Ehrenberg, in 1875, assumed sole control of the business. He is an expert in his line, and fully sustains the reputation he enjoys. He turns out a distinctly superior class of work, and his productions are in extensive use. The looms manufactured by him are noted for their superior workmanship and excellence, and are sent to all parts of the world. Mr. Ehrenberg was born in Germany, and has been in this country many years. He is a man of skill and ingenuity, of long practical experience, and a patentee of an improved fast-speed Jacquard machine. His shop is 60 x 100 feet, and he has three spacious floors besides. The establishment is equipped with steam power, lathes, drill, etc., and all conveniences are provided. He has first-class facilities, and employs sixty skilled hands in the different departments. Mr. Ehrenberg is manufacturer of looms for weaving ribbons, wide or narrow, suspenders and fringes, also ribbon blocking-up machines, etc., and straight and circular shuttle battons, of which he makes a specialty. He can make anything in his line on short notice and at lowest prices. Repairing in all branches is promptly executed by him, and all work is warranted.

**S.** B. HUGHES, Ostrich and Fancy Feather Dyer, Black a Specialty, No. 15 Bleeker Street.—A firmly established, prosperous and prominent house devoted to this line of industry, that has acquired a wide and deserving reputation for the excellence of its work, is that of Mr. S. B. Hughes, ostrich and fancy feather dyer. Mr. Hughes is a native and resident of the great metropolis, and having acquired a thorough knowledge of this business by years of practical experience, he inaugurated this enterprise on his own responsibility in 1890 at this address, and has developed a large patronage, which extends throughout the trade in this city and its entire surroundings. The premises occupied are amply spacious and commodious, and comprise an entire three-story and basement brick building having a frontage of twenty-five feet with a depth of sixty feet, and are admirably arranged for business and working purposes. The working department is provided with all the latest improved special appliances, methods and tools necessary for producing best results, and steady employment is furnished a full force of skilled and experienced hands. He is prepared to execute for the trade at the shortest notice, the dyeing of ostrich plumes, lances, fancy feathers, wings, birds, and all kinds of feather trimmings in any quantities at the shortest notice in the most satisfactory manner, and at the very lowest prices. A specialty is black dying, in which color it is difficult to obtain perfect results, and the work done by him is conceded to be all that can be desired. Mr. Hughes is an expert in his business, and an energetic, industrious tradesman.

**J.** S. MCNEELY, Kiln Dried Virginia Pine Kindling Wood, Office, Factory and Yard, Nos. 547, 549 and 551 West 43rd Street.—This is one of the oldest and best equipped concerns of its kind in this city. It was started in 1835 and was formerly conducted by Henry Rice, who had it for over thirty years. The present proprietor assumed control in 1891. The yard is 100 x 100 feet in area, and the factory is equipped with steam power and machinery, wagons are loaded by elevator, and the facilities here are first-class in every respect. A number of hands are employed, and four teams are in service. A very large and first-class stock is constantly kept on hand, and includes superior grades of pine, oak and hickory in the cord, sawed and split, and in bundles; kiln-dried Virginia pine kindling wood being a specialty. Mr. McNeely is prepared to supply Virginia pine by the cargo, cord, half-cord, quarter-cord and eighth cord; also best quality New York state hickory by the cord, half-cord, etc., for grates and andirons, at lowest rates. He sells in any quantity, wholesale and retail, and can supply the trade and public at bottom prices. The office is connected by telephone, call "442 A 38." Mr. McNeely is a man of thorough experience in the business, and before taking control here had been with the former proprietor a dozen years or more.

**A**CKLEY C. SCHUYLER, Manufacturer of Soda, Ginger Ale, Sarsaparilla and Lemon Soda in Bottles, Nos. 462 and 464 Tenth Avenue.—The oldest, largest, and most important enterprise of its kind, not only in New York, but in the United States, is the establishment now so successfully conducted by Mr. Ackley C. Schuyler, as manufacturer of the famous "Delatour" soda, ginger ale, sarsaparilla, and lemon soda. The inception of this great business dates from 1808, when it was founded by Mr. A. J. Delatour, who enjoys the distinction of having been the first in this country to manufacture and put up soda water in bottles, and whose name has ever since been the registered trademark of the house. To Mr. Delatour succeeded Mr. John Gelston, and, finally, on February 22, 1889, Mr. Schuyler became proprietor. This gentleman possesses an extended experience in this line of business, and was during fifteen years the general agent of the Congress Spring Company, of Saratoga Springs, N. Y. Under his efficient management, the already extensive business has been greatly enlarged, and the reputation of the house much exalted. The plant is one of the finest and most complete in its line in the country, having a full complement of improved machinery and appliances requisite for the business, the daily capacity of the works being large. Only skilled and expert hands are employed. The local trade necessitates the services of several delivery wagons, but the great bulk of the business is done all over the country, from the Atlantic to the Pacific, there being an extensive demand for the "Delatour" goods on the part of all leading hotels, clubs, wine merchants, grocers, etc., in every State in the Union. Mr. Schuyler is a native of Copenhagen, Lewis County, N. Y., whose pronounced success stamps him as a man of ability, judgment and sagacity.



**E**MIL STEFFENS, Lithographer, Fine Color Work a Specialty, Telephone Call 653 Franklin, Nos. 128, 130, 132 White Street.—There is no department of industry, that is better or more generally represented in New York than that of lithography, in which many

houses are engaged, whose aggregate operations go to greatly swell the city's prosperity and industrial greatness. One of the best known of the houses engaged in this line, is that of Mr. Emil Steffens, located at Nos. 128, 130 and 132 White Street, near Centre. This business was inaugurated in 1870, by Mr. Steffens, and has been successfully directed by him from the outset. The extensive trade that has been built up from year to year reaches all over the United States, Cuba and Canada. The business was until very recently situated at Nos. 67 and 69 Spring Street, where it was partially destroyed by fire, thus necessitating its removal to its present home, a spacious fire-proof building. The plant is equipped with electric power and the latest improved lithographic presses and all accompanying facilities, employment is afforded to a large number of expert workmen. Lithographic engraving and printing of all kinds, is here executed in the highest and most perfect style of the art, a leading specialty being made of fine color work, such as show-cards, hangers, segar labels, entire satisfaction is assured in all orders filled; estimates and samples cheerfully furnished. Mr. Steffens is a skilled practical lithographer of many years' experience, and in all transactions he aims to meet the requirements of his customers in the most acceptable manner. Of this most perfectly appointed establishment, we could fill a number of pages, but to make a long story short, we can truly say, "you give your order, Mr. Steffens presses the button, and—your labels are finished."



**L**EOPOLD YANKAUER, Picture Frames and Framed Pictures, Window and Store Shades, Floor and Table Oil Cloths, No. 942 Third Avenue.—In the manufacture and sale of picture frames and framed pictures and the importation of works of arts, one of the finest and most popular establishments in this line, which is also the leading one in this section of the metropolis, is that of Mr. Leopold Yankauer. This gentleman was born in Germany, and came to this country in 1860. Five years later he embarked in business as a dealer in stationery goods, which he abandoned in 1883 to take up his present line. Mr. Yankauer has been at his present location since 1888, when he removed from the opposite side of the avenue. His premises are very convenient and spacious, and are fully stocked with a splendid assortment of fancy goods in the line of picture frames, and a splendid collection of oil paintings, engravings, chromos, oleographs, water colors, etchings. Exquisite frames in antique and unique designs are made to order in the most expeditious manner and superior style, four skilled assistants being employed under Mr. Yankauer's personal supervision. A comprehensive and carefully selected assortment is also carried of window and store shades, floor and table oil cloths, etc., in all the newest styles and designs. Special care is given to all orders, and Mr. Yankauer furnishes, on application, estimates for any work in his line. He is widely known as the inventor and patentee of the Yankauer tack puller, which will pull tacks from picture frames without bending them, and without endangering the glass.

**W**D. DAVIDSON, Horse Dealer, No. 25 Lexington Avenue.—Mr. W. D. Davidson came from the West and having a thorough knowledge of horses, their needs and disposition, which he acquired by years of practical experience, he inaugurated this establishment on his own account in 1888. The premises occupied are amply spacious and admirably equipped for the business, including superior sanitary arrangements, light and ventilation and comfort of the animals, who are under the care of experienced grooms and stablemen. Mr. Davidson makes a specialty of handling Kansas and other Western ponies in the spring, and during the rest of the year he devotes his attention to fine coach and high action horses suitable for private use, also first-class driving and saddle horses. Having direct connection with some of the best breeders and dealers in this and the Western states he is in constant receipt of consignments of young, healthy and stylish horses, and is enabled to place them on the market at the very lowest prices. All transactions are conducted upon the principles of strict business integrity and honor. He also keeps constantly on hand from twenty-five to thirty-five horses that are ready for trial and inspection by purchasers at all times. Mr. Davidson is an active, energetic business man, and is highly respected by all with whom he has any dealings.

\* NEW YORK-1895, \*



ONE HUNDRED AND TWENTY-FIFTH STREET, WEST FROM LENOX AVE.

**P.** WALSH, Carpenter and Builder, Nos. 420 to 422 West 25th Street.—Mr. P. Walsh is one of our prominent and leading carpenters and builders, and is a thoroughly practical and experienced man in his line, who has been established in business for himself for some twenty-five years, during which he has secured a large and high-class patronage. His services are in constant demand by large property owners in this section of the country, and by leading architects, who feel perfectly assured that their plans will be interpreted by him with great accuracy. He has successfully carried to completion some of the largest and most important building contracts given out in this city and vicinity, all of which stand as monuments to his skill and ripe experience. Among these we may mention the new St. Elizabeth Academy, in Madison, N. J., the home of the Little Sisters of the Poor, New York; the residence of the Vicar-General, 51st Street and Madison Avenue, New York; the Gledhill Wall Paper Company's factory, New York; St. John's church, East 55th Street, New York; a factory building on Bleeker Street, New York; Father Power's residence 129th Street, New York; the Temple Beth-El, 75th Street and Fifth Avenue, New York; the Y. M. C. A. Building on the Bowery; Mr. Gledhill's six flat buildings on 34th Street and Fifth Avenue; the Bedford Park convent in the Twenty-fourth Ward; the Church of the Sacred Heart; St. Michael's church, 32nd Street and Ninth Avenue; the New York Mother's Home on East 86th Street; the House of the Good Shepherd on 89th Street, etc. Mr. Walsh also built the scaffoldings used in the erection of the spires of St. Patrick's Cathedral, a most difficult piece of work, which he accomplished with great skill. He utilizes two floors, each 25 x 125 feet in dimensions, which are equipped with improved machinery and appliances, operated by steam power, and employs from twenty-five to one hundred men, according to season. All work executed by him is a credit to his ability as a builder. Mr. Walsh came to this city when a boy. He is a member of the Building Trades Exchange.

**C**ELLA BROTHERS, Importers of Italian and French Groceries, Wines, Liquors, Etc., Etc., Nos. 38 and 40 South Fifth Avenue.—A well-known house that has acquired a most enviable reputation for dealing in first-class goods is that of Messrs. Cella Brothers. This well-known house was founded originally in 1865 by the firm of Messrs. A. Cella & Brothers and at once developed a very large and substantial trade, both wholesale and retail, which is constantly increasing. Owing to the lamented decease of Mr. A. Cella in 1874, the business passed into the control of the present firm under the existing title. The individual members of the firm are Messrs. Jeralamon and Dominico Cella, aged respectively about fifty-three and fifty years, natives of Italy and residents of this city for many years; and are thoroughly familiar with all branches of the business. The premises occupied are very spacious and commodious and comprise an entire floor and basement, each 50 x 100 feet in dimensions, which are admirably equipped for the business. The stock

carried is full and complete and embraces everything in the line of Italian and French groceries and food supplies of their own direct importation, and all kinds of staple and domestic food articles, such as fresh new crop teas from China and Japan, Java, Mocha, Rio and other coffees, cocoas, chocolates, pure and fresh ground and whole spices, table delicacies, condiments, relishes, fresh fruits, vegetables, meats and fish in hermetically sealed tin and glass cases, select creamery butter and other dairy products, smoked, salt and dried meats and fish, the earliest fruits and vegetables of the season, bakers' and laundry supplies, etc. The stock of wines and liquors is A 1 and consists of the most famous champagnes, ports, sherries, clarets, gins, French brandies and the most celebrated distillations of rye and bourbon whiskies, besides cordials, bitters, etc. These are all of absolute purity and are sold at lowest prices, and all orders are promptly filled at the lowest prices and delivered free of charge.

**B**UCHANAN BROS., Wholesale and Retail Dealers in Red and White Ash Coal, Virginia Pine, Oak and Hickory Wood, Nos. 210, 212, 214 Eleventh Avenue, Nos. 564-566 West 25th Street and Nos. 221-223 West 32d Street.—These gentlemen are extensive wholesale and retail dealers in red and white ash coal, Virginia pine, oak and hickory wood, and their business has assumed very large proportions. The inception of this business dates from 1883, when it was founded at No. 110 West 25th Street, by the then firm of Buchanan, Henderson & Co. These were succeeded in May, 1887, by the present firm, composed of David and Robert Buchanan. These gentlemen have acquired an enviable reputation for liberal and honorable dealing, are entirely reliable and responsible, and all their transactions are marked by a careful regard for the interests of their patrons and the maintenance of their high standing in the trade. In 1887 they removed their business premises to Eleventh Avenue and on West 25th Street, and four years later opened an additional yard on West 32d Street. These extensive premises are well adapted for the handling and storage of supplies, and the firm possess excellent facilities for the prompt and perfect fulfillment of all orders. The coal handled is noted for its uniform superiority of quality, every bushel disposed of being guaranteed as coming up to the highest standard of excellence. The varieties comprise Lehigh, Scranton, Wilkesbarre, Plymouth red ash, white ash, and English cannel, furnace, egg, stove, nut, etc., all of which are received direct from the mines, and recommend their own superior merits to the inspection of all. The ruling prices are the lowest known to the trade, and hotels, factories, and other large consumers are given special rates. The supply of pine, oak and hickory wood is also kept complete, and orders by mail or otherwise are promptly attended to. The trade of the house is large and influential, the annual sales of coal alone being from 15,000 to 20,000 tons. The Messrs. Buchanan have been residents of New York since 1873. They are members of the Retail Coal Dealers' Exchange.

**H**ARLEM ROOFING COMPANY, Contractors, No. 249 East 119th Street.—A time honored enterprise and one which has achieved the most pronounced success, is that of the Harlem Roofing Company, with office at No. 249 East 119th Street, between Second and Third Avenues, and factory at 116th Street and East River. This noteworthy house was founded in 1865 by Mr. C. M. Vandervoort. In 1894 he admitted to partnership his son, Mr. C. H. Vandervoort. Both gentlemen are natives of New York, the senior being one of our best known and most respected citizens, while his son is also popularly known in the community. The firm occupy commodious, well-equipped premises, employ a large number of experienced hands, and conduct a general business in putting on new roofs, repairing, painting and permanently curing all water leaks in old roofs, about chimneys, flashings, fire walls, copings, lintels, joints of buildings, clapboards, bay and dormer windows, skylights, brick, stone metal or woodwork; relaying and pointing up chimneys and fire walls, repairing old and putting up new gutters and leaders. Roofs that have been condemned as worthless are repaired and preserved many years; and estates are taken charge of, put in complete order, and kept so by the year at moderate charges. Felt, tin, gravel and slate roofing are executed at shortest notice and the most reasonable prices, and first-class work is assured in every instance, a written guaranty being given, while a thorough test may be made before payment. The firm manufacture an oil cement which is used for slate roofs on large buildings. The public library of Boston used twenty tons of the cement. The cement is used by large churches and public buildings in all parts of the United States. Estimates for all are furnished if requested, and all orders by mail are promptly attended to.

**T**HEO. P. HUFFMAN & Co., Commission Merchants in Hay, Straw, Grain, Feed, Etc., Horse Shoe Brand Oil Meal, Nos. 648 and 650 West 34th Street.—New York is one of the headquarters of the commission business, and one of the most extensive concerns engaged in this line in the city, is that of Theo. P. Huffman & Co., who are engaged in the wholesale handling of hay, straw, grain, feed, etc., one of their specialties being the Horse Shoe Brand of oil meal. They occupy a three-storied warehouse, 50 x 100 feet in measurement, and they also have a large warehouse at the foot of 35th Street, where dock and railroad facilities are controlled, there being ample accommodation for forty cars at a time. The business of this house was inaugurated in 1880 by the present co-partners, Messrs. Theo. P. Huffman and Jas. O. Bowne, who are members of the Produce Exchange and thoroughly posted in all matters connected with the commission trade in hay, straw, grain and feed. From fifteen to twenty hands are employed, and a specialty is made of selling goods in carload lots. Consignments are always welcomed while consignors are assured of prompt returns.

**A**NDREW McGRATH, Successor to McGrath & Gidney, Lumber Dealer, Nos. 377 and 379 West Street.—Among the prominent, representative and reliable houses engaged in this business, noted for the excellence of its products, is that of Mr. Andrew McGrath. Mr. McGrath has been a resident of the United States since boyhood, and at present lives in New Jersey. Having a wide range of experience in this line of industry he formed a copartnership with Mr. Gidney, and together they established this enterprise in 1874, under the firm-name of McGrath & Gidney, and developed a large trade among our leading builders and contractors. In 1888 Mr. Gidney withdrew from the concern. Mr. McGrath is deservedly prominent and respected in the lumber trade. He is recognized emphatically by the building trade as an expert authority. He receives his supplies in car and cargo lots direct from the best regions of production. His yard is ell shaped, 50 x 100, and 25 x 130 feet in dimensions, and an immense assortment is constantly carried, while his business quarters are provided with every facility for the transaction of trade. The stock carried embraces the best quality of white and yellow pine, hemlock, ash, walnut, spruce, oak, and other woods, in all dimensions. Mr. McGrath is a member of the New York Lumberman's Association, and highly respected by all of his fellow members.

**F**RITZ HANDRICH & SON, Importers of Wines, Brandies, Etc., Office, No. 203 East 57th Street.—None among our New York wine merchants sustains a higher reputation for quality of goods or honorable dealings than Fritz Handrich & Son. They are importers and bottlers and handle the choicest vintages. They buy direct from producers and have their own cellars at Deidesheim, Germany, and are the largest bottlers in the United States, putting up from 1,500 to 2,000 bottles of wine a day. Rhine wines are a specialty, and their trade extends all over the country. They also import brandies whiskies and mineral waters and can guarantee purity and quality. The house was established in 1867 by the senior member of the firm. Their warehouse and cellars are located at Nos. 309-311 East 56th Street and are spacious, commodious and well equipped. The premises occupied by them are large and spacious. A very large and fine stock is constantly kept on hand, and includes best brands of Rhine wines, of every variety, ports, sherris, Madeiras, Bordeaux, Hungarian and other wines, champagnes, Hennessy, Martel and Cognac brandies, Holland and London Dock gins, Irish, Scotch and fine old rye whiskies, Jamaica, St. Croix and Medford rums, liquors generally and imported mineral waters. The firm can supply dealers, hotels, clubs, etc., at lowest consistent prices, and orders are carefully and promptly filled. Mr. Handrich, the elder, was born in Germany and has lived in this city thirty years. He is a Mason, and is an active member of the Arion Society, the Liederkratz, and the Maennerchor Society.

**A**NDREW BROSE, Mason and Builder, Metropolitan Building, 25rd Street and Madison Avenue.—The building trade is efficiently represented by many of our most talented business men.

Among the number none sustains a higher reputation than Mr. Andrew Brose. This gentleman began business ten years ago, and possessing a thorough practical knowledge of his vocation, he soon acquired a large patronage of the most influential character. He has executed much important, first-class work, among other contracts successfully concluded by him being the construction of the Cammeyer Building, southeast corner Carmine and Bleecker Streets, the Clarence Flats, 58th Street and Sixth Avenue, warehouse on Wooster Street and many apartment houses in various sections of the city. Mr. Brose employs an average force of 125 experienced workmen, whose labors he personally supervises. Estimates for building work of all kinds are furnished at shortest notice, and both as a mason and builder Mr. Brose is unsurpassed by any of his contemporaries. He is a native of this city, and has always resided here.

**P.** DONAHUE & SON, Hides, Tallow, Skins, Etc., Nos. 652 to 658 West 39th Street.—The trade in green hides, etc., has grown enormously during the past thirty or forty years. Among New York's leading merchants in this line there are, perhaps, not any better known than P. Donahue & Son, who are dealers in hides, tallow, skins, etc., and do a very large business. Their trade extends to all parts of the United States. They occupy spacious and commodious premises, and have excellent facilities for curing hides and skins, wool pulling and tallow rendering. The several departments are well equipped, and some thirty hands are employed by them. This business was established in 1860 by M. Donahue & Co., who were succeeded in 1882 by M. and P. Donahue. In 1889, P. Donahue became sole proprietor, and in 1893 he took his son, John V. Donahue into partnership. They carry a heavy stock, and are prepared to fill orders for anything in their line. Mr. Donahue, the elder, was born in Ireland and has lived in this city forty-six years. He is a man of long practical experience and is a member of the Produce Exchange.

**G**EORGE WILEY'S, Cooperage, Nos. 600 to 608 West 39th Street and Nos. 487 to 493 Eleventh Avenue.—For over thirty-one years the gentleman whose name heads this sketch has been established, and has achieved success by earnest, honest and well-directed effort. His establishment is one of the largest and best equipped concerns of its kind in New York. George Wiley has lived in this city thirty-two years, and is a practical cooper. He is a large property owner and is vice-president of the Mutual Bank, and has been an active member of the Produce Exchange for the past twenty years. He is a prominent Mason, being a member of Blue Lodge, Chapter, Knights Templar, Mecca Temple of the Mystic Shrine. Mr. Wiley started in business in 1863, on West 39th Street, and erected the present structure about seventeen years

ago. His cooperage is a two-story building, 100 x 100 feet. All conveniences are provided, and twenty to thirty hands are employed. The office is at No. 600 West 39th Street, and is connected by telephone, "205 D 38th Street." Mr. Wiley manufactures tight provision barrels, etc., and carries a large stock on hand. He can supply anything in his line at shortest notice, at lowest prices, and all orders receive immediate attention.

**F.** BRAUN, Manufacturer of Parlor Furniture, Nos. 175, 177 and 179 Hester Street.—Mr. F. Braun, manufacturer of parlor furniture, founded this business in 1870, and during the quarter century that has since intervened, the history of his house has been an unbroken record of ever-increasing prosperity. He has built up a large and widespread trade, and his regular customers are to be found in all sections of the United States, while a heavy business is also done with foreign countries. He has had long and valuable experience in this line of artistic industry, and the specimens of his handiwork are first-class in every respect. The premises utilized by him for manufacturing purposes consist of two buildings, four stories in height, and having dimensions of 25 x 100 feet. The factory is well equipped in every department, with modern perfected machinery, tools and appliances, the plant being one of the most complete of its kind in this city. Here thirty-five skilled workmen are employed. The output is heavy, the range of production embracing the manufacture of fine parlor furniture, drawing-room sets, easy chairs, lounges, sofas, couches, etc., which are unsurpassed for strength, artistic finish, and quality of materials. A heavy and choice stock is always on hand, and special attention is given to the manufacture of fine furniture according to particular designs.

**G**USTAV SCHMIDT, Sculptor and Manufacturer of Fine Wax Figures, No. 391 Canal Street.—Sculpture is the art of expressing ideas or images in solid materials, and includes the moulding of soft materials as well. It is one of the most ancient of the arts, and one of the highest. A skilled exponent of this profession in New York is Mr. Gustav Schmidt. This gentleman, who has resided in New York ten years, was born in Germany, and graduated from the Academy of Fine Arts at Berlin. In 1887 he established business in this city, and has encountered the most flattering success, his productions now being in demand in all parts of the United States. He makes busts or figures both from photographs or from life, and has before him an average of 200 models per year. One of the specialties is the making of fine wax figures for dry goods, milliners, clothiers, and all other branches of business where they may be used for display purposes. The business premises comprise two floors, 25 x 70 feet in dimensions, and ten skilled assistants are employed here. All of Mr. Schmidt's products bear the stamp of artistic excellence, and the imprint of the master's hand, and the city is to be congratulated upon this accession to her industries.

**H**ENRY C. MINER, Prescription Pharmacy, George W. Hackenberger, Manager, No. 188 Bowery, Corner Spring Street.—It is a fact not generally known to the public that Mr. Henry C. Miner, of theatrical fame, is sole proprietor of a drugstore which is the oldest pharmacy in New York. The establishment was originally founded in 1804 by a Mr. Church, who was succeeded by a Mr. Sands, and at the latter's death he was succeeded by his son. About two and half years ago Mr. Miner formed a co-partnership with the latter, but not long afterward Mr. Sands died, leaving Mr. Miner in sole control. He has placed the business in the management of Mr. George W. Hackenberger, a skilled pharmacist and chemist, and popular member of the New York Pharmaceutical Association. In November, 1894, Mr. Hackenberger first introduced upon the market a new compound of his invention. It is named "Damiana" and "Celery Compound," and is a specific remedy for nervous debility, being unexcelled as a tonic for weakness of all kinds. It has already attained a sale in all parts of the country, and preparations are being made for its manufacture upon an extensive scale. The store occupied by Mr. Henry C. Miner is spacious, elegantly fitted up in marble and onyx and fine woods, and no more attractive pharmacy is to be found in the city. The large stock carried embraces a complete assortment of pure, fresh drugs of all kinds, toilet and fancy articles, etc. Particular attention is paid to the compounding of physicians' prescriptions. Mr. Miner, who was elected a member of Congress at the last election, is a member of the Masonic Order, and many other societies and social clubs, is proprietor of the Fifth Avenue theatre, Bowery theatre and People's theatre, Eighth Avenue, the finest in Newark, N. J., beside being interested in theatrical enterprises all over the country.

**A**STOR MARKET, A. & S. Bloch, Proprietors, No. 462 Columbus Avenue.—One of the most extensive and popular firms in the meat industry is that of Messrs. A. & S. Bloch, whose headquarters are at No. 462 Columbus Avenue, near corner 82nd Street ; while they have branch stores at No. 508 Park Avenue, corner 64th Street (established sixteen years,) No. 791 Park Avenue, near corner 74th Street (established twelve years,) No. 222 West 125th Street (established ten years,) and branches at Nos. 457-459 Broadway, Saratoga Springs, N. Y., and corner Central and Lockwood Avenues, Far Rockaway, L. I. The business of this well-known concern was founded in 1872 by Mr. A. Bloch, and fifteen years ago he admitted his brother to partnership, when the present firm title was adopted. The "Astor Markets" as their stores are named, are of the best equipped markets in the city. The vast extent of the business demands the employment of seventy-five hands and a large number of delivery wagons. The firm deal at wholesale and retail, handle the choicest meats, vegetables, fruit, fish, oysters, and table delicacies to be found in the market, and fill orders at rock-bottom prices. The Messrs. Bloch are natives of New York and are esteemed as being accounted among our most progressive, enterprising business men. Mr. A. Bloch is the popular president of the New York Retail Butcher's Protective Association.



POSTAL TELEGRAPH AND HOME LIFE BUILDINGS, BROADWAY AND MURRAY ST. MERCHANTS EXCHANGE NATIONAL BANK.



**G**EO. H. TOOP, Iron Founder, Nos. 406, 408, 410, 412 and 414 East 91st Street.—For the past twenty years, Geo. H. Toop has been established. He turns out excellent work, and has first-class facilities and can execute orders in the most expeditious manner. Mr. Toop is a man of practical skill and thorough experience, and exercises immediate supervision over all operations. His foundry is a commodious three-story structure and is perfectly equipped. The establishment is provided with full steam power and all needed machinery and appliances, and from thirty to forty hands are employed here. Mr. Toop manufactures iron girders, columns, railings, stairs, fire-escapes, etc., and turns out all kinds of structural iron work. Iron castings for all purposes are manufactured by him, on short notice, and all orders receive prompt and personal attention.

**J**EANS & TAYLOR, Builders, No. 103 South Fifth Avenue.—This firm was organized in 1869 by the present co-partners, Messrs. Edward Jeans and John A. Taylor, both of whom are native New Yorkers, and favorably known to all their fellow citizens. Both are practical builders of thorough experience, possess a sound knowledge of values of materials and the most approved methods of construction, and they are prepared to furnish estimates at shortest notice and undertake contracts of any magnitude. They have performed much notable work in all sections of the Middle States and New England, among other structures being the Christ Memorial Church of Danville, Pa., Trinity House, Fulton Street, this city, etc., and the most recent contract awarded them was for the building of the proposed Christ Church and school at Portsmouth, N. H. The firm employ a force of 150 capable mechanics, whose labors they carefully supervise.

**J.** F. EGAN, Manufacturer of Iron Drying Frames for Roofs, No. 441 Pleasant Avenue.—In his special line of industry, the gentleman whose name heads this sketch enjoys a reputation second to none in New York. He has been established in business since 1885, and has prospered from the start. He has a large trade with builders and contractors, and his patronage is steadily improving. His facilities are ample and excellent, and orders are executed by him on short notice. J. F. Egan was born and brought up in this city. He is a man of practical skill and experience, and exercises immediate supervision over all operations. His shop is a commodious two-story structure, well equipped, and a number of competent workmen are employed by him. Mr. Egan is manufacturer of improved iron clothes-drying frames for roofs, and carries a full stock on hand. He is prepared to supply builders and contractors at lowest prices, and workmanship and material are warranted. Frames are manufactured to order in the most expeditious manner, and all orders receive prompt and personal attention.

**J.** M. & P. SCANLAN, Wholesale Slaughterers of Mutton, Lamb, Veal, Nos. 613 to 619 West 40th Street, and Nos. 14 and 16 Thompson Avenue, West Washington Market.—The most extensive and best known house in the meat supply trade of New York, is that of J., M. & P. Scanlan, wholesale slaughterers of mutton, lamb and veal, whose slaughter house is at Nos. 613 to 619 West 40th Street, where they occupy a building having three floors, each 100 x 125 feet in dimensions. They also have three stalls at Nos. 14 and 16 Thompson Avenue, West Washington Market, and a large branch house at No. 169 Fort Greene Place, Brooklyn. The firm first began business in 1869 in Washington Market, and established their abattoir in 1875, while their handsome Brooklyn house was opened but a few years ago. Through the fair, straightforward methods employed by the Messrs. Scanlan they have been successful from the start, ever commanding the fullest confidence of the trade, and the present extent of their operations demands the employment of 150 hands, and the killing of 5,000 lambs, sheep and calves weekly. The firm are also wool pullers, curers of skins and fat renderers, having the fullest of facilities for operating in these departments of the business. The trade supplied is exclusively wholesale, extends all over New York, New Jersey and Connecticut, and all orders sent the Messrs. Scanlan are filled at lowest prices. Telephone, 575, 3rd Street, N. Y., and 108 Brooklyn.

**V**ORNBERGER, HIRSCH & CO., (Limited), Cleaners and Packers of Sausage Casings, Butchers' Supplies of Every Description, No. 610 West 39th Street.—The largest manufacturers of sausage casings in the world are Vornberger, Hirsch & Co., (Limited), who have been established throughout England and Germany for many years. They are a very old and widely-known firm, and have factories in London, Liverpool, Glasgow, Belfast, Berlin, etc., also in New York. They are cleaners and packers, importers and exporters, and send goods all over the globe. English sheep casings and narrow hog casings, of the firm's own manufacture, are their specialty, and these are goods of the highest grade, being unsurpassed in quality by anything of the kind on the market. The New York branch was established in 1892. It is under the management of Charles McBride, Jr. Vornberger, Hirsch & Co., (Limited), receive the entire output of cured casings of the slaughter houses and packing houses in New York, and manufacture hog casings exclusively in this city. Their establishment here is a 50 x 100 foot four-story and basement brick building, perfectly equipped with steam power and machinery, and give employment to forty hands. They carry a very large stock of casings; also violin, lawn tennis and racket strings, lathe bands for machinery, in fact, manufacturers of every article possible to be manufactured from the intestines of animals. The McBrides are known as the oldest in the world, and were the largest makers of lawn tennis and racket strings previous to joining Vornberger, Hirsch & Co. Mr. McBride, the manager here, came from Glasgow, Scotland, where his father was a manufacturer for years.

**P.** BRADY, Truckman and General Forwarder, Nos. 552, 554, 556, 558 West 58th Street.—One of the largest and most prominent houses of the kind is that conducted by Mr. P. Brady, whose office and stables are at Nos. 552 to 558 West 58th Street, while he has a branch at the corner of 28th Street and Eleventh Avenue. Mr. Brady established his enterprise in 1875, beginning upon a small scale, and his business has steadily grown in extent, until now it is of great magnitude, requiring the employment of fifty men and 100 horses, carts and trucks. A general trucking and forwarding business is transacted, Mr. Brady's facilities enabling him to meet all demands in the most satisfactory manner. Mr. Brady is a native of New York city. He is a member of the Narragansett Club and Exempt Firemen. Mr. Brady makes a specialty of handling live stock to and from New York, New Jersey, Brooklyn and other ports and has in constant use twenty-five live stock trucks.

**R**OSSMAN & BRACKEN COMPANY, Fine Plumbing, No. 387 Lexington Avenue.—This company composes the outcome or consolidation of two old firms, viz.—Mead & Rossman, founded in 1846; Moody & Bracken, founded in 1883. The company was incorporated in September, 1893, under the state laws of New York, with ample capital, the officers being:—President, J. A. Rossman; secretary and treasurer, W. R. Bracken. Both gentlemen are natives of New York, are skilled plumbers, and highly esteemed members of the Master Plumbers' Association. They have executed some of the most important contracts in their line ever fulfilled in this city, and have never failed to give the utmost satisfaction, all work being done in the most scientific and thorough manner. Among the public buildings on which they have performed work may be mentioned the World building, Washington building, Gorham building, Holland building, Gallatin Bank building, Central Turn Verein, Columbia Bank building, New York Academy of Medicine, the San Carlo, the Arena, Havemeyer building, Stokes building, Bloomingdale building, Abbey Theatre, American Theatre, Empire Theatre, Trinity schools and rectory, Lawyer's Title Insurance Company, Tarrant building, Power Houses at Third Avenue and 65th Street, and Bayard Street and Bowery, Mohawk building, Bauman building, Manhattan Hospital, Zalkauhayn apartment house, New York Life Insurance building, Prescott building, Broadway Theatre building, New York Club, Players' Club, New York Athletic Club House, Mount Sinai Hospital, Homeopathic College and Hospital, Hospital for Ruptured and Crippled, Home for Aged and Infirm Hebrews, Young Men's Christian Association building, Young Women's Christian Association building, Margaret Louisa Home, New York Polyclinic, Edison Electric Illuminating Company, Protestant Half Orphan Asylum, Brockholst, Barclay Street Ferry House, the Fourteenth Street Ferry House, Holy Trinity Church and rectory, Rutgers' Riverside Church and rectory,

St. Cecilia's Church and rectory, All Saints church rectory, Calvary chapel, Union Theological Seminary, Hudson County Bank building, the Montague apartment, Suburban Rapid Transit Company, the Argyle, the Story Memorial Hospital, the Oriental Hotel. In addition to the above the firm have also done work for scores of private residences in New York, New Jersey, Massachusetts, Rhode Island and Ohio. Employment is found for some seventy-five skilled hands.

**M.** H. PETIGOR, The American Bottlers' Supply, Manufacturer of Soda Water Bottling Machinery, No. 436 Water Street.—The American Bottlers' Supply is owned and successfully conducted by Mr. M. H. Petigor. Mr. Petigor established business twelve years ago as a dealer in corks, and three years ago he added the bottler's supply department. The premises occupied by him comprise four floors and basement, each 25 x 100 feet in measurement, and the establishment is thoroughly equipped for all demands that may be made upon its resources. The stock carried is large and complete in every respect. It embraces a full assortment of corks, extracts, essences, oils, drugs, sundries, and sugar color for bottlers, bakers, confectioners, and the liquor trade. Mr. Petigor manufactures soda water bottling machinery, siphon fillers and fillers. All linings are guaranteed and a leading specialty is made of repairing, thorough work being assured. An active trade in New York and vicinity is supplied and all orders are filled at lowest quotations. Mr. Petigor resides in this city, where he enjoys the esteem of all with whom he has had dealings.

**J**OHAN KREEB, Wagon and Truck Manufacturer, No. 385 First Avenue.—Successfully engaged in the wagon and truck building industry of New York city is the firm of Kreeb & Son, who have factories at No. 385 First Avenue, and at Nos. 184-186 East 64th Street. The latter was established in 1894 by Mr. John Kreeb and his son, John Kreeb, Jr., under the firm title of Kreeb & Son, but the senior member of the firm had been established on First Avenue the past twenty-four years. Both are practical mechanics, Mr. Kreeb, Sr., being a skilled wood worker, while his son is a fully qualified wood worker. The former was born in Germany, the latter in this city. The works on 64th Street comprise a floor and basement, 100 x 50 feet in dimensions, fully equipped and provided with forges, tools and all conveniences, and employment is found for a force of skilled workmen. The Messrs. Kreeb build all kinds of light and heavy wagons, also execute general jobbing and repairing, and their complete facilities, coupled with their knowledge of all branches of the industry enable them to turn out the finest class of work at the most moderate prices. No firm in their line in New York maintains a better reputation for skill and reliability.

**J**OHAN H. SCULLY, North River Blue Stone, 101st Street and East River.—The gentleman whose name heads this sketch has been established a number of years, and is well known in building circles.

He was formerly of Scully & Moran, from 1887 to 1894, when the firm dissolved partnership. He then started in business alone at the present location, and has been highly successful. His yard, which is conveniently situated at 101st Street and East River, is spacious and well equipped. He has excellent facilities for receiving, storing and dressing stone, and employs a large force. John H. Scully is a native of New York State, born and brought up in Ulster County. He is a practical stone cutter and a man of push and energy, as well as of skill and experience. He is a member of the Blue Stone Contractors' Association and also of the Building Trades Club. He takes an active interest in public affairs, too, being chairman of the Twenty-fourth District New York State Cleveland Democratic Club, and belongs to the Manhattan Single Tax Club. Mr. Scully is dealer in all kinds of North River blue stone, and does a large business. He receives direct from the quarries by boats, and keeps on hand always a big stock. He can supply anything in the line indicated, in any quantity on shortest notice, and at lowest figures. Estimates are furnished by him and all contracts are executed with promptness and reliability. Mr. Scully supplied stone for several buildings on Fifth and Lexington Avenues and other parts of the city. He is prepared to supply and lay flagging, likewise, and satisfaction is guaranteed.

**P**WEICK'S SONS, Wagon and Truck Builders, No. 405 West 36th Street.—Messrs. P. Weick's Sons, the widely known wagon and truck builders, was originally founded in 1872 by Mr. P. Weick, who retired from it in March, 1890, and was succeeded by his two sons, Albert and Frank Weick, under the present firm-name. The history of the concern shows a continual development of resources, and a steady augmentation of the permanent trade long since acquired. Fifteen years ago Mr. Weick erected the building which is now utilized; it is two stories and basement in height, and of spacious dimensions. Two forges are operated, and steady employment is given to a force of from ten to twenty experienced smiths. The range of production embraces wagons and trucks, both light and heavy, for all purposes, a specialty being made of the finest grades of delivery wagons. In their manufacture, only carefully selected and well seasoned lumber, and other first-class materials are used, and the vehicles turned out from this shop are unsurpassed for strength, lightness, ease of draught, and workmanship, while the prices that prevail are extremely moderate. Repairing in all its branches is neatly done, at the shortest notice, and orders are promptly attended to. Both partners are practical and experienced in their line of business, and under their able management, the continued prosperity of this reliable house is well assured. They are natives of this city.

**J.** MAURICE BEACH, Coal and Wood, Telephone Call, "415 79th Street," Nos. 403, 405, 407 and 409 East 107th St.—There is no more popular or reliable coal and wood dealer in the upper east side of the city than J. Maurice Beach. He handles the very best grades of fuel, and guarantees both quality and quantity. His prices, too, are always the lowest, and his customers are always assured of getting an excellent article and full weight, as well as prompt and satisfactory service. He makes a specialty of superior coal for family use, and sells about 6,000 tons a year. The business conducted by this gentleman was established eighteen years ago by John O'Brien, who was succeeded, in turn, by Brandt & Kessler, and Charles H. Pruser. In January, 1894, Beach & Son became proprietors, and when the senior member of that firm—Joshua M. Beach—died in September last, his son and partner assumed sole control, carrying on the business alone since with uninterrupted success. Mr. Beach, who is a member of the New York Retail Coal Exchange, was born and brought up in this city, and is one of the rising merchants of Harlem. His yard, which is conveniently situated, is 100 x 100 feet in area, and well equipped, and the office has telephone connection—call, "415 79th." A very large stock is constantly kept on hand by him, and includes steam and family coal in all sizes, and all under cover; together with pine, oak and hickory wood, sawed and split in lengths for kindling. A number of wagons and carts serve customers and particular attention is given to mail orders.

**F.** L. ENGERT, Designer and Manufacturer of Fine Cabinet Work, No. 317 East 22d Street.—Mr. Engert has had long experience in this branch of industry and possesses a thoroughly practical knowledge of its every feature and detail. He founded this business in 1884, and from the start secured very influential trade connections and a widespread, permanent patronage. His factory occupies one floor of a building 50 x 150 feet in dimensions. It is equipped in superior manner with the most modern types of wood-working machinery for planing, sawing, moulding, scroll-sawing, turning, etc., operated by a steam engine of ample power, while steady employment is given in the various departments to some twenty skilled workmen. Mr. Engert designs and manufactures all kinds of furniture, mantels, doors, house trimmings, fancy cabinet trims, brackets, trusses, book and show cases, hardwood ceiling and flooring, etc., while a general line of cabinet work is executed for the trade. He is prepared to manufacture anything in his line from plans and designs submitted to him, at shortest notice, and employs designers and expert wood carvers who turn out the finest work known to the trade in this city and Brooklyn. All woods utilized are of the best quality, thoroughly seasoned, and all work is warranted to give perfect satisfaction as regards workmanship, finish, and economy in prices. The trade of the house is large, first-class and influential, and is derived from the leading contractors and builders in New York and Brooklyn. Mr. Engert resides in the latter city.

**G**EORGE BRUECKE, Portraits, No. 835 Broadway.—A name as widely known as it is honored in art circles is that of Mr. Geo. Bruecke. This gentleman established business here in 1877 at No. 318 20th Street, removing to the present location in 1893. His studio is one of the most attractive, as well as the oldest and leading in its line in the city. It is elegantly fitted up and contains a splendid array of specimens of Mr. Bruecke's genius, among them a free hand ink drawing of the Chinese Ambassador. He makes portraits in oil, water colors, pastel, or India-ink. His work is well executed and he is remarkably successful in catching and reproducing just the right expression. Mr. Bruecke enjoys an unsurpassed reputation for conscientious talented work and includes among his patrons our best people and most prominent art connoisseurs. He has orders from all parts of the United States and foreign countries. Mr. Bruecke is a native of Berlin but has been a resident of the United States since nineteen years of age. He has followed this art his whole life and is highly distinguished in our best circles.

**W.** H. MERRIAM, Obelisk Livery and Boarding Stable, Nos. 113 and 115 East 84th Street.—The establishment known as the Obelisk livery and boarding stable is one of the oldest in this section of the city. The proprietor, Mr. W. H. Merriam, is a well-known and experienced liveryman, who has been sole proprietor since 1890, succeeding the firm of J. S. Merriam & Son, a prominent member of which founded the business more than fifteen years before. The building has three stories and basement each 50 x 100 feet in area, and, though an old stand, is fitted with all the modern improvements of a first-class stable. There are accommodations for seventy-two horses and there is a full line of first-class coaches, landaus, coupes and broughams suited to every variety of driving purpose. All orders receive punctual attention at any hour, and in order to afford patrons every facility the office has telephone connection, the call being, "159 A, 79th Street." Careful and experienced drivers only are employed and a specialty is made of catering to the best family trade. The stable has a large and first-class patronage, both in livery and boarding, and a feature of the business is the large number of regular customers who have patronized this stable for many years.

**T**HOMAS BURTON'S SON, Undertaker, No. 23 University Place.—An old-established and most favorably known undertaking establishment in this city is that of Thomas Burton's Son, established within a quarter of a mile of the present location in 1856. This prosperous business was founded by Mr. Thomas Burton, who was succeeded by his widow, Mrs. Thomas Burton, who placed in charge as manager her son, J. Chas. Burton in 1888. The premises occupied are handsomely and appropriately fitted up. Mr. Burton caters to first-class custom and furnishes everything necessary for the plainest or most imposing cere-

monies. He is an expert embalmer, as are all the assistants, and performs all his duties with accuracy, judgment and propriety, being prompt in meeting all engagements. There are parlors for the accommodation of those patrons who may be strangers in the city or who may not have the facilities for funeral services, especially for the convenience of those who may be living in either boarding houses or hotels, where a quiet service would be almost impossible. A fine stock of coffins, caskets and metallic burial-cases, trimmings, shrouds and other funeral goods from which to make selections are on hand and the prices are at all times moderate. Mr. Burton is a native of New York City and is a popular member of the F. and A. M., 32d degree, Mystic Shrine, A. O. U. W. and B. P. O. E.

**S**CHRAG & MUTH, Dressed Hogs, Foot of West 40th Street.—From a commercial point of view, the importance of the trade in live and dressed hogs in this city can scarcely be overestimated, and a number of prosperous firms have come to the front in the line indicated during recent years. Among these can be named Schrag & Muth, foot of West 40th Street. They receive native and western stock, alive, and do their own slaughtering. They have excellent facilities for killing, and sell live and dressed hogs. They have steam power and all the latest improved machinery and appliances pertaining to the industry in service, and employ a large force. This flourishing business was established in 1889 by Charles A. Schrag, who conducted it alone up to May 1, 1894, when he took John G. Muth into partnership. Both are men of push and energy as well as experience, and are members of the New York Produce Exchange. Schrag & Muth sell to provision merchants, packers and retail butchers, and have a large and growing trade. They carry a big stock, and fill orders for anything in their line on shortest notice and at lowest market rates.

**D**ONAGHY & STEVENS, Manufacturers of Paneled Work, Store Fronts, Sash, Doors and Blinds, Bandsawing, Window Frames and House Trimmings, Nos. 638 and 640 West 48th Street.—This business has been established about eighteen years. It was started by Plowdon Stevens, who was succeeded in November, 1892, by Donaghy & Stevens. H. Donaghy was born in Ireland and has lived in New York thirty years. A. L. Stevens, his partner, is a son of the former proprietor, and is a native of this city. Both are men of practical skill and thorough experience and exercise immediate supervision over all operations. Their shop is spacious and commodious and is well-equipped. All conveniences are provided, including steam power and machinery, and fifteen hands are employed here. Donaghy & Stevens manufacture store fronts and fixtures, sash, doors and blinds; also window frames and house trimmings. They can furnish anything in the line indicated on short notice, and at lowest prices. They are also prepared to do paneled and general interior work. Band sawing is done for the trade, and jobbing is promptly attended to.

**ROCKWELL'S BAKERY.** Hugo Fredericks, Manager, Nos. 429 and 431 East 75th Street.—A leading and prosperous house in this line which has always maintained a most enviable reputation for the superior excellence of its productions is that known as Rockwell's bakery. This well-known and reliable concern was founded originally by Mr. Percy Rockwell about the year 1880, who conducted it with unvarying success until his decease in 1892, since which time it has been carried on by J. W. Rockwell, with Mr. Hugo Fredericks as manager. Mr. Fredericks is a thoroughly experienced and practical man and was manager of this concern for a number of years previous to the death of Mr. Percy Rockwell, and under his long familiarity with the business and enterprise the patronage of the concern continues to increase. The premises occupied comprise three entire floors, each 50 x 150 feet in dimensions and are fully equipped with ample steam power, the latest improved bake-ovens, special tools and machinery for the production of the highest grades of Vienna, rye, Graham, milk and other kinds of bread, and rolls. The establishment has a daily capacity of from 18,000 to 20,000 loaves of bread and steady employment is furnished a large force of skilled and experienced bakers, assistants, horses, delivery wagons and drivers distributing the daily products in this city, Brooklyn and other suburbs. A specialty is the supplying of steamers, first-class hotels, restaurants, groceries, and institutions. The goods supplied are unsurpassed in quality of material and baking, while the prices are always the lowest. Mr. Fredericks is highly esteemed by all with whom he has any dealings.

**THOMAS RAE,** Carpenter, Builder and Contractor, No. 405 West 24th Street.—Mr. Thomas Rae embarked in this line of enterprise in 1887, as a member of the firm of Rae & Mulgrew, which was dissolved in 1888. Mr. Rae has since continued operations alone, meeting with deserved success, securing a liberal and influential patronage. He is an expert builder and carpenter, and undertakes the erection of new buildings, and the alteration of old premises. He is at present engaged on the construction of some of the most substantial American basement dwellings in course of erection in New York, the list including a block of twelve brown stone dwelling houses on 149th Street for Henry Watson, Esq.; also has built the following buildings, at Nos. 85 and 87 Front Street for the estate of John Caswell; Nos. 54 and 56 Broad Street, for Mr. Charles A. Moran; and at Nos. 35 and 37 Broad Street, for the estate of Daniel M. Edgar and Mr. C. A. Cammon; at No. 222 Madison Avenue for Mr. Gilbert A. Jones; at Nos. 93 and 95 Franklin Street for the estate of William Watson, and many others. His work is highly endorsed by leading architects, contractors, and property holders, while his prices are always as low as is consistent with the best materials and superior workmanship. The premises utilized as a workshop consist of two floors, each being well equipped, and from twenty-five to fifty hands are employed

according to season. Orders are immediately attended to, the telephone call of the office being "86, 18th Street, A." Mr. Rae was born in Scotland. He is highly regarded for his ability and integrity, and his continued success is well assured. He is a member of the Builders' Trade Exchange, and of the General Society of Mechanics and Tradesmen.

**JAMES W. MORAN,** North River Blue Stone, Yard: 100th Street.—Among the leading and representative business houses in New York engaged in the handling and cutting of North River and Pennsylvania bluestone, is that of Mr. James W. Moran. This business was established in 1887 by the firm of Messrs. Scully & Moran, the latter succeeding to its sole control in 1894. He has made a success of it from the start, and has had several times to enlarge his facilities. He is perfectly equipped and qualified to undertake the largest contracts for the supply of cut stone, and has carried to a successful completion many important orders and commissions in this city and vicinity. He has cut and supplied the stone for, among others: Mr. Raphael's building at Fifth Avenue and 39th Street; a building at Hudson and Spring Streets; one on Sullivan Street, for Mr. T. Brennan; one at 28th Street and Ninth Avenue, for Weil & Meyers; one at No. 63 Sands Street, Brooklyn; one at 82d Street, and Columbus Avenue; one on Ludlow Street, for Weil & Meyers, etc., etc. The yard covers an area of 50 x 100 feet, and from ten to fifteen stone cutters are employed. He executes all work faithfully according to specifications and within contract time. The works are well equipped with the latest improved machinery and appliances, and in every respect this is one of the best stone yards in New York. Mr. Moran was born in Ulster County, this State, and brought up to this trade. He is a member of the Bluestone Contractors' Association, the Builders' Exchange and the Building Trades Club.

**PETERS & HEINS,** Manufacturers of Carriages, Wagons and Trucks, Nos. 612 and 614 East 83d Street.—This prominently known concern was organized twelve years ago by the present proprietors and these gentlemen, Messrs. J. F. Peters and F. Heins, possessing a thorough practical knowledge of the art of constructing vehicles of all kinds, and making it an unalterable rule to turn out none but the finest work, have built up an enviable reputation. An important contract they have now in hand is that calling for the building of twelve patrol wagons for the New York Police Department. In 1889 the firm removed to their present address, where they built a five-storied brick building, 50 x 125 feet in dimensions. The works are equipped with the best tools and appliances, and employment is given thirty-five experienced workmen. The Messrs. Peters & Heins manufacture all kinds of carriages, open and top buggies, business wagons, trucks, carts, etc., and they also give careful attention to jobbing and repairing. First-class work is assured all patrons, and all orders are executed promptly at most reasonable prices.

**G**EORGE F. HOPKINS & CO.,  
Manufacturers of Window  
Shades, No. 257 Canal Street.

—Though only about three years established, George F. Hopkins & Co., manufacturers of window shades, have a large business. They have been very successful from the start, and their prosperity is certain to endure. They turn out fine goods, and every article leaving their establishment is warranted as to make and material. Their productions are noted for elegance and excellence, and the demand for them gives evidence of steady increase. Mr. George F. Hopkins, the active



partner and manager of the firm, was brought up in this city, and is a man of many years' experience in their line, and is thoroughly conversant with the wants of the trade. The quarters occupied by them as office and factory are commodious and well equipped, and a number of hands are employed here, while three salesmen represent the concern in and out of town. They manufacture window shades in all styles, and in all grades, and carry a large and first-class stock. This firm can supply the trade on the most favorable terms, and all orders receive prompt and personal attention.

*Yours Truly*  
*Geo F. Hopkins.*



**W**ILLIAM E. DILLER, Builder, No. 243 Columbus Avenue.—Among the most successful and reliable contractors and builders here is Mr. William E. Diller, who has been engaged in this line of enterprise for the period of ten years past, and during that time has erected many substantial and elegant residences in the upper part of the city. He makes a specialty of purchasing choice building lots in the best and most fashionable streets on the upper west side, and of erecting modern and commodious dwelling houses, which he places on the market at moderate figures, and easy terms of payment. He has at all times on his books a number of houses very desirably situated, which are confidently commended to the consideration of the house buying public, in the conviction that they will be found worthy to rank with much costlier dwellings in solidity of construction, as well as in those aesthetic refinements and sanitary improvements that are now considered essential to a first-class modern city home. Mr. Diller has already constructed some fifty of such houses, which he has disposed of at prices averaging between \$40,000 and \$45,000, and which have never failed to prove entirely satisfactory. He also does an extensive business as a general real estate dealer. He is a native of Virginia and a resident of New York since 1880.

**R.** A. GREACEN, Importer of Brandies, Wines, Etc., and Dealer in Fine Rye and Bourbon Whiskies, No. 443 West 31st Street.—A concern that has been in successful operation for close on to fifty years, and has continued without a break, through the entire interval in the possession of the original founder, is entitled to special recognition in any review of the commercial resources of the city. No house in the metropolis engaged in the importation and wholesale handling of brandies, wines and liquors is more widely known and enjoys a better reputation for the standard excellence and purity of its goods than does that of Mr. R. A. Greacen. Mr. Greacen was born in this city of Scotch parents, and laid the foundation of this flourishing business in 1851 as the senior member of the firm of Greacen & Kluber. In 1859 he became sole proprietor, and in 1884 he erected the substantial and commodious structure of which he now occupies a portion as office and salesrooms. He utilizes the ground floor and basement, and these are completely stocked with a choice selection of brandies, whiskies, rums, gins, champagnes, clarets, sauterues, burgundies, ports, sherries, cordials, liqueurs, bitters, fine rye and bourbon whiskies, New England rum, extra French spirits, Hostetter's Bitters, Burke's Irish and Scotch whiskey, Kinahan's L. L. Irish whiskey, Guinness' stout, Bass' ale, Old Tom gin and other case goods. The business is entirely of a wholesale character. Mr. Greacen is one of New York's most successful and popular citizens. He is prominent in local and national political circles, being president of the 15th Assembly District Association and was a Republican delegate to the Chicago convention that nominated Gen. Harrison for the presidency in 1888. He is a director of the Mutual Bank of New York, a church trustee, and is also

owner of a large stock farm in Virginia. A leading specialty of this house is the "Merrivale" brand of rye whiskey.

**F**LANNERY'S TOWING LINE. Sea, Harbor and Gate, W. H. Flannery, Agent, No. 224 45th Street, Brooklyn; Captain Thomas Flannery; Office, No. 33 Coenties Slip.—One of the most important lines of industry connected with so large a commercial seaport as that of New York city is that of steam towing. Flannery's towing line maintains a high reputation in this line. This enterprise was founded originally in 1886, by Messrs. W. H. Flannery, agent, whose residence is at No. 224 45th Street, Brooklyn, and Captain Thomas Flannery, both of whom are thoroughly practical and experienced men in the business. They are owners of four large and powerful tow boats, including the propellers E. H. Garrison, W. H. Bentley, William C. Nicol, and others, one of which is licensed to carry passengers, while all are fully equipped with fire and wrecking pumps, and all modern appliances. The firm is prepared to execute all orders in the line of towing vessels, barges, lighters, and all other craft through the rivers, harbor, Hell-gate, Sound, or to deep sea water. All of their boats are under the command of experienced and skilled masters. Their office is amply spacious and appropriately fitted up with every facility and convenience, including telephone connections, "578 Broad." Both members of the firm are natives of this city and residents of Brooklyn.

**G**EORGE M. BALLOU, Baker and Confectioner, No. 615 Columbus Avenue.—George M. Ballou is a native New Yorker and is a thoroughly practical and experienced man in every branch of this trade, and for ten years previous to his embarking in business for himself was in the employment of the celebrated concern of Messrs. S. Cushman & Sons. He first started in business for himself in 1890 at No. 506 Third Avenue, and in 1892 moved to his present address, where by devoting himself to the best interests of his patrons, producing the purest and best class of goods, he soon developed a large patronage, which at present requires the constant use of three delivery wagons and the services of from eighteen to twenty hands, while the consumption of flour amounts to forty-five barrels per week. The range of products embraces all the various lines of bread, rolls, biscuits, buns, muffins, tarts, cakes of all kinds, pies, etc. The premises utilized are amply spacious and commodious, with factory in the rear, which is fully equipped with two ovens of the latest improved modern style, also all other necessary appliances. The store is neatly and attractively fitted up, adjoining which is a finely appointed lunch room with a seating capacity of thirty-two, and in which are served fine rolls, buns, pastries, coffees, ice-cream of all flavors, coffee, tea and cocoa. A full and complete assortment of fresh goods are kept constantly on hand. Orders for balls, parties, receptions, weddings, etc., receive most careful attention and early deliveries of fresh goods are made to customers every morning.

**V**IRGIL THURKAUF, Silk Dyer, Nos. 13, 15 and 17 Crosby Street.—In recent years some of the most expert dyers of Europe, realizing the superior business facilities afforded in the United States, have come to this country and established dye works. One of the most conspicuous of these is Mr. Virgil Thurkauf, who occupies two spacious floors, each 50 x 150 feet in area, with steam power and unsurpassed facilities for dyeing all kinds of skein silk, trams, organzine, spun silk, tussah, etc., using only pure dye and wrought colors. The business was established here in 1878 and has been conducted by Mr. Thurkauf since 1884. Mr. Thurkauf is a native of Switzerland, where he learned the art of silk dyeing, and he is universally recognized as the most expert silk dyer on this side of the Atlantic. He employs twenty experienced hands and turns out only the finest work. The silk is not injured in the slightest during the process of dyeing and the colors are permanent. The customers of these dye works are found all over the United States, the superior work done under Mr. Thurkauf's direction making the goods dyed here of more than ordinary value.

**T**HEODORE GUNSEL & SON, Metropolitan Decoration Establishment, No. 2 Fourth Avenue.—For many years now Theodore Gunsels & Son, "Metropolitan Decoration Establishment," has been widely and favorably known. It is the largest and leading house in its particular line in the United States, and has an exceedingly large city and out-of-town patronage. The firm manufacture flags of all nations, and turn out notably fine work. They furnish decorations for public halls, processions, picnics, grand festivals, military, civic and masquerade balls, political and other meetings, and their facilities are unequalled. They make flags, banners, rosettes and badges of all kinds to order, on short notice, and carry an immense assortment on hand. Their trade extends throughout the United States. This flourishing business was established in 1865 by Theodore Gunsels, who conducted it alone up to two years ago, when his son, Alfred, became a partner. Mr. Gunsels the elder died in December last, but the firm-name remains unchanged. The business premises occupy the whole of a 25 x 130-foot four-story brick building, and are well equipped in the different departments. Some twenty-five expert hands are employed here. An extensive and complete stock is constantly kept on hand, and includes full and fine lines of flags, banners, regalia, rosettes, badges and kindred articles in great variety. The firm can supply societies, military organizations, college clubs, fraternal orders, etc., at lowest possible figures, and workmanship and material are warranted. Bottom prices are quoted to the trade. Estimates are given on decorations for all occasions in city or country. Mr. Alfred Gunsels is a New Yorker by birth and is well known as a young man of energy and thorough practical experience, and is conversant with every feature and detail of the business. He is a member of the Arion Society, and also belongs to other associations.

**W**EST END STABLES, Greive & Horner, Proprietors, Corner of 73d Street and Amsterdam Avenue.—The West End Stables, Messrs. Greive & Horner, proprietors, enjoys a most enviable reputation for the superiority of its service. This popular enterprise was founded originally in 1888, by Mr. George Crawford, and was conducted by him with unvarying success until the first of January, 1891, when it passed into the control of the present firm, which is composed of Messrs. George Greive and J. W. Horner, both natives of this city, and are thoroughly experienced horsemen, fully familiar with their wants and requirements. The premises occupied comprise a spacious and commodious three-story brick building covering an area of 50 x 100 feet, which is fully equipped with all modern improvements, including steam heat, hot and cold water, elevator, gas, speaking tubes, telephone call "968-38" and free district messenger service; and the sanitary and ventilating is perfect. The building has ample accommodations for one hundred and twenty-five horses in box and open stalls, on the first floor and basement, and at present they have seventy boarders, who are provided with the best and purest food bounteously served and are under the care of thoroughly skilled and experienced grooms. They also own twenty-eight horses and a full supply of first-class coupes, landaus, victorias and broughams, which they let to patrons each with two stylish and handsomely equipped horses, and careful drivers in livery, for shopping, calling and pleasure, at all hours of the day or night, while a specialty is made of balls, weddings, receptions, theatres, etc. Mr. Greive is a member of the New York Caledonian and American Curling Clubs, while Mr. Horner belongs to the New York Livery Men's Association and also to the American Curling Club and Royal Arcanum.

**J**OHAN D. LYMBER, The Marcella Florist, No. 6 East 125th Street.—Mr. John D. Lymber is, beyond all question, the leading florist in this section of the city. His salesrooms, which are adjacent to Fifth Avenue, occupy the first floor and basement, each with an area of 25 x 100 feet, where he always carries a large stock of artistic floral designs, choice cut flowers, decorations and plants ready for immediate delivery. He makes a specialty of palms and potted plants, of which he shows an immense variety, and his stock of cut flowers is complete at all seasons. He grows all kinds of domestic and tropical plants and flowers, and the resources of his establishment are such that orders of any magnitude can be promptly filled. He is prepared to take orders for house decoration for weddings, funerals, receptions, and all kinds of social occasions, carries in stock a full line of artistic floral designs, and makes special designs to order at the shortest notice. Five experienced assistants are regularly employed at the store, where, in addition to the supply of flowers, customers may find a full line of toys, dolls and games of all kinds, both imported and domestic. The telephone call is "555 X."

THE INTERIOR DECORATIVE COMPANY, Nos. 521-523 West 45th Street.—The present is, par excellence, the decorative age, never before having such study and attention been shown to the ornamentation of homes and business houses. Of late years,—say the past quarter century,—the United States has taken the initiative in this line, and it is an acknowledged fact that nowhere else are such attractive homes to be found, whether among the rich or those in humble circumstances. To American inventors is due this great progress, and in this connection, we wish to draw attention to an establishment well worthy of special mention. We refer to The Interior Decorative Company, Messrs. Wm. Beggs and Wm. Leopold, Jr., proprietors, who occupy commodious, neatly appointed quarters at Nos. 521-523 West 45th Street. The firm was organized a year ago, and has been uniformly successful from the outset, a large trade having been acquired from furniture and piano manufacturers, interior decorators, and private citizens. Messrs. Beggs and Leopold are owners of a valuable secret process by means of which fac-similes of inlaid wood work may be so closely executed that none but a skilled expert could detect them from the original. The firm employ a staff of experienced assistants and perform artistic decorations of every kind on furniture ceilings, etc., make signs of all descriptions, but pay particular attention to interior decoration. Both gentlemen are native New Yorkers, and members of the 71st Regiment, N. S. G., State of New York, and now have a contract for decorating Company D's room in the regiment's armory. At their business quarters a full line of samples of their excellent work is displayed, and in every instance where their services may be enlisted, the most satisfactory results are assured.

MR. ERDENBRECHER'S SONS, Undertakers and Embalmers Boarding and Livery Stables, Nos. 584 and 586 East 145th Street. —This is an ably conducted establishment and is deservedly accorded a liberal share of patronage. The business was inaugurated twenty years ago by Mr. Chr. Erdenbrecher, who began as a boarding and livery stable keeper, and in January, 1894, the undertaking department was added. On March 1, 1895, Mr. Erdenbrecher's death occurred, after a lengthy, honorable career, and he was succeeded by his sons, Messrs. Julius T. Erdenbrecher and C. H. Jacob Erdenbrecher, who had been brought up in the establishment and understand thoroughly all the requirements of the business. The firm's stable is a three-storied structure, 50 x 100 feet in dimensions, and it will accommodate fifty horses and a large number of carriages. The firm own twenty-six fine horses, six coaches, two broughams, twenty light rigs, also a hearse, and eight reliable assistants are employed. Carriages or road wagons are furnished at shortest notice, at most reasonable charges. The Messrs. Erdenbrecher are thoroughly competent undertakers and embalmers, and are prepared to undertake the entire charge of funerals and interments, providing everything necessary for such occasions, and fulfilling all duties in the most efficient manner. Both gentlemen are members of the Liverymen's Association of the 23rd and 24th Wards.



**H.** MCARDLE, Livery Stables, Nos. 31, 33, and 37 North Moore Street.—Mr. McArdle represents a flourishing and prosperous element engaged in this line. His stables are located on North Moore Street on property belonging to himself. He has a number of coaches and carriages always in readiness, with good stock to draw them, and experienced drivers. He also has some very stylish single rigs, suitable for taking a spin in Central Park or an outing in the country, with roadsters to match. His stables are four-story buildings, with a frontage on North Moore Street of one hundred and eight feet and a depth of eighty-five feet. Many of the stalls are occupied by horses taken to board by the day, week or month. He employs eight men, and has a steady and influential line of customers. He also makes a specialty of the undertaking business, being a graduate of the College of Embalming. Coaches and hearses and full equipments are always in readiness, with steady drivers and quiet horses. Mr. McArdle came to this city from Ireland in his childhood, and has resided at his present locality during the entire interval. He is a gentleman in the prime of active manhood, enterprising and upright, and in every way a desirable citizen.

**P.** AUL S. BOLGER, Sanitary Plumbing, Drainage and Ventilation, Gas Fitting, Hot Water Heating, Etc., No. 708 Lexington Avenue, Between 57th and 58th Streets.—Mr. Paul S. Bolger sustains an excellent reputation for reliability and skill as a sanitary plumber. He was born in Milwaukee, Wis., and although a young man, has had many years' practical experience in the exercise of his calling. Coming to New York he founded this business in 1882, and has since built up an excellent trade connection. He makes a leading specialty of sanitary plumbing, drainage and ventilation, gas-fitting, hot-water heating, etc., and pays special attention to the testing of old plumbing, and the sanitary examination of buildings, for which he furnishes plans, specifications and estimates. His business premises are spacious in size, well equipped, well stocked with new, useful and reliable goods, and employment is given to some twenty skilled and experienced workmen. By availing himself of all the newest and most approved facilities, Mr. Bolger has succeeded in steadily elevating the standard of his work, and by a natural and logical consequence his services are in steady demand. All kinds of sanitary plumbing, drainage and ventilation, gas-fitting, hot-water heating, etc., as well as repairs, are executed in highly substantial workmanship, all materials being selected with care, and all work being inspected with a scrutiny which cannot fail to detect imperfections, however small or insignificant. This has made Mr. Bolger's work distinguished for its general superiority. Prices are placed at a very fair and reasonable figure. Mr. Bolger did the plumbing work on the Hoffman House, the Consolidated Exchange, Cooper Institute, and many of our large buildings. He is a member of the National Master Plumbers' Association, and of the Builder's Exchange. The telephone call is "1824 38th Street."

**A.** NDREA LERTORA, Manufacturer of Marshmallow, No. 7 Wooster Street.—One of the most popular articles of consumption in confectionary is marshmallow, and it is also one of the most wholesome. The foremost house in New York engaged in this line is that of Andrea Lertora. This house was founded in 1872 by Franchi & Lertora, and he bought out Mr. Franchi in 1887, and Mr. Lertora then became sole proprietor. This gentleman was born in "Fair Italia" but has resided in New York since boyhood. He is a skilled practical confectioner and has met with deserved success. His factory comprises two floors, each 22 x 100 feet in dimensions, and they are equipped with first-class appliances for manufacturing marshmallow, and a force of experienced hands is employed. The output is an extensive one and the goods, which are of the choicest quality, are shipped to all parts of the United States, while a considerable quantity is exported to foreign countries.

**T.** HE JACOBSON MANUFACTURING COMPANY, Manufacturers of Mouldings, Etc., Nos. 234 and 236 West 116th St.—Few branches of industrial activity have had such a marked effect in contributing to domestic refinement and elegance as that devoted to the production of picture and decorative mouldings, and of composition ornaments for interior decorations, the application of picture mouldings to side walls having become a distinct feature of interior decorations. A prominent and representative concern thus engaged is The Jacobson Manufacturing Company. This business had its inception in 1881, and its operations were at first confined exclusively to the manufacture of picture mouldings. In 1892 the present company was organized and incorporated, its officers being president, S. Jacobson; vice-president, S. Drechsler, and secretary and treasurer, G. S. Jacobson. This company possesses a reputation and a trade co-extensive with the country, as designers and manufacturers of artistic decorative mouldings and architectural ornaments in composition, papier mache, and carton-pierre for interior and exterior decorations. Their catalogue just issued will be sent to any architect or builder upon application. They are making a specialty of ornaments for colonial residences, now so much in vogue. The works occupy three floors and the basement of a building 25 x 100 feet in dimensions, and are equipped with all the latest improved machines and appliances, employment being steadily furnished to between thirty-five and forty skilled and expert workmen. The specialties of this responsible and popular company are absolutely unsurpassed for elegance, quality of materials, style and fine finish, and are the embodiments of artistic skill of the highest order of excellence. In many markets they are preferred to the productions of any other house, and in this city they practically supplant all similar goods. The long experience in the business, and the comprehensive knowledge of the wants of the trade possessed by the management, render the company especially competent to grant every advantage possible to its patrons.

**L.** BOWSKY, Plumbing and Gas Fitting, Manufacturer of the "Bowsky Patent" Plumbers' Charcoal Furnaces, Etc., No. 849 Third Avenue.—Over a quarter of a century ago, the gentleman whose name heads this sketch started in business. He has been established on Third Avenue ever since 1869, and has occupied the present quarters sixteen years. He is manufacturer of the "Bowsky Patent" Plumbers' Charcoal Furnaces, which are a triumph in their way, and are without a superior for the purposes intended. They have been on the market since 1883, and are now in extensive use. The "Bowsky" Plumbers' Furnace is constructed on new and improved principles, and is made of the best American sheet iron. It consists of a double body or shell, and is at once durable, safe and economical. It is conceded to be in all respects the most complete and perfect contrivance of its kind ever devised. The "Bowsky" is made in various sizes, and is for sale by the trade. L. Bowsky was born in Germany and has been in this city thirty-four years. He is a man of practical skill, of long and thorough experience, and is one of the oldest members of the New York Master Plumbers' Association. He occupies a spacious store and basement at No. 849 Third Avenue, and carries a full stock of supplies; also ranges, heaters and furnaces. He does all classes of plumbing and gas fitting work, and gives special attention to house drainage, sewerage, ventilating, hot air and hot water heating. He also does tin and sheet iron work, and jobbing in all branches is promptly executed.

**C**EDARHURST STABLES, Smith & Radiker, Proprietors, Boarding and Livery, First-class in Every Detail, Nos. 147 to 151 West 83d Street.—The livery and boarding stable industry is one of Gotham's leading business interests. This is shown by the fact that there are 69,312 horses and 4,380 stables in the city, according to the latest census taken by the Board of Health. One of the foremost establishments engaged in this industry is that of the Cedarhurst Stables. This business was inaugurated seven years ago by Mr. Tallman, and three years since he was succeeded by the present proprietors, Messrs. E. C. Smith and P. T. Radiker, both natives of this city, and young men of excellent business ability. They are thoroughly conversant with all the requirements of the stable business and take pride in being the owners of one of the finest stables in the metropolis. The premises consist of a spacious five-story and basement building, 75 x 100 feet in dimensions, with stabling accommodations for 135 horses. The establishment is heated by steam, has a steam power elevator, all modern sanitary improvements, a handsome ladies' reception-room, harness-room, and all conveniences. The firm own forty fine road and saddle horses, fifty carriages and wagons, and twenty-three stablemen and grooms are employed. A general livery and boarding business is carried on, and satisfactory service and the most courteous treatment is assured all patrons.

**J**AMES McCULLAGH & CO., Sanitary Plumbing and Gasfitting, No. 661 Sixth Avenue.—One of the most successful representatives of this trade in New York is Mr. James McCullagh, active member of the firm of James McCullagh & Co. This gentleman was born abroad, but has resided in this city since boyhood, having come here twenty years ago, when but eight years old. He studied the plumbing and gasfitting industry under competent workers in the trade, and possesses an expert practical knowledge of all its branches, also of the kindred industry of gasfitting. He employs only faithful and competent mechanics, and personally supervises all their operations. Everything necessary for the largest contracts are supplied by the house at moderate prices; and no work is permitted to be done that may not be considered first-class in every respect. The house is in every respect a representative one in its line of trade; and those establishing relations with it will secure the greatest satisfaction.

**O**RANGE AND SULLIVAN COUNTY MILK ASSOCIATION, Wholesale and Retail Dealers in Milk and Cream, No. 436 West 25th Street.—The inception of this business dates from 1845, when it was originated by the Orange County Milk Association, which was subsequently incorporated. Mr. A. Kling later purchased it, and the name was changed to its present appellation, The Orange and Sullivan County Milk Association. Mr. Kling died in 1889, and the business was continued by his widow, Mrs. A. R. Kling, and at her death, in 1894, the executors, Messrs. George K. Wright and William Boeckel, assumed control of it for the estate. They sold it February 1st 1895 to Mr. Thomas E. Wright, the present proprietor. Mr. Wright has for several years had active charge of its management, and since 1889 he has superintended the operations of the association at the receiving depots and creameries, the New York end of the business being looked after by Mr. George E. Bellows. The association receives its milk from the finest pastures of this section of the country, viz: the counties of Sullivan, Orange, Tioga and Broome, in this State, and Susquehanna County, Pa. They have a creamery in each of these counties, and a cheese factory at Thompson, Pa., while they have established numerous receiving stations. The creameries and factory are finely equipped with improved machinery and appliances, and the facilities are all of the best character. Three floors are occupied in this city, and seventeen delivery wagons and thirty men are kept steadily busy. A specialty is made of bottled milk, for the handling of which 100,000 bottles are used, these being filled at the creameries and hermetically sealed. The association handle also some 4,000 quarts of milk in bulk daily; also cream and other creamery products. These goods are received fresh every day, and are supplied to hotels, restaurants, cafes, and private families, in any desired quantity, and at lowest prices. This concern is the leading one of its kind in this city, and its success has been achieved and is maintained solely by reason of its thoroughly pure and superior milk and cream.



**A**MBLER'S PHARMACY, Starr H. Ambler, Agent, No. 400 Columbus Avenue.—Ambler's Pharmacy, Starr Hoyt Ambler, agent and manager, is the oldest house of its kind in this part of the city. Mr. Ambler is a thoroughly practical man in all branches of his profession, having had over forty years' experience and is a graduate of the New York College of Pharmacy, and with a record of over twenty-five years in the business in this city. He founded this enterprise on his own account in 1881, and from the date of its commencement became the recipient of a very liberal and substantial patronage, derived principally from leading physicians and the most influential residents. His store is amply spacious and is elegantly fitted up in the latest modern style, and provided with every facility and convenience, including a tiled floor, handsome oak fittings, show cases, an elaborate soda-water fountain: and a special department is provided for the prompt and accurate compounding of physicians' prescriptions and family recipes, at all hours of the day or night, and none but thoroughly qualified assistants are employed in this department. The stock carried is full and complete, and embraces none but pure and fresh drugs and chemicals, extracts, tinctures and medicinal compounds of his own superior production; also all proprietary remedies of well-known merit and reputation, toilet articles, druggists' fancy goods, rubber and other necessities for the nursery, perfumeries, physicians' and surgeons' requisites and druggists' sundries, and everything else that is usually found in a first-class metropolitan pharmacy. Four polite and courteous assistants are in prompt attendance.

**J**AMES HANNON, Truckman, Nos. 439 West 16th Street.—Mr. James Hannon is one of the oldest and most reliable truckmen in the city. He was with Johnson & Co. for twenty-five years and started in business for himself in 1873. When Mr. Hannon had by patient industry acquired a capital sufficient to warrant him to start an independent business venture of his own, he was thoroughly familiar with the trucking business in all its details and was recognized by a large acquaintance as a man in every way reliable. The result was that he found a profitable business at the start and is now recognized as one of the leading truckmen in New York. His stables occupy two buildings, built in 1887, two floors; and No. 439, built in 1891, with three floors. The office, located in this last-named building, has a telephone connection, the call being "248 B 18th Street" and some one is always in attendance to give immediate attention to any calls from customers. In his trucking business Mr. Hamon employs thirty-one horses and eighteen men. He also conducts a boarding stable with a capacity for from twenty-five to thirty horses, which are given the most careful attention. Mr. Hannon is a native of County Sligo, Ireland, and came to this country fifty years ago. For the last half century he has made his home on this block in West 16th Street and he enjoys the respect and esteem of a wide acquaintance.

**A**NTI BROTHERS, Makers of Antique Artistic Hand-Carved Furniture, No. 1045 Sixth Avenue.—In the production of fine art furniture a foremost position has ever been held by Italy. A splendid exemplification of the high standard of excellence that has been reached in this line may be had by paying a visit to the establishment of Anti Brothers, where a remarkably handsome display of antique artistic hand-carved furniture is to be seen, the most attractive that has ever been seen in this city, and which includes an extraordinary variety of richly carved chairs, sideboards, tables, etc., a leading specialty being made of tables and easy chairs. The headquarters of this firm are in Vicenza, Italy, their factory being the largest of the kind in that country. The business was founded there in 1870 by the present copartners, Messrs. Flaminio, Antonio and Luigi Anti, the present proprietors, all natives of Italy, and skilled artisans. The firm sent an exhibit to the World's Fair, Chicago, 1893, for which they received the highest award, and also took their exhibit to the San Francisco Midwinter Fair, 1893-94, receiving a high award there also. Their goods attracted so much favorable attention that they determined to open a United States branch, and so, to that end, opened in 1894, the store on Sixth Avenue, now occupied by them. They are rapidly building up a trade in all parts of the United States.

**T**HOMPSON & ROSTON, House, Sign, Ornamental and Decorative Painters, No. 309 Spring Street.—This prosperous business was established in 1827 by Mr. Ralph Street, who sold it to Messrs. Bostman & Smith in 1830. In 1852 Messrs. Hathaway, Thompson & Co. became the proprietors and the business was continued by them until the death of Mr. Smith in 1857, then the firm changed to Hathaway & Thompson which continued until 1865, when the firm changed. Mr. Hathaway started business on 9th Avenue. Mr. Thompson continued business at the old stand till 1887, when the firm-style changed to C. F. Thompson & Co. until 1890 when the present firm was formed under the name of Thompson & Roston. The premises occupied comprise one floor 100 x 25 feet in dimensions, neatly fitted up and stocked with decorative materials of all kinds, including paints, oils, varnishes, glass, putty, brushes, zinc, dry and mixed colors, etc., the sales of which are made by wholesale and retail. House, sign and ornamental painting, graining, glazing, etc., are executed promptly and in the highest style of the art at short notice and the fullest satisfaction is assured to patrons. The painting of signs is done in the most artistic manner. Specimens of their work may be seen in all parts of the city. The firm have the best of facilities for carrying out the orders of their patrons at reasonable charges. They employ a number of experienced-hands the year around. Mr. C. F. Thompson is a native of Newburgh, N. Y., was born in 1823, and came to New York April 30, 1839, as an apprentice to Bostman & Smith, while Mr. Wm. H. Roston was born in Connecticut. Both gentlemen are residents of New York city, and are thorough masters of their business.



**A**LFRED F. TERRY, Dealer in Hostetter's Celebrated Stomach Bitters, Drugs, Medicines, Chemicals, No. 506 Columbus Avenue.—A well-regulated and popularly known pharmacy, the leader in its section of the city, is that of Mr. Alfred F. Terry. The utmost care is always used in compounding prescriptions at this pharmacy, and the ingredients are guaranteed to be absolutely pure, of full strength, and precisely what the physician has ordered. The business of this house was founded in April, 1889, by a Mr. O'Brien, and in August of the same year he was succeeded by the present proprietor, Mr. Terry. This gentleman was born in Cienfuegos, Cuba, where his uncle, Mr. Rafael Figueroa, was a well-known druggist, and under whom he learned all details of his vocation; and later on he was for a year and a half in business independently in Cuba. He disposed of his establishment there, came to New York, and in 1889 graduated from the New York College of Pharmacy. Since assuming charge of his present establishment he has built up an excellent patronage. The store occupied is handsomely appointed, and is filled with a large stock of pure drugs and chemicals, toilet and fancy articles, and druggists' sundries of all kinds. A leading specialty is made of filling prescriptions and orders are accurately filled at any hour of the day or night.

**F**ZITTEL, Real Estate Broker, No. 266 Columbus Avenue and No. 1026 Third Avenue.—Of the many houses that are engaged in this business, it will be found that the house of Mr. Frederick Zittel has steadily advanced to the front rank among the most influential and reliable concerns of its kind in this city. Mr. Zittel is a native of Buffalo, this state, and has been a highly respected resident of this city since 1853, and possessing an intimate knowledge of real estate values in all sections of the city he inaugurated this enterprise originally on his own account in 1808 at No. 1016 Third Avenue, after which he opened a branch office at No. 1026 Third Avenue, which is at present used as a branch concern. He enjoys a very liberal patronage, derived principally from among our leading capitalists and investors. In order to meet the requirements of many of his prominent patrons he opened an office at No. 266 Columbus Avenue, which he now uses as principal headquarters, and makes a specialty of Westside property. He is prepared to buy all kinds of improved and unimproved property in all parts of the city, to exchange, rent, and manage them for estates, non-residents, etc., and particular attention is given to the collection of rents and securing desirable tenants, while he has upon his books at all times full descriptions of choice and eligible properties to rent, lease, sell or exchange. Loans on bond and mortgage are effected promptly, satisfactorily and on best terms. He is agent for many large estates in this city, commodious apartments, prominent buildings, etc. Mr. Zittel is a man of superior business ability and holds a prominent position in financial circles, being a director of the Fifth National Bank and a trustee of the well-known and reliable Dry Dock Savings Bank.

**W**ILLIS T. MEAD, Funeral Director, No. 29 East 125th Street.—Among the many and varied lines of business in the metropolis none calls for greater care, experience and tact than that of the undertaker, and it is well known that the undertakers of the metropolis are the most expert in their line in the world. One of the most prominent and responsible funeral directors in the metropolis is Mr. Willis T. Mead, funeral director, whose office and warehouses are at No. 29 East 125th Street. Mr. Mead may be said to have been born in the undertaking business and to have inherited a natural talent for the same, as he represents the third generation of successful undertakers, his father and grandfather having been in the business before him. He took full charge of a funeral at fifteen years of age, then and there demonstrated his inherent ability and native talent. Having determined to continue the undertaking business he prepared himself by a thorough course of study and graduated from the United States College of Embalming, Clark's School of Embalming and Sullivan's School of Embalming, thus gaining a complete and practical knowledge of all the latest methods. He embalmed his first body in 1879 and afterwards had a practical experience in all branches of undertaking and has been in business all his life. For nearly four years he had charge of Freeborn's undertaking establishment and in January, 1894, he started in business for himself, taking the place of the late J. M. Braman, and at once commanded a first-class patronage, as his ability was widely recognized and appreciated. He has every facility for the conduct of a first-class undertaking business and as a funeral director he has no superior in New York. Mr. Mead is a member of the New York Undertakers' Association, Harlem Lodge, F. and A. M., Sylvan Chapter, R. A. M., Constantine Commandery, K. T., Royal Arcanum, Chosen Friends, Knights of St. Johns of Malta and others.

**H**ARLEM FISH COMPANY, Albert E. Gomes, Manager, Fish, Oysters and Clams, No. 2594 Eighth Avenue.—The Harlem Fish Company is the most important in this line in this section of the city. The proprietors of this business are Messrs. Theodore R. Armour and A. E. Gomes. These gentlemen have been in the business since 1887, and formerly conducted five stores in Brooklyn. In 1894 they opened the present store in Harlem. The store occupies the first floor, 25 x 100 feet in area, and carries a large stock of fish of all kinds, salt and fresh, oysters, clams, green turtle, terrapin, hard and soft crabs, lobsters, and all kinds of fish in season, including lake and brook trout. The entire store is always kept scrupulously neat and clean, and is provided with large refrigerators, and every modern appliance for preserving fish, which are received fresh daily. Mr. Gomes devotes his entire attention to the Harlem store, while Mr. Armour spends most of his time at the wholesale fish market at Fulton and South Streets. The facilities are such that the store is enabled to offer all kinds of seasonable fish, fresh daily, at the most reasonable prices, and this fact has attracted the best family trade.

**H.** A. FISCHER & SON, Truckmen and Stevedores, No. 410 East 62nd Street.—The great shipping industry and city commerce of New York has rendered the occupation of the truckman and stevedore one of the utmost importance, as well as one affording a useful field. This business was inaugurated in 1875 by Mr. H. A. Fischer. This gentleman was born in Germany, but has lived in New York the greater part of his life, and has co-operated to aid all movements intended for the promotion of the city's welfare. In 1889 he admitted to partnership his son, Mr. Henry C. Fischer, who was brought up in the business. He is a native of this city and popularly known in the community. The firm own twelve horses, and have from twelve to fifteen men. They execute coal carting and trucking of all kinds, unload vessels arriving here, and load vessels destined for other ports. Reasonable charges are made, and first-class, prompt work is assured in every case. The Messrs. Fischer are members of the Maritime Exchange, and as straightforward business men command the confidence of all with whom they have transactions. They are also proprietors of the Manhattan House at No. 1108 Third Avenue, where a fine stock of imported and domestic wines, liquors and cigars is carried, and where lodge rooms, pool and billiard parlors, bowling alleys, etc., are provided for customers, who are catered to in the best manner.

**R.** & W. SCOTT, Ice Dealers, Ice Houses at New Baltimore and Cossackie; Depot. 34th St., North River, Office No. 509 West 37th Street.—Ice is one of the most useful and valuable domestic commodities in the economy of a great city like New York. It is not only indispensable in the preservation of food products but is an important factor in the promotion of the public health as well as in the physical well being of the community. In the United States about 25,000,000 tons are annually gathered and stored away for the years' consumption. Along the Hudson river alone there was harvested during the past winter 3,500,000 tons. If the ice-houses on that beautiful river were placed side by side the line would not be far from seven miles long. It is not our purpose, however, in this article to enter into any extended remarks upon the ice trade in general, but rather to treat of the business of Messrs. R. & W. Scott, dealers and shippers of ice in the city of New York. Their business was established in 1876 under the firm-name of Scott & Co., and was so conducted until 1893, when one of the partners withdrew and the present firm-style was adopted. The business was begun with small capital and in a very modest manner, but the ability, enterprise and honesty of the firm soon won for it the respect and confidence of the community, and it now includes among its patrons the largest consumers of ice in New York city and vicinity. The firm deal in both Hudson river and lake ice and sell at wholesale and retail—at wholesale to dealers and large consumers and at retail to the general public. Their stock on the Hudson river is gathered at New Baltimore and Cossackie. At the latter place

there was harvested during the past winter 70,000 tons. The ice-house at this point is a model one and is considered both as to material and workmanship the finest ice-house on the Hudson river—probably in the world. From 300 to 400 men are employed during the harvesting season. When shipments commence the ice is loaded in barges at the houses and then instead of drifting down the river in tows after the usual method of freight-ice to the city, a steamboat expresses the barges to the depot at 34th Street, North River. The office and stables are at Nos. 505 to 509 West 37th Street. With every facility for the prompt filling of orders and a well-disciplined force of employees, the Messrs. R. & W. Scott are thoroughly equipped for their large and constantly increasing business. Telephone call—"554 38th Street."

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